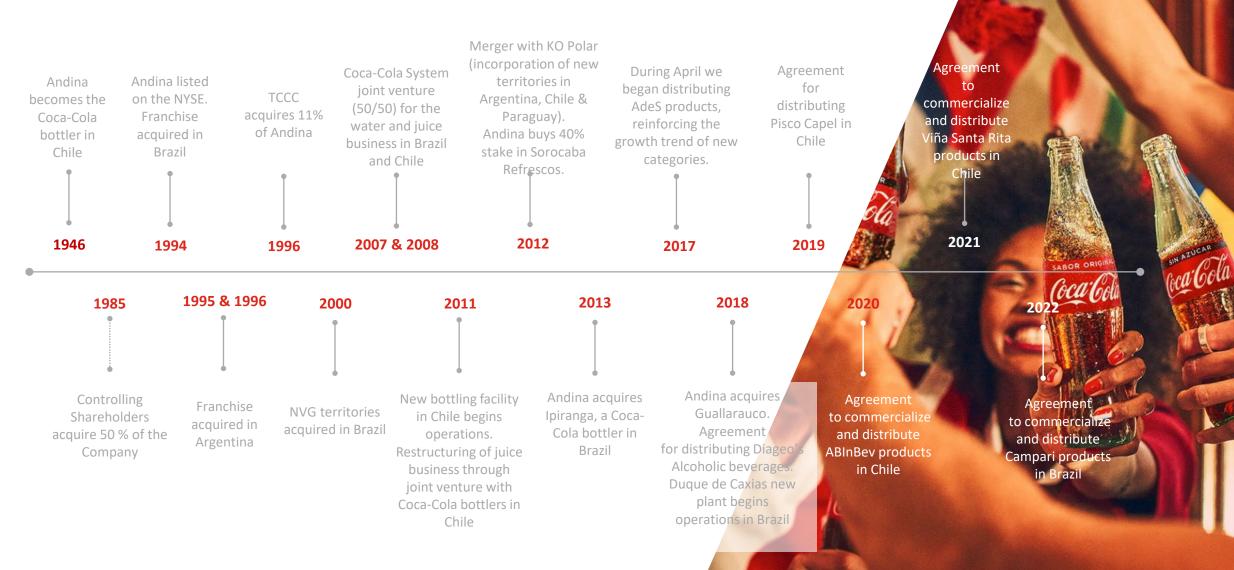


AGENDA

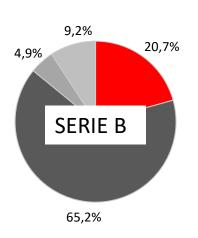
- I. Our Company
- **II. Market Description**
- **III. Our Strategy**
- IV. What Makes Us Unique
- V. Financial Highlights

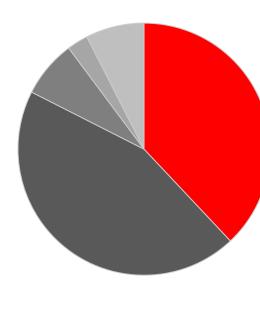
Andina's History

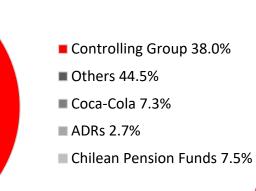


Ownership Structure (As of March 31st, 2022)











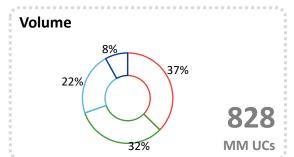
Series A elects 12 of 14 Board members.

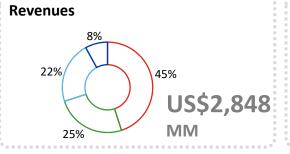
Series B receives an additional 10% in dividends.

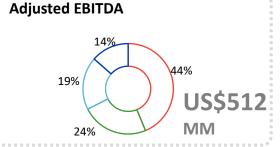
The Controlling Group is composed of 4 Chilean families with equal parts,

that have a shareholders' agreement which includes TCCC.

Regional & Diversified Platform (FY 2021)





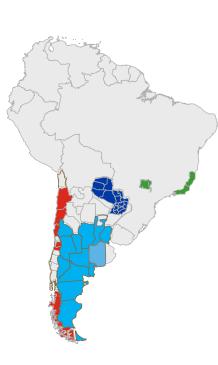


Chile

- Territories: Antofagasta, Atacama, Coquimbo, Metropolitan Region, San Antonio, Cachapoal, Aysén and Magallanes
- **Extension:** 398 thousand Km²
- ▶ Population covered: 10.1 million
- ▶ Total volume FY 2021: 307.0 million UCs

Paraguay

- ▶ **Territories:** the entire Paraguayan territory
- Extension: 407 thousand Km2
- ▶ Population covered: 7.4 million
- ▶ Total volume FY 2021: 70.3 million UCs



Brazil

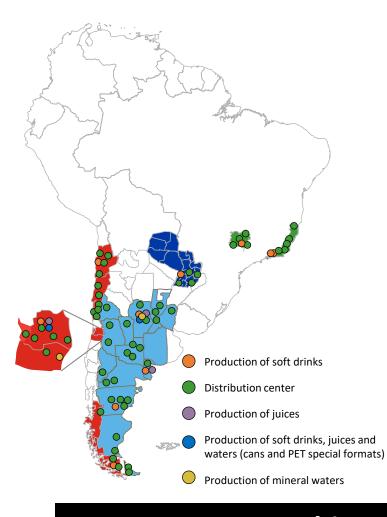
- ▶ **Territories:** majority of the State of Rio de Janeiro, the State of Espírito Santo, part of São Paulo and part of Minas Gerais
- **Extension:** 165 thousand Km2
- Population covered: 24.0 million
- ▶ Total volume FY 2021: 266.4 million UCs

Argentina

- Territories: San Juan, Mendoza, San Luis, Córdoba, most of Santa Fé, Entre Ríos, La Pampa, Neuquén, Rio Negro, Chubut, Santa Cruz, Tierra del Fuego and Western Province of Buenos Aires
- **Extension:** 1.9 million Km2
- Population covered: 13.9 million
- ▶ Total volume FY 2021: 184.7 million UCs



Superior Manufacturing & Logistics Capabilities



13 Plants
93 lines
92 distribution centers
2.789 own & third party trucks

Argentina

- 3 Plants with a total of 22 lines
- Average utilization ranged from 18.0% to 43.0%
- 47 distribution centers
- ▶ Fleet of 624 third party trucks

Chile

- 3 Plants with a total of 19 lines
- Average utilization ranged from 53.4% to 66.3%
- ▶ 17 distribution centers
- Fleet of 299 owned trucks and 567 third party trucks
- In Subsidiaries 3 additional production facilities with 16 lines

Brazil

- > 3 Plants with a total of 26 lines
 - Average utilization range from 49.0% to 58.0%
- ▶ 21 distribution centers
- ► Fleet of 919 owned trucks and 42 third party trucks

Paraguay

- ▶ 1 Plant with a total of 10 lines
 - Average utilization range from 33.0% to 45.0%
- 7 distribution centers
- ▶ Fleet of 338 third party trucks



Reaching over 282,000 clients

Committed to sustainable development







Percentage of sales of reduced or sugar free categories.



Water ratio (WUR): Liters of water consumed per liter of beverage produced



Sales volumen returnable packaging (on NARTD)

"World without waste" goals



 Energy ratio (EUR): Megajoules of energy consumed per liter of beverage produced.

• Carbon footprint emissions



- Percentage of domestic suppliers.
- Percentage of suppliers evaluated



Diversity and inclusion. (%Women, % Disabled)

Occupational health and safety (LTIR - LTISR).



- People benefiting from social programs
- Investment in community programs



- Customer satisfaction
- Customer complaints



Main Indicators and Future Commitments

1.86

1.77

35.1%

31.6%

0.309

0.301

13.9%

15.1%

57.52

54.36

2020 Results

2021 Results









Contribute

towards the

consolidation of

sustainable supply

chains.











1.27

Water ratio (WUR):

Liters of water consumed per liter of beverage produced

42.8%

Sales volume returnable packaging (on NARTD).

"World without waste" goals (www*)

0.255

Energy ratio (EUR):

Liters of energy consumed per liter of beverage produced.

2X

Double the participation of women among employees (2020 base)

Remain close. promote digitization and increase customer satisfaction.

40.75

Kilocalories sold every 200 ml.

Contribute to the progress of the local economies where we operate.

2030 Commitments

AGENDA

I. Our Company

II. Market Description

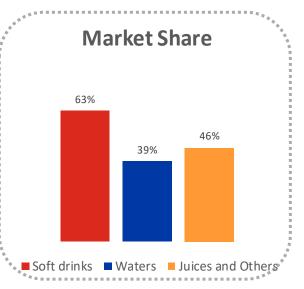
III.Our Strategy

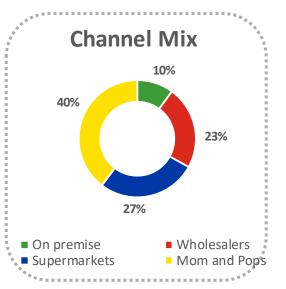
IV.What Makes Us Unique

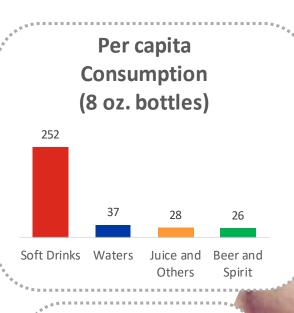
V. Financial Highlights

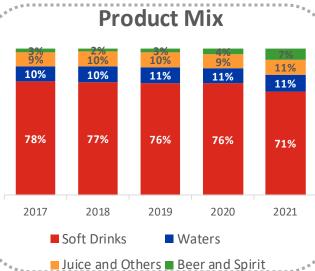
II. Market Description

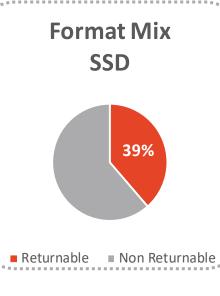
Our Market Structure at a glance (As of December 31st, 2021)

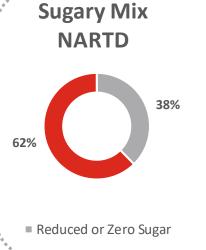












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II. Market Description

III.Our Strategy

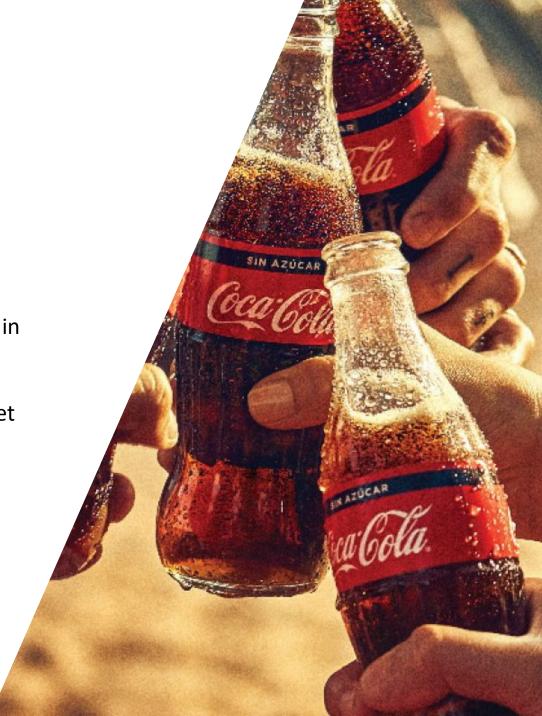
IV.What Makes Us Unique

V. Financial Highlights

III. Our Strategy

Strategic Objectives Coca-Cola Andina 2025

- **1. Growth** through:
 - ✓ NARTD & ARTD (KO) Portfolio
 - ✓ Entering New Catergories leveraging our Assets and Logistics Capacity
 - ✓ New geographic Inorganic Growth opportunities
- **2. Eficiency and Productivity** leadership to maintain Cost Effectiveness in all our Operations
- **3. Digital Transformation Strategy**: Internal Processes, Culture & Market
- 4. Excellence Teams based on Talent, Diversity and Meritocracy
- **5. Sustainability Strategy** through implementing our 6 priorities (Water, Sustainable Packaging, Workplace Climate, Comunities, Energy & SSD Benefits)



AGENDA

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IV.What Makes Us Unique?

V. Financial Highlights

Complete Beverage Portfolio Argentina Brazil Chile Paraguay FANTA SSDs1 Juices and other NCBs1 Water Beer Spirit Beverages²

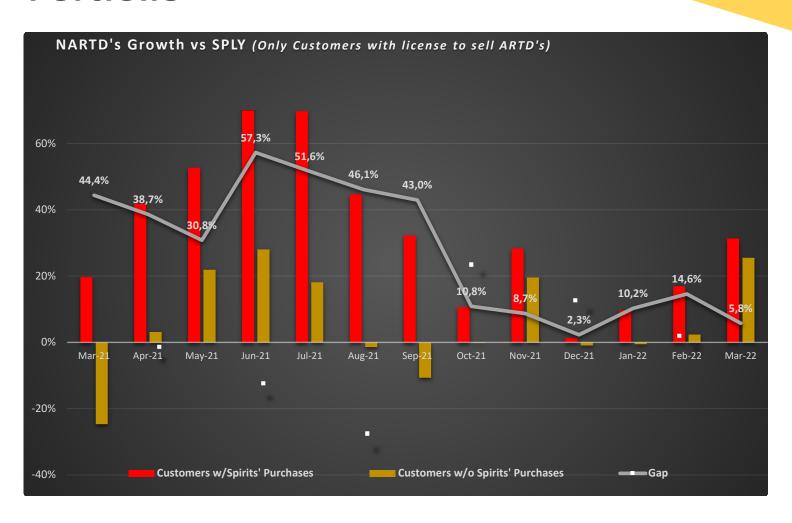
Source: Company filings and public releases

¹ SSDs: Sparkling Soft Drinks; NCBs: Non-Carbonated Beverages

The complete Diageo portfolio that the company distributes is: (i) Scotch Whisky: Johnnie Walker, Sandy Mac, Vat 69, Buchanan's, (vii) Berr. Guiness Original; and (viii) Tequila: Don Julio. The complete Cooperativa Capel portfolio that the company distributes is: (i) Pisco, Sour and Cecique; (iv) Pisco, Sour and Cocktails: Monte Fraile, Hacienda La Torre, Alto del Carmen, Alto

2

As a Total Beverage Company we boost TCCC NARTD Portfolio



3

Refillable Bottles Strategy Towards a World Without Waste

% Refillables as of Total SSD Volume

| | FY2019 | FY2020 | FY2021 |
|-----------|--------|--------|--------|
| Argentina | 48.1% | 54.7% | 50.8% |
| Brazil | 25.2% | 28.3% | 25.5% |
| Chile | 44.7% | 47.0% | 40.4% |
| Paraguay | 46.3% | 48.3% | 46.7% |







Universal Bottle

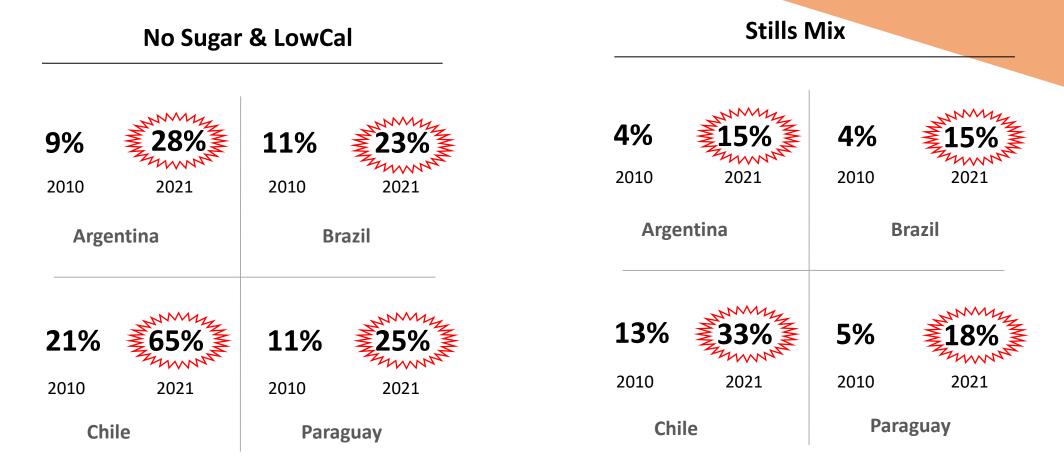


DQX Brazil: New capacity



Strong Sugar Reduction and Stills & Low-Cal Strategy

% of NARTD Total Volume (*)



IV. What makes us unique? Digital Capabilities for today's business

B₂B

- ✓ Robust platform on our SAP Front Office
- ✓ Omnichannel Experience
- ✓ Scale in customers Chile, Argentina, Brazil, Paraguay

Expand our B2B solution









B₂C

Direct satisfaction to consumers

- ✓ Direct to Consumers platform in Brazil
- ✓ MiCoca-Cola.cl Full Potential 2022
- ✓ Complete porfolio to consumers
- ✓ Data source generating insights







Digital Payments



Reduce risks and cash handling costs

- ✓ Lower costs associated with handling cash
- ✓ Greater Security (Customer-Truck Driver-Andina) / Sanitary
- ✓ Productivity in collection and settlement
- ✓ Traceability (identification and registration for credit limit) reléase)

Internal Processes



- ✓ Expand & Capture benefits from GreenMile, Thanos and Apolo/Optimizer
- ✓ Generate automation via RPA and Data & Analytics

Generation of Efficiency & Productivity













Data & Analytics

Data Driven Decision Company



- ✓ Information in our Data Lake
- ✓ Dat Driven Decision Processes
- ✓ Pricing and Porfolio
- ✓ Suggested Order

Digital Capabilities for today's business

D₂C



#1 SPMK Store

50% of Walmart

NPS > 84%

+210k orders

+1.7 MM UC

+10 MMUSD GMV

B₂B



- + 14.000 registered 18,8%
- + 8.700 Buyers 11,3%





- +1.400 registered 2,0%
- +1.400 Buyers KKAA 2,0%



- +45.700 registered 75,2%
- +7.500 Buyers 12,0%



- +32.400 registered 49,1%
- +3.200 Buyers 5,0%

Total

- + 93.700 registered 39,2%
- + 20.800 Buyers 8,7%

Digital Payments



+8.900 users 16,2%



+67.400 users 100%



+5.800 users 10,4%



+1.800 users 3,9%



- +84.000 users 37.3%
- * Cash Customers

Internal **Processes**





- +500 trucks recording delivery execution
- +100 users connected in real-time in Chile





Reduction 25 HC in Chile

481MSUD in Distribution cost savings



+14.000 hs released in **Back Office to the 4** countries through more than 75 bots RPA

6

High Performance, strongly committed Team



81%

of employees declare to be fully engaged with Coca-Cola Andina's main business goals

7

Learning and Sharing for Continued Improvement

Inside The Coca-Cola System Top 2 Top

High level instance to share strategy, best practices, new ways of working and projects to ensure short and long term results

Growth Corridors

Alignment and Project Portfolio (SSD, Stills, Fabs, RTM, Procurement, ESG, Digital, etc) with KO & 3 largest LatAm Bottlers.

Long Range Plans Long Range Plans (2026) inside key business dimensions to ensure long term profit

Other Bottlers

Regular Instances with Top 10 Worldwide Bottlers to share best practices and continued improvement (CEPG, Finance, Digital, RTM, etc)

With Relevant Partners

Digital Partners

World Class Digital Partners to ensure best in class solutions in Digital Transformation (i.e. AWS in data lake & analytics)

Business Partners

World Class Business Partners to ensure best practices in our core and backoffice activities



AGENDA

I. Our Company

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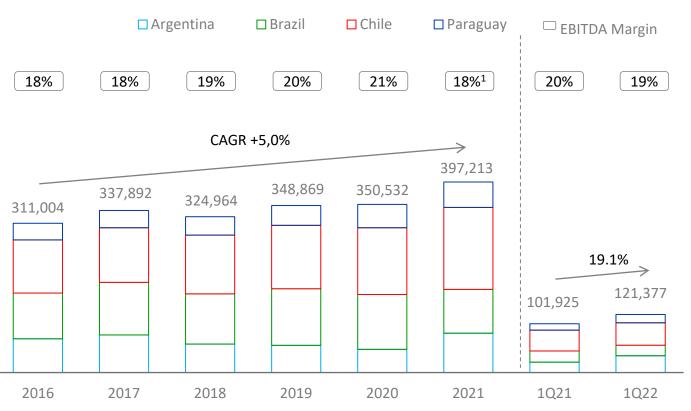
IV. What Makes Us Unique

V. Financial Highlights

Financial Highlights

Strong Ebitda Generation (Consolidated)

Adjusted EBITDA and Adjusted EBITDA Margin (CLP\$ mm)

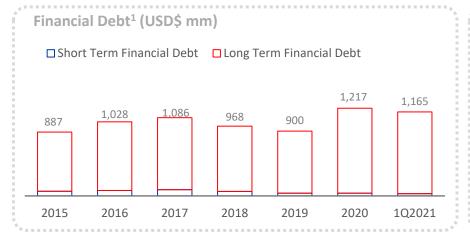


^{1:} EBITDA Margin 2021 considers AB InBev beer distribution agreement that started on Oct-20. Consolidated EBITDA Margin without considering AB InBev agreement is 19% for 2021.



V. Financial Highlights

Solid Financial Position (1)



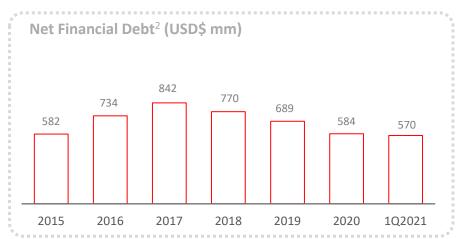
| | Banks | Bonds | Total |
|---------|-------|-------|-------|
| USD\$mm | 35 | 1,130 | 1,165 |
| % | 3.0% | 97.0% | 100% |

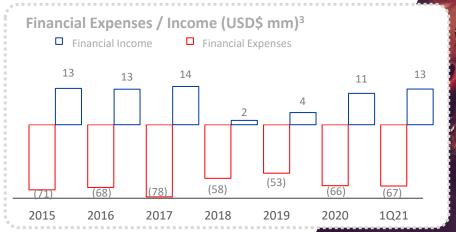
Note: Banks includes Bank, Leasing & Others, doesn't consider Guarantee Deposits from Refillable Bottles.

Bonds Include derivative's effect and its corresponding MtM

| | UF | CLP\$ | R\$ | US\$ | PGY\$ | AR\$ | Total |
|---------|-------|-------|-------|------|-------|------|-------|
| USD\$mm | 589 | 421 | 146 | 7 | 1 | 1 | 1,165 |
| % | 50.6% | 36.2% | 12.5% | 0.6% | 0.1% | 0.1% | 100% |

Note: After derivatives effect, and its corresponding MtM



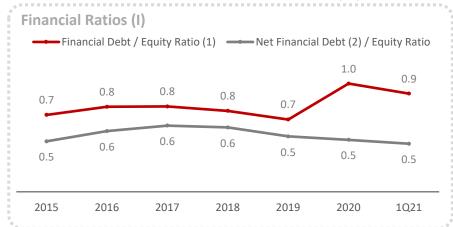


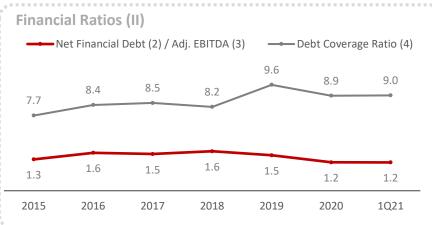
Source: Data as reported on Company filings

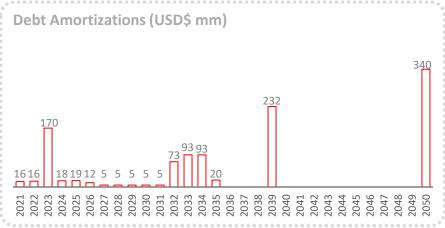
- (1) Financial Debt: Other Current Financial Debt + Other Non-Current Financial Debt considering MtM of Derivatives and without Guarantee Deposit from refillable bottles.
- (2) Net Financial Debt means consolidated Liabilities bearing interest minus Cash, namely: (i) other current financial liabilities, plus (ii) other non-current financial liabilities, less (iii) the sum of cash and cash equivalents; plus, other current financial assets; plus, other non-current financial assets (to the extent that they correspond to the active balances of derivative financial instruments, taken to cover exchange rate risks or interest rate risks on financial liabilities).
- (3) Financial Income corresponds to the interests generated by the cash and Financial Expenses corresponds to the interests generated by the financial debt of the company. The value corresponds to the sum of the last 12 moving months.

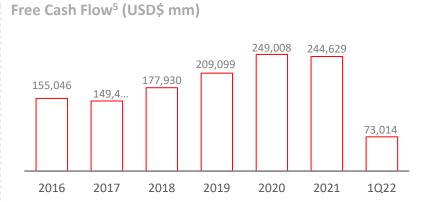
V. Financial Highlights

Solid Financial Position (2)









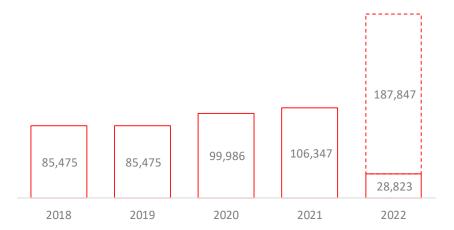
Source: Data as reported on Company filing

- (1) Financial Debt to Equity Ratio: [Other Current Financial Debt + Other Non-Current Financial Debt]/ Equity. Debt doesn to consider Guarantee Deposit from refillable bottles and consider MtM of Derivatives.
- (2) Net Financial Debt: Consolidated Liabilities bearing interest minus Cash, namely: (i) other current financial liabilities, plus (ii) other non-current financial liabilities, less (iii) the sum of cash and cash equivalents; other current financial assets; and other non-current financial assets (to the extent that they correspond to the active balances of derivative financial instruments, taken to cover exchange rate risks or interest rate risks on financial liabilities).
- (3) Adjusted EBITDA considers the following items: Ordinary Income, Sales Costs, Distribution Costs, Administrative Expenses plus Depreciation, included in the Financial Statements presented to the Chilean Financial Market Commission and which are determined in accordance with IFRS. The value corresponds to the sum of the last 12 moving months.
- (4) Debt Coverage Ratio: Adjusted EBITDA / (Financial Expenses Financial Income). Adj. EBITDA & Financial Expenses/Income for 1Q21 considers last 12 months figures from March-21. Also, it considers interests related to Financial Debt and Cash.
- (5) Free Cash Flow = Operating Income + Depreciation CAPEX Taxes (+/-) Working Capital Variation



V. Financial Highlights

Dividends (as of March 31, 2022)



| <u>Dividend Yield²</u> | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------------------------|------|------|------|------|------|
| Series A | 3.3% | 3.0% | 3.8% | 5.4% | 6.8% |
| Series B | 3.4% | 3.1% | 3.6% | 5.1% | 6.4% |

Payout Ratio³

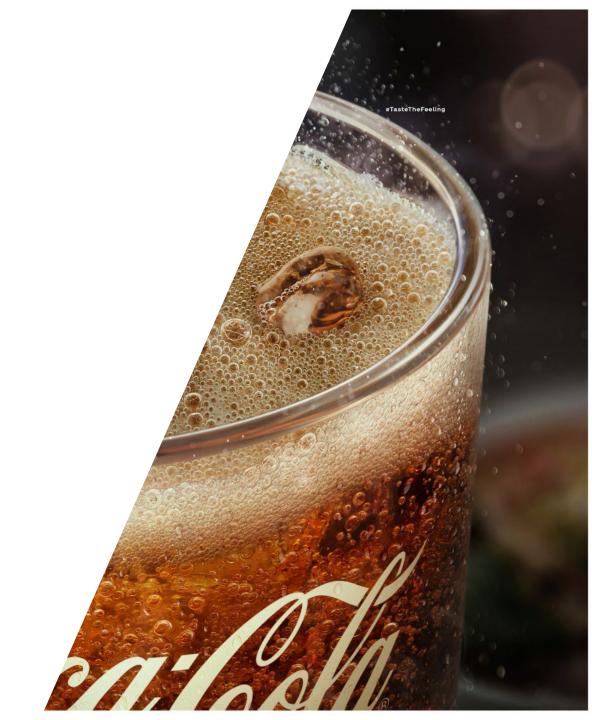
| 2017 | 2018 | 2019 ⁴ | 2020 | 2021 ⁵ |
|------|------|--------------------------|------|--------------------------|
| 69% | 88% | 77% | 85% | 159% |

- (1) Dividends announced and payed during the year. 2021 includes dividends announced but not payed during the quarter.
- (2) Dividend yield is calculated as dividends per share distributed on year t over the closing price of year t-1.
- (3) Payout ratio is calculated as dividends distributed on account of income from the fiscal year t over the Net Income of the same year. Additional dividends distributed in year t are incorporated in year t-1 sum of dividends.
- (4) 2019 Net Income excludes the effect of the tax credit recognition as a result of the favorable ruling of the Brazilian tax authorities. Including the effect of tax credit recognition Payout Ratio was 55%.
- (5) Includes dividends announced and that will be paid in April 2022.





Appendix



Market Description

Consumption

(8 oz. bottles)

Market Share

Our Market Structure by operation (As of December 31st, 2021)

Product Mix

