



Annual Report 2014

Coca-Cola Andina



2014
Annual Report

Coca-Cola ANDINA



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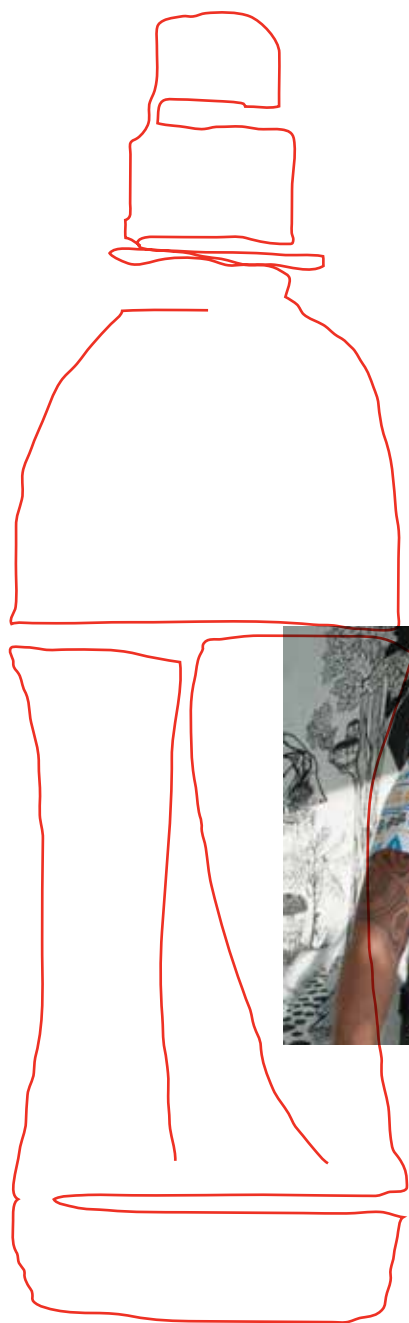
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CORPORATE SOCIAL RESPONSIBILITY REPORT

(see enclosed pendrive)





OUR COMPANY

MISSION, VISION AND VALUES COCA-COLA ANDINA

Mission

Add value growing sustainably, refreshing our consumers and sharing moments of optimism with our clients.

Vision

Lead the beverage market, being recognized for our management excellence, people and welcoming culture.

Values

- Team Work
- Attitude
- Austerity
- Oriented on Results
- Focused on our Customers



A thousand faces one smile

We joined four countries to create the new Coca-Cola Andina. We are a great company, where happiness is without borders.





MESSAGE FROM
THE CHAIRMAN
OF THE BOARD

On behalf of the Board of Directors I preside, I am pleased to present the Annual Report and Financial Statements of Coca-Cola Andina and its subsidiaries, and the Sustainability Report for the fiscal year 2014.

After two years of significant inorganic growth, such as the merger with Coca-Cola Polar during 2012, where we added Coca-Cola franchises in Argentina, Chile and Paraguay, as well as the acquisition in Brazil of *Companhia de Bebidas Ipiranga* (“Ipiranga”) during 2013, we were able to focus during 2014 on improving the productivity and profitability of our operations.

It should be noted that the external context where our business was developed during 2014 did not favor us, mainly resulting from the low growth of the economies in the countries where we operate. Nonetheless, great

achievements were accomplished allowing us to optimistically view the future.

Consolidated volume reached 830.6 million UCs, a 0.6% proforma increase compared to the previous year. Company sales totaled Ch\$1,797,200 million, representing a 9.5% proforma growth. On the other hand, EBITDA amounted to Ch\$289,740 million, a 7.4% proforma growth above the previous year.

In Argentina, after 4 years of sustained great volume growth, the strong devaluation of the Argentine Peso (48.8% yearly average) and the high inflation rate estimated at 38%, reduced the acquisition power of the population and thus affected our volumes which grew 2.2% during the year. Nonetheless, our soft drink market share followed the positive trend it has had for 8 years reaching an annual

average of 61.4%, where we are leaders in the industry’s main flavor segments. In the non-carbonated beverage segment, volumes increased 26%, notably waters (21.0%), isotonic drinks (22.0%) and juices (51.5%). We also increased our market share in all of these categories. The ongoing development of the market based on the pillars of our strategy, which are the boost of returnable formats, development of the “*Route to Market*” models and plans aimed at reinforcing the relationship with our consumers, have allowed us to continue strengthening the indicators of our brands.

On the other hand, EBITDA in Argentina increased 16.5% in local currency, although it dropped 7.4% in Chilean pesos due to the strong devaluation.

During 2014 several projects were implemented in Argentina that will enable us to obtain significant savings and increased productivity, such as “*automatic sorting*” which lets us automatically classify the returnable bottles that return from the market, “*heavy load picking*” consisting of a robotized arm that sets up pallets composed of heavy boxes, granting more sustainability to the process by reducing

the weight of loads in the manual process, and the implementation of LGVs (Laser Guided Vehicles) for handling sensitive products. We also achieved significant trustworthiness and quality process improvements at the sugar clarification plant, achieving more flexibility and efficiency in the use of sweeteners.

In Brazil, economy remains stagnant, estimating GDP growth during 2014 at only 0.5% proforma and the annual average devaluation of the Real was 9.1%. In this context, volumes increased 0.5%, while our annual average soft drink market share increased 70 basis points to 59.1%. The year was marked by the integration of our subsidiary in Brazil with Ipiranga, which allowed us to capture significant operating synergies, estimated at R\$ 26 million, as well as transferring best practices between both franchises.

The financial results were very satisfactory, and EBITDA increased by 19.9% in local currency on a proforma basis, and 25.3% in Chilean pesos. The actions implemented in the past 2 years with focus on increasing efficiency, including the internalization of distribution, a cogeneration project, modernization of lines, reduction of

operating and administrative costs, played a critical role in the operation’s financial performance.

For our operation in Brazil, the year was marked by the FIFA’s 2014 World Soccer Cup, during which we had the honor to host. During June and July, 7 matches were played in our franchise, as well as the final match which was played in Rio de Janeiro’s Maracana stadium. The preparation and quality execution of our operators allowed to considerably expand the presence of the Coca-Cola brand especially in the city of Rio de Janeiro and achieve new record sales within the stadiums compared to previous World Soccer Cup. Lessons learned during the event will aid us in being very well prepared for the America’s Cup which will be held in Chile during 2015, as well as the Olympic Games which will be held in Rio de Janeiro during 2016.

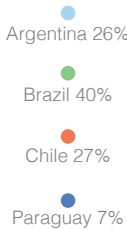
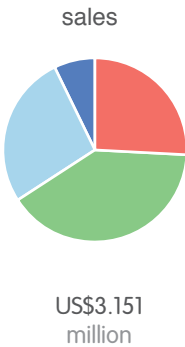
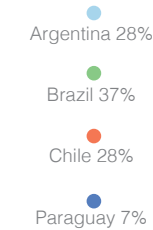
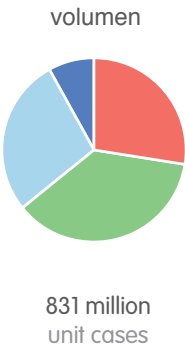
The scenery changed in Chile during 2014; the economic slowdown affected consumption, with private consumption growing at around 2.4%, thus affecting the demand for our products. Meanwhile, the 15.2% annual average devaluation of the Chilean peso affected the cost of our dollarized main raw materials. Finally, we

faced a new tax scenario regarding specific tax on sugared drinks (IABA), in force since October 2014 as part of the tax reform, which resulted in an increase of this tax from 13% to 18% in the case of sugared carbonated soft drinks, and a reduction of 13% to 10% in the case of carbonated soft drinks without sugar. These changes had a negative impact on us, since 79.9% of our soft drink volume in Chile is sugared.

EBITDA in our Chilean operation decreased 7.2%, resulting from lower volumes, cost pressures and increased taxes.

This situation forced the Chilean operation to work on two fronts; the first aimed at the operating transformation process focused on developing lower operating cost models, which started its implementation phase towards the end of the year, and the second aimed at capturing greater market value, focused on increasing market share by improving execution indicators and deepening the portfolio.

Thus, while volumes in Chile decreased by 1.3%, market shares showed positive figures, especially in carbonated soft drinks, where our average market share increased from 67.6% to 68.5%.



The operating transformation task already initiated will help us in the coming years to substantially improve our productivity, streamline our production costs, logistics and commercial processes, and with all this make a more profitable operation.

The task to capture greater market value will allow to resume volume growth through a portfolio of products that are low in sugar, thus accompanying our consumers' trends, who continue to demand from us a wider range of such products. This is why during 2014

Coca-Cola Life was re-launched with a new formula. We also launched returnable formats with paper labeling, Quatro Piña, Papaya and Frambuesa, Powerade Zero, and the *roll out* of Blak coffee was made. Finally, we implemented new *"Route to Market"* models that allow us to better approach our customers in the traditional channel (mom & pops) and the eat & drink channel.

Lastly, in Paraguay economy grew 3.5% during 2014, but private consumption still remains at around 2.5%. Our volume growth reached 2.1%, affected by the devaluation of currencies in Argentina and Brazil, which encourages the purchase in

Argentina and Brazil by the population living near the borders, and negatively affects the Paraguayan border trade with Brazil, main source of income for these cities. Soft drink volumes grew 0.5% and non-carbonated beverages grew 13.2%. In both categories, we increased our average market share, reaching 62.1% for soft drinks and 48.7% for non-carbonated beverages.

These results are a consequence of the implementation of the "Route to Market" process which allowed us to capture new customers, as well as the restructuring of the sales area, which went from a geographic system to one which is specialized by sales channel. EBITDA in Paraguay increased 18.2% in local currency during the year, leveraged on increased volumes, as well as a very good cost management, allowing us to increase our EBITDA margin by 301 basis points. Cost initiatives, include a reduction in the cost of sugar, the use of "short finish" caps in 100% of our products, the reduction of the weight of the bottles we use ("lightweighting"), as well as reductions in fixed costs.

We must also mention that during 2014 we were recognized by officers from different companies as the second most

admired company in Chile ranked by Diario Financiero and PriceWaterhouseCoopers. Also in the annual report of Chile Transparente, Coca-Cola Andina obtained second place in the ranking that measures availability of financial information and business market, dissemination of anti-corruption programs and organizational transparency.

We are proud of these awards, and are convinced that these are a result of the commitment and effort that all of Coca-Cola Andina's collaborators put in their daily work.

It is very important for us to contribute to the community where we operate. To this end we have continued advancing in projects such as *"Junior Achievement"* in Argentina, Chile and Paraguay, which is providing financial support and volunteer programs for the dictation of courses at initial and medium level schools, and *"Colectivo"* in Brazil, a project which provides training and support to young people to join the work force, as well as micro-entrepreneurs in the beginning of their projects. We have also made progress in the preservation and care for the environment, through the development

of alternative energy initiatives (solar panels in Paraguay, cogeneration in Brazil, biogas plant in Argentina), and reduction in the use of raw materials, especially resin used in bottles and caps. During 2014 we continued delivering wellness to clients and consumers, through the organization of sporting events such as the Coca-Cola Cup, Fanta Dance, Hey Let's Play, Fields for Chile, Active Life in schools, and many other activities such as marathons, refreshing moments that promote active life and teamwork, and innovating on new products, increasing the choices that we make available to our consumers.

Everything we have been doing makes us view a 2015 full of opportunities, during which we will continue looking for ways to grow in a cost-effective and sustainable way.

Finally, I take this instance to thank our collaborators, consumers, customers and suppliers, and each of the members of the Board for their continued support, and each of our shareholders for the confidence placed in this Board of Directors.

Juan Claro Gonzalez



Everything we have been doing makes us view a 2015 full of opportunities, during which we will continue looking for ways to grow in a cost-effective and sustainable way.



HISTORY

'40 In 1946 Embotelladora Andina S.A. is established with the license to produce and distribute Coca-Cola products in Chile. Transition from the individual bottle towards the 24-bottle case (today known as "unit case").

'60 In 1960 The San Joaquín Plant is inaugurated in Santiago. The Company acquires a 45% ownership interest in Embotelladora Concepción.

'70 In 1974 the Company acquires an additional 46% in Embotelladora Concepción. In 1975 the Company acquires a 34% ownership interest in Embotelladora Talca. In 1978 Termas Mineral de Chanqueahue and the brand Agua Mineral Vital are purchased. In 1979 operations begin at the Chanqueahue Vital production facility in Rengo and Embotelladora Concepción in Temuco.

'80 Launch of the PET non-returnable 2-lt bottle. In 1981 the plastishield format is introduced in Chile, the most modern non-returnable format in the world. Launch of diet soft drinks, TAB and Sprite Light. In 1982 Andina sells its ownership interest in Embotelladora Talca and Embotelladora Concepción to Sociedad de Inversiones Williamson. In 1984 launch of Diet Coca-Cola. In 1985 Inversiones Freire acquires control over Andina. In 1986 sale of the bottling facility in Viña del Mar.

'90 In 1991 Envases Multipack in the packaging business begins operations. In 1992 Vital is born and dedicated to the business of juices and mineral waters in Chile. Andina acquires a minority ownership in INTI, a Coca-Cola product bottling Company in Córdoba, Argentina. In 1994 placement of 7,076,700 American Depositary Receipts (ADRs) on the NYSE, collecting US\$127 million. Entrance to the Brazilian market begins with the acquisition of Rio de Janeiro Refrescos, bottling Company located in the city of Rio de Janeiro, with a bottling facility in Jacarepaguá. In 1995 Envases Central begins operations. Greater presence in the Argentine market with the acquisition of Embotelladora del Atlántico, controller of the Coca-Cola bottling facilities for the franchises of Rosario and Mendoza. In 1996 a 49% ownership interest of Vital is sold to *The Coca-Cola Company* along with the brands: Kapo, Andina and Vital. Expansion into Argentina continues, acquiring an additional 36% ownership interest in EDASA, an additional 79% in INTI (today merged with EDASA), 100% of Complejo Industrial PET in Buenos Aires (dedicated to the packaging business), and a 15% of Cican, a Coca-Cola product canning

facility. *The Coca-Cola Company* enters into Andina's ownership with an 11% stake. In 1997 stock split creating series A & B shares. An additional 5% stake in EDASA is acquired. US\$350 million issue in the U.S. market in tranches of 10, 30, and 100 years. In 1998 Andina repurchases the 49% stake that held in Vital but *The Coca-Cola Company* remains with ownership of all brands. In 1999 inauguration of the Montecristo production facility in Córdoba, Argentina.

2000 Acquisition of the Brazilian Coca-Cola bottler for Niteroi, Vitoria and Governador Valadares. In 2001 Joint Venture between Multipack and Crowpla creating the new Company Envases CMF for the packaging business. Andina issues UF 7,000,000 ibonds (7 and 25 years).

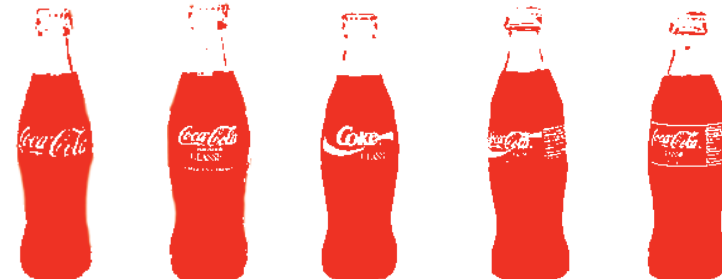
In 2002 EDASA concentrates all productive operations at the Montecristo production facility in Córdoba and

shuts down the Mendoza and Rosario plants. In 2003 EDASA takes control over CIPET. Andina is awarded the "Carlos Vial Espantoso" award, which distinguishes the most relevant Chilean Company in terms of labor relations and with more dedication to human capital. In 2004 franchise swap between Rio de Janeiro Refrescos and a subsidiary of *The Coca-Cola Company* in the State of Minas Gerais for the franchise of Nova Iguaçu located in the State of Rio de Janeiro. Series B shares of Andina become eligible as investment instruments for the Chilean Pension Funds (Series A shares have always been eligible investment instruments). In 2005 Vital is divided into two companies, creating Vital Aguas. Hence, Vital exclusively develops the juice and other non-carbonated beverage business and Vital Aguas, along with the other Coca-Cola bottlers in Chile develops the water business. In 2006 the Company obtains the 2005 National Award for Quality and Competitiveness, distinction given by the Presidency of the Republic of Chile. Andina is the first Company in



the mass consumption sector to obtain this award. In 2007 Andina inaugurates Maipú and Puente Alto Distribution Centers in Santiago. *The Coca-Cola Company* along with the Coca-Cola bottlers in Brazil create a Joint Venture, Mais Indústria de Alimentos, in order to enhance the non-carbonated business for the entire System in that country. In 2008 Andina incorporates the Benedictino brand to its water portfolio in Chile. Acquisition in Brazil through the Mais joint venture of the Sucos del Valle brand, leader in the juice segment in this market. In 2009 Andina commemorates its 15th Anniversary of listing on The New York Stock Exchange. In Argentina we received the National Award for Quality, the highest recognition granted to private companies and public organizations.

'10 In 2010 Andina significantly increases production and distribution capacity in Chile, Argentina and Brazil.



In 2011 Andina commemorates 65 years and the new bottling facility in Chile begins operations. The juice business is restructured and Vital becomes Vital Jugos, a joint venture with the other Coca-Cola bottlers in Chile. In 2012 materialization of the merger with Embotelladoras Coca-Cola Polar S.A., incorporating Paraguay and new territories in Chile and Argentina. Acquisition of 40% of Sorocaba Refrescos in Brazil. Change of corporate image to Coca-Cola Andina. In 2013, the acquisition of 100% of the shares of Companhia de Bebidas Ipiranga in Brazil becomes material. Additionally, Andina issues UF 5,000,000 in bonds in tranches of 7 and 21 years in the Chilean market and US\$575 million in 10-year term bonds in the U.S. market. In 2014 Andina issues UF 3,000,000 in twenty-one year-term bonds in the Chilean market.

Deeds of Incorporation

Embotelladora Andina S.A. is an open stock corporation, incorporated by means of a public deed dated February 7, 1946, before the Notary Public of Santiago, Mr. Luciano Hiriart Corvalán. An abstract of the Company's bylaws is registered on page 768, N° 581 of the Santiago Registry of Commerce of 1946, and was published in the Official Daily Newspaper issue N° 20,413 dated March 25, 1946.

The Chilean Treasury Department, upon Decree N°1,364 of March 13, 1946, which is registered on page 770 N°582 of the Santiago Registry of Commerce of 1946, approved the Company's bylaws, authorized its creation, and declared it duly incorporated.

The latest amendment to the Company's bylaws was approved at the Special General Shareholders' Meeting held June 25, 2012. The minutes thereof were brought

The Company's proposal
to generate value is being
leader in the non-alcoholic
beverage market.

into a public deed dated July 12, 2012 before the Notary Public of San Miguel, Ms. Patricia Donoso Gomien. An abstract thereof is registered on page 49151 N°34479 of the Santiago Registry of Commerce of 2012, and was published in the Official Daily Newspaper dated August 1, 2012.

Subsequently, by public deed dated 14 October 2013, granted by the notary public of Santiago, Mr. Eduardo Avello C., evidence was noted of a full-fledged equity decrease according to the provisions of article 27 of law 18,046. An abstract of this deed is scored aside from the company's social inscription on the Santiago Registry of Commerce, dated October 16 of the same year. In accordance with the above, the share capital decreased by Ch\$21,724,544, and was divided into 473,289,301 Series A shares and 473,281,303 Series B shares.

CORPORATE
GOVERNANCE

A Board of Directors¹, whose members are proposed and elected every three years by the General Annual Shareholders' Meeting, controls Andina's management². Board members are elected by separate voting of the Series A and Series B shareholders as follows: holders of Series A shares elect 12 Directors and holders of Series B shares elect 2 Directors. The Directors may or may not be shareholders, and will hold their offices for three years with the possibility to be re-elected for an indefinite number of periods.

The Company has an Executive Committee which was established by unanimous agreement of the Board of Directors of the Company at its session held on April 22, 1986, and its duty is to supervise the Company's general business and the control of operations on a permanent basis and through periodic sessions, and to propose guidelines concerning the administration of the Company's business. The members of the Executive Committee of the Board of Directors of Embotelladora Andina S.A. are the following Directors: Eduardo Chadwick Claro, Arturo Majlis Albala, José Antonio Garcés Silva (junior), Gonzalo Said Handal and Salvador Said Somavía, who were elected during regular Board session held on April 30, 2013. The Chairman of the Board, Mr. Juan Claro Gonzalez and the Chief Executive Officer, Mr. Miguel Ángel Peirano, are also members of this committee, who participate by own right. This Committee meets permanently throughout the year normally holding three or four sessions a month.

The Company also has an Ethics Committee, which was established by the Board of Directors of the Company at its session held January 28, 2014. The following are included among its duties and responsibilities: i) receive, acknowledge, and investigate irregularity reports referred to in law N°20,393 on crime prevention, and recommend actions to be followed in each of the cases; (ii) establish and develop procedures to promote the ethical conduct of Company employees; (iii) supervise compliance with the provisions of the code of ethics, and resolve queries and disputes that its application might generate; (iv) establish mechanisms for dissemination of the code of ethics, and general matters of ethical character.

This Committee is composed by three Directors, who are appointed by the Board of Directors and will occupy their posts until their successors are elected, or until resignation or dismissal. The current members of the Ethics Committee are the Directors Mr. José Antonio Garcés Silva, Mr. Juan Claro González and Mr. José de Gregorio Rebeco.

Even though the Company has not established a formal process that allows its shareholders to communicate with the Directors, shareholders desiring to do so

¹ For the period ended December 31, 2014, the Board of Directors incurred in Ch\$4.0 million related to expenses for a consultancy commissioned to E&Y regarding Transfer Pricing.

² The last election of Directors took place at the General Shareholders' Meeting dated April 25, 2013.



CONSOLIDATED
FINANCIAL HIGHLIGHTS

	2014	2013**	2012*	2011	2010
Net Sales	1.797.200	1.521.681	1.172.293	982.864	888.714
Operating Income	186.773	171.284	154.164	142.424	149.234
Net Income	75.807	90.267	88.269	97.027	103.600
EBITDA	289.740	254.621	207.988	181.922	186.248
Total Assets	2.269.173	2.082.961	1.539.836	741.959	695.206
Financial Debt	762.935	686.409	265.531	89.324	83.219
Shareholders' Equity	918.998	881.433	893.605	421.979	394.865
EOP price Andina A (Ch\$)	1.472	1.850	2.437	1.850	1.920
EOP price Andina B (Ch\$)	1.717	2.413	3.012	2.270	2.369
EOP price AKO A (US\$)	14,30	28,24	29,94	20,85	23,80
EOP price AKO B (US\$)	17,00	21,04	37,97	25,94	30,20

* Includes figures of Embotelladoras Coca-Cola Polar only for the 4th quarter of 2012

** Includes figures of Ipiranga only for the 4th quarter of 2013

may manifest their opinions, considerations or recommendations before or during the Shareholders' Meeting which will be heard and attended by the Chairman of the Board, or by the Chief Executive Officer of the Company, and any such recommendations will be submitted for the consideration of shareholders in attendance during the Meeting. Andina has not defined a formal policy with respect to the attendance of the Directors at the Meeting, but it is customary for them to attend voluntarily. Likewise, Andina does not have a policy that is different from what is required by Chilean Law with respect to the nomination of a shareholder as a candidate to be a member of the Board of Directors of the Company. Consequently, any interested shareholder may attend a Meeting to propose a specific candidate as director when an election is to take place.

In accordance with Chilean Law, Andina is not required to have a Directors' Nominating Committee, as in other countries.

In accordance with Chilean Law, Andina is not required to have a Directors' Nominating Committee, as in other countries.

Further information regarding Corporate Governance matters and the difference with U.S. standards are included in our 20-F Form filed with the SEC every year, and on our website www.koandina.com., as of April 30, 2015.

Directors' Committee

Pursuant to Article 50 bis of Chilean Company Law N°18,046 and in accordance to the dispositions of Circular N°1956 and Circular N°560 of the Chilean Superintendence of Securities and Insurance, the current Directors'

Committee was elected during Board Session dated April 30, 2013. The Committee is composed of. Mr. Gonzalo Parot Palma (as Committee Chairman and as Independent Director), Mr. Arturo Majlis Albala and Mr. Salvador Said Somavía comprise the Committee.

Between January 1 and April 30, 2013, this Directors' Committee was composed by the following people: Gonzalo Parot Palma (Chairman), Enrique Cibié Bluth and Arturo Majlis Albala, the first two holding the position of Independent Directors.

Pursuant to Article 50 bis of Chilean Corporation Law N°18,046, we inform about the tasks carried out by Embotelladora Andina S.A.'s Directors' Committee, reporting that during 2014 the Committee developed the following activities:

- Examined the reports of external auditors, of the balance sheets and other financial statements, presented by the administrators of the Company to the shareholders, and to take a position on such reports before they are presented to shareholders for their approval.
- Proposed External Auditors and Private Rating Agencies, accordingly to the Board of Directors were proposed to the Shareholders' Meeting.
- Examined information regarding the operations referred to by Title XVI of Law N°18,046 and report on these operations. For detailed information regarding these operations, please refer to the Notes of the Consolidated Financial Statements included in this annual report.
- Examine the salary systems and compensation plans of managers, principal officers and employees.

- Report to the Board of Directors whether it is convenient or not to hire an external auditing Company to render services that do not form part of the external audit, when they are not forbidden in accordance to article 242 of Chilean Law N°18,045, in that the nature of those services may generate a risk of loss of independence.

- Reviewed and approved the Company's 20F and verified management compliance with Rule 404 of the Sarbanes Oxley Act (Rule 404 states that management must evaluate Company internal controls on a yearly basis).

- Approved Directors' Committee budget.

- Supervised the implementation of the Crime Prevention Model (Law N° 20,393) and prepared and approved a new Ethics Code and Business Conduct for the Company.

- Analyzed the effects for the Company of Law N ° 20,780 (tax reform).

- Reviewed periodic reports prepared by the Company's area of Internal Audit.

- Reviewed claims and complaints received through the Company's whistleblower hotline, and monitored their investigation.

Finally, we inform that during 2014, the Directors' Committee incurred in Ch\$29.2 million in expenses relating to business consulting provided by Ernst & Young on internal control matters, and the maintenance fee for Ethic Points for the Company's whistleblower hot line.

Sarbanes-Oxley Audit Committee¹

In accordance with NYSE and SEC requirements regarding compliance with the Sarbanes-Oxley Act,

the Board of Directors established the first Audit Committee on July 26, 2005. The current Audit Committee was elected during Board Session held April 30, 2013. The Committee is composed of Mr. Gonzalo Parot Palma, Mr. Arturo Majlis Albala, and Mr. Salvador Said Somavía were elected as members of the Audit Committee.

It was determined that Mr. Gonzalo Parot Palma complied with the independence standards set forth in the Sarbanes-Oxley Act, SEC and NYSE regulations. Also, Mr. Parot has been appointed by the Board of Directors as the financial expert in accordance with the definitions of the listing standards of the NYSE and the Sarbanes-Oxley Act.

The resolutions, agreements and organization of the Audit Committee are governed by the rules relating to Board Meetings and to the Company's Directors' Committee. Since its creation, the sessions of the Audit Committee have been held with the Directors' Committee, since some of the functions are very similar and the members of both of these Committees are the same.

The Audit Committee Charter that is available on our website: www.koandina.com, defines the duties and responsibilities of this Committee. The Audit Committee is responsible for analyzing the Company's financial statements; supporting the financial supervision and rendering of accounts; ensuring management's development of reliable internal controls; ensuring compliance by the audit department and external auditors of their respective roles; and reviewing auditing practices.

¹ For the period ended December 31, 2014, the Audit Committee did not incur any expenses.

The Company has an Executive Committee which was established by unanimous agreement of the Board of Directors.



Juan Claro González ¹²
Chairman of the Board
Entrepreneur
Chilean Tax Id. N° 5.663.828-8

Gonzalo Said Handal ⁵
Vice Chairman of the Board
Commercial Engineer
Chilean Tax Id. N° 6.555.478-K

Arturo Majlis Albala ¹⁴
Attorney at Law
Chilean Tax Id. N° 6.998.727-3

Eduardo Chadwick Claro ⁶
Civil Industrial Engineer
Chilean Tax Id. N° 7.011.444-5

José Antonio Garcés Silva (hijo) ¹¹
Commercial Engineer
Chilean Tax Id. N° 8.745.864-4

Salvador Said Somavía ¹³
Commercial Engineer
Chilean Tax Id. N° 6.379.626-3

Gonzalo Parot Palma ⁸
Civil Industrial Engineer
Chilean Tax Id. N° 6.703.799-5

Emilio Rodríguez Larraín ⁴
Attorney at Law
Foreign citizen

José de Gregorio Rebeco ⁹
Civil Industrial Engineer
Chilean Tax Id. N° 7.040.498-2

Juan Andrés Fontaine Talavera ¹
Commercial Engineer
Chilean Tax Id. N° 6.068.568-1

Francisco Javier Crespo ¹⁰
Industrial Engineer
Foreign citizen

Franz Alscher ²
Economist
Foreign citizen

Ricardo Vontobel ⁷
Business Administrator
Foreign citizen

Mariano Rossi ³
Business Administrator
Foreign citizen

BOARD
OF DIRECTORS*

* Date appointed: April 25, 2013

Note 1: The Directors Messrs. Eduardo Chadwick Claro, José Antonio Garcés Silva (junior), Gonzalo Said Handal and Salvador Said Somavía hold an ownership interest in the Company, a detail of which can be found on page 88 of this Annual Report. The Director Mr. Arturo Majlis Albala owns company stock representing a 0.0005% of Series A shares and 0.0016% Series B shares. Additionally none of the others Directors holds Andina's stock.

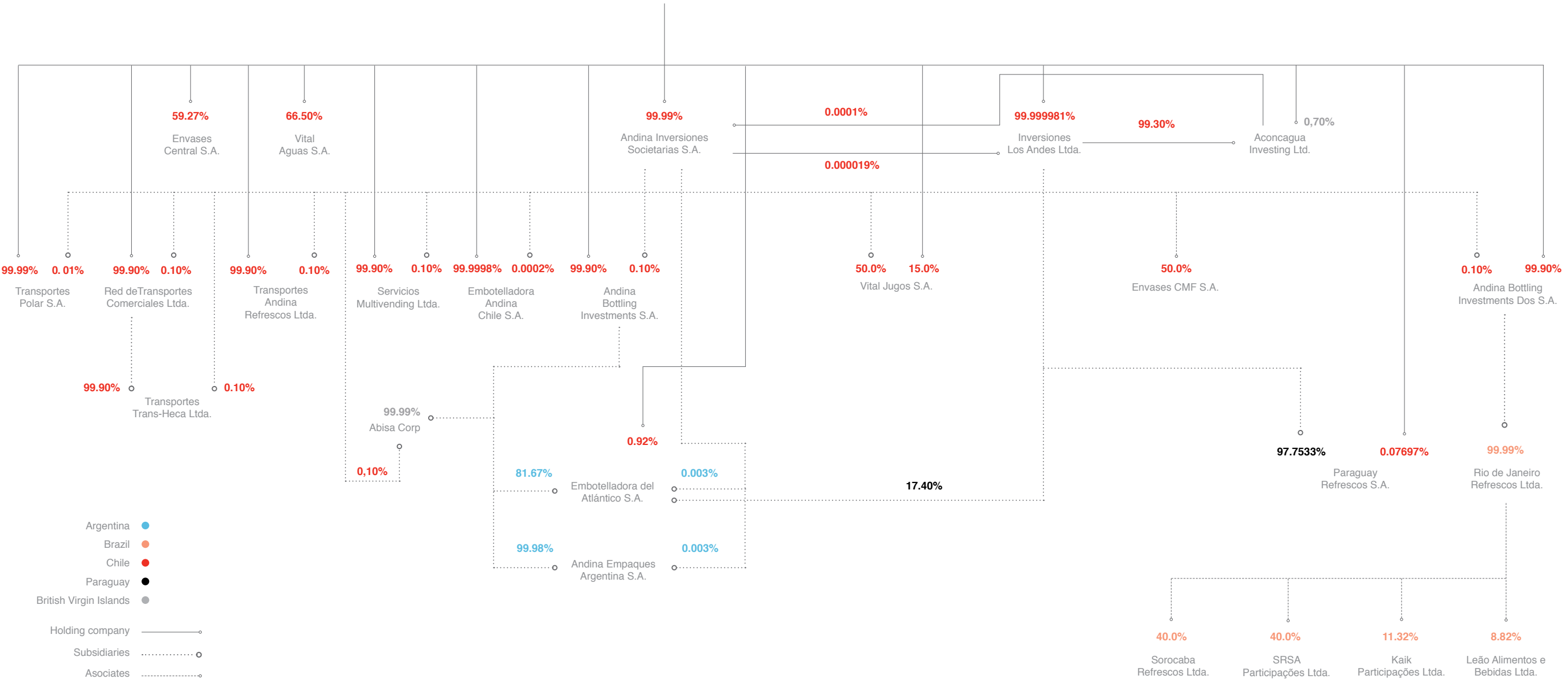
Note 2: People who are not currently Company Directors but who were Directors during the last 2 years are identified as follows:

Brian J. Smith
Bachelor of Arts
Foreign Citizen
Appointed on April 27, 2012 as director.
Appointed on April 27, 2012 as director. Cessation of office date: April 25, 2013

Enrique Cibié Bluth
Commercial Engineer
Chilean Tax Id N°:6.027.149-6
Appointed on April 27, 2012 as alternate director.
Appointed on April 27, 2012 as alternate director. Cessation of office date: April 25, 2013

COMPANY STRUCTURE

Embotelladora Andina S.A.



274

total
employees

7,416

total
technicians and
professionals

15,814

total
employees

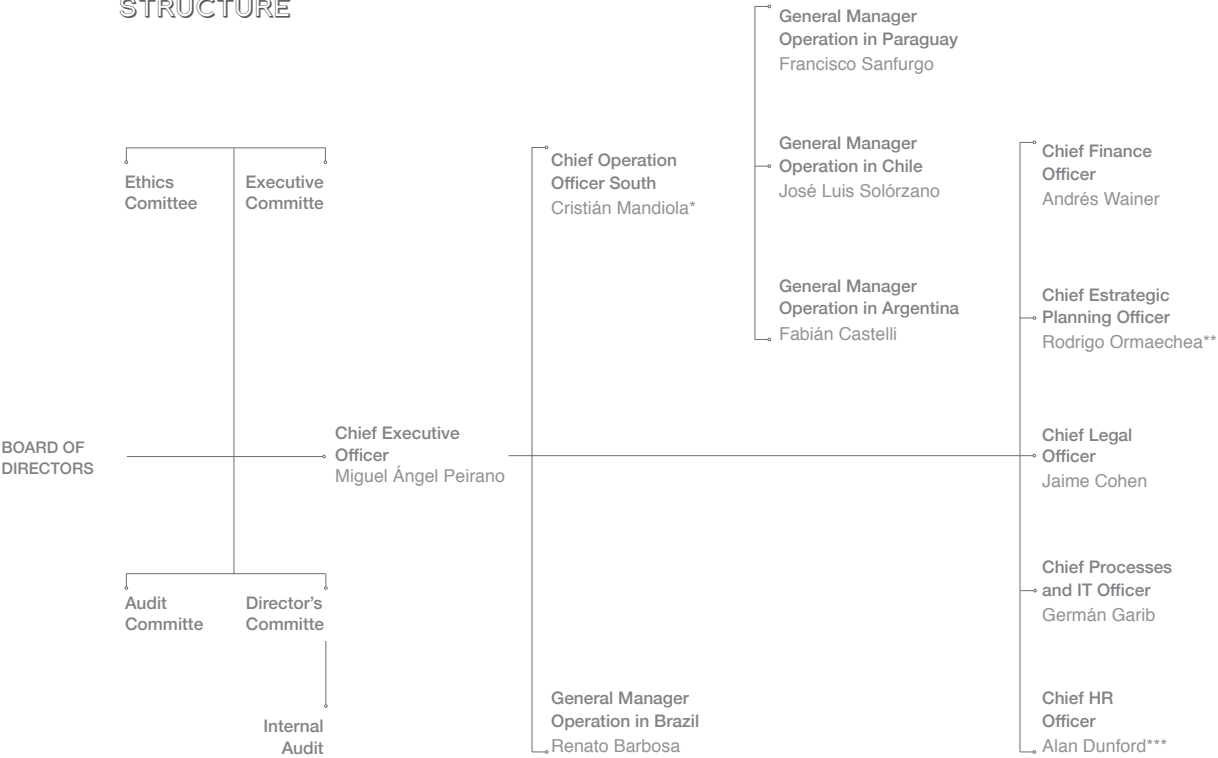


OUR
EMPLOYEES

Argentina / Brazil / Chile / Paraguay

	Managers and principal officers	Professionals and technicians	Other employees	Temporaries	Total 2014
Argentina					
Embotelladora del Atlántico S.A.	102	647	1,916	458	3,123
Andina Empaques Argentina S.A.	5	40	105	15	165
Brazil					
Rio de Janeiro Refrescos Ltda.	60	5,278	2,202	20	7,560
Chile					
Embotelladora Andina S.A.	69	1,028	1,402	281	2,780
Vital Aguas S.A.	2	35	63	9	109
Vital Jugos S.A.	4	120	321	70	515
Envases Central S.A.	3	22	51	8	84
Paraguay					
Paraguay Refrescos S.A.	29	246	1,103	100	1,478
Total	274	7,416	7,163	961	15,814

ADMINISTRATIVE
STRUCTURE



* Cristián Mandiola resigned to his position as Chief Operations South Officer of Coca-Cola Andina effective April 2, 2015

** Beginning April 1, 2015 Rodrigo Ormaechea assumes the position of Commercial Director of Coca-Cola Andina in Brazil reporting to the General Manager Renato Barbosa. His replacement as Chief Strategic Planning Officer of Coca-Cola Andina is assumed by Mr. Tomás Vedoya, Rut 26.058.990-9, beginning February 23, 2015.

*** Alan Dunford left his position on December 31, 2014 and has been replaced as Chief Human Resources Officer by Mr. Gonzalo Muñoz, Rut 7.691.376-5 as beginning January 1, 2015.





MANAGEMENT STRUCTURE

Corporate Office°	Principal Operations Argentina	Principal Operations Brazil	Principal Operations Chile	Principal Operations Paraguay
<p>Miguel Ángel Peirano Chief Executive Officer Chilean Tax Id N° 23.836.584-8, Electrical Engineer In office since January 1, 2012</p> <p>Cristián Mandiola°° Chief Operations South Officer Chilean Tax Id N° 7.055.490-9, Civil Industrial Engineer In office since December, 2013</p> <p>Andrés Wainer Chief Financial Officer Chilean Tax Id N° 10.031.788-5, Economist In office since January 1, 2012</p> <p>Rodrigo Ormaechea°°° Chief Strategic Planning Officer Chilean Tax Id N° 23.314.352-9, Commercial Engineer & MBA In office since January 1, 2012</p> <p>Jaime Cohen Chief Legal Officer Chilean Tax Id N° 10.550.141-2, Attorney at Law In office since September 1, 2008</p> <p>Germán Garib Chief Process & Information Officer Chilean Tax Id N° 7.366.921-9, Civil Engineer In office since May 8, 1998</p> <p>Alan Dunford°°°° Chief Human Resources Officer Chilean Tax Id N° 7.033.714-2, Commercial Engineer In office since January 1, 2013</p> <p>Ricardo Lledó Controller Chilean Tax Id N° 10.399.990-1, Certified Public Accountant In office since July, 2008</p>	<p>Fabián Castelli General Manager Chilean Tax Id N° 10.023.094-1, Commercial Engineer In office since April 1st, 2014</p> <p>Fernando Ramos Finance and Administration Manager</p> <p>Pablo Teobaldo Commercial Manager</p> <p>Daniel Palacios Quality Manager</p> <p>Lilia Hidalgo Human Resources Manager</p> <p>Hugo Aquerman Institutional Relations Manager</p> <p>Pablo Bardin Industrial Manager</p> <p>Santiago López Distribution and Logistics Manager</p> <p>Diego Garavaglia Integration Manager</p> <p>Daniel Caridi Empaques Manager</p> <p>Roberto Otegui Patagonia Manager</p>	<p>Renato Barbosa General Manager Foreign citizen, Economist In office since January 1, 2012</p> <p>David Parkes Finance and Administration Manager</p> <p>Daniel Cappadonna Sales Manager</p> <p>Marcio Greco Marketing Manager</p> <p>Max Ciarlini Human Resources Manager</p> <p>Fernando Fragata Legal Manager</p> <p>Aldo Fernandes Ribeirao Preto Manager</p> <p>Rodrigo Klee Logistics and Operations Manager</p>	<p>José Luis Solorzano General Manager Chilean Tax Id N° 10.023.094-1, Commercial Engineer In office since April 1, 2014</p> <p>Alberto Moreno Finance and Administration Manager¹</p> <p>Vicente Domínguez Sales Manager ²</p> <p>José Antonio Riesco Marketing Manager²</p> <p>Rodrigo Marticorena Human Resources Manager</p> <p>Javier Urrutia Legal Deputy Manager³</p> <p>María Cecilia Facetti S&OP Manager⁴</p> <p>José María Sánchez National Industrial Manager⁵</p> <p>Alejandro Vargas National Logistics Manager⁶</p> <p>Rodolfo Peña Regions' Manager⁷</p> <p>Fernando Jaña Red de Transportes Comerciales Limitada Manager⁸</p> <p>Alejandro Zalaquett Coke One Manager⁹</p>	<p>Francisco Sanfurgo General Manager Chilean Tax Id N° 7.053.083-K, Mechanical Engineer In office since January 1, 2005</p> <p>Eduardo Yulita Finance, Administration and Systems</p> <p>Melina Bogado Marketing Manager</p> <p>Leonardo Calvete Quality Manager</p> <p>María Teresa Llamosas Human Resources Manager</p> <p>Jorge Pinnola* Industrial Manager</p> <p>Julio Fiandro Logistics Manager</p>

° Administratively Embotelladora Andina S.A. is structured as a holding company made up of one corporate office and one operating facility in each of the countries it carries out business.

°° Cristián Mandiola resigned to his position as Chief Operations South Officer of Coca-Cola Andina effective April 2, 2015.

°°° Beginning April 1, 2015 Rodrigo Ormaechea assumes the position of Commercial

Director of Coca-Cola Andina in Brazil reporting to the General Manager. His replacement as Chief Strategic Planning Officer of Coca-Cola Andina is assumed by Mr. Tomás Vedoya, Rut 26.058.990-9, beginning February 23, 2015.

°°°° Alan Dunford left his position on December 31, 2014 and has been replaced as Chief Human Resources Officer by Mr. Gonzalo Muñoz, Rut 7.691.376-5 as beginning January 1, 2015.

¹ In office since April 14, 2014

² Beginning March 31, 2015 these management areas are merged, creating the Commercial Management area with Sebastián Tagle Pérez taking over as Commercial Manager on February 27, 2015

³ In office since January 2, 2014

⁴ New position since April 1, 2014

⁵ Takes over new position beginning July 1, 2014. This management area absorbs the management areas of Operations, CISMA and Engineering

⁶ In office since June 1, 2014

⁷ In office since June 2, 2014. New Position in charge of Zoning Managers, Deputy Production Managers and Regional Logistics

⁸ In office since June 2, 2014

⁹ New position beginning February 2, 2014

Note 1. None of the principal officers hold Andina's stock.

* Beginning January 31, 2015 Jorge Pinnola no longer belongs to the company and has been replaced by Mr. Carlos Stuardo as Coca-Cola Paresa's Industrial Manager beginning February 1, 2015.

COMPANY OWNERSHIP

Twelve Main Shareholders

	Series A	Series B	Total	Participation (%)
Coca-Cola de Chile S.A.	67,938,179	67,938,179	135,876,358	14.35
Inversiones Cabildo SPA*	52,987,375	49,650,863	102,638,238	10.84
Inversiones SH Seis Limitada*	52,989,375	37,864,863	90,854,238	9.60
Banco de Chile por cuenta de terceros	30,177,227	53,075,069	83,252,296	8.80
The Bank of New York	9,269,364	50,710,236	59,979,600	6.34
Inversiones el Olivillo Limitada*	46,426,645	-	46,426,645	4.90
Inversiones Nueva Delta S.A.*	46,426,645	-	46,426,645	4.90
Banco Itaú por cuenta de inversionistas	18,446,506	24,244,395	42,690,901	4.51
Banco Santander - JP Morgan	27,313,492	13,334,576	40,648,068	4.29
Inversiones Mar Adentro Limitada*	-	38,978,263	38,978,263	4.12
Inversiones Las Gaviotas Dos Ltda.*	13,513,594	13,513,594	27,027,188	2.86
Inversiones Anban S.A.*	-	25,678,583	25,678,583	2.71

* Company Related to the Controlling Group

Note: The total number of shareholders of Embotelladora Andina S.A. at December 31, 2014 is 888 shareholders of the Series A and 1,245 shareholders of the Series B.

The dividend distribution policy has consisted of paying out a percentage not lower than 30% of the Company's earnings for the period, no material changes to this policy are expected in the future. Historically the Company has carried out dividend payments through quarterly interim dividends and one final dividend payable in April of the following year. Since the year 2000 the Company has paid out every year an additional dividend based on available excess cash at the end of each period, which is previously approved at the General Shareholders' Meeting.

During 2014 Distributable Earnings were equal to Net Income.

Their voting and economic rights mainly differentiate Series A and Series B shares.

The preference of Series A shares consists of the right to choose 12 of the 14 Directors. The preference of Series B shares consists of the right to receive all and any dividends that the Company distributes per share being those interim, definitive,

minimum required, additional or possible, increased by 10%. The preference of Series A and Series B shares will last for the term that expires on December 31, 2130. Upon expiration of this term, Series A and B will be deleted and the shares which form them will be automatically transformed into common stock without any preference, eliminating the split into series of shares.

Shareholders' Summary and Comments

Pursuant to General Rule N ° 30 of the Chilean Superintendence of Securities and Insurance and article 74 of Law N ° 18.046, it is informed that neither the Committee nor shareholders or groups of shareholders representing or holding 10% or more of the issued shares with voting rights have made comments or suggestions concerning the running of Company business.

However, the minutes of the Regular Shareholders' Meeting of 2014 include all observations made by every shareholder that expressed his/her opinion during said meeting.

OUR COMPANY

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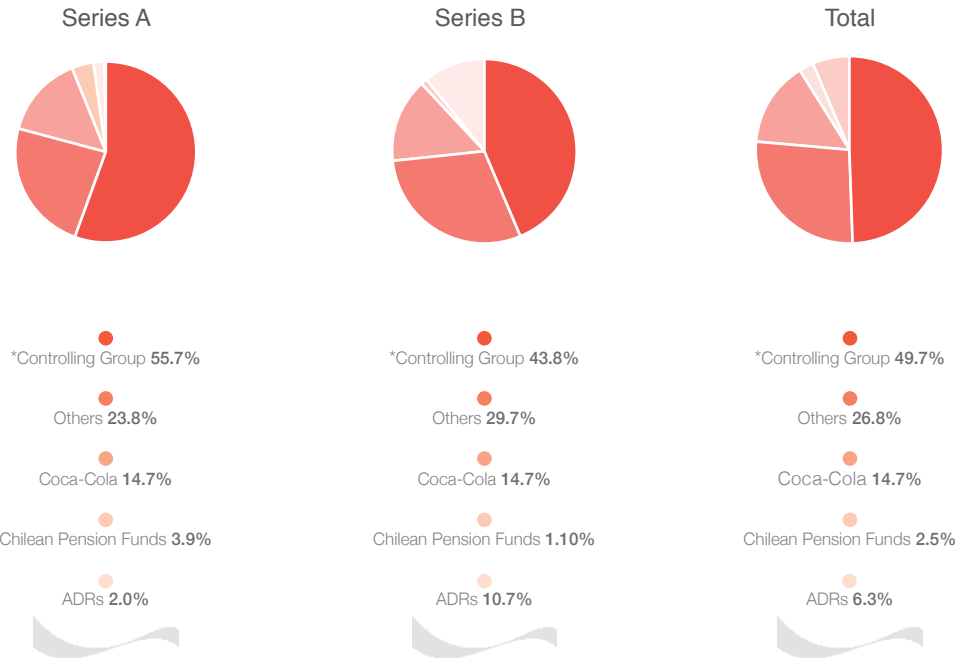
Dividends*

		Series A ¹	Series B ¹	Total paid ²
January	Interim	13.1	14.41	13,020
May	Final	1.46	1.606	1,451
May	Additional	12.37	13.607	12,295
August	Additional	12.37	13.607	12,295
October	Interim	13.1	14.41	13,020
Total 2014		40.03	44.033	52,080
Total 2013		71.6	78.76	71,163
Total 2012		80.49	88.54	71,436
Total 2011		88.94	97.83	71,000
Total 2010		85.7	94.27	68,413

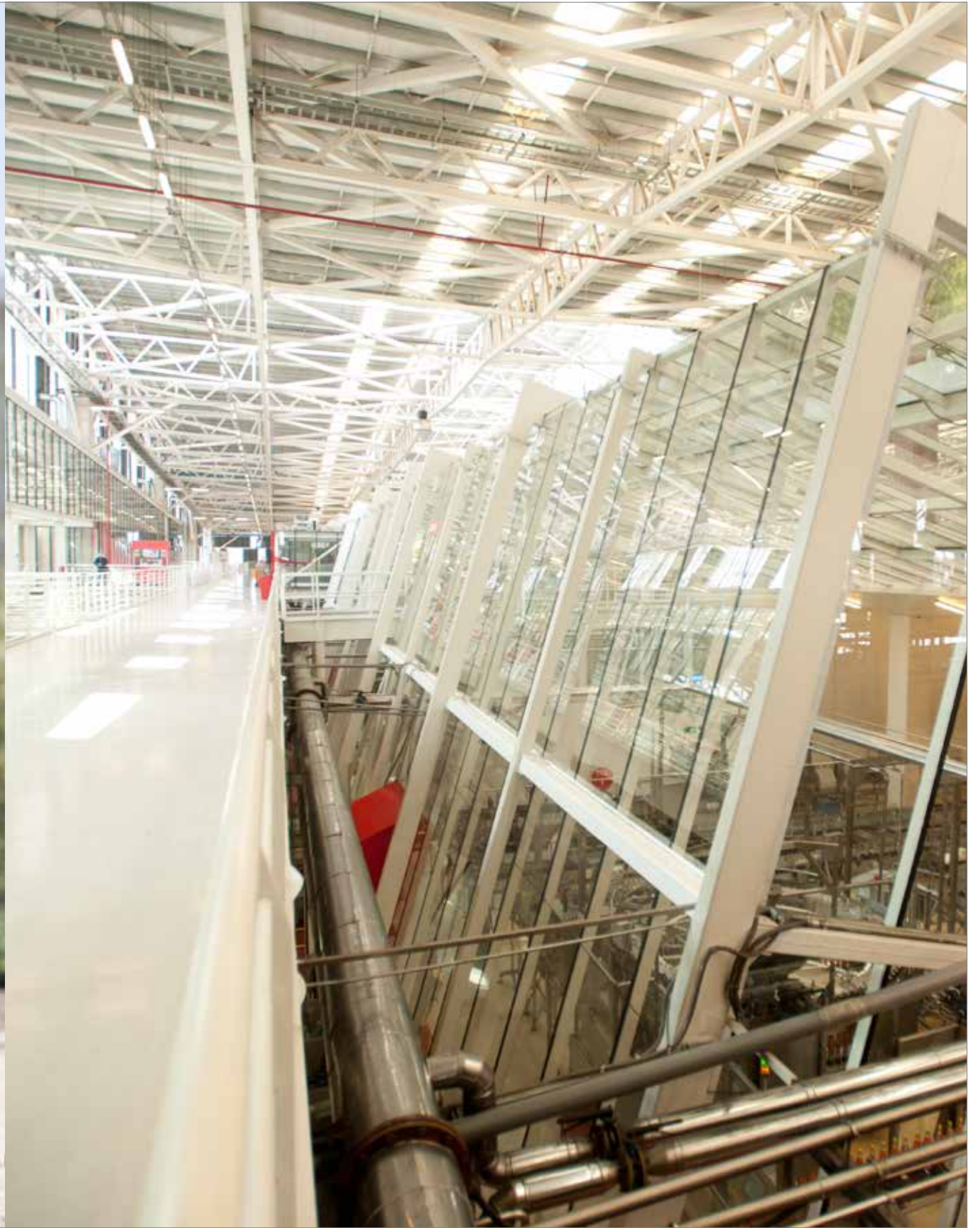
¹ Ch\$ per Share

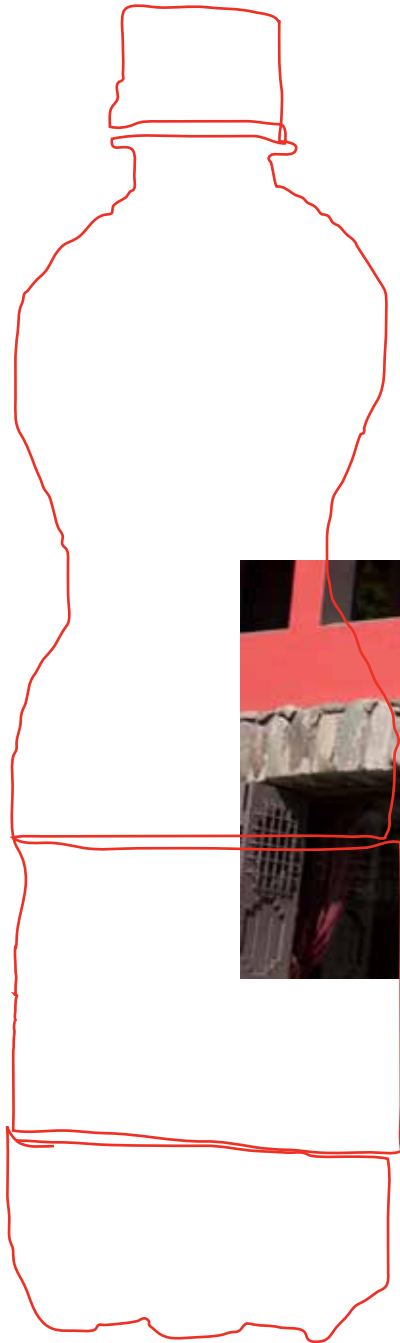
² Millon nominal Ch\$

*All dividend payments were reported as material events and timely filed with Chilean Superintendence of Securities and Insurance and the SEC, and were also posted on our website.



* See Description of the Controlling Group on page 88





OUR BUSINESS

ARGENTINA

San Juan, Mendoza, San Luis, Córdoba,
Santa Fé, Entre Ríos, La Pampa, Neuquén,
Rio Negro, Chubut, Santa Cruz, Tierra del
Fuego & Western Province of Buenos Aires.





ARGENTINA

Total Sales Volume	229,4	Soft drinks 199,1	Total Per Capital Annual Consumption	384	Soft drinks 345
	million unit cases	Juices & Others 8,5		8 oz. bottles	Juices & Others 14
		Waters 21,7			Waters 25
Market Share		Soft drinks 61,4%	Operating Income	US\$53,4 million	US\$85,6 million
		Juices & Others 26,4%			ebitda
		Waters 11,6%			
Clients	68 THOUSAND		Franchise Extension	1.892 thousand km²	13,9 million
					Franchise Population



Note: Total may differ from the sum of the parts due to rounding of certain figures.

*Source: AC Nielsen

Business Description°

Coca-Cola Andina Argentina produces and commercializes the following products licensed by *The Coca-Cola Company*: Coca-Cola, Coca-Cola Light, Coca-Cola Zero, Coca-Cola Life, Fanta Naranja, Fanta Naranja Zero, Fanta Limón, Fanta Pomelo, Sprite, Sprite Zero, Quatro Liviana, Schweppes Citrus, Schweppes Tónica, Schweppes Pomelo, Schweppes Lima Limón, Crush Naranja, Crush Lima Limón, Kin (carbonated and non-carbonated soda water), , Bonaqua carbonated and non-carbonated mineral water) and Aquarius (flavored water). Additionally, it produces and commercializes Cepita, Powerade, Té frío, Fuze Tea, and Black Fire energizing drink. It also commercializes the following beer brands: Budweiser, Corona, Guinness, Heineken, Imperial, Palermo, Schneider.

License Agreements

These Agreements are international standard contracts *The Coca-Cola Company* enters into with bottlers outside the United States for the sale of concentrates and beverage basis for certain Coca-Cola soft drinks and non-soft drink beverages. In accordance with these contracts we have the right to produce and commercialize Coca-Cola soft drinks in our franchise territory. Although this is not an exclusive right, *the Coca-Cola Company* has never authorized any other entity to produce or commercialize Coca-Cola soft drinks or other Coca-Cola beverages in our franchise territory. The Agreement states as franchise territory the provinces of Córdoba, Mendoza, San Juan, San Luis and Entre Ríos,

as well as part of the provinces of Santa Fe and Buenos Aires, Chubut, Santa Cruz, Neuquén, Río Negro, La Pampa, Tierra del Fuego, Antártica and South Atlantic Islands. The Agreement with *The Coca-Cola Company* was extended for 5 years beginning February 10, 2012, this is until February 10, 2017.

Production and Distribution

Coca-Cola Andina Argentina operates 3 production facilities for soft drinks, one located in Córdoba with 10 lines and an average utilization capacity during 2014 of 55.6%;one located in Bahía Blanca (Province of Buenos Aires) with 4 lines and an average utilization capacity during 2014 of 52.1%; one located in Trelew (Province of Chubut) with 3 lines and an average utilization capacity during 2014 of 42.1%. Additionally the Córdoba plant also has the capacity to produce juices for it which it has 3 lines with an average utilization capacity of 40.4% and it also has the capacity to produce mineral water and other products through one line with an average utilization capacity of 34.4%. Finally, at the Bahia Blanca plant the company has the capacity to produce juices through 2 lines with an average utilization capacity of 86.2%.

Also, during June 2012, we inaugurated at the Cordoba production facility a plant for the processing of raw sugar, (of high color and ash content) which produces approximately 400 tons/per day of liquid sugar syrup ready for use in the manufacture of beverages. The process has multiple stages and continues in development given the complexity of the operation, hoping to reach its maximum capacity during 2015. This innovative integration into the value

chain is unique in the Coca-Cola system.

The distribution of products is carried out through third party distributing companies with a fleet of 53 contractors with a total of 444 trucks.

Clients and Suppliers

The twelve main clients are:

SAIEP, Jumbo Retail Argentina S.A., Inc Sociedad Anónima, WalMart Argentina S.R.L., Mistura S.A., J y H Distribuciones S.R.L., Vargas José Luis, Pont Andrés Roberto, Lopez Hnos. S.R.L., and Coop Obrera L.T.D., Garzón S.R.L. and El Gringo S.R.L.

None of the clients by themselves concentrate more than 10% of the sales carried out.

The suppliers of main raw materials are:

Concentrate: Servicios y Productos para Bebidas Refrescantes S.R.L.¹
Sweetener: Atanor S.C.A., Compañía Inversora Industrial S.A., Ingenio y Refinería San Martín del Tabacal S.R.L., Ingridion Argentina S.A. and Glucovil S.A.

Water: We own water wells and pay a fee to the Dirección Provincial de Aguas Sanitarias.
Carbon Dioxide: Praxair Argentina S.R.L. and Air Liquide Argentina S.A.
Packaging (Bottles): Cattorini Hermanos S.A.C.I.F., Andina Empaques Argentina S.A.², AMCOR Pet Packaging de Argentina S.A. and Vinisa Fueguina S.R.L.
Boxes: Cabelma S.A., Envases Paraguayos S.A., L'equipe Monteur S.A. and Serin S.A.
Plastic Caps: Andina Empaques Argentina S.A.², Alusud Argentina S.R.L., Sinea Plásticos S.A. and Bericap S.A.
Electric Energy: Central Térmica Termo Andes through Duke Energy S.A.

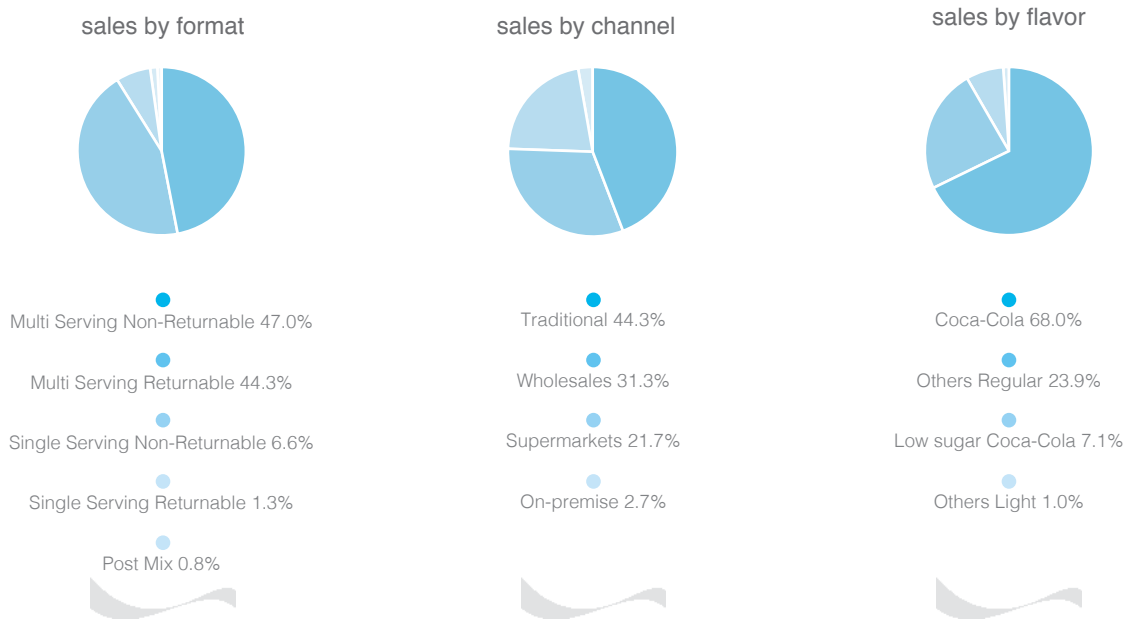
Servicios y Productos para Bebidas Refrescantes S.R.L.¹ concentrates by itself at least 10% of the purchases carried out.

¹ Shareholder

¹ Subsidiary

° °For an in-depth description of our business in Argentina, refer to our annual report on Form 20-F which will be available beginning April 30, 2015 on our website: www.koandina.com.

Coca-Cola Andina Argentina operates 3 production facilities with a total of 23 lines.



BRAZIL

Rio de Janeiro, Espíritu Santo,
São Paulo and Minas Gerais





BRAZIL

306,9	soft drinks 250,2	323	soft drinks 276
Total Sales	juices & others 34,1	Total Per Capital	juices & others 23
Volume	waters 5,4	Annual Consumptio	waters 6
million unit cases	Beers 17,2	8 oz. bottles	beers 19
Market	soft drinks 61,4%	US\$148,7 million	US\$206,0 million
Share*	Juices & others 40,8%	Operating Income	ebitda
	waters 5,8%		
clients	88 thousand	165 thousand km²	21,9 million
		Franchise	Franchise Population
		Extension	



¹ Rio de Janeiro, Espírito Santo and Ribeirão Preto territories

² Rio de Janeiro territory

³ Rio de Janeiro and Espírito Santo territories

Note: Total may differ from the sum of the parts due to rounding of certain figures.

* Source: A.C. Nielsen

Business Description°

Coca-Cola Andina Brazil commercializes products of *The Coca-Cola Company* and Heineken. It produces, sells and distributes the following products licensed by *The Coca-Cola Company*: Coca-Cola, Coca-Cola Zero, Kuat, Kuat Zero, Fanta Laranja, Fanta Laranja Zero, Fanta Uva, Fanta Uva Zero, Sprite, Sprite Zero, Crystal (mineral water), Aquarius Fresh, Schweppes Tônica, Schweppes Tônica Light, Schweppes Citrus, Schweppes Citrus Light, Schweppes Club Soda, I9 (in 4 flavors), Kapo (in 6 flavors), Kapo Chocolate (flavored milk), Burn, Leão Ice Tea (regular and light in 2 flavors), Powerade (in 5 flavors), Del Valle Frut and Mais (in 8 flavors), Del Valle Limao e Nada, Del Valle Maracuja e Nada, Del Valle Reserva (in 2 flavors) , Matte Leão (in 12 flavors) and Matte Leão Fuze (with the same 12 flavors). Additionally it distributes the following beer brands: Kaiser, Heineken, Bavaria, Xingu, Summer, Sol, Dos Equis (XX), Murphys, Amstel, Sagres, Desperados Edelweiss and Birra Moretti.

License Agreements

These agreements are international standard contracts *The Coca-Cola Company* enters into with bottlers outside the United States for the sale of concentrates and beverage basis for certain Coca-Cola soft drinks and non-soft drink beverages. In accordance with these contracts we have the right to produce and distribute Coca-Cola soft drinks in our franchise territory. Although this is not an exclusive right,

° For an in-depth description of our business in Brazil, refer to our annual report on Form 20-F which will be available beginning April 30, 2015 on our website: www.koandina.com.

The Coca-Cola Company has never authorized any other entity to produce or distribute Coca-Cola soft drinks or other Coca-Cola beverages in our franchise territory. The agreement states as franchise territory: the majority of the State of Rio de Janeiro, the totality of the State of Espírito Santo and part of the states of São Paulo y Minas Gerais.

The term of the agreement with *The Coca-Cola Company* is five years beginning October 3, 2012, ending October 3 2017.

The Coca-Cola Company, Cervejarias Kaiser S.A., Molson Inc. and the Brazilian Association of Manufacturers of Coca-Cola entered into an agreement of understanding and a convention regarding the distribution of beer produced and imported by Kaiser, through Coca-Cola’s distribution system. The distribution agreements signed after May 30, 2003 have duration of 20 years and are renewable.

Production and Distribution

Coca-Cola Andina Brazil operates three production facilities located in Jacarepaguá in the State of Rio de Janeiro, in Vitoria in the State of Espírito Santo and in Ribeirão Preto in the state of São Paulo with a total of 26 lines. Average utilization capacity for the year 2014 was 79%. The distribution of products is carried out through third party and own distributing companies with an average fleet of 850 trucks. Additionally it manages 1,067 vending machines.

Coca-Cola Andina Brazil operates three production facilities with a total of 26 lines.

Clients and Suppliers

The twelve main clients of Coca-Cola Andina Brazil are:

Prezunic Comercial Ltda., Sociedade Comercial Champfer Ltda., Casas Guanabara Comestíveis Ltda., Carrefour Comércio e Indústria Ltda., Distribuidor de Bebidas Real Cola Ltda., Supermercados Mundial Ltda., Sendas Distribuidora S.A., Xantocarpa Participações Ltda., Franciscana Distribuidora Ltda., Zulemar Comércio de Bebidas Ltda., Savegnago and Super Mercado Zona Sul S.A.

None of our clients by themselves concentrate more than 10% of the sales carried out.

The suppliers of main raw materials are:

Concentrate: Recofarma Indústrias do Amazonas Ltda.¹
Sweetener: Copersucar Ltda.
Water: Companhia Estadual de Água e Esgoto do Rio de Janeiro, and Companhia Espírito Santense de Saneamento
Carbon dioxide: White Martins Gases S.A., and Light Esco Ltda.

Packaging (bottles): Brasalpla Brazil Indústria de Embalagens Ltda., Amcor PET Packaging do Brazil Ltda., and Owens-Illinois do Brazil Industria e Comercio S.A., CPR Indústria e Comércio de Plásticos, Engepack Embalagens São Paulo S.A.

Aluminum cans and caps: Rexam Beverage Can South, Latapack Ball Embalagens Ltda.

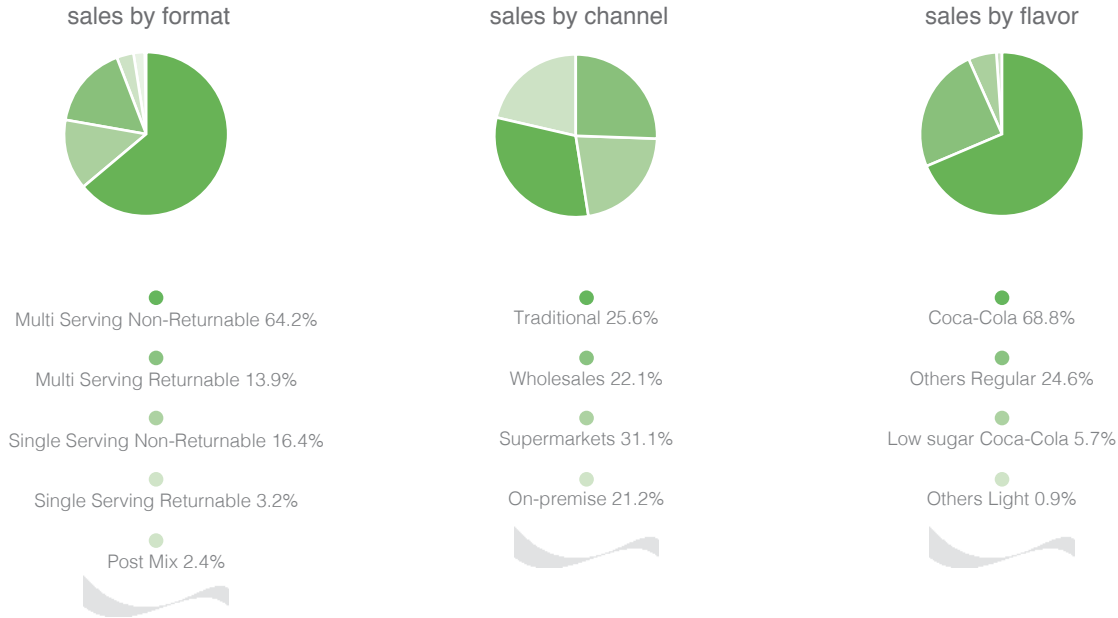
Caps: Aro S.A., Berry Plastics Corporation, and Closure Systems International (Brazil) Sistemas de Vedação Ltda.

Electric energy: Light Esco Ltda., Light S.A. and Centrais Elétricas S.A.

Distributed Products: Leão Alimentos e Bebidas Ltda.² and Cervejarias Kaiser S.A.

Leão Alimentos e Bebidas Ltda.², Cervejarias Kaiser S.A. and Recofarma Industrias do Amazonas Ltda. each concentrate by themselves at least 10% of the purchases carried out.

¹ Related to Shareholder
² Related Company



CHILE

Antofagasta, Atacama, Coquimbo,
Metropolitan Region, San Antonio,
Cachapoal, Aysen & Magallanes





CHILE

231,8
Total Sales
Volume
million unit cases

soft drinks 168,5
juices & others 30,4
waters 32,8

Market
Share*

Soft drinks 68,5%
juices & others 33,5%
waters 45,7%

clients 63 thousand

538
Total Per Capital
Annual Consumptio
8 oz. bottles

soft drinks 413
juices & other 52
waters 73

US\$99,0 million
Operating Income

US\$166,9 million
ebitda

398 thousand km²
Franchise
Extension

9,4 million
Franchise Population



Note: Total may differ from the sum of the parts due to rounding of certain figures.

*Source: AC Nielsen

Business Description°

Coca-Cola Andina Chile produces and distributes the following products licensed by *The Coca-Cola Company*: Coca-Cola, Coca-Cola Light, Coca-Cola Zero, Coca-Cola Life, Fanta Naranja, Fanta Limón, , Fanta Zero Naranja, Sprite, Sprite Zero, Nordic Mist Agua Tónica, Nordic Mist Ginger Ale, Nordic Mist Zero, Quatro Guaraná, Quatro Pomelo Light, Quatro Frambuesa, Quatro Papaya, Quatro Piña, Burn, Inca Kola, Inca Kola Zero, Cantarina, Aquarius Pera, Aquarius Uva, Aquarius Manzana and Benedictino. Additionally it distributes the products of Vital Jugos: Andina del Valle (juices and fruit nectars), Fuze Tea, Powerade, Powerade Light y Glaceau Vitamin Water, Vital Aguas: Vital con gas, Vital sin gas, Vital Soft Gas, Envases Central: canned soft drinks Coca-Cola, Coca-Cola Light, Coca-Cola Zero, Coca-Cola Life, Fanta Naranja, Fanta Zero Naranja, Sprite, Sprite Zero, Nordic Mist Agua Tónica, Nordic Mist Ginger Ale, Nordic Mist Zero, Quatro Guaraná, Quatro Pomelo Light, Quatro Frambuesa, Quatro Papaya, Quatro Piña, Burn, Burn, in the 500 cc format, Fanta Zero, Sprite Zero, Quatro Pomelo Light, Quatro Guarana, Quatro Piña, Quatro Papaya , Quatro Frambuesa, Inca Kola, Inca Kola zero, Aquarius Manzana, Aquarius Pera, Aquarius Limón, Aquarius Uva and in the 1.5 liter format Aquarius Manzana, Aquarius Pera, Aquarius Limón, Aquarius Uva and Coca Cola de Chile S.A. with café Blak, and some liquor in Punta Arenas. These products are commercialized in returnable and non-returnable glass and PET bottles, post-mix syrup, cans and Tetra Pak.

License Agreements

These agreements are international standard contracts *The Coca-Cola Company* enters into with bottlers

outside the United States for the sale of concentrates and beverage basis for certain Coca-Cola soft drinks and non-soft drink beverages. In accordance with these contracts we have the right to produce and distribute Coca-Cola soft drinks in our franchise territory. Although this is not an exclusive right, *The Coca-Cola Company* has never authorized any other entity to produce or distribute Coca-Cola soft drinks or other Coca-Cola beverages in our franchise territory.

This Agreement states as franchise territory: the Metropolitan Region in Santiago, the Province of San Antonio in the Fifth Region; and the Province of Cachapoal (including San Vicente de Tagua-Tagua) in the Sixth Region. The Bottler Agreement with *The Coca-Cola Company* is in full force and effect until January 1, 2018.

On the other hand and as a result of the merger by absorption of Embotelladoras Coca-Cola Polar into Embotelladora Andina during 2012, *The Coca-Cola Company* authorized Embotelladora Andina to be the legal successor of the license agreement for the following territories in Chile: II, III, IV, XI, and XII regions as well the Chilean Antarctic, this agreement is in full force and effect until October 30, 2019.

Production and Distribution

Coca-Cola Andina operates 4 production facilities throughout Chile. One located in Renca with 10 lines. Utilization capacity for 2013 was 71%. One plant located in Coquimbo with 3 lines. Utilization capacity for 2014 was 43%. One plant located in Antofagasta with 4 lines. Utilization capacity for 2014was 71%; and one plant in Punta Arenas with 2 lines. Utilization capacity for 2014 was 36%.

The distribution of products is done through Company owned transportation and third party companies. Of the vehicles utilized [xx are Company owned and xx owned by contractors.]

Coca-Cola Andina also manages 2,304 vending machines for soft drinks and snacks through its subsidiary, Servicios Multivending, and 422 additional vending machines outside the central regions.

Clients and Suppliers

The twelve main clients are:

WalMart Chile Comercial S.A., Cencosud Retail S.A., Rendic Hnos. S.A, Hipermercados Tottus S.A., Alimentos Fruna Ltda., Alvi Supermercados Mayoristas S.A., Aramark Servicios Mineros y Remotos, Sodexho Chile S.A., Súper 10 S.A., Supermercados Montserrat S.A.C., Ekono S.A. and Compass Catering S.A.

None of our clients by themselves concentrate more than 10% of the sales carried out.

The suppliers of main raw materials are:

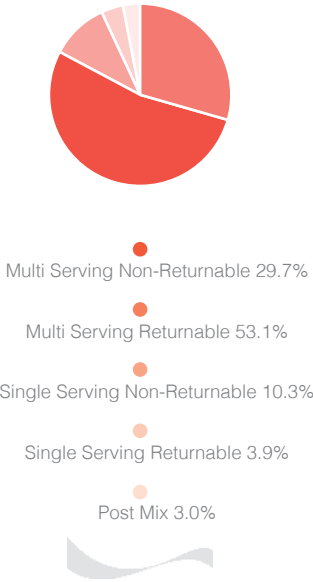
Concentrate: Coca-Cola de Chile S.A.¹
Sweetener: Industria Azucarera Nacional S.A., Sucden Chile S.A. and Sucden Americas.
Water: Aguas Andinas S.A.
Carbon dioxide: Linde Gas Chile S.A., Praxair Chile S.A. and Praxair Argentina.
Packaging (bottles): Envases CMF S.A.², Cristalerías de Chile S.A., Cristalerías Toro S.A.C.I., Sánchez y Cía. Ltda., Plásticos Básicos de Exportación, Greif Embalajes industriales S.A. and Syphon S.A.
Aluminum cans and caps: Rexam Chile S.A.
Caps: Envases CMF S.A.², Sinea S.A., Alucaps Mexicana S.A. de C.V., and Sánchez e Hijos Limitada
Coca-Cola de Chile S.A.¹, Industria Azucarera Nacional S.A. and Sucden each concentrate by themselves at least 10% of the purchases carried out.

¹ Shareholder
² Related Company

° For an in-depth description of our business in Chile, refer to our annual report on Form 20-F which will be available beginning April 30, 2015 on our website: www.koandina.com.

Coca-Cola Andina operates 4 production facilities with a total of 19 lines.

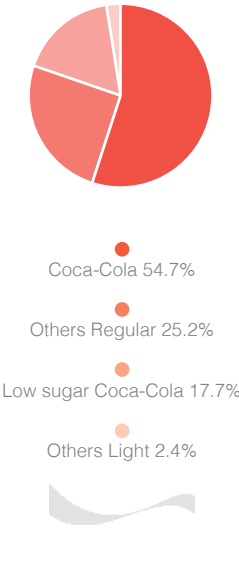
sales by format



sales by channel



sales by flavor



PARAGUAY

The entire country





PARAGUAY

62,5
Total Sales
Volume
million unit cases

soft drinks 53,8
juices & others 3,3
waters 5,5

Market
Share*

soft drinks 62,1%
juices & others 38,3%
waters 63,4%

clients 52 thousand

218
Total Per Capital
Annual Consumption
8 oz. bottles

soft drinks 187
juices & others 19
waters 11

US\$35,3 million
Operating Income

US\$58,5 million
ebitda

407 thousand km²
Franchise
Extension

6,8 million
Franchise Population



Note: Total may differ from the sum of the parts due to rounding of certain figures.

* Source: Ipsos.

Business Description°

Coca-Cola Paresa produces, sells and distributes the following products licensed by *The Coca-Cola Company*: Coca-Cola, Coca-Cola Zero, Fanta Naranja, Fanta Naranja Zero, Fanta Naranja Mandarina, Fanta Guaraná; Fanta Piña, Schweppes Tónica, Schweppes Citrus, Sprite, Sprite Zero, Powerade Naranja, Powerade Manzana, Powerade Multifruta, Powerade Mora, Powerade Limón, Burn Energy, Crush Naranja, Crush Piña, Crush Pomelo, Aquarius Manzana, Aquarius Naranja, Aquarius Pera, Aquarius Pomelo, Aguas Dasani Plain with and without gas, Frugos Durazno, Frugos Manzana, Frugos Naranja, Frugos Pera Frugos Naranja light, Frugos Nutridefensa Durazno , Frugos Nutridefensa Naranja and Frugos Naranja Casera. These products are commercialized in returnable and non-returnable glass and PET bottles, bag-in-box syrup, cans and tetra.

License Agreements

These agreements are international standard contracts *The Coca-Cola Company* enters into with bottlers outside the United States for the sale of concentrates and beverage basis for certain Coca-Cola soft drinks and non-soft drink

° For an in-depth description of our business in Paraguay, refer to our annual report on Form 20-F which will be available beginning April 30, 2015 on our website: www.koandina.com.

beverages. In accordance with these contracts we have the right to produce and distribute Coca-Cola soft drinks in our franchise territory. Although this is not an exclusive right, *The Coca-Cola Company* has never authorized any other entity to produce or distribute Coca-Cola soft drinks or other Coca-Cola beverages in our franchise territory.

The agreement states as franchise territory all of the Paraguayan territory and it is in the process of renewal, and no drawbacks are expected in this regard.

Production and Distribution

Coca-Cola Paresa operates one production facility located in Asunción with a total of 8 bottling lines, 3 tetra lines and 2 blowing lines. Average utilization capacity for the year 2014 was 79%. All NRPET lines were converted to Short Finish.

The distribution of products is carried out through third party distributing companies with an average fleet of 232 trucks that deliver our products to our clients throughout Paraguay. Additionally, we count on 42 third party trucks for the transportation of our products among the different cities in the country.

Coca-Cola Paresa operates one production facility with a total of 13 lines.

Clients and Suppliers

The twelve main clients of Coca-Cola Paresa are:

Stock Supermarket Chain; S6 Supermarket Chain; España Supermarket Chain; MC Donalds; Real Supermarket Chain; Pueblo Supermarket Chain, Salema Supermarket Chain; Petrobras Spacio 1; BR Rapidito; Luisito; Copetrol CopeMarket and, Todo Carne Supermarket.

The suppliers of main raw materials are:

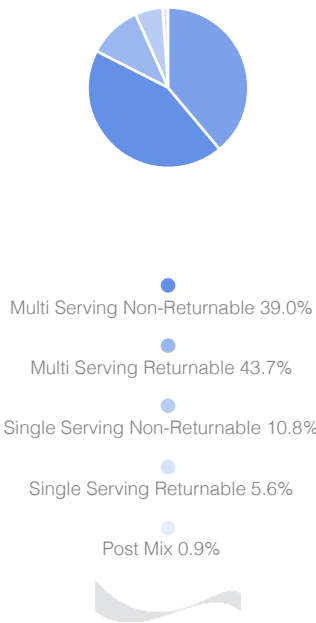
Concentrate: Servicios y Productos Argentina¹; and Recofarma Industrias do Amazonas Ltda.²
Sweetener: Azucarera Paraguaya S.A.
andIndustria Paraguaya de Alcoholes S.A.
Water: Coca-Cola Paresa owns water wells

Packaging (bottles): Cattorini Hnos.; Lux (glass)
Plastic caps: Andina Empaques Argentina and Sinea S.A.
Crown Caps: Aro S.A.
Preforms: Industrias PET S.A.
Electric energy: ANDE-Administracion Nacional de Electricidad.

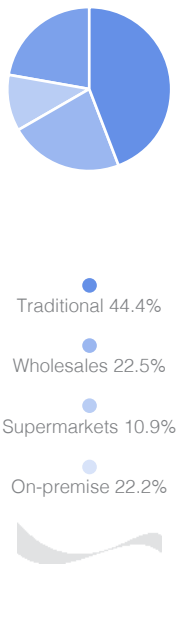
Industria Paraguaya de Alcoholes S.A. and Recofarma Industrias do Amazonas S.A.² each concentrate by themselves at least 10% of the purchases carried out.

¹ Shareholder
² Company related to shareholder

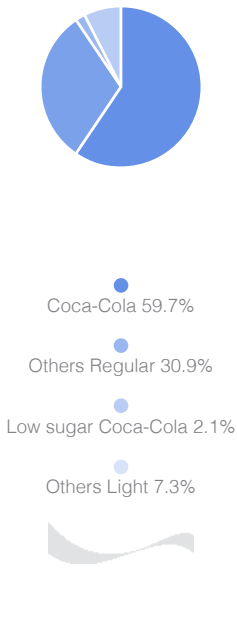
sales by format

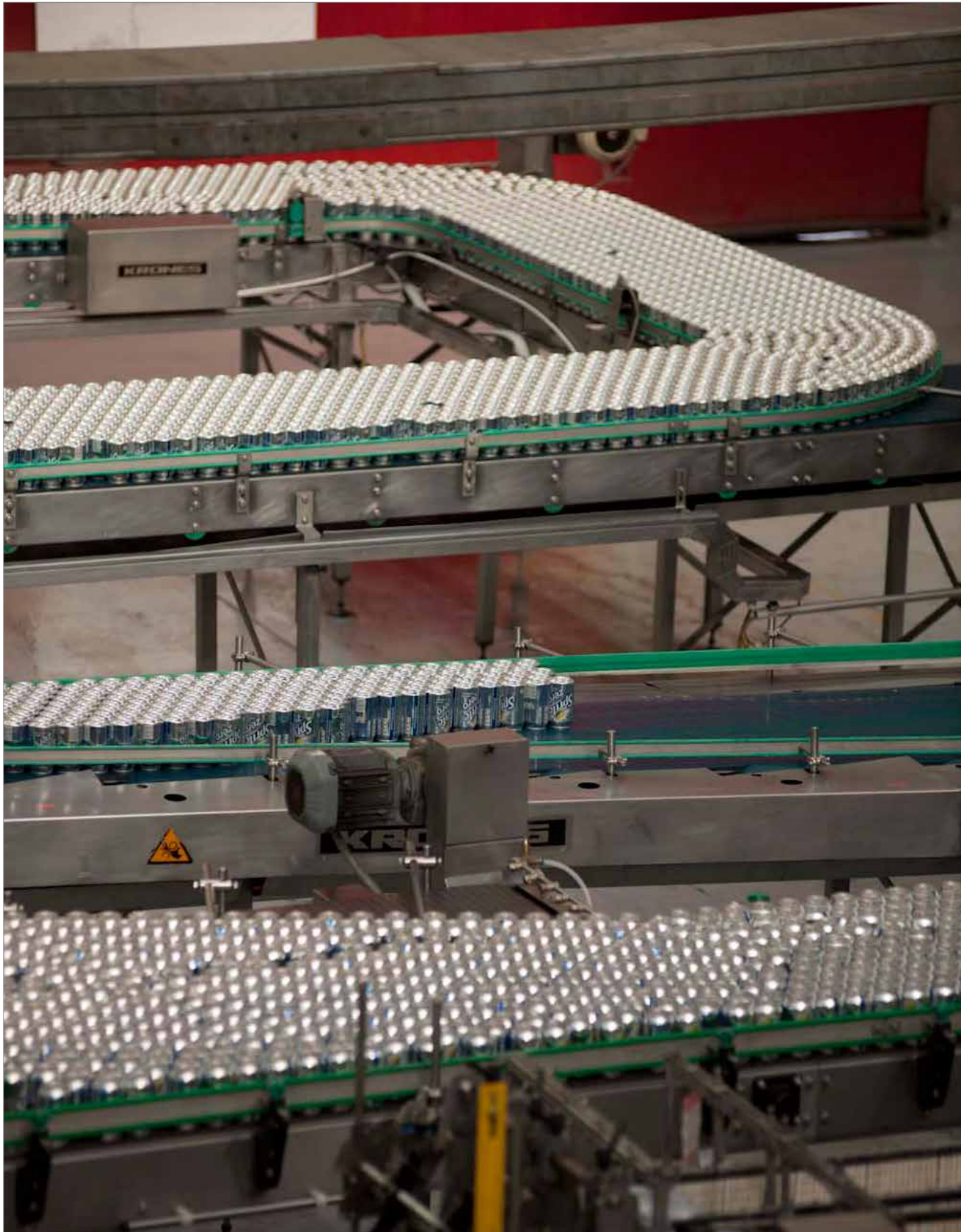


sales by channel



sales by flavor





Argentina Andina Empaques Argentina S.A.
Chile Vital Jugos S.A. • Vital Aguas S.A. •
Envases Central S.A. • Envases CMF S.A.

Argentina

Andina Empaques Argentina S.A.

At a Special General Shareholders’ Meeting held November 1, 2011, Embotelladora del Atlántico decided to divide part of its equity to form a new company under the name of Andina Empaques Argentina S.A. (hereinafter “AEA”), transferring to this company all activity and assets necessary in order to develop the operations of the packaging division. Accounting and tax effects began January 1st, 2012.

As a successor of the packaging division and aligned with our strategy to become the supplier of the Andina’s group of companies, during 2014 we supplied non-returnable preforms and returnable PET bottles to Coca-Cola Andina Argentina. Outside the Andina Group, Coca-Cola Femsa in Buenos Aires continued being the main client Andina Empaques Argentina S.A.

Production and Sales by Format

Andina Empaques Argentina operates one plant for the production of preforms, returnable PET bottles and plastic caps located at Tigre in the province Buenos Aires, Argentina. The plant has 13 injection lines, 3 blowing lines and one caps line (which started operating in December 2013).

The average utilization capacity during 2014 was 88.3% for injection lines, 56.2% for blowing lines and 85.3% in plastic caps. Sales by format during 2014 were 42.3 million PET returnable bottles and 779. 4 million preforms for non-returnable PET bottles and 414 million for plastic caps. During 2014, a new line for plastic cases was installed, which will begin operating during 2015.

Main suppliers of raw materials

Resin: DAK Americas Argentina S.A., PBB Polisor S.A., The Dow Chemical Cía.
Coloring: Colormatrix, Kemkoll, Clariant
Ink: Nazdar Shawnee.
Labels: Multi-Color Corp.
Packaging: Argencraf S.A., N.E.M. S.A., Afema S.A., Tramontana S.A. and Fadecco S.A.
Electric energy: Edenor S.A., Cammesa, Termoandes S.A.
Machinery: Husky
DAK Americas Argentina S.A. concentrate by itself at least 10% of the purchases carried out.

Main Clients

Embotelladora del Atlántico S.A.⁴, Embotelladora Andina S.A.⁵, Coca-Cola Femsa S.A., Grupo Arca, Reginald Lee S.A., Montevideo Refrescos S.A, Envases CMF S.A.³, Paraguay Refrescos S.A.⁴

Embotelladora del Atlántico S.A.⁴, Cola-Cola Femsa S.A., Grupo Arca. each concentrate by themselves at least 10% of the sales carried out.

Chile

Vital Jugos S.A.

In agreement with The Minute Maid Co. and Coca-Cola de Chile S.A., Vital Jugos S.A. produces nectars, fruit juices, fantasy drinks and isotonicics under the brands: Andina del Valle (fruit juices and fruit nectars), Kapo (fantasy drink) Fuze Tea (ready-to-drink tea), Powerade (isotonic); and Glaceau Vitamin Water (flavored water beverage). The juice brand Andina del Valle is commercialized in Tetra Pak packaging, non-returnable PET bottles, and in returnable and non-returnable

glass bottles. Kapo is commercialized in sachets; Fuze Tea in non-returnable PET bottles; Powerade in Tetra Pak packaging and non-returnable PET bottles; and Glaceau Vitamin Water in non-returnable PET bottles.

In January of 2011, the juice production business is restructured allowing the incorporation of the other Coca-Cola bottlers in Chile to the ownership of Vital S.A., which changes its corporate name to Vital Jugos S.A. As a result of the merger by absorption of Embotelladoras Coca-Cola Polar into Embotelladora Andina which took place at the end of 2012, the ownership structure of Vital Jugos was amended beginning November 2012 as follows: 50% Andina Inversiones Secretaries, 35% Embonor S.A. y 15%. Embotelladora Andina S.A.

Juice Bottler Agreement

In 2005, Vital Jugos S.A. and the *The Coca-Cola Company* (“TCCC”) entered into a Juice Bottler Agreement by which TCCC authorized Vital Jugos S.A. to produce, prepare and bottle in packaging previously approved by TCCC the abovementioned brands. The Agreement will expire on December 31, 2015, and sets forth that Andina and Embonor have the right to purchase products from Vital Jugos S.A. Additionally, Andina, Vital Jugos and Embonor have agreed with TCCC the respective agreements and authorizations to produce, package, and sell these products at their respective production facilities.

Production and Distribution

Vital Jugos operates one production facility located in Santiago with 9 lines for the production of Andina del Valle Fuze Tea,

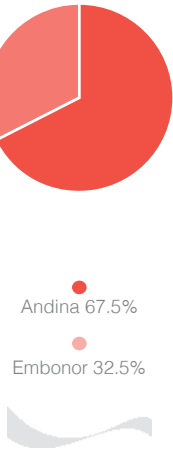
Powerade, Aquarius and Glaceau Vitamin Water; and 7 lines for the production of Kapo. Average utilization capacity for the year 2014 was 75.1%. In Chile, exclusively the Coca-Cola bottlers in the country distribute the products of Vital Jugos. The distribution agreements stipulate the distribution of products in each of the bottlers’ respective franchise territories.

Main Suppliers

Concentrate: Coca-Cola de Chile S.A.¹
Sweetener: Embotelladora Andina S.A.⁵
Fruit Pulp: Aconcagua Foods S.A., Patagonia Fresh, Tresmontes Lucchetti Agroindustrial S.A., Fenix Fruit Concentrates S.A., Arcor S.A.C.I., Sucocitrico Cutrale S.A., Flora Floresta do Araguaia C.A. Ltda., Empresas Carozzi S.A., Citrovita Agro Industrial Ltda., Via Nectare and Del Oro S.A., Penkon, Sat Nufri and Ivory & Ledoux.
Packaging, Bottles and Cans: Tetra Pak de Chile Ltda., Envases del Pacífico S.A.², Flexa, Envases CMF S.A.³, Cristalerías de Chile S.A., Cristalerías Toro S.A.C.I.
Caps: Alusud Embalajes Chile Ltda., Alucap S.R.L., Portola Packaging Inc.
Tetra Pak, Envases CMF S.A.³, Industria Azucarera Nacional and Coca Cola de Chile S.A. each concentrate by themselves at least 10% of the purchases carried out.

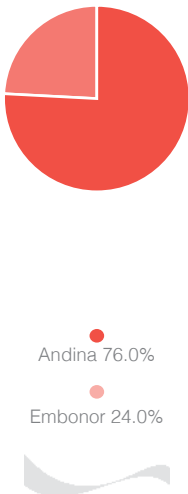
¹ Shareholder
² Shareholder related
³ Equity Investee
⁴ Subsidiary
⁵ Parent Company

Vital Jugos S.A.
sales by client





Vital Aguas S.A. sales by client



Vital Aguas S.A.

In agreement with *The Coca-Cola Company*, Vital Aguas S.A. prepares and bottles the following brands: Vital (mineral water) in the following versions: with gas, without gas and Soft Gas; and Benedictino (purified water) in the following versions: with gas and without gas. Vital mineral water is commercialized in returnable glass bottles and non-returnable PET bottles and Benedictino is commercialized in non-returnable PET bottles. As a result of the merger by absorption of Embotelladoras Coca-Cola Polar into Embotelladora Andina which took place at the end of 2012, the ownership structure of Vital Aguas was amended beginning November 2012 as follows: Embotelladora Andina S.A. 66.5% and Embonor S.A. 33.5%.

Water Manufacturer and Packaging Agreement

In 2005, Vital Aguas S.A. and *The Coca-Cola Company* entered into a Water Manufacturing and Packaging Agreement for the preparation and packaging of beverages that will be in effect until December 31, 2015, regarding the brands Vital, Chanqueahue, Vital de Chanqueahue and Dasani; incorporating at the beginning of 2008 the Benedictino brand to the product portfolio elaborated by Vital Aguas S.A. in accordance to this agreement.

Production and Distribution

Vital Aguas S.A. operates 4 production lines for mineral water and purified water at the production facility located in Chanqueahue, in the municipality of Rengo in Chile. During 2014, average utilization capacity was a 97.4%. In Chile, exclusively Andina and Embonor, the other Coca-Cola bottler in the country, distribute the products of Vital Aguas S.A. The distribution agreements stipulate the

distribution of products in each of the bottlers' respective franchise territories.

Main Suppliers

Concentrate: Coca-Cola de Chile S.A.¹
Carbon dioxide: Linde Gas Chile S.A.
Packaging: Envases CMF S.A.², Cristalerías de Chile S.A., Cristalerías Toro S.A.C.I., Sánchez y Cía. Ltda., and Aptar.
Caps: Alusud Embalajes Chile Ltda., Alucap S.R.L., Portola Packaging Inc.

Envases CMF S.A.² and Coca Cola de Chile S.A.¹ each concentrate by themselves at least 10% of the raw material purchases carried out.

Envases Central S.A.

The Company is mainly focused on the production of the following brands of soft drinks: Coca-Cola, Fanta and Sprite and non-carbonated beverages containing 10% fruit juice, Aquarius (pear, apple, grape and pineapple) and the energy drink Burn. The canning of these products is in 350 ml, 310 ml and 250 ml cans, and the bottling is in non-returnable PET bottles of 250 ml, 500 ml, 580 ml, and 1.5 lt (only for Aquarius). The Coca-Cola bottlers in Chile, along with Coca-Cola de Chile, share the ownership of Envases Central. Embotelladora Andina holds a 59.27% stake, Embotelladora Coca-Cola Embonor holds a 34.31%, and Coca-Cola de Chile holds a 6.42% stake.

License Agreement

These agreements are international standard contracts *The Coca-Cola Company* enters into with bottlers outside the United States for the sale of concentrates and beverage basis for certain Coca-Cola soft drinks and non-soft drink beverages.

The term of the agreement with *The Coca-Cola Company* is until January 1st 2016.

Production and Distribution

Envases Central S.A. operates one production facility located in Santiago, with 1 line for cans and 1 line for PET bottles. During 2014, the canning and bottling lines operated at an average of 80%, of its installed capacity. In Chile, exclusively the Coca-Cola bottlers in the country distribute the products of Envases Central S.A. The distribution agreements stipulate for the distribution of products within each of the respective franchise territories.

Main Clients:

Embotelladora Andina S.A.³ and Coca-Cola Embonor S.A.
Embotelladora Andina S.A.³ and Coca-Cola Embonor S.A. each concentrate by themselves at least 10% of the sales carried out.

Main Suppliers:

Aluminum cans and caps: Rexam Chile S.A.
Concentrate: Coca-Cola de Chile S.A.¹
Sweetener: Embotelladora Andina S.A.³
Plastic Bottles: Envases CMF S.A.²
Plastic caps: Envases CMF S.A.²

Rexam Chile S.A., Coca-Cola de Chile S.A.¹, Embotelladora Andina S.A.³, Envases CMF S.A.² each concentrate by themselves at least 10% of the raw material purchases carried out.

Envases CMF S.A.

Envases CMF S.A. produces returnable and non-returnable bottles, returnable and non-returnable preforms and caps. Starting 2012, In January 2012, the property of Envases CMF S.A. is equally divided among Andina Inversiones Societarias (a wholly owned subsidiary of Embotelladora Andina) and Embonor Empaques.

Production and Sales by Format

Envases CMF S.A. operates one production facility for the manufacture of PET bottles located in Santiago. The plant has 11 preform injection lines, 11 blowing lines, 11 lines for conventional injection and 1 injector blowing line. During 2014, average utilization capacity of the production lines was 91.5%, 90.2%, 81.8% and 93.5%, respectively. Sales by format during 2014 were 260 million non-returnable PET bottles, 27 million returnable PET bottles and 447 million preforms for non-returnable bottles and 461 million in conventional injection products.

Main Suppliers

Resin: DAK Americas Argentina S.A., Far Eastern Textile Ltd., Indorama Ventures Mexico and Jiangyn Xingyu Co. Ltd.
Masterbatch: Clariant Colorquímica Chile S.A., Marzullo S.A.
Ink: Nazdar Shawnee.
Labels: Empack Flexibles S.A., Multi-Color Corp.
Packaging: Impresos y Cartonajes S.A., 3 Volcanes Ltda., Plastiberg Ltda., Corrupac S.A., Garibaldi S.A., Empack Ltda.

Jiangyn Xingyu Co. Ltd., Lotte Chemical Corp., Indorama Ventures México, DAK Americas Argentina S.A. and Far Eastern Textile Ltd. each concentrate by themselves at least 10% of the raw material purchases carried out during 2014.

Main Clients

Embotelladora Andina S.A.x, Tres Montes S.A., Viña Santa Rita S.A., Viña Concha y Toro S.A., Soprole S.A., Sociedad de Productos Plásticos Duraplas Ltda. and Emb.Bolivianas Unidas S.A.
Embotelladora Andina S.A. and Coca-Cola Embonor S.A. each concentrate by themselves at least 10% of the sales carried out during 2014.

¹ Shareholder
² Shareholder related

¹ Shareholder
² Equity Investee
³ Parent Company



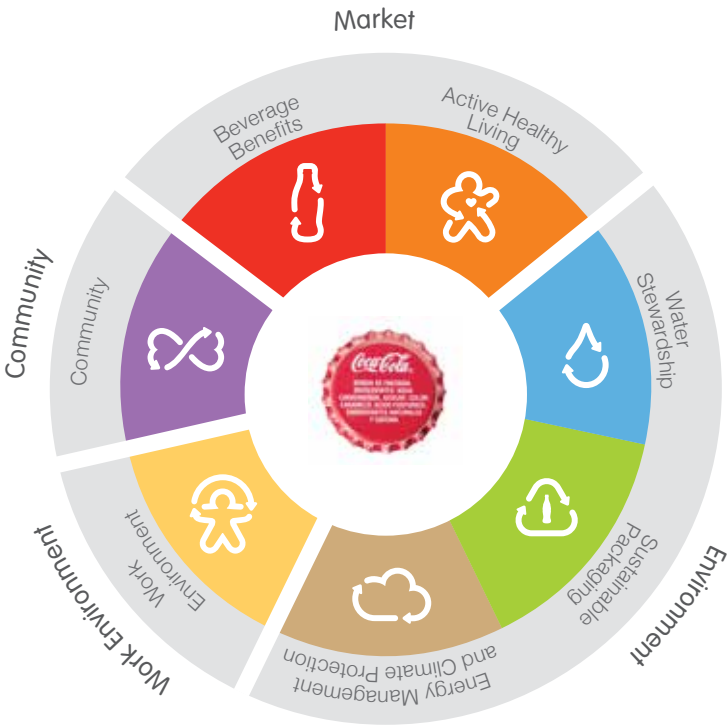
Note: You can access our Sustainability Report by scanning the QR code, in the pendrive included in this Annual Report and on the Company's website

CSR

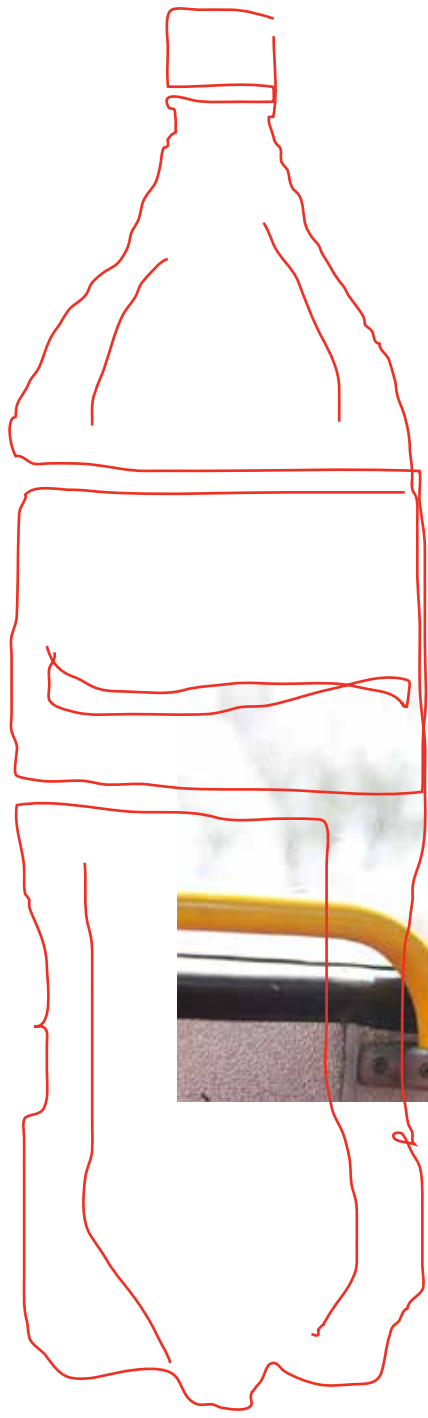
Corporate Social Responsibility

The 2014 Sustainability Report collects the valuable contributions that our collaborators and the Company as a whole make every day in Argentina, Brazil, Chile and Paraguay. In it you will find projects and actions that inspire others and generate value for our collaborators, customers, consumers, suppliers and the communities where we have the privilege to operate.

Our Sustainability Management Focal Points



Nota: Hacemos este reporte con lineamientos internacionales de Sustentabilidad GRI4 (Iniciativa de Reporte Global, por sus siglas en inglés) y la Norma internacional de Responsabilidad Social ISO 26000.



ADDITIONAL INFORMATION

Financial Activities

During 2013, the Company used external financing to refinance short term debt, and other corporate purposes. As of December 31, 2014 Company net debt amount to US\$915 million. Accumulated cash is invested in short-term fixed income money markets and time deposits. 33,0% of the Company's financial investments is denominated in Brazilian Reais, 40% in UF, 16.4% in Chilean Pesos, 3.3.0% in Argentine Pesos, 5.8% in Paraguayan Guaranies, and 1.4% in US Dollars. Total financial assets amounted to US\$386 million. Final debt level as of December 31, 2014 reached US\$1,301 million, US\$575 million of which correspond to the bond issuance in the U.S. market. Cross Currency Swaps to Reais and UFs were entered into for said bond, with which of total debt (after considering the Cross Currency Swaps) 57.3% is denominated in UFs, 39.6% in Brazilian Reais, 2.6% in Argentine Pesos and 0.4% in U.S. dollars.

In addition to the Cross Currency Swaps, Andina occasionally uses exchange rate hedging agreements from time to time to backup commitments in currencies different from those used in its operations, due to obligations arising from acquisition of fixed assets, raw material purchases, and/or to cover interests in short and long term debts.

Investment and Financing Policy

The Deeds of Embotelladora Andina do not define a fixed financing structure or an investment policy. Within the faculties that the Shareholders have given, the Board of Directors has the faculty to define the financing and investment policy. On the other hand, during Board Session held December 20, 2011, supplemented by the agreements during Board Session held August 28, 2012, se established that the realization of certain types

of investments and the hiring of certain financing requires prior consent of the Company's Board of Directors.

Insurance

Embotelladora Andina and its subsidiaries maintain annual insurance agreements with top of the line companies. The principal insurance policies cover: fire risks, earthquake and losses due to stoppage, including lost profits as a result of such accidents. Additionally, there are other policies with specific coverage among others: air, sea and land transportation, motor vehicles, terrorism, civil liability and product civil liability.

Risk Factors

We have identified the following risks that could significantly and adversely affect the Company's financial condition and operating results:

- **Relationship with *The Coca-Cola Company*:** 75% of our net sales for the year ended December 31, 2014 was derived from the distribution of soft drinks under *The Coca-Cola Company* trademarks, and an additional 19% was derived from the distribution of other beverages also bearing trademarks owned by *The Coca-Cola Company*. We produce, market and distribute Coca-Cola products through standard bottler agreements between our bottler subsidiaries and *The Coca-Cola Company* and in certain cases a subsidiary of *The Coca-Cola Company*. *The Coca-Cola Company* has the ability to exercise substantial influence over our business through its rights under these bottler agreements. Under these bottler agreements, *The Coca-Cola Company* unilaterally sets the prices for Coca-Cola soft drink concentrate sold to us. *The Coca-Cola Company* also monitors our prices and has the right to review and approve our marketing, operational and adver-

tising plans. In addition, *The Coca-Cola Company* may unilaterally set the price for its concentrate, and it may in the future increase the price we pay for concentrate, increasing our costs. These factors may impact our profit margins, which could adversely affect our net income and results of operations. Our marketing campaigns for Coca-Cola products are designed and controlled by *The Coca-Cola Company*. *The Coca-Cola Company* also makes significant contributions to our marketing expenses, although it is not required to contribute a particular amount. Accordingly, *The Coca-Cola Company* may discontinue or reduce such contribution at any time. Pursuant to the bottler agreements, we are required to submit a business plan to *The Coca-Cola Company* for prior approval on a yearly basis. In accordance with our bottler agreements, *The Coca-Cola Company* may, among other things, require that we demonstrate the financial ability to meet our business plan, and if we are not able to demonstrate our financial capacity, *The Coca-Cola Company* may terminate our rights to produce, market and distribute Coca-Cola soft drinks or other Coca-Cola beverages in territories where we have such approval. Under these bottler agreements, we are prohibited from producing, bottling, distributing or selling any products that could be substituted for, be confused with or be considered an imitation of, Coca-Cola soft drinks or other Coca-Cola beverages and products.

We depend on *The Coca-Cola Company* to renew our bottler agreements, which are subject to termination by *The Coca-Cola Company* in the event we default or upon expiration of their respective terms. We currently are party to five bottler agreements: two agreements for Chile, which expire in 2018 and 2019, one agreement for

Brazil, which expires in 2017, one agreement for Argentina, which expires in 2017, and one agreement for Paraguay, which is in process of renewal. We cannot provide any assurance that our bottler agreements will be maintained or extended upon their termination. Even if they are renewed, we cannot provide any assurance that renewal will be granted on the same terms as those currently in effect. Termination, non-extension or non-renewal of any of our bottler agreements would have a material adverse effect on our business, financial condition and results of operation.

In addition, any acquisition we make of bottlers of Coca-Cola products in other territories may require, among other things, the consent of *The Coca-Cola Company* under bottler agreements to which such other bottlers are subject. We cannot assure you that *The Coca-Cola Company* will consent to any future geographic expansion of our Coca-Cola beverage business. In addition, we cannot assure you that our relationship with *The Coca-Cola Company* will not deteriorate or otherwise undergo significant changes in the future. If such changes do occur, our operations and financial results and condition could be materially affected.

- **Nonalcoholic beverage business environment:** Consumers, public health officials and government officials in certain of our core markets, including Chile and Brazil, are increasingly concerned with public health consequences associated with obesity, particularly among young people. In addition, some researchers, health advocates and dietary guidelines are encouraging consumers to reduce consumption of sugar-sweetened beverages and beverages sweetened with nutritive or alternative sweeteners. Increasing public concern about these issues; possible new taxes on sugar-sweetened

beverages; additional governmental regulations concerning the marketing, labeling, packaging or sale of our beverages; and negative publicity resulting from actual or threatened legal actions against nonalcoholic beverage companies relating to the marketing, labeling or sale of beverages may reduce demand for our products, which could adversely affect our profitability. The nonalcoholic beverage business environment in our territories is evolving rapidly as a result of, among other things, changes in consumer preferences, including changes based on health and nutrition considerations and obesity concerns; shifting consumer tastes and needs; changes in consumer lifestyles; and competitive product and pricing pressures. In addition, the nonalcoholic beverage retail landscape is dynamic and constantly evolving, and if we are unable to adapt successfully to the changing environment and retail landscape, our share of nonalcoholic beverage sales, volume growth and overall financial results will be adversely affected.

• **Highly competitive business:** The soft drink and nonalcoholic beverage businesses are highly competitive in each of the territories in which we operate. We compete with bottlers of regional brands, including low cost “B brand” beverages and Pepsi products. In Argentina and Brazil, we compete with *Companhia de Bebidas das Americas*, commonly referred to as AmBev, the largest brewer in Latin America and a subsidiary of InBev S.A., which sells Pepsico trademark products, in addition to a portfolio that includes local brands with flavors, such as Guaraná. This competition in each of the regions where we operate is likely to continue, and we cannot assure you that it will not intensify in the future, which could materially and adversely affect our financial condition and results of operations.

• **Raw material prices:** Numerous raw materials, including concentrate, sugar and resin, are used in producing beverages and containers. Prices for concentrate are determined by *The Coca-Cola Company*, and we cannot assure you that *The Coca-Cola Company* will not increase the price for concentrate or change the manner in which these prices are calculated. We purchase our raw materials from both domestic and international suppliers, some of which must be approved by *The Coca-Cola Company*, which may limit the number of suppliers available to us. Because the prices of certain raw materials are denominated in U.S. dollars, we are subject to local currency risk with respect to each of our operations. If any of the Chilean peso, Brazilian real, Argentine peso, or Paraguayan guaraní were to depreciate significantly against the U.S. dollar, the cost of certain raw materials in our respective territories could rise significantly, which could have an adverse effect on our financial condition and results of operations. We cannot assure you that these currencies will not lose value against the U.S. dollar in the future. Additionally, some raw material prices are subject to high volatility, which could also have a material adverse effect on our profitability. The supply or cost of specific raw materials could be adversely affected by domestic or global price changes, strikes, weather conditions, governmental controls or other factors. Any sustained interruption in the supply of these raw materials or any significant increase in their price could have a material adverse effect on our financial performance.

• **Instability in the supply of utility services:** Our operations depend on a stable supply of utilities and fuel in the countries where we operate. Electrical power outages could lead to increased

energy prices and possible service interruptions. We cannot assure you that in the future we will not experience energy interruptions that materially and adversely affect our business. In addition, a significant increase in energy prices would raise our costs, which could materially impact our results of operations. Fluctuations in oil prices have adversely affected our cost of energy and transportation in the regions where we operate and we expect that they will continue to do so in the future. We cannot assure you that fuel prices will not increase in the future, and a significant increase in fuel price may have a significant effect on our financial performance.

• **Water scarcity and poor water quality:** Water is the main ingredient in substantially all of our products. It is also a limited resource in many parts of the world, facing unprecedented challenges from overexploitation, increasing pollution and poor management. As demand for water continues to increase around the world, and as the quality of available water deteriorates, we may incur increasing production costs or face capacity constraints that could adversely affect our profitability or net operating revenues. In addition, the Paraguayan government recently enacted new regulations related to ownership and water usage rights. Because this legislation is new, we will also be subject to uncertainty with respect to the interpretation of the regulations, and any ambiguity or uncertainty with respect to the interpretation or application of the regulation could result in non-compliance and associated costs and penalties, which are impossible or difficult to predict. We also anticipate discussions on new regulations on ownership and water usage in Chile.

• **Labeling requirements:** The countries in which we operate may adopt significant advertising

restrictions as well as additional product labeling or warning requirements relating to the chemical content or perceived adverse health consequences of certain of our Coca-Cola products or other products. We will also be subject to uncertainty with respect to the interpretation of the regulations, and any ambiguity or uncertainty with respect to the interpretation or application of the regulation could result in non-compliance and associated costs and penalties, which are impossible or difficult to predict. These types of requirements, may adversely affect sales of our products.

• **Brand image and product quality:** Our beverage business is highly dependent on maintaining the reputation of our products in the countries where we operate. If we fail to maintain high standards for product quality, our reputation and ability to remain a distributor of Coca-Cola beverages in the countries where we operate could be jeopardized. In addition, we may be liable if the consumption of any of our products causes injury or illness. Negative publicity or incidents related to our products may reduce their demand and could have a material adverse effect on our financial performance.

• **Benefits of our acquisition of Ipiranga:** The success of our acquisition of *Ipiranga* will depend in part on our ability to achieve synergies from the streamlining of operations and personnel, increased economies of scale, organic growth and the implementation of best practices, from each of *Ipiranga* and Andina, with respect to production, distribution and commercialization, across our operations in Brazil.

We have been integrating *Ipiranga*’s operations with ours, which consists of combining back-office operations (mainly those activities related to finance, treasury, accounting, procurement, tax,



legal and human resources) to achieve synergies from our combined operations. Additionally, we will determine the organizational structure and define the management team. The second stage of integration will be focused on logistics and production, as well as the exchange of commercial best practices. However, we may not be able to complete these phases of integration in a manner that achieve the synergies, efficiencies and growth opportunities in the time, manner or amount that we seek. Challenges we will face in the integration process include, among others, the following:

- integrating different commercial practices and company cultures in order to provide a unified and superior client experience in each of our territories in Brazil;
- streamlining human resources and different management structures, while retaining highly qualified personnel;
- integrating different accounting, information technology and management systems;
- integrating procurement processes and maintaining strong relations with suppliers;
- maintaining client loyalty while consolidating marketing processes; and
- encountering unforeseen expenses, delays or liabilities that could exceed the savings that we seek to achieve from the elimination of duplicative expenses and cost savings.

The integration process itself presents significant management challenges and is time consuming and disruptive, as it requires coordination of operations in different geographic locations in Brazil. As a result, the integration process may divert our management's attention from the day-to-day operation of our core business operations. Any such diversion could adversely affect our ability to maintain good relations with our

customers, suppliers, employees, regulators and other constituencies or otherwise adversely affect our business, financial condition, results of operations and our business prospects. If we fail to implement the integration with *Ipiranga* effectively within the timeline contemplated by us, or if for any other reason the anticipated synergies, cost savings and growth opportunities fail to materialize, our business, financial condition, results of operation and business prospects could be materially and adversely affected.

Ipiranga is party to a series of ongoing administrative tax proceedings in which the Brazilian federal tax authorities have claimed that *Ipiranga* has unpaid liabilities for value-added taxes on industrialized products (imposto sobre produtos industrializados, or IPI) in an aggregate amount, as of December 31, 2014, of approximately R\$ 939,288,545*. These procedures are at different administrative as well as judicial procedural stages. *Ipiranga* disagrees with the Brazilian tax authority's position and believes that it was entitled to claim IPI tax credits in connection with its purchases of certain exempt inputs from suppliers located in the Manaus Free Trade Zone, and believes that the Brazilian tax authority's claims are without merit, and intends to defend its position vigorously. Our external Brazilian counsel has advised us that it believes *Ipiranga*'s likelihood of loss in most of these procedures should be classified as possible to remote (i.e., approximately 30% likelihood). Despite the foregoing, the outcome of these claims is subject to uncertainty, and it is impossible to predict its final resolution. Finally, pursuant to the agreement under which we agreed to acquire. *Ipiranga*'s shares, the sellers agreed to indemnify us for such tax obligations and established a five-year duration escrow account to support

this indemnity liability, in an amount equivalent to R\$207,550,000.

• **Trademark infringement:** A significant portion of our sales derives from sales of soft drinks branded with Coca-Cola trademarks, as well as other trademarks. If other parties attempt to misappropriate trademarks we use, we may be unable to protect these trademarks. The maintenance of the reputation of these brands is essential for the future success of our beverage business. Misappropriation of trademarks we use, or challenges thereto, could have a material adverse effect on our financial performance.

• **Weather conditions, natural disasters, earthquakes and tsunamis:** Lower temperatures and higher rainfall may negatively impact consumer patterns, which may result in lower per capita consumption of our beverage offerings. Additionally, adverse weather conditions or natural disasters may affect road infrastructure in the countries in which we operate and limit our ability to sell and distribute our products.

• **Insurance coverage:** We maintain insurance for our principal facilities and other assets. Our insurance coverage protects us in the event we suffer certain losses resulting from theft, fraud, expropriation, business interruption, natural disasters or other similar events or from business interruptions caused by such events. In addition, we maintain insurance policies for our directors and officers. We cannot assure you that our insurance coverage will be sufficient or will provide adequate compensation for losses that we may incur.


• **Information systems:** We are increasingly dependent on information technology networks and systems, including over the Internet, to process, transmit and store electronic information. In particular, we depend on our information

technology infrastructure for digital marketing activities and electronic communications among us and our clients, suppliers and also among our subsidiaries. Security breaches of this infrastructure can create system disruptions, shutdowns or unauthorized disclosure of confidential information. If we are unable to prevent such breaches, our operations could be disrupted, or we may suffer financial damage or loss because of lost or misappropriated information.

• **Perception of risk in emerging economies:** International investors generally consider Argentina and Paraguay, and to a lesser extent Chile and Brazil, to be emerging market economies. Consequently, economic conditions and the market for securities of emerging market countries influence investors' perceptions of Chile, Brazil, Argentina and Paraguay and their evaluation of securities of companies located in these countries. During periods of heightened investor concern regarding emerging market economies, in particular Argentina and to a lesser extent Brazil and Paraguay, have experienced significant outflows of U.S. dollars.

In addition, in these periods Brazilian, Argentine and Paraguayan companies have faced higher costs for raising funds, both domestically and abroad, as well as limited access to international capital markets, which have negatively affected the prices of the aforementioned countries' securities. Although economic conditions are different in each of the emerging-market countries, investors' reactions to developments in one of these countries may affect the securities of issuers in the others, including Chile. For example, adverse developments in other developing or emerging market countries may lead to decreased investor interest in investing in Chile or in the securities of Chilean companies.

*This amount, as of June 30, 2015 is equivalent to approximately R\$ 862,507,290.



• **Collective labor Agreements, strikes or other labor unrest:** A substantial portion of our employees is covered by collective bargaining labor agreements. These agreements generally expire every one, two or three years, as the case may be. Our inability to renegotiate these agreements on satisfactory terms could cause work stoppages and interruptions, which may adversely impact our operations. The terms and conditions of existing or renegotiated agreements could also increase our costs or otherwise have an adverse effect on our operational efficiency. We experience periodic strikes and other forms of labor unrest through the ordinary course of business. For example, in 2008 we experienced a strike in our production facilities in Chile, which lasted for a period of approximately two weeks, and which had a significant effect on our production capacity. We cannot assure you labor interruptions or other labor unrest will not occur in the future. If we experience strikes, work stoppages or other forms of labor unrest at any of our production facilities, our ability to supply finished beverages to customers could be impaired, which would reduce our net operating revenues and could expose us to customer claims.

• **Regulation, which is complex and subject to change:** We are subject to local regulations in each of the territories in which we operate. The principal areas in which we are subject to regulation are water, environment, labor, taxation, health, consumer protection, advertising and antitrust. Regulation could also affect our ability to set prices for our products. The adoption of new laws or regulations or a stricter interpretation or enforcement thereof in the countries in which we operate may increase our operating costs or impose restrictions on our operations which, in turn, may adversely affect our financial condition,

business and results. Further changes in current regulations may result in increased compliance costs, which may have an adverse effect on our results or financial condition.

• **Expenses in relation with environmental laws and regulations:** We are subject to various environmental laws and regulations that apply to our products and activities. If these environmental laws and regulations are strengthened or newly established in jurisdictions in which we conduct our businesses, we may be required to incur considerable expenses in order to comply with such laws and regulations. Such expenses may have a material adverse effect on our results of operations and financial position. To the extent we determine that it is not financially sound for us to continue to comply with such laws and regulations, we may have to curtail or discontinue our activities in the affected business areas.

• **Adverse determinations in legal proceedings:** In the ordinary course of our business, we become involved in various other claims, lawsuits, investigations and governmental and administrative proceedings, some of which are or may be significant. In addition, Andina Brazil is party to a series of ongoing administrative tax proceedings in which the Brazilian federal tax authorities have claimed that Andina Brazil has unpaid liabilities for value-added taxes on industrialized products (imposto sobre produtos industrializados, or IPI) involving aggregate claims of a significant amount. Adverse judgments or determinations in one or more of these proceedings could require us to change the way we do business or use substantial resources in adhering to the settlements and could have a material adverse effect on our business, including, among other consequences, by significantly increasing the costs required to

operate our business. Ineffective communications, during or after these proceedings, could amplify the negative effects, if any, of these proceedings on our reputation and may result in a negative market impact on the price of our securities. Additionally, adverse preliminary decisions in one or more of these proceedings may require the use of substantial financial resources during its review by a higher court.

• **New tax laws or modify existing laws:** We cannot assure you that any governmental authority in any country where we operate will not impose new taxes or increase taxes on our products in the future. The imposition of new taxes or increases in taxes on our products may have a material adverse effect on our business, financial condition, prospects and results.

Risks Relating to Argentina

• **Economic conditions in Argentina:** 10.0% of our assets as of December 31, 2014 and 25.7% of our net sales for the year ended December 31, 2014 corresponded to our operations in Argentina. Because demand for soft drinks and beverage products is usually correlated to economic conditions prevailing in the local market, which in turn is dependent on the macroeconomic condition of the country, the financial condition and results of operations of our business operations in Argentina are, to a considerable extent, dependent upon political and economic conditions prevailing in Argentina.

The economic crisis in Europe, the international demand for Argentine products, the stability and competitiveness of the Argentine peso against foreign currencies, confidence among consumers and foreign and domestic investors, a stable and relatively low rate of inflation and the future political

uncertainties, among other factors, may affect the development of the Argentine economy.

• **Political and economic instability in Argentina:** In the period from 1998 through 2003, Argentina experienced acute economic difficulties that culminated in the restructuring of substantially all of Argentina's sovereign indebtedness. There were a succession of presidents during this crisis period and various states of emergency were declared that suspended civil liberties and instituted restrictions on transfers of funds abroad and foreign exchange controls, among other measures. Argentina's GDP contracted 10.9% in 2002. Beginning in 2003, Argentine GDP began to recover and from 2004 to 2008 recorded an average rate of growth of 8.4%. The global economic crisis of 2008 led to a sudden economic decline, accompanied by political and social unrest, inflationary and Argentine peso depreciation pressures and lack of consumer and investor confidence, which have forced the Argentine government to adopt different measures, including the tightening of foreign exchange controls, the elimination of subsidies to the private sector and the proposal for new taxes. Moreover, the Argentine government may increase its level of intervention in certain areas of the economy. For example, in May of 2012, the Argentine government nationalized YPF S.A., Argentina's largest and previously Spanish-owned oil company. Expropriations and other interventions by the Argentine government such as the one relating to YPF can have an adverse impact on the level of foreign investment in Argentina, the access of Argentine companies to the international capital markets and Argentina's commercial and diplomatic relations with other countries. In the future, the level of governmental intervention in the



economy may continue, which may have adverse effects on Argentina's economy and, in turn, our business, results of operations and financial condition.

- **Restrictions on currency conversions and remittances abroad:** Under current Argentine law, we may declare and distribute dividends with respect to our Argentine subsidiary and Argentine banks may lawfully process payments of those dividends to us and other non-resident shareholders. Our declaration and distribution of dividends is subject to certain statutory requirements and must be consistent with our audited financial statements. The processing of payment of dividends by Argentine banks is subject to Argentine Central Bank regulations, including verification of our Argentine subsidiary's compliance with foreign debt and direct investment disclosure obligations. In addition to statutory and administrative rules affecting our Argentine subsidiary's payment of dividends, during 2012 the Argentine government imposed discretionary restrictions on Argentine companies as part of a policy to limit outbound transfers of U.S. dollars. These de facto restrictions essentially halted dividend payments to non-resident shareholders. The Argentine government has begun to relax these restrictions. Nonetheless, we cannot assure you that we will be able to cause our Argentine subsidiary to distribute dividends to its non-resident shareholders now or in the foreseeable future, despite otherwise meeting all statutory and regulatory requirements for payment.

- **Restrictions on imports:** Pursuant to a resolution of the Argentine Federal Tax Authority ("Administración Federal de Ingresos Públicos—AFIP"), since February 2012, prior to the execution

of any purchase order or similar document, Argentine importers are required to file before the AFIP a "Prior Import Statement" (Declaración Jurada Anticipada de Importación) providing information on future imports. Compliance with this requirement will be verified by the Argentine customs upon arrival of the goods into Argentina and will be a condition for the authorization of the payment of the purchase price by the Argentine financial entities. Although this is intended merely as an information regime, it may be used for purposes of restricting imports into Argentina. A similar regime was also imposed in respect of the import and export of services, and could result in additional restrictions being imposed on the payments made by Argentine residents on services provided by foreign residents. The imposition of this regime may restrict the imports of goods and services of our Argentine subsidiaries which may adversely affect our financial conditions or results of operations.

- **Inflation in Argentina:** Argentina has experienced high levels of inflation in recent decades, resulting in large devaluations of its currency. Moreover, after changes in personnel and in the methodology used to calculate the consumer price index at the INDEC in 2007, the accuracy of its measurements has been put in doubt by economists and investors, and the actual consumer price index and wholesale price index could be substantially higher than those indicated by the INDEC. If it is determined that it is necessary to correct the consumer price index and other INDEC indices, there could be a significant decrease in confidence in the Argentine economy, which could, in turn, have a material adverse effect on our operations and financial condition.

In the past, inflation has materially undermined the Argentine economy and the government's ability to generate conditions that foster economic growth. In addition, high inflation or a high level of price instability may materially and adversely affect the business volume of the financial system. This result, in turn, could adversely affect the level of economic activity and employment in the country.

High inflation would also undermine Argentina's foreign competitiveness and adversely affect economic activity, employment, real salaries, consumption and interest rates. In addition, the dilution of the positive effects of the Argentine peso devaluation on the export-oriented sectors of the Argentine economy will decrease the level of economic activity in the country. In turn, a portion of the Argentine debt is adjusted by the Coeficiente de Estabilización de Referencia, the Stabilization Coefficient Index, or "CER Index," a currency index that is strongly tied to inflation. Therefore, any significant increase in inflation would cause an increase in Argentina's debt and, consequently, the country's financial obligations. A high level of uncertainty with respect to these economic indicators, and a general lack of stability with respect to inflation, could cause a shortening of contract terms and affect the ability of businesses to plan and make decisions, thereby potentially materially and adversely affecting economic activity and lowering consumers' and individuals' income and their purchasing power, all of which could have a material adverse effect on our financial condition and operating results.


The ability to obtain financing and to attract direct foreign investment Argentina has very limited access to foreign financing. This substantial uncertainty on the outstanding defaulted debt limits

the access of Argentina to foreign financing in the international markets. Without access to international private financing, Argentina may not be able to finance its obligations, which could also inhibit the ability of the Argentine Central Bank to adopt measures to curb inflation and could adversely affect Argentina's economic growth and public finances, which could, in turn, adversely affect our operations in Argentina, our financial condition and the results of our operations.

- **Depreciation and volatility of the Argentine peso:** Given the economic and political conditions in Argentina, we cannot predict whether, and to what extent, the value of the Argentine peso may depreciate or appreciate against the U.S. dollar, the euro or other foreign currencies, which could partially or totally reduce the current gap between the exchange rate published by the BCRA and the black market exchange rate. We cannot predict how these conditions will affect the consumption of our products. Moreover, we cannot predict whether the Argentine government will further modify its monetary, fiscal, and exchange rate policy and, if so, what impact any of these changes could have on the value of the Argentine peso and, accordingly, on our financial condition, results of operations and cash flows, and on our ability to transfer funds abroad in order to comply with commercial or financial obligations. According to IFRS, which is the method under which the Company presents its results, the results generated by our operations in Argentina are translated to the reporting currency using the official exchange rate.

- **Preempt or respond to social unrest:** Future government policies to preempt, or in response to, social unrest may include expropriation,





nationalization, forced renegotiation or modification of existing contracts, suspension of the enforcement of creditors' rights, new taxation policies and changes in laws and policies affecting foreign trade and investment. Such policies could destabilize the country and adversely and materially affect the Argentine economy, and thereby our business, results of operations and financial condition.

• **Reform of the retirement and pension integrated system:** In November 2008, the Argentine government eliminated the private retirement system. The elimination of this system created a significant change in the operations of the local capital markets, as the private retirement funds were significant institutional investors in respect of local issuances of debt. The elimination of institutional investors and the related sources of funding from the local market could materially and adversely affect our future ability to access capital through the domestic capital markets to fund the operations of our Argentine subsidiaries. In addition, the nationalization of the private retirement funds has adversely affected investor confidence in Argentina, which may impact our Argentine subsidiaries' ability to access the capital markets in the future.

• **Salary increases to be paid to employees in the private sector:** In the past, the Argentine government has passed laws, regulations and decrees requiring companies in the private sector to increase wages and provide specified benefits to employees, and may do so again in the future. It is possible that the Argentine government could adopt measures mandating salary increases and/or the provision of additional employee benefits in the future, which could have a material and adverse effect on our expenses and business,

results of operations and financial condition.

• **Changes in Argentine tax laws:** The Argentine government is currently developing a bill to amend the income tax law denominated "Anti-Evasion Plan III." Pursuant to the proposed bill, among other things, deductible losses (that can be deducted within the following five years) would be limited to 30% of the gains earned in each fiscal year; capital gains obtained from foreign individuals or entities from the sale, exchange or disposition of shares and other securities would be subject to the income tax at a rate of 35%; and payments made to individuals or entities located or incorporated in countries with no income taxation would be subject to withholding at a rate of 35% and would not be deductible. If these amendments are passed into law, the limitations on the deductions may adversely affect the results of our Argentine subsidiaries' operations; and the taxation of the capital gains will adversely impact the results of the sale or disposition of our Argentine subsidiaries' shares.

Risks Relating to Brazil

• **Economic conditions in Brazil:** 36.6% of our assets as December 31, 2014 and 39.8% of our consolidated net sales for the year ended December 31, 2014 corresponded to our operations in Brazil. Because demand for soft drinks and beverage products is usually correlated to economic conditions prevailing in the relevant local market, which in turn is dependent on the macroeconomic condition of the country in which the market is located, our financial condition and results of operations to a considerable extent are dependent upon political and economic conditions prevailing in Brazil. The Brazilian economy is also affected by international economic and market conditions in general, especially economic and

market conditions in the United States. Similarly to other emerging market countries, the Brazilian currency depreciated significantly during 2014, attributed in part to an outflow of capital related to the expectation that the United States Federal Reserve will reduce or end its "quantitative easing" economic stimulus measures. The Brazilian economy is therefore subject to uncertainties and risks related to changes in economic conditions and policy measures in countries such as the United States and China, as well as the European Union and elsewhere.

• **The Brazilian government influence over the Brazilian economy:** The Brazilian government has intervened in the Brazilian economy and occasionally makes significant changes to monetary, tax and credit policies, among others. The Brazilian government's measures to control inflation, stimulate economic expansion and implement other policies have included, among others, salary and price controls, appreciation or depreciation of the Brazilian real, foreign exchange adjustments, control over remittances abroad and intervention by the Central Bank of Brazil to change the basic interest rates. We cannot foresee or control which measures or policies the Brazilian government may adopt in the future. Our activities, financial and operating results, as well as our estimates may be adversely affected by changes in the policies adopted by the Brazilian government. Any unfavorable policy changes by the Brazilian government could adversely affect us. Uncertainty over whether the Brazilian government will implement changes in policy or laws affecting these and other factors in the future may contribute to economic uncertainty in Brazil. These factors, as well as uncertainties about the policies or regulations to be adopted by the

Brazilian government with respect to these factors may adversely affect us, including our activities and financial performance.

• **Inflation in Brazil:** Brazil has historically experienced extremely high rates of inflation. Inflation, and several measures taken by the Federal Government in order to control it, combined with speculation about possible government measures, had significant negative effects on the Brazilian economy. Inflationary pressures may result in governmental interventions in the economy, including policies that could adversely affect the general performance of the Brazilian economy, which, in turn, could adversely affect our business operations in Brazil. Inflation may also increase our costs and expenses, and we may be unable to transfer such costs to our customers, reducing our profit margins and net income. In addition, inflation could also affect us indirectly, as our customers may also be affected and have their financial capacity reduced. Any decrease in our net sales or net income, as well as any reduction in our financial performance, may also result in a reduction in our net operating margin. Our customers and suppliers may be affected by high inflation rates and such effects on our customers and suppliers may adversely affect us.

• **The Brazilian real is subject to depreciation and volatility:** The Brazilian currency has fluctuated over the past three decades. We cannot guarantee that the real will not again depreciate or appreciate against the U.S. dollar in the future. In addition, we cannot guarantee that any depreciation or appreciation of the real against the U.S. dollar or other currencies will not have an adverse effect on our business.



Any depreciation of the real against the U.S. dollar could create additional inflationary pressure, which might result in the Brazilian government adopting restrictive policies to combat inflation. This could lead to increases in interest rates, which might negatively affect the Brazilian economy as a whole, as well as our results of operations, in addition to restricting our access to international financial markets. It also reduces the U.S. dollar value of our revenues. On the other hand, future appreciation of the real against the U.S. dollar might result in the deterioration of Brazil's current and capital accounts, as well as a weakening of Brazilian GDP growth derived from exports.

Risks Relating to Chile

• **Economic conditions in Chile:** 39.3% of our assets as of December 31, 2014 and 27.3% of our net sales for the year ended December 31, 2013 corresponded to our operations in Chile. Thus, our financial condition and results of operations depend significantly on economic conditions prevailing in Chile.

We cannot assure you that Chile's economy will continue to grow in the future, nor can we assure you that future developments in or affecting the Chilean economy will not impair our ability to successfully carry out our business plan or materially adversely affect our business, financial condition or results of operations.

• **Inflation in Chile:** high levels of inflation could adversely affect the Chilean economy and have a material adverse effect on our financial condition and results of operations if we are unable to increase our prices in line with inflation. Periods of higher inflation may also slow the growth rate

of the Chilean economy, which could lead to reduced demand for our products and decreased sales. Additionally, an important part of our financial debt is UF-denominated, and therefore the value of the debt reflects any increase of the inflation in Chile.

• **The Chilean peso is subject to depreciation and volatility:** The Chilean government's economic policies and any future changes in the value of the Chilean peso against the U.S. dollar could adversely affect our operations and financial results. The Chilean peso has been subject to large nominal devaluations in the past and may be subject to significant fluctuations in the future.

Risks Relating to Paraguay

• **Economic conditions in Paraguay:** 14.1% of our assets as of December 31, 2014 and 7.2% of our net sales for the year ended December 31, 2014 corresponded to our operations in Paraguay. Because demand for soft drinks and beverage products is generally related to the economic conditions prevailing in the local market which, in turn, depend on the macroeconomic and political conditions of the country, our financial situation and our results of operations could be adversely affected by changes in these factors over which we have no control.

• **Inflation in Paraguay:** Inflation in Paraguay during 2014 was 4.2%, in 2013 was 3.7% and in 2012 was 4.0, remaining below the maximum target of 7.5%. An increase in inflation in Paraguay could decrease the purchasing power of our consumers in the country, which could adversely affect our volumes and impact our sales income. We cannot assure you that inflation in Paraguay will not increase significantly.

• **The Paraguayan guaraní is subject to depreciation and volatility:** The exchange rate of Paraguay is free and floating and the Banco Central de Paraguay, or Paraguay Central Bank ("BCP"), actively participates in the exchange market in order to smooth abrupt oscillations. A significant depreciation of the local currency could adversely affect our financial situation and financial results, as 25% of our total costs of raw materials and supplies are in U.S. dollars, as well as impact other expenses such as professional fees and maintenance costs.

Risk Factors Relating to the ADRs and Common Stock

• **Preemptive rights:** According to the Ley de Sociedades Anónimas No. 18.046 and the Reglamento de Sociedades Anónimas (collectively, the "Chilean Companies Law"), whenever we issue new shares for cash, we are required to grant preemptive rights to holders of our shares (including shares represented by ADRs), giving them the right to purchase a sufficient number of shares to maintain their existing ownership percentage. However, we may not be able to offer shares to United States holders of ADRs pursuant to preemptive rights granted to our shareholders in connection with any future issuance of shares unless a registration statement under the U.S. Securities Act of 1933, as amended, is effective with respect to such rights and shares, or an exemption from the registration requirements of the U.S. Securities Act of 1933, as amended, is available.

Under the procedure established by the Central Bank of Chile, the foreign investment

agreement of a Chilean company with an existing ADR program will become subject to an amendment (which will also be deemed to incorporate all laws and regulations applicable to international offerings in effect as of the date of the amendment) that will extend the benefits of such contract to new shares issued pursuant to a preemptive rights offering to existing ADR owners and to other persons residing and domiciled outside of Chile that exercise preemptive rights, upon request to the Central Bank of Chile. We intend to evaluate at the time of any rights offering the costs and potential liabilities associated with any such registration statement as well as the indirect benefits to us of enabling United States ADR holders to exercise preemptive rights and any other factors that we consider appropriate at the time, and then make a decision as to whether to file such registration statement.

We cannot assure you that any registration statement would be filed. To the extent ADR holders are unable to exercise such rights because a registration statement has not been filed, the depositary will attempt to sell such holders' preemptive rights and distribute the net proceeds thereof if a secondary market for such rights exists and a premium can be recognized over the cost of any such sale. If such rights cannot be sold, they will expire and ADR holders will not realize any value from the grant of such preemptive rights. In any such case, such holder's equity interest in the Company would be diluted proportionately.

• **Shareholder's rights definition:** Under the United States federal securities laws, as a foreign private issuer, we are exempt from certain rules that



Embotelladora Andina S.A. and its subsidiaries maintain annual insurance agreements with top of the line companies.

apply to domestic United States issuers with equity securities registered under the United States Securities Exchange Act of 1934, as amended, including the proxy solicitation rules, the rules requiring disclosure of share ownership by directors, officers and certain shareholders. We are also exempt from certain of the corporate governance requirements of the Sarbanes-Oxley Act of 2002 and the New York Stock Exchange, Inc., including the requirements concerning independent directors.

Our corporate affairs are governed by the laws of Chile and our estatutos or bylaws, which function not only as our bylaws but also as our articles of incorporation. Under such laws, our shareholders may have fewer or less well-defined rights than they might have as shareholders of a corporation incorporated in a U.S. jurisdiction.

Pursuant to Law N°. 19,705, enacted in December 2000, the controlling shareholders of an open stock corporation can only sell their controlling shares via a tender offer issued to all shareholders in which the bidder would have to buy all the offered shares up to the percentage determined by

it, when the price paid is substantially higher than the market price (that is, when the price paid was higher than the average market price of a period starting 90 days before the proposed transaction and ending 30 days before such proposed transaction, plus 10%).

• **Volatility and illiquidity:** The Chilean securities markets are substantially smaller, less liquid and more volatile than major securities markets in the United States. The Bolsa de Comercio de Santiago (the “Santiago Stock Exchange”), which is Chile’s principal securities exchange, had a market capitalization of approximately US\$233,284 million at December 31, 2014 and an average monthly trading volume of approximately US\$2,977 million for 2014. The lack of liquidity is explained, in part, to the relatively small size of the Chilean securities markets and may have a material adverse effect on the trading prices of our shares. Because the market for our ADRs depends, in part, on investors’ perception of the value of our underlying shares, this lack of liquidity for our shares in Chile may have a significant effect on the trading prices of our ADRs.



Capital Expenditures *nominal million dollars*

	2014	2013	2012
Argentina			
Embotelladora del Atlántico S.A. *	42.0	96.1	91.9
Andina Empaques Argentina S.A.	3.5	8.5	4.4
Brazil			
Rio de Janeiro Refrescos Ltda.***	50.0	114.8	74.3
Chile			
Embotelladora Andina S.A. *	68.7	108.1	108.8
Vital Jugos S.A.**	6.8	4.7	3.0
Vital Aguas S.A.**	0.6	1.4	0.1
Envases Central S.A.**	3.2	2.2	0.6
Paraguay			
Paraguay Refrescos S.A.**	23.0	34.8	12.5
Total	200.1	370.6	295.6

* Figures include investments carried out in Embotelladoras Coca-Cola Polar beginning 4Q12

** Figures include investments carried out beginning 4Q12

*** Figures include investments carried out in Ipiranga beginning 4Q13

Within the faculties that the Shareholders have given, the Board of Directors has the faculty to define the financing and investment policy.

PROPERTIES AND FACILITIES

We maintain production plants in each of the principal population centers that comprise the franchise territories. In addition, we maintain distribution centers and administrative offices in each of the franchise territories.

The following table sets forth in square meters, our principal properties, and facilities in each of the franchise territories:

ARGENTINA	Main Use	(Square Meters)	Property
Embotelladora del Atlántico S.A.			
Bahía Blanca*	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	102,708	Own
Bahía Blanca	Offices	576	Leased
Bariloche	Offices / Distribution Centers / Warehouses	1,870	Leased
Bragado	Offices	25	Leased
Carlos Paz	Offices	30	Leased
Carmen de Patagones	Offices / Warehouses	1,600	Leased
Chacabuco*	Offices / Distribution Centers / Warehouses	25,798	Own
Comodoro Rivadavia	Offices / Distribution Centers / Warehouses	7,500	Leased
Concepción del Uruguay	Offices	118	Leased
Concordia	Offices / Distribution Centers / Warehouses	1,289	Leased
Córdoba*	Off. / Soft drinks and still beverages produc./ Dist. Cent./Warehouses / Land to built	1,008,390	Own
Córdoba	Offices / Playa de estacionamiento	1,173	Leased
Coronel Suarez	Offices / Distribution Centers / Warehouses	1,000	Leased
General Pico*	Offices / Distribution Centers / Warehouses	15,525	Own
Gualeguaychu	Offices / Distribution Centers / Warehouses	1,471	Leased
Junín	Offices	100	Leased
Mendoza*	Offices / Distribution Centers / Warehouses	36,452	Own
Monte Hermoso*	Terreno	300	Own
Neuquén*	Offices / Distribution Centers / Warehouses	10,157	Own
Olavarría	Offices / Distribution Centers / Warehouses	1,974	Leased
Paraná	Offices	172	Leased
Pehuajo	Offices / Distribution Centers / Warehouses	1,060	Leased
Pergamino*	Offices / Cross Docking	15,700	Own
Puerto Madryn	Offices	115	Leased
Río Gallegos	Distribution Center / Warehouses	2,491	Leased
Río Grande	Offices / Distribution Centers / Warehouses	4,518	Leased
Río IV*	Cross Docking	7,482	Own
Río IV	Offices	93	Leased
Rosario*	Offices / Distribution Centers / Warehouses / Parking lot / Land to built	27,814	Own
San Francisco	Offices	63	Leased
San Juan*	Offices / Distribution Centers / Warehouses	48,036	Own
San Luis*	Offices / Distribution Centers / Warehouses	5,205	Own
San Martín de los Andes	Offices / Distribution Centers / Warehouses	70	Leased
San Nicolás	Offices	30	Leased
San Rafael	Offices	57	Leased

Santa Fe	Offices	238	Leased
Santo Tomé*	Oficina Administrativa / Distribution Centers / Warehouses	88,309	Own
Trelew*	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	51,000	Own
Tres Arroyos	Offices / Cross Docking / Warehouses	1,548	Leased
Ushuaia	Offices / Distribution Centers / Warehouses	1,360	Leased
Ushuaia	Offices	94	Leased
Venado Tuerto	Offices / Distribution Centers / Warehouses	2,449	Leased
Villa María	Offices	98	Leased
Villa Mercedes	Offices	70	Leased
Andina Empaques Argentina S.A.			
Buenos Aires*	Production of PET Bottles, Preforms and Caps	27,043	Own

BRAZIL	Main Use	(Square Meters)	Property
Rio de Janeiro Refrescos Ltda.			
Jacarepaguá	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	249,470	Own
Duque de Caxias*	Land to built a Plant	2,243,953	Own
Nova Iguaçu*	Distribution Centers / Warehouses	82,618	Own
Bangu*	Distribution Centers	44,389	Own
Campos*	Distribution Centers	42,370	Own
Itambi*	Distribution Centers	149,000	Leased
Cabo Frio*	Deactivated Distribution Center	1,985	Own
Sao Pedro da Aldeia*	Distribution Centers	10,139	Own
Itaperuna*	Cross Docking	2,500	Leased
Caju 1*	Distribution Centers	4,866	Own
Caju 2 *	Distribution Centers	8,058	Own
Vitória (Cariacica)*	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	93,320	Own
Cachoeiro do Itapemirim*	Cross Docking	8,000	Leased
Linhares*	Cross Docking	1,500	Leased
Serra*	Distribution Centers	28,000	Leased
Ribeirão Preto	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	238,096	Own
Ribeirão Preto	Real Estate	279,557	Own
Franca	Distribution Centers	32,500	Own
Mococa*	Distribution Centers	40,056	Leased
Araraquara*	Distribution Centers	12,698	Leased
Castelo Branco*	Distribution Centers	11,110	Leased
Sao Joao da Boa Vista, Araraquara e Sao Paulo	Real Estate	32,506	Own

* Encumbrance free properties

CHILE	Main Use	(Square Meters)	Property
Embotelladora Andina S.A.			
Renca*	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	267,095	Own
Carlos Valdovinos*	Distribution Centers / Warehouses	101,902	Own
Puente Alto*	Distribution Centers / Warehouses	68,682	Own
Maipú*	Distribution Centers / Warehouses	45,833	Own
Rancagua*	Distribution Centers / Warehouses	25,920	Own
San Antonio*	Distribution Centers / Warehouses	19,809	Own
Antofagasta*	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	34,729	Own
Calama*	Distribution Centers / Warehouses	10,700	Own
Taltal*	Distribution Centers / Warehouses	975	Own
Tocopilla*	Distribution Centers / Warehouses	562	Own
Coquimbo*	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	31,383	Own
Copiapó*	Distribution Centers / Warehouses	26,800	Own
Ovalle*	Distribution Centers / Warehouses	6,223	Own
Vallenar*	Distribution Centers / Warehouses	5,000	Own
Illapel	Distribution Centers / Warehouses	s/d	Leased
Pta. Arenas*	Offices / Production of Soft Drinks / Distribution Centers / Warehouses	109,517	Own
Coyhaique*	Distribution Centers / Warehouses	5,093	Own
Puerto Natales	Distribution Centers / Warehouses	850	Leased
Vital Jugos S.A.			
Región Metropolitana	Offices / Producción de Jugos	40,000	
Vital Aguas S.A.			
Rengo	Offices / Producción de Aguas	12,375	
Envases Central S.A.			
Región Metropolitana	Offices / Producción de Gaseosas	50,100	

PARAGUAY	Main Use	(Square Meters)	Property
Paraguay Refrescos S.A.			
San Lorenzo*	Offices / Production of Soft Drinks / Warehouses	275,292	Own
Coronel Oviedo*	Offices / Warehouses	32,911	Own
Encarnación*	Offices / Warehouses	12,744	Own
Ciudad del Este*	Offices / Warehouses	14,620	Own

* Encumbrance free properties



SUBSIDIARIES AND EQUITY INVESTEES

ADDITIONAL INFORMATION



CHILE

Embotelladora Andina Chile S.A.°	Vital Jugos S.A.°	Vital Aguas S.A.°	Transportes Andina Refrescos Ltda.°°	Transportes Polar S.A.°
Address				
Av. Miraflores 9153, Renca, Santiago	Av. Américo Vespucio 1651 Renca, Santiago	Camino a la Vital 1001 Comuna de Rengo	Av. Miraflores 9153, piso 4 Renca, Santiago	Av. Miraflores 9153, piso 4 Renca, Santiago
Chilean Tax Id. N°				
76.070.406-7	93.899.000-K	76.389.720-6	78.861.790-9	96.928.520-7
Telephone				
(56-2) 2338 0520	(56-2) 2620 4100	(72) 512206- 680016	(56-2) 2550 9445	(56-2) 2550 9445
Shareholders’ Equity (as 12/31/14)				
M\$ 14,069,067	M\$ 20,675,167	M\$ 4,331,154	M\$ 500,000	M\$ 1,619,315
% the investment represents in the Parent Company's fixed assets				
0.62	0.59	0.13	0.02	0.07
% that the Parent Company holds in the capital of the subsidiary or equity investee**				
Directly: 99.9998 Indirectly: 0.0002	Directly: 15.00 Indirectly: 50.00	Directly: 66.5 Indirectly: -	Directly: 99.90 Indirectly: 0.10	Directly: 99.99 Indirectly: 0.01
Corporate Purpose				
Manufacture, bottle, distribute, and commercialize non-alcoholic beverages.	Manufacture, distribute and commercialize all kinds of food products, juices and beverages.	Manufacture, distribute and commercialize all kinds of waters and beverages in general.	Provide administration services and management of domestic and foreign ground transportation.	Freight transportation in general in the beverage industry and other processed goods.
Commercial Relationship				
Leasing of productive infrastructure	Produces juices for Coca-Cola bottlers in Chile.	Produces mineral water for Coca-Cola bottlers in Chile.	Provides ground transportation services.	Provides ground transportation services.
Board of Directors/Management Council				
Miguel Ángel Peirano ²	José Luis Solórzano ²	José Luis Solórzano ²	Not Applicable	José Luis Solórzano ²
Andrés Wainer ²	Andrés Wainer ²	Andrés Wainer ²		Rodolfo Peña ²
Jaime Cohen ²	Cristián Hohlberg Cristián Mandiola ²	José Domingo Jaramillo Cristián Mandiola ²		Alberto Moreno ²
	Germán Garib ² (a) Jaime Cohen ² (a) José Domingo Jaramillo (a) Alan Dunford 2 (a)	Germán Garib ² (a) Jaime Cohen ² (a) Matias Mackenna (a) Alan Dunford ² (a)		
General Manager				
José Luis Solórzano ²	César Vargas	César Vargas	-	Alejandro Vargas

° Non-traded corporation

°° Limited liability companies that do not have a Board of Directors, rather they have a Management Council

* There have been no participation variations in the last year

² Embotelladora Andina S.A. officer
(a) Alternate

Servicios Multivending Ltda°°	Envases CMF S.A.°	Envases Central S.A.°	Andina Bottling Investments S.A.°	Andina Bottling Investments Dos S.A.°
Address				
Av. Miraflores 9153, piso 4 Renca, Santiago	La Martina 0390, Pudahuel, Santiago	Av. Miraflores 8755, Renca, Santiago	Av. Miraflores 9153 piso 7, Renca, Santiago	Av. Miraflores 9153 piso 7, Renca, Santiago
Chilean Tax Id. N°				
78.536.950-5	86.881.400-4	96.705.990-0	96.842.970-1	96.972.760-9
Telephone				
(56-2) 2677 2700	(56-2) 2544 8222	(56-2) 2599 9300	(56-2) 2338 0520	(56-2) 2338 0520
Shareholders’ Equity (as 12/31/14)				
M\$ 500,000	M\$ 32,981,986	M\$ 7,562,354	M\$ 240,010,693	M\$ 8,513,734
% the investment represents in the Parent Company's fixed assets				
0.02	0.73	0.20	10.58	0.38
% that the Parent Company holds in the capital of the subsidiary or equity investee**				
Directly: 99.90 Indirectly: 0.10	Directly: - Indirectly: 50.00	Directly: 59.27 Indirectly: -	Directly: 99.90 Indirectly: 0.10	Directly: 99.90 Indirectly: 0.10
Corporate Purpose				
Commercialize products through equipment and vending machines.	Manufacture, acquire and commercialize all types of containers and packaging; and provide bottling services.	Manufacture and packaging of all kinds of beverages, and commercialize all kinds of packaging.	Manufacture, bottle and commercialize beverages and food in general. Invest in other companies.	Carryout exclusively foreign permanent investments or lease all kinds of real estate.
Commercial Relationship				
Provides product sales through vending machines.	Supplier of plastic bottles, preforms and caps.	Produces cans and some small formats for Coca-Cola bottlers in Chile.	Investment vehicle.	Investment vehicle.
Board of Directors/Management Council				
Not Applicable	Salvador Said ¹ Andrés Vicuña Cristián Hohlberg Germán Garib ² Matías Mackenna Andrés Wainer ²	Jorge Garduño José Luis Solórzano ² Cristián Mandiola ² Andrés Wainer ² José Jaramillo Cristián Hohlberg Jaime Brianson (a) Germán Garib ² (a) Alan Dunford ² (a) Jaime Cohen ² (a) Matías Mackenna (a) Antón Szafronov (a)	Miguel Ángel Peirano ² Cristián Mandiola ² Andrés Wainer ² José Luis Solórzano ² Renato Barbosa ⁴ Alan Dunford ² (a) Jaime Cohen ² (a) Germán Garib ² (a) Fabián Castelli ³ (a) Francisco Sanfurgo ⁵ (a)	Miguel Ángel Peirano ² Andrés Wainer ² Cristián Mandiola ² Alan Dunford ² (a) Germán Garib ² (a) Jaime Cohen ² (a)
Gerente General				
-	Christian Larraín	Patricio Delpiano	Miguel Ángel Peirano ²	Miguel Ángel Peirano ²

° Non-traded corporation

°° Limited liability companies that do not have a Board of Directors, rather they have a Management Council

* There have been no participation variations in the last year

¹ Director and Member of the Controlling Group of Embotelladora Andina S.A.

² Embotelladora Andina S.A. officer

³ Embotelladora del Atlántico S.A. officer

⁴ Rio de Janeiro Refrescos Limitada officer

⁵ Paraguay Refrescos S.A. officer

(a) Alternate

CHILE

Andina Inversiones Societarias S.A.°	Inversiones Los Andes Ltda.°°°	Red de Transportes Comerciales Ltda.°°°	Transportes Trans-Heca Ltda.°°°°
Address			
Av. Miraflores 9153 piso 7, Renca, Santiago	Av. Miraflores 9153, piso 7, Renca, Santiago	Av. Miraflores 9153, piso 4 Renca, Santiago	Av. Miraflores 9153, piso 4 Renca, Santiago
Chilean Tax Id. N°			
96.836.750-1	96.971.280-6	76.276.604-3	78.775.460-0
Telephone			
(56-2) 2338 0520	(56-2) 2338 0520	(56-2) 25509500	(56-2) 25509500
Shareholders' Equity (as 12/31/14)			
M\$ 34,468,893	M\$77,237,135	M\$1,280,254	M\$930,945
% the investment represents in the Parent Company's fixed assets			
1.52	3.40	0.06	0.04
% that the Parent Company holds in the capital of the subsidiary or equity investee**			
Directly: 99.99 Indirectly: 0.0001	Directly: 99.999981 Indirectly: 0.000019	Directly: 99.90 Indirectly: 0.10	Directly: - Indirectly: 100
Corporate Purpose			
Invest in all types of companies and commercialize food products in general.	Invest in all kinds of goods and real estate for itself or on behalf of third parties.	Freight transportation in general in the beverage industry and other processed goods.	Freight transportation in general in the beverage industry and other processed goods.
Commercial Relationship			
Investment vehicle.	Investment vehicle.	Provides ground transportation services.	Provides ground transportation services.
Board of Directors/Management Council			
Miguel Ángel Peirano ² Andrés Wainer ² Cristián Mandiola ²			
Alan Dunford ² (a) Germán Garib ² (a) Jaime Cohen ² (a)			
General Manager			
Miguel Ángel Peirano ²			

° Non-traded corporation

°°°Management of the company corresponds to the shareholder Embotelladora Andina S.A. through its agents or specially appointed representatives.

°°°°Management of the company corresponds to the shareholder Red de Transportes Comerciales Ltda. through its agents or specially appointed representatives.

* There have been no participation variations in the last year

² Embotelladora Andina S.A. officer

(a) Alternate

BRASIL

Rio de Janeiro Refrescos Ltda.	Kaik Participações Ltda.	Leão Alimentos e Bebidas Ltda.	Sorocaba Refrescos Ltda.	SRSA Participações Ltda.
Address				
Rua André Rocha 2299, Taquara, Jacarepaguá, Rio de Janeiro	Av. Maria Coelho de Aguiar 215, bloco A, 1° Andar, Jardim São Luis, São Paulo	Rua Rockefeller, nº. 1361, Bairro Prado Velho, Curitiba, Paraná	Rod.Raposo Tavares, Km 104, Jardim Jaraguá, Sorocaba, São Paulo	Rua Antonio Aparecido Ferraz, 795, Sala 01, Jardim Itanguá, Sorocaba, São Paulo
CNPJ				
00.074.569/0001-00	40.441.792/0001-54	72.114.994/0001-88	45.913.696/0001-85	10.359.485/0001-68
Telephone				
(55-21) 2429 1779	(55-11) 2102 5563	(55-11) 3809 5000	(55-15) 3229 9930	(55-15) 3229 9906
Shareholders' Equity (as 12/31/14)				
M\$121,554,443	M\$228	M\$ 157,754,682	M\$13,368,834	M\$4,568
% the investment represents in the Parent Company's fixed assets				
5.36	0.00	0.61	0.24	0.00
% that the Parent Company holds in the capital of the subsidiary or equity investee*				
Directly: - Indirectly: 99.99	Directly: - Indirectly: 11.32	Directly: - Indirectly: 8.82	Directly: - Indirectly: 40	Directly: - Indirectly: 40
Corporate Purpose				
Manufacture and commercialize beverages in general, powdered juices and other related semi-processed products.	Invest in other companies with own resources.	Manufacture, bottle and commercialize beverages and food in general, and beverage concentrate. Invest in other companies.	Manufacture, bottle and commercialize beverages and food in general, and beverage concentrate. Invest in other companies.	Purchase and sale of real estate investments and property management.
Commercial Relationship				
Coca-Cola bottler in Brazil.	-	Produces sensible products for Coca-Cola bottlers in Brazil.	Coca-Cola bottler in Brazil.	Business supporting company.
Board of Directors/Management Council				
Renato Barbosa ³ Fernando Fragata ³ Rodrigo Klee ³ David Parkes ³ Aldo Fernandes	Luiz Eduardo Tarquinio Carlos Eduardo Correa Ricardo Vontobel ¹ Francisco Miguel Alarcón Ruy Campos Vieira Renato Barbosa ³	Miguel Ángel Peirano ² Xiemar Zarazua Lopez Ricardo Vontobel ¹ Marco Antonio Fernandes de Araujo Sandor Hagen José Ramón Martínez Alonso Emerson Vontobel Ricardo Mello Rino Abbondi	Renato Barbosa ³ Cristiano Biagi Giordano Biagi Gonzalo Said ¹ Luiz Lacerda Biagi	Renato Barbosa ³ Cristiano Biagi Giordano Biagi Gonzalo Said ¹ Luiz Lacerda Biagi
General Manager				
Renato Barbosa	-	Axel de Meeus	Cristiano Biagi	Cristiano Biagi

* There have been no participation variations in the last year, with the exception of Leão Alimentos y Bebidas Ltda. where until 2012, the Brazilian subsidiary, Rio de Janeiro Refrescos Ltda. held a 5.74% direct ownership interest in the equity of Sistema de Alimentos de Bebida do Brasil Ltda., and a 36.4% in Holdfab 2 Participações Ltda., through which it held an 18.2% indirect ownership interest in Leão Junior S.A. During 2013, there was a restructuring of the juice and mate business, whereby

the companies in which Rio de Janeiro Refrescos Ltda. held an interest were merged. As a result of the restructuring Rio de Janeiro Refrescos Ltda. ended up with a 9.57% ownership interest in Leon Alimentos y Bebidas Ltda., the legal successor of these companies. This percentage increased to 10.87% with the acquisition and subsequent merger of Companhia de Bebidas Ipiranga that also held an ownership interest in Leon Alimentos y Bebidas Ltda.

¹ Director of Embotelladora Andina S.A.

² Embotelladora Andina S.A. officer

³ Rio de Janeiro Refrescos Ltda. officer



ADDITIONAL INFORMATION

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ARGENTINA

Embotelladora del Atlántico S.A.°	Andina Empaques Argentina S.A.°
Address	
Ruta Nacional 19, Km 3.7, Córdoba	Austria 650 - Gral. Pacheco - Partido de Tigre
Argentine Tax Id N°	
30-52913594/3	30-71213488-3
Telephone	
(54-351) 496 8888	(54-11) 4715 8000
Shareholders’ Equity (as 12/31/14)	
M\$2,750,505	M\$1,797,796
% the investment represents in the Parent Company's fixed assets	
0.12	0.08
% that the Parent Company holds in the capital of the subsidiary or equity investee*	
Directly: 0.92	Directly: -
Indirectly: 99.07	Indirectly: 99.98
Corporate Purpose	
Manufacture, bottle, distribute, and commercialize non-alcoholic beverages.	Design, produce and commercialize plastic products, mainly packaging.
Commercial Relationship	
Coca-Cola bottler in Argentina.	Supplier of plastic bottles and preforms.
Board of Directors/Management Council	
Gonzalo Manuel Soto ²	Gonzalo Manuel Soto ²
Fabián Castelli	Fabián Castelli
Cristián Mandiola ¹	Cristián Mandiola ¹
Laurence Paul Wiener (a)	Laurence Paul Wiener (a)
Adriana Paola Caballero ² (a)	Adriana Paola Caballero ² (a)
Jaime Cohen ¹ (a)	Jaime Cohen ¹ (a)
General Manager	
Fabián Castelli	Daniel Caridi

° Non-traded corporation
* There have been no participation variations in the last year
¹ Director and Member of the Controlling Group of Embotelladora Andina S.A.
² External Counse
(a) Alternate

PARAGUAY

Paraguay Refrescos S.A.°	Abisa Corp.	Aconcagua Investing Ltda.
Address	Address	
Acceso Sur, Ruta Ñemby Km 3,5 Barcequillo - San Lorenzo	Vanterpool Plaza, 2°Piso, Wickhams Cay 1, Road Town Tortola	Vanterpool Plaza, Wickhams Cay 1,P.O. Box 873 Road Town, Tortola, British Virgin Island
Paraguayan Tax Id N°	BVI Registration N°	
80.003.400-7	512410 / RUT 59.144.140-K	569101
Telephone	Telephone	
(595) 21 959 1000	(1-284) 494 5959	(1-284) 494 5959
Shareholders’ Equity (as 12/31/14)	Shareholders’ Equity (as 12/31/14)	
M\$ 12,358,353	M\$ 12,594,313	M\$523,599
% the investment represents in the Parent Company's fixed assets	% the investment represents in the Parent Company's fixed assets	
0.53	0.56	0.02
% that the Parent Company holds in the capital of the subsidiary or equity investee*	% de participación de la Matriz en el Capital de la subsidiaria o asociada*	
Directly: 0.076	Directly:-	Directly: 0.70
Indirectly: 97.75	Indirectly: 100	Indirectly: 99.3
Corporate Purpose	Corporate Purpose	
Manufacture, distribute and commercialize, non alcoholic carbonated and non-carbonated beverages	Invest in financial instruments for its own account or on behalf of third parties.	Invest in financial instruments for its own account or on behalf of third parties.
Commercial Relationship	Relación Comercial	
Coca-Cola bottler in Paraguay.	Investment Vehicle	Investment Vehicle
Board of Directors/Management Council	Board of Directors/Management Council	
Cristián Mandiola ¹	Miguel Ángel Peirano ¹	Jaime Cohen ¹
Andrés Wainer ¹	Andrés Wainer ¹	Andrés Wainer ¹
Francisco Sanfurgo	Jaime Cohen ¹	Miguel Ángel Peirano ¹
Alan Dunford ¹	Germán Garib ¹	
Jaime Cohen ¹		
Germán Garib ¹ (a)		
General Manager	General Manager	
Francisco Sanfurgo	-	-

° Non-traded corporation
* There have been no participation variations in the last year
¹ Embotelladora Andina S.A. officer
(a) Alternate

* There have been no participation variations in the last year
¹ Embotelladora Andina S.A. officer

CONTROLLING GROUP

The following group of individuals and corporations controls Embotelladora Andina S.A. (“Andina”):

One) Controlling Group: Inversiones SH Seis Limitada (“SH6”), Inversiones Cabildo SpA (“Cabildo”), Inversiones El Olivillo Limitada (“El Olivillo”), Inversiones Nueva Delta S.A. (“Nueva Delta”), Inversiones Alerce Limitada (“Alerce”), Inversiones Nueva Delta Dos S.A. (“Nueva Delta Dos”), Inversiones Las Gaviotas Dos Limitada (“Las Gaviotas Dos”), Inversiones Playa Negra Dos Limitada (“Playa Negra Dos”), Inversiones Don Alfonso Dos Limitada, today known as Don Alfonso Limitada (“Don Alfonso”), Inversiones El Campanario Dos Limitada, today known as Inversiones El Campanario Limitada (“Campanario”), Inversiones Los Robles Dos Limitada, today known as Inversiones Los Robles Limitada (“Los Robles”) and Inversiones Las Viñas Dos Limitada, today known as Inversiones Las Niñas Dos SpA (“Las Niñas Dos”).

Under the Agreement, SH6 holds 50,001,664 Series A shares of Andina, Cabildo holds 50,001,664 Series A shares of Andina, El Olivillo holds 46,426,645 Series A shares of Andina, Nueva Delta holds 46,426,645 Series A shares of Andina, Alerce holds 3,574,999 Series A shares of Andina and Nueva Delta Dos holds 3,574,999 Series A shares of Andina. Las Gaviotas Dos holds 13,513,594 Series A shares of Andina, Playa Negra Dos holds 322,336 Series A shares of Andina, and Don

Alfonso, Campanario, Los Robles and Las Niñas Dos each hold 9,788,363 Series A shares of Andina.

The persons and representatives for management listed below are the final controllers of the aforementioned corporations.

Two) Shareholders or partners of the companies that are part of the controlling group:

- (a) Inmobiliaria e Inversiones Punta Larga Limitada, Rut 96.580.490-0, holder of 14.2069% of share capital. Jaime Said Handal, C.N.I. 4.047.015-8 directly owns 99.92% of this company;
- (b) Inversiones Bullish Limitada, Rut 76.167.252- 5, holder of 14.2069% of share capital. Gonzalo Said Handal, C.N.I. 6.555.478-K indirectly owns 97.2873% of this company;
- (c) Inversiones Berklee Limitada, Rut 77.077.030-0, holder of 14.2069% of share capital. Javier Said Handal, C.N.I. 6.384.873-5 directly owns 99% of this company;
- (d) Inversiones Harvest Limitada, Rut 77.077.250-8, holder of 14.2069% of share capital. Bárbara Said Handal, C.N.I. 4.708.824-0 directly owns 69.66% of this company;
- (e) Inversiones Oberon Limitada, Rut 76.126.745-0, holder of 14.2069% of share capital. Marisol Said Handal, C.N.I. 6.384.872-7 indirectly owns 90.0885% of this company;

- (f) Inversiones Rinascente Limitada, Rut 77.077.070-K, holder of 14.2069% of share capital. Cristina Said Handal; C.N.I. 5.522.896-5 directly owns 94.0580% of this company;
 - (g) Jaime, Gonzalo, Javier, Bárbara, Marisol and Cristina Said Handal, each are holders of 0.00006175% of share capital; and
 - (h) Inmobiliaria Pro Seis Limitada, Rut 76.268.900-6, holder of 14.7581% of share capital. Jaime, Gonzalo, Javier, Bárbara, Marisol and Cristina Said Handal indirectly own this company in equal parts each.
- 2. Cabildo:** Inversiones Cabildo SpA, Rut 76.062.133-1. This company's direct and indirect ownership is held by:
- (a) Inversiones Delfín Uno S.A., Rut 76.005.604-9, holder of 1.10% of share capital. Mrs. Isabel Margarita Somavía Dittborn, C.N.I. 3.221.015-5 has a 99% ownership interest in this company;
 - (b) Inversiones Delfín Dos S.A., Rut 76.005.591-3, holder of 1.10% of share capital. Mr. José Said Saffie, C.N.I. 2.305.902-9 has a 99% ownership interest in this company;
 - (c) Inversiones Delfín Tres S.A., Rut 76.005.585-9, holder of 37.74% of share capital. Mr. Salvador Said Somavía, C.N.I. 6.379.626-3 has a 99% ownership interest in this company;
 - (d) Inversiones Delfín Cuatro S.A., Rut 76.005.582-4, holder of 18.87% of share

- capital. Mrs. Isabel Said Somavía, C.N.I. 6.379.627-1 has a 99% ownership interest in this company;
 - (e) Inversiones Delfín Cinco S.A., Rut 76.005.503-4, holder of 18.87% of share capital. Mrs. Constanza Said Somavía, C.N.I. 6.379.628-K has a 99% ownership interest in this company;
 - (f) Inversiones Delfín Seis S.A., Rut 76.005.502-6, holder of 18.87% of share capital. Mrs. Loreto Said Somavía, C.N.I. 6.379.629-8 has a 99% ownership interest in this company;
 - (g) Ledimor Financial Corp., Rut 59.038.220-5, holder of 2.21% of share capital, whose final controller (as representative for management) is Mr. José Said Saffie, C.N.I. 2.305.902-9;
 - (h) Opirel S.A., Rut 59.002.280-2, holder of 0.87% of share capital, whose final controller (as representative for management) is Mr. José Said Saffie, C.N.I. 2.305.902-9; and
 - (i) Donaler Investment Corp., Rut 59.070.760-0, holder of 0.37% of share capital, whose final controller (as representative for management) is Mr. José Said Saffie, C.N.I. 2.305.902-9.
- 3. El Olivillo:** Inversiones El Olivillo Limitada, Rut 76.238.919-3, 80% owned by Inversiones Lleuque Limitada, Rut 76.312.209-3 (equally owned by Pamela Hurtado Berger, C.N.I. 7.050.827-3 and Madeline Hurtado Berger, C.N.I. 7.050.867-2), 19.26% owned by Hydra Investment and Shipping Corp. and





0.74% owned by Hydra Inversiones Limitada, whose final controller (as representative for management) is Mr. Alberto Hurtado Fuenzalida, C.N.I. 2.593.323-0.

Inversiones El Olivillo Limitada will be absorbed by Inversiones Chucao Limitada, pursuant to a merger agreed through a public deed dated December 9, 2014, index N° 29.063-2014 in Santiago's Notary Public Carmona, which is in the process of being formalized. Inversiones Chucao Limitada, Rut 76.427.893-3, after said merger will be the property of Inversiones Lleuque Limitada (whose property has been described) holding 69.998602174%, Hydra Investment and Shipping Corp. holding 19.2503388951% and Hydra Inversiones Limitada holding 0.7510589309%, whose final controller (as representative for management) is Mr. Alberto Hurtado Fuenzalida.

4. Alerce: Inversiones Alerce Limitada, Rut 76.238.176-1, 80% owned by Inversiones Lleuque Limitada (whose ownership is the same as the one set forth in the previous paragraph for El Olivillo), 19.19% owned by Hydra Investment and Shipping Corp. and 0.8% owned by Hydra Inversiones Limitada, whose final controller (as representative for management) is Mr. Alberto Hurtado Fuenzalida, C.N.I. 2.593.323-0.

Inversio nes Alerce Limitada will be absorbed by Inversiones Chucao Limitada, pursuant to the referred merger in paragraph 3 above,

is in the process of being formalized. The property of Inversiones Chucao Limitada after the merger will be the one indicated in paragraph 3 above regarding El Olivillo.

5. Nueva Delta: Inversiones Nueva Delta S.A., Rut 76.309.233-K, 99.986% owned by Inversiones Nueva Sofía S.A., Rut 76.366.690-5. This company's direct and indirect ownership is held by:

- (a) Mr. José Antonio Garcés Silva (senior), C.N.I. 3.984.154-1 holds 8.648%, who also maintains political rights through a special series of shares in the parent company;
- (b) Mrs. María Teresa Silva Silva, C.N.I. 3.717.514-5 holds 1.60%;
- (c) Mrs. María Teresa Garcés Silva, C.N.I. 7.032.690-6 holds 17.95%;
- (d) Mrs. María Paz Garcés Silva, C.N.I. 7.032.689-2 holds 17.95%;
- (e) Mr. José Antonio Garcés Silva (junior), C.N.I. 8.745.864-4 holds 17.95%;
- (f) Mr. Matías Alberto Garcés Silva, C.N.I. 10.825.983-3 holds 17.95%; and
- (g) Mr. Andrés Sergio Garcés Silva, C.N.I. 10.828.517-6 holds 17.95%.

6. Nueva Delta Dos: Inversiones Nueva Delta Dos S.A., Rut 76.309.244-5, 99.986% owned by Inversiones Nueva Sofía S.A. (This company's direct and indirect ownership is the same as the one set forth in the previous paragraph for Nueva Delta).

7. Las Gaviotas Dos: Inversiones Las Gaviotas Dos Limitada, Rut 76.273.887-2, 99.3917% owned by Las Gaviotas S.A. and 0.6083% owned by Patricia Claro Marchant, whose final controller (as representative for management) is Mr. Andrés Herrera Ramírez.

8. Playa Negra Dos: Inversiones Playa Negra Dos Limitada, Rut 76.273.973-9, 74.4975% owned by Patricia Claro Marchant and 25.5025% owned by Las Gaviotas S.A., whose final controller (as representative for management) is Mrs. Patricia Claro Marchant.

9. Don Alfonso: Inversiones Don Alfonso Limitada, Rut 76.273.918-6, 73.40437% owned by María de la Luz Chadwick Hurtado and 0.05062% owned by Carlos Eugenio Lavín García-Huidobro, and 26.54501% owned by Inversiones FLF Limitada (99.5% controlled by Francisco José Lavín Chadwick) whose final controller (as representative for management) is Mrs. María de la Luz Chadwick Hurtado.

10. Campanario Dos: Inversiones El Campanario Limitada, Rut 76.273.959-3, 86.15784% owned by María Soledad Chadwick Claro, 0.01330% owned by Josefina Dittborn Chadwick, 0.01166% owned by Julio Dittborn Chadwick, 6.90860% owned by Inversiones Melitta Limitada (99% controlled by Josefina Dittborn Chadwick) and 6.90860% owned by Inversiones DV Limitada (99% controlled

by Julio Dittborn Chadwick), whose final controller (as representative for management) is Mrs. María Soledad Chadwick Claro.

11. Los Robles Dos: Inversiones Los Robles Limitada, Rut 76.273.886-4, 78.740150% owned by María Carolina Chadwick Claro, 1.114596% owned by Inveraray Investments Corp., 0.107735% owned by Felipe Tomás Cruzat Chadwick, 0.107735% owned by Carolina María Errázuriz Chadwick, 0.107735% owned by Jacinta María Errázuriz Chadwick, 6.607349411% owned by Inversiones Bocaleón Limitada (99.9902% controlled by Felipe Tomás Cruzat Chadwick), 6.607349411% owned by Inversiones Las Dalias Limitada (99.993% controlled by Carolina María Errázuriz Chadwick) and 6.607349411% owned by Inversiones Las Hortensias Limitada (99.9903% controlled by Jacinta María Errázuriz Chadwick), whose final controller (as representative for management) is Mrs. María Carolina Chadwick Claro.

12. Las Viñas Dos: Las Niñas Dos SpA, Rut 76.273.943-7, whose partners are María Eugenia Chadwick Braun, María José Chadwick Braun, Alejandra María Chadwick Braun and Magdalena María Chadwick Braun, each holds 24% of share capital, and 4% owned by Eduardo Chadwick Claro whose final controller (as representative for management) is Mr. Eduardo Chadwick Claro.





Three) Direct and indirect ownership interest in Andina (including Series A and Series B shares) held by members of the Controlling Group or persons related thereto:

	Series A	Series B
¹ Excluding Inversiones Freire S.A.'s nominal ownership interest of 23 Series A shares of Andina and Inversiones Freire Dos S.A.'s 4 Series A shares of Andina.	Inversiones SH Seis Limitada	52,989,375
	The estate of Jaime Said Demaría	-
	Ownership interest by Series:	11.1960%
		8.0109%
	Series A	Series B
² Inversiones HB S.A., Rut 96.842.220-0 is controlled (100% direct ownership interest) by the following individuals: Alberto Hurtado Fuenzalida, C.N.I. 2.593.323-0; Pamela Hurtado Berger, C.N.I. 7.050.827-3; and Madeline Hurtado Berger, C.N.I. 7.050.867-2.	Inversiones Cabildo SpA	52,987,375
	José Said Saffie	-
	Ownership interest by Series:	11.1956%
		10.5013%
	Series A	Series B
³ Inversiones Mar Adentro Limitada, Rut 96.935.980-4, is controlled (61.37% direct ownership interest) by Inversiones HB S.A.	El Olivillo	46,426,645
	Alerce	3,574,999
	Inversiones HB S.A. ²	1,569,731
	Rentas IMA Limitada ³	-
	Alberto Hurtado Fuenzalida	-
⁴ Inversiones Anban S.A., Rut 76.409.555-3, is controlled (100% indirect ownership) by the following people: Mr. José Antonio Garcés Silva (senior), C.N.I. 3.984.154-1; Ms. María Teresa Silva Silva, C.N.I. 3.717.514-5; Ms. María Teresa Garcés Silva, C.N.I. 7.032.690-6; Ms. María Paz Garcés Silva, C.N.I. 7.032.689-2; Mr. José Antonio Garcés Silva (junior), C.N.I. 8.745.864-4; Mr. Matías Alberto Garcés Silva, C.N.I. 10.825.983-3; and Mr. don Andrés Sergio Garcés Silva, C.N.I. 10.828.517-6.	Ownership interest by Series:	10.8964%
		8.6473%
	Series A	Series B
	Nueva Delta	46,426,645
	Nueva Delta Dos	3,574,999
	Inversiones Nueva Sofía S.A.	2,985,731
	Inversiones Anban S.A. ⁴	25,678,583
	José Antonio Garcés Silva	-
	Ownership interest by Series:	11.1956%
		5.4361%
	Series A	Series B
	Inversiones Las Gaviotas Dos Limitada	13,513,594
	Inversiones Playa Negra Dos Limitada	322,336
	Inversiones El Campanario Limitada	9,788,363
	Inversiones Los Robles Limitada	9,788,363
	Inversiones Las Niñas Dos SpA	9,788,363
	Inversiones Don Alfonso Limitada	9,788,363
	Ownership interest by Series:	11.1960%
		11.1962%

Four) The only shareholder, different from the Controlling Group, that exceeds 10% ownership interest in Andina is:

	Series A	Series B
Coca-Cola de Chile S.A.	67,938,179	67,938,179
Ownership interest by Series:	14.3545%	14.3547%

The Controlling Group acts in accordance with a joint action agreement between the parties (the “Agreement”).

According to the Agreement, the Controlling Group shall jointly exercise Andina’s control to ensure the majority of votes at shareholder meetings and Board sessions. The resolutions of the Controlling Group are approved by at least four of the five parties, except for certain matters that require unanimity.

On the other hand, and subject to the fulfillment of the rules of the Securities Market Law, the Agree-ment lays down options of each party with respect to the other at a market price plus a premium of 9.9% and 25%, with windows of exercise of 30 days in June every year, and in June of 2017 and 2027 respectively; and the right of first option to purchase for a period of one year is regulated, in the case that all but one of the parties decide to sell.

The Agreement is formalized through a private instrument signed between the parties, and has an indefinite duration.

In connection with *The Coca-Cola Company's* investment in Andina, *The Coca-Cola Company* and the Controlling Group entered into a Shareholders’ Agreement dated September 5, 1996, providing for certain restrictions on the transfer of Andina’s capital stock by the Controlling Group. Specifically, the Controlling Group is restricted from transferring its Series A shares without the prior authorization of *The Coca-Cola Company*. The Shareholders’ Agreement also provides for certain corporate governance matters, including the right of *The Coca-Cola Company* to elect two members among our directors so long as *The Coca-Cola Company* and its subsidiaries collectively own a certain percentage of Series A shares. In addition, in related agreements, the Controlling Group granted *The Coca-Cola Company* an option, exercisable upon the occurrence of certain changes in the beneficial ownership of the Controlling Group, to acquire 100% of the Series A shares held by them at a price and in accordance with procedures established in such agreements.

RELEVANT CHANGES IN COMPANY SHARE OWNERSHIP

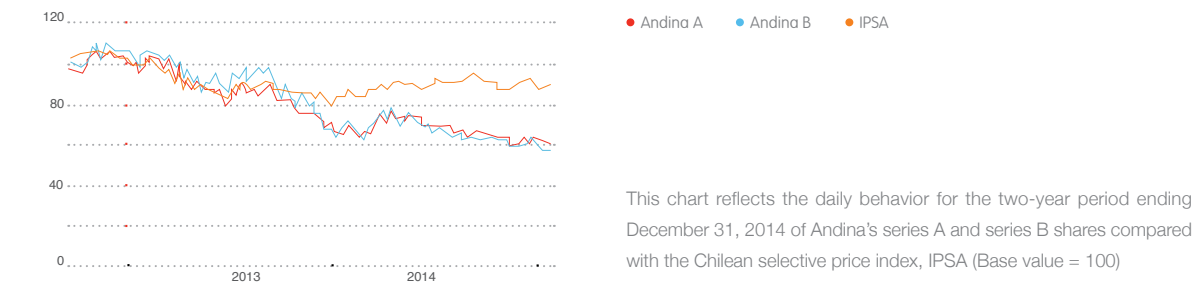
During 2014 there were no relevant changes in Company share ownership. However, on January 9, 2014, Inversiones HB S.A., member of the Controlling Group informed about the sale of 7,000,000 Series B shares for a total amount of ThCh\$15,891,484.



STOCK MARKET TRADING INFORMATION

chile

Andina's shares are traded on the Chilean Stock Market since 1955. The Securities Registry N° is 00124. In 1997 there was a stock split dividing Andina's shares into two series. The ticker symbol on the Chilean Stock Exchange for Andina's shares is Andina-A and AndinaB. Andina's stock in Chile is handled by Sercor www.sercor.cl



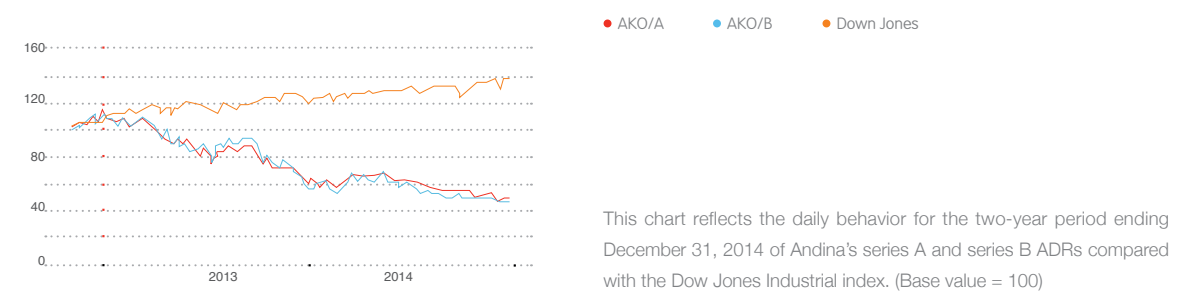
2014	Andina-A	Shares Traded (million)	Total Traded (millions de \$)	Average Price (Ch\$)	Andina-B	Shares Traded (million)	Total Traded (millions de \$)	Average Price (Ch\$)
Bolsa de Comercio de Santiago	1st Quarter	9.4	15,597	1,687	1st Quarter	34.0	72,327	2,082
	2nd Quarter	14.5	24,975	1,744	2nd Quarter	21.1	46,267	2,194
	3rd Quarter	10.0	16,662	1,666	3rd Quarter	23.1	45,508	1,980
	4th Quarter	16.0	24,136	1,541	4th Quarter	21.5	39,446	1,836
Bolsa Electrónica de Chile	1st Quarter	1.7	2,708	1,655	1st Quarter	2.9	6,188	2,065
	2nd Quarter	0.3	490	1,748	2nd Quarter	1.5	3,327	2,176
	3rd Quarter	0.4	625	1,663	3rd Quarter	4.0	7,812	1,957
	4th Quarter	0.4	671	1,531	4th Quarter	5.2	9,716	1,862
Bolsa de Corredores / Bolsa de Valores	1st Quarter	Not Traded			1st Quarter	Not Traded		
	2nd Quarter	Not Traded			2nd Quarter	Not Traded		
	3rd Quarter	Not Traded			3rd Quarter	Not Traded		
	4th Quarter	Not Traded			4th Quarter	Not Traded		

Source: Certificates from the respective Stock Exchanges
Note: As of December 30, 2014, Andina-A and Andina-B shares had a presence of 49.44% and 99.44% respectively.

STOCK MARKET TRADING INFORMATION

New York Stock Exchange

Andina's ADRs were listed on the New York Stock exchange in 1994. One ADR is equal to 6 shares of common stock. In 1997 there was a stock split dividing Andina's shares into two series. The ticker symbol on the New York Stock Exchange for Andina's ADRs is AKO/A and AKO/B. The depositary bank for Andina's ADRs is The Bank of New York Mellon www.bnymellon.com.



AKO-A	ADRs traded (million)	Total Traded ¹ (MUS\$)	Average Price (Ch\$)	AKO-B	ADRs traded (million)	Total Traded ¹ (MUS\$)	Average Price (Ch\$)
2014				2014			
1st Quarter	0.46	8.47	18.56	1st Quarter	2.57	58.40	22.82
2nd Quarter	0.39	7.48	19.06	2nd Quarter	2.26	53.45	23.78
3rd Quarter	0.17	2.88	17.29	3rd Quarter	2.35	47.35	20.56
4th Quarter	0.50	7.65	15.24	4th Quarter	2.84	52.29	18.32

¹Total Traded calculated as the Average Price times Volume of Shares Traded
Source: Bloomberg



COMPENSATION BOARD OF DIRECTORS
AND PRINCIPAL OFFICERS

2014	Directors' Compensation Ch\$	Executive Committee Ch\$	Directors' and Audit Committee Ch\$	Total Ch\$
Juan Claro Gonzalez *	144,000,000	-	-	144,000,000
Arturo Majlis Albala	72,000,000	72,000,000	24,000,000	168,000,000
Gonzalo Said Handal	72,000,000	72,000,000	-	144,000,000
José Antonio Garcés Silva (Hijo)	72,000,000	72,000,000	-	144,000,000
Salvador Said Somavía	72,000,000	72,000,000	24,000,000	168,000,000
Eduardo Chadwick Claro	72,000,000	72,000,000	-	144,000,000
Gonzalo Parot Palma (Ind.)	72,000,000	-	24,000,000	96,000,000
Francisco Crespo	72,000,000	-	-	72,000,000
César Emilio Rodríguez Larraín Salinas (Ind.)	72,000,000	-	-	72,000,000
José Fernando de Gregorio Rebeco	72,000,000	-	-	72,000,000
Juan Andrés Fontaine Talavera	72,000,000	-	-	72,000,000
Franz Alscher	72,000,000	-	-	72,000,000
Ricardo Vontobel	72,000,000	-	-	72,000,000
Mariano Rossi	72,000,000	-	-	72,000,000
* Includes an additional Ch\$72 million as Chairman of the Board of Directors				
Total Gross Amounts	1,080,000,000	360,000,000	72,000,000	1,512,000,000

The Company does not provide general incentives other than its compensation plans, except in the case of its principal officers, whose compensation plans are composed of a fixed remuneration and a performance bonus, which try to adapt to the reality and competitive conditions in each market, and whose amounts vary according to

the position or exercised responsibility. Such performance bonuses are payable only to the extent that personal goals of each principal officer and company goals are met, which are previously defined for each case in particular.

For the period ended December 31, 2014 the amount of fixed compensations paid to Coca-

Cola Andina's principal officers amounted to Ch\$ 3,859 million (Ch\$ 3,057 million in 2013). Likewise, the amount of compensation paid in performance bonuses amounted to Ch\$ 2,468 million (Ch\$ 2,107 million in 2013).

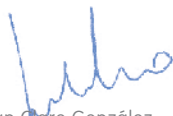
2013	Directors' Compensation Ch\$	Executive Committee Ch\$	Directors' and Audit Committee Ch\$	Total Ch\$
Juan Claro Gonzalez *	144,000,000	-	-	144,000,000
Arturo Majlis Albala	72,000,000	72,000,000	24,000,000	168,000,000
Gonzalo Said Handal	72,000,000	72,000,000	-	144,000,000
José Antonio Garcés Silva (Hijo)	72,000,000	72,000,000	-	144,000,000
Salvador Said Somavía	72,000,000	72,000,000	16,000,000	160,000,000
Eduardo Chadwick Claro	72,000,000	72,000,000	-	144,000,000
Gonzalo Parot Palma (Ind)	72,000,000	-	24,000,000	96,000,000
José Fernando de Gregorio Rebeco	72,000,000	-	-	72,000,000
Juan Andrés Fontaine Talavera	72,000,000	-	-	72,000,000
Franz Alscher	72,000,000	-	-	72,000,000
Ricardo Vontobel	72,000,000	-	-	72,000,000
Mariano Rossi	72,000,000	-	-	72,000,000
Francisco Crespo	48,000,000	-	-	48,000,000
César Emilio Rodríguez Larraín Salinas (Ind.)	48,000,000	-	-	48,000,000
Enrique Andrés Cibie Bluth (Ind)	24,000,000	-	8,000,000	32,000,000
Brian J. Smith	24,000,000	-	-	24,000,000
Total Gross Amounts	1,080,000,000	360,000,000	72,000,000	1,512,000,000

* Includes an additional Ch\$72 million as Chairman of the Board of Directors




STATEMENT OF RESPONSIBILITY
COCA-COLA ANDINA

The Board of Directors of Embotelladora Andina S.A. and the Chief Executive Officer who have signed this statement, are responsible under oath of the accuracy of the information provided in the 2014 Annual Report, in accordance with the provisions of General Rule N° 30 of the Chilean Superintendence of Securities and Insurance.



Juan Claro González
Chairman of the Board
Entrepreneur
Chilean Tax Id. 5.663.828-8


Salvador Said Somavía
Commercial Engineer
Chilean Tax Id. 6.379.626-3

José de Gregorio Rebeco
Civil Industrial Engineer
Chilean Tax Id. 7.040.498-2


Gonzalo Said Handal
Vice Chairman of the Board
Commercial Engineer
Chilean Tax Id. 6.555.478-K

Franz Alscher
Economista
Extranjero


Gonzalo Parot Palma
Civil Industrial Engineer
Chilean Tax Id. 6.703.799-5


Eduardo Chadwick Claro
Civil Industrial Engineer
Chilean Tax Id. 7.011.444-5

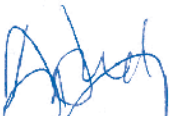
Francisco Crespo
Industrial Engineer
Foreign citizen


Mariano Rossi
Business Administrator
Foreign citizen


José Antonio Garcés Silva (junior)
Commercial Engineer
Chilean Tax Id. 8.745.864-4

Emilio Rodríguez Larraín
Attorney at Law
Foreign citizen


Ricardo Vontobel
Business Administrator
Foreign citizen


Arturo Marín Albala
Attorney at Law
Chilean Tax Id. 6.998.727-3


Juan Andrés Fontaine Talavera
Commercial Engineer
Chilean Tax Id. 6.068.568-1



Miguel Ángel Peirano
Chief Executive Officer
Electric Engineer
Chilean Tax Id. 23.836.584-8


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Embotelladora Andina S.A.
Open Stock Corporation
Chilean Tax ID: 91.144.000-8
Address: Av. Miraflores 9153 / Renca / Santiago

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Consolidated Statements of Financial Position

As of December 31, 2014 and 2013

ASSETS	NOTE	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Current assets:			
Cash and cash equivalents	5	79,514,434	79,976,126
Other financial assets	6	106,577,042	36,471,637
Other non-financial assets	7.1	7,787,181	9,695,804
Trade and other accounts receivable, net	8	198,110,424	195,434,075
Accounts receivable from related parties	12.1	5,994,453	8,028,987
Inventories	9	149,727,618	125,853,991
Current tax assets	10.2	6,025,049	3,989,697
Total current assets excluding assets held for sale		553,736,201	459,450,317
Assets held for sale		-	1,133,769
Total Current Assets		553,736,201	460,584,086
Non-Current Assets:			
Other financial assets	6	51,026,773	7,922,287
Other non-financial assets	7.2	33,056,780	28,796,153
Trade and other receivables	8	7,097,809	7,631,253
Accounts receivable from related parties	12.1	24,752	18,765
Investments accounted for under the equity method	14.1	66,050,213	68,673,399
Intangible assets other than goodwill	15.1	728,181,279	700,606,492
Goodwill	15.2	116,924,199	115,779,067
Property, plant and equipment	11.1	713,075,285	692,949,808
Total Non-Current Assets		1,715,437,090	1,622,377,224
Total Assets		2,269,173,291	2,082,961,310



LIABILITIES AND EQUITY	NOTE	12.31.2014 ThCh\$	12.31.2013 ThCh\$
LIABILITIES			
Current Liabilities:			
Other financial liabilities	16	83,402,440	106,877,255
Trade and other accounts payable	17	228,179,112	210,446,298
Accounts payable to related parties	12.2	55,966,789	43,425,287
Provisions	18	365,832	269,906
Income taxes payable	10.2	2,931,206	3,679,057
Other non-financial liabilities	19	39,367,048	37,446,336
Total Current Liabilities		410,212,427	402,144,139
Non-Current Liabilities:			
Other financial liabilities	16	726,616,440	605,362,059
Trade and other payables		1,216,434	1,262,043
Provisions	18	77,446,513	77,542,388
Deferred income tax liabilities	10.4	126,126,147	105,537,484
Post-employment benefit liabilities	13.3	8,125,107	8,758,111
Other non-financial liabilities	19	432,490	922,498
Total Non-Current Liabilities		939,963,131	799,384,583
Equity:			
	20		
Issued capital		270,737,574	270,737,574
Retained earnings		247,817,939	243,192,801
Other reserves		378,738,982	346,738,667
Equity attributable to equity holders of the parent		897,294,495	860,669,042
Non-controlling interests		21,703,238	20,763,546
Total Equity		918,997,733	881,432,588
Total Liabilities and Equity		2,269,173,291	2,082,961,310

Consolidated Statements of Income by Function for the years ended
at December 31, 2014 and 2013

	NOTE	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Net sales		1,797,199,877	1,521,681,335
Cost of sales	24	(1,081,243,408)	(914,817,748)
Gross profit		715,956,469	606,863,587
Other income	25	6,743,691	6,434,020
Distribution expenses	24	(187,042,843)	(163,022,685)
Administrative expenses	24	(342,140,932)	(272,556,438)
Other expenses	26	(18,591,271)	(30,462,097)
Other (loss) gains	28	(4,392,105)	740,373
Financial income	27	8,655,623	4,973,312
Financial expenses	27	(65,081,431)	(28,944,023)
Share of profit of investments accounted for using the equity method	14.3	1,629,316	783,418
Foreign exchange differences		(2,675,027)	(7,694,834)
Loss from differences in indexed financial assets and liabilities		(15,234,616)	(3,881,145)
Net income before income taxes		97,826,874	113,233,488
Income tax expense	10.3	(22,019,436)	(22,966,264)
Net income		75,807,438	90,267,224
Net income attributable to:			
Equity holders of the parent		75,490,235	88,982,678
Non-controlling interests		317,203	1,284,546
Net income		75,807,438	90,267,224
Earnings per Share, basic and diluted			
		Ch\$	Ch\$
Earnings per Series A Share	20.5	75.95	89.53
Earnings per Series B Share	20.5	83.55	98.48

Consolidated Statements of Comprehensive Income

for the years ended at December 31, 2014 and 2013



	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Net income	75,807,438	90,267,224
Other Comprehensive Income:		
Components of other comprehensive income that are not re-measured to net income for the period, before taxes		
Actuarial losses from defined benefit plans	(140,749)	(1,411,030)
Components of other comprehensive income that will be re-measured to net income for the period, before taxes		
Gains (losses) from exchange rate translation differences	28,309,535	(18,877,527)
Gains from cash flow hedges	5,909,129	2,961,146
Income tax related to components of other comprehensive income that are not re-measured to net income for the period		
Income tax benefit related to defined benefit plans	31,580	282,206
Income tax related to components of other comprehensive income that will be re-measured to net income for the period		
Income tax, related to exchange rate translation differences	663,705	1,096,509
Income tax related to cash flow hedges	(2,041,658)	(703,002)
Total comprehensive income	108,538,980	73,615,526
Total comprehensive income attributable to:		
Equity holders of the parent	107,490,550	72,139,832
Non-controlling interests	1,048,430	1,475,694
Total comprehensive income	108,538,980	73,615,526

Consolidated Statement of Changes in Equity

for the years ended December 31, 2014 and 2013

	Issued capital ThCh\$	Treasury shares ThCh\$	Translation reserves ThCh\$	Cash flow hedge reserve ThCh\$	Other reserves		Total other reserves ThCh\$	Retained earnings ThCh\$	Controlling equity ThCh\$	Non-Controlling interests ThCh\$	Total equity ThCh\$
					Actuarial gains or losses in employee benefits ThCh\$	Other reserves ThCh\$					
Opening balance at 01.01.2014	270,737,574	-	(81,527,711)	2,258,144	(1,128,824)	427,137,058	346,738,667	243,192,801	860,669,042	20,763,546	881,432,588
Changes in equity											
Comprehensive income											
Net income	-	-	-	-	-	-	-	75,490,235	75,490,235	317,203	75,807,438
Other comprehensive income	-	-	28,242,013	3,867,471	(109,169)	-	32,000,315	-	32,000,315	731,227	32,731,542
Comprehensive income	-	-	28,242,013	3,867,471	(109,169)	-	32,000,315	75,490,235	107,490,550	1,048,430	108,538,980
Dividends	-	-	-	-	-	-	-	(47,249,946)	(47,249,946)	49,457	(47,200,489)
Other decrease (Note 10)	-	-	-	-	-	-	-	(23,615,151)	(23,615,151)	(158,195)	(23,773,346)
Total changes in equity	-	-	28,242,013	3,867,471	(109,169)	-	32,000,315	4,625,138	36,625,453	939,692	37,565,145
Ending balance at 12.31.2014	270,737,574	-	(53,285,698)	6,125,615	(1,237,993)	427,137,058	378,738,982	247,817,939	897,294,495	21,703,238	918,997,733



	Issued capital ThCh\$	Treasury shares ThCh\$	Translation reserves ThCh\$	Cash flow hedge reserve ThCh\$	Other reserves		Total other reserves ThCh\$	Retained earnings ThCh\$	Controlling equity ThCh\$	Non-Controlling interests ThCh\$	Total equity ThCh\$
					Actuarial gains or losses in employee benefits ThCh\$	Other reserves ThCh\$					
Opening balance at 01.01.2013	270,759,299	(21,725)	(63,555,545)	-	-	427,137,058	363,581,513	239,844,662	874,163,749	19,441,172	893,604,921
Changes in equity											
Comprehensive Income											
Net income	-	-	-	-	-	-	-	88,982,678	88,982,678	1,284,546	90,267,224
Other comprehensive income	-	-	(17,972,166)	2,258,144	(1,128,824)	-	(16,842,846)	-	(16,842,846)	191,148	(16,651,698)
Comprehensive income	-	-	(17,972,166)	2,258,144	(1,128,824)	-	(16,842,846)	88,982,678	72,139,832	1,475,694	73,615,526
Dividends	-	-	-	-	-	-	-	(85,634,539)	(85,634,539)	(153,320)	(85,787,859)
Other decrease (Note 10)	(21,725)	21,725	-	-	-	-	-	-	-	-	-
Total changes in equity	(21,725)	21,725	(17,972,166)	2,258,144	(1,128,824)	-	(16,842,846)	3,348,139	(13,494,707)	1,322,374	(12,172,333)
Ending balance at 12.31.2013	270,737,574	-	(81,527,711)	2,258,144	(1,128,824)	427,137,058	346,738,667	243,192,801	860,669,042	20,763,546	881,432,588

Consolidated Statement of Cash Flows

For the years ended December 31, 2014 and 2013

	NOTE	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Cash flows provided by operating activities			
Receipts from customers (including taxes)		2,367,485,129	1,954,744,395
Receipts from premiums, claims, annuities and other policy benefits		-	77,300
Payments for operating activities			
Payments to suppliers for goods and services (including taxes)		(1,579,575,529)	(1,349,009,473)
Payments to employees		(191,529,823)	(153,571,748)
Other payments for operating activities (value-added taxes on purchases, sales and others)		(295,650,855)	(222,218,717)
Dividends received		1,590,675	2,085,031
Interest payments		(62,079,744)	(23,319,351)
Interest received		5,332,755	3,295,309
Income tax payments		(23,778,366)	(33,410,166)
Other cash movements (tax on bank debits Argentina and others)		(6,279,811)	(6,587,855)
Net cash flows generated from operating activities		215,514,431	172,084,725
Cash flows used in investing activities			
Cash flows from the sale of equity investees (sale of investment in Leao Alimentos e Bebidas Ltd.)		4,616,752	3,704,831
Cash flows used to obtain control of subsidiaries or other businesses (Purchase Compañía de Bebidas Ipiranga)		-	(261,244,818)
Proceeds from sale of property, plant and equipment		2,273,241	6,861,329
Purchase of property, plant and equipment		(114,216,855)	(183,697,386)
Proceeds from other long term assets (term deposits over 90 days)		122,292,893	19,423,100
Purchase of other long term assets (term deposits over 90 days)		(186,014,285)	(52,076,837)
Payments on forward, term, option and financial exchange agreements		(702,959)	(873,453)
Payments on forward, term, option and financial exchange agreements		4,975,477	11,216,678
Other cash movements (cash opening balance Companhia de Bebidas Ipiranga at 10-01-2013 and others)		-	9,137,035
Net cash flows used in investing activities		(166,775,736)	(447,549,521)



		01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Cash flows generated from (used in) financing activities	NOTE		
Proceeds from long-term loans obtained		1,700,007	-
Proceeds from short-term loans obtained		106,645,178	246,038,498
Loan payments		(157,578,117)	(266,229,556)
Payments of finance lease liabilities		(6,903,487)	(1,959,307)
Dividend payments by the reporting entity		(52,268,909)	(73,041,053)
Other inflows of cash (Placement and payment of public obligations)		61,485,087	398,297,274
Net cash flows generated by (used in) financing activities		(46,920,241)	303,105,856
Net increase in cash and cash equivalents before exchange differences		1,818,454	27,641,060
Effects of exchange differences on cash and cash equivalents		(2,280,146)	(3,187,189)
Net increase (decrease) in cash and cash equivalents		(461,692)	24,453,871
Cash and cash equivalents – beginning of year	5	79,976,126	55,522,255
Cash and cash equivalents - end of year	5	79,514,434	79,976,126

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

NOTE 1 CORPORATE INFORMATION

Embotelladora Andina S.A. is registered under No. 00124 of the Securities Registry and is regulated by the Chilean Superintendence of Securities and Insurance (SVS) pursuant to Law 18,046.

The principal activities of Embotelladora Andina S.A. (hereafter "Andina," and together with its subsidiaries, the "Company") are to produce and sell Coca-Cola products and other Coca-Cola beverages. After the merger and recent acquisitions, the Company has operations in Chile, Brazil, Argentina and Paraguay. In Chile, the geographic areas in which the Company has distribution franchises are regions II, III, IV, XI, XII, Metropolitan Region, Rancagua and San Antonio. In Brazil, the Company has distribution franchises in the states of Rio de Janeiro, Espírito Santo, Niteroi, Vitoria, Nova Iguaçu, part of Sao Paulo and part of Minas Gerais. In Argentina, the Company has distribution franchises in the provinces of Mendoza, Córdoba, San Luis, Entre Ríos, Santa Fe, Rosario, Santa Cruz, Neuquén, El Chubut, Tierra del Fuego, Río Negro, La Pampa and the western zone of the Province of Buenos Aires. In Paraguay the franchised territory covers the whole country. The Company has distribution licenses from The Coca-Cola Company in all of its territories: Chile, Brazil, Argentina and Paraguay. The licenses for the territories in Chile expire in 2018; in Argentina expire in 2017 and 2018; in Brazil expire in 2017; and the Paraguayan franchise expired in December 2014, and an extension has been granted until February 2015 within the normal renewal process, after which the long-term agreement should be signed or a new extension shall be granted until the long-term agreement is signed. All these licenses are issued at The Coca-Cola Company's discretion. The Company currently expects that these licenses will be renewed with similar terms and conditions upon expiration.

As of December 31, 2014, the Freire Group and its related companies hold 55.68% of the outstanding shares with voting rights, corresponding to the Series A shares.

The head office of Embotelladora Andina S.A. is located on Miraflores 9153, municipality of Renca, Santiago, Chile. Its taxpayer identification number is 91.144.000-8.

NOTE 2 BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

2.1 Periods covered

These consolidated financial statements encompass the following periods:

Consolidated statements of financial position: For the years ended at December 31, 2014 and 2013.

Consolidated statements of income by function and comprehensive income: For the periods from January 1 to December 31, 2014 and 2013.

Consolidated statements of cash flows: For the periods from January 1 to December 31, 2014 and 2013, using the "direct method".

Consolidated statements of changes in equity: For the periods between January 1 and December 31, 2014 and 2013 .

Rounding: The consolidated financial statements are presented in thousands of Chilean pesos and all values are rounded to the nearest thousand, except where otherwise indicated.

2.2 Basis of preparation

The Company's Consolidated Financial Statements for the years ended December 31, 2014 and 2013 were prepared in accordance with Rules and instructions issued by the Chilean Superintendence of Securities and Insurance ("SVS"), which take precedence over the International Financial Reporting Standards (hereinafter "IFRS") issued by the International Accounting Standards Board (hereinafter "IASB"). The rules and instructions issued by the SVS do not differ from IFRS, except as set forth in the Circular Letter N° 856, issued by the SVS on October 17, 2014.

Circular Letter N° 856 issued by the SVS on October 17, 2014, established that the differences in assets and liabilities due to deferred taxes resulting from the first category tax rate increase introduced by Law N° 20.780 and tax reform issued on September 26, 2014, and that as of December 31, 2014 the Company increased net liabilities in ThCh\$23,773,346, must be accounted for during the corresponding period against equity and not against income as indicated by IAS 12. Consequently, Net Income, after applying the Rules and Instructions of the SVS, amounting to ThCh\$75,807,438 for the period between January 1 and December 31, would have resulted in a ThCh\$52,034,092 gain should IFRS had been applied.

The criteria used and the effects from rate changes resulting from the Chilean tax reform, are discussed in notes numbers 2.16 and 10 "Income tax and deferred taxes".

In the annual financial statements as of December 31, 2014, to be used in the preparation of form 20-F to be submitted to the Securities & Exchange Commission, in addition to the financial statements issued for purposes of compliance with the rules and instructions issued by the Chilean Superintendence of Securities and Insurance, the Company will issue financial statements in which the adjustment resulting from the application of the new Chilean tax rates to differences in assets and liabilities from deferred taxes will be accounted for under income in order to fully comply with the International Financial Reporting Standards.

The consolidated financial statements are presented under the historical cost criteria, although modified by the revaluation of certain financial instruments, derivative instruments and investment properties.

Those Spanish language consolidated financial statements prepared in accordance with Rules and instructions issued by the Chilean Superintendence of Securities and Insurance ("SVS") consisted of consolidated statements of financial position as of December, 31, 2014 and 2013 along with consolidated income statements by function, consolidated statements of comprehensive income, consolidated statements of changes in equity, and consolidated statements of cash flows (and related disclosures), each for the two periods then ended. Those Spanish language consolidated financial statements prepared in accordance with Rules and instructions issued by the Chilean Superintendence of Securities and Insurance ("SVS") were then subsequently approved by the Board of Directors during their meeting held on February 26, 2015.

The accompanying English language consolidated financial statements are consistent with the previously issued Spanish language consolidated financial statements.

For the convenience of the reader, these consolidated financial statements have been translated from Spanish to English, as explained above.

These Consolidated Financial Statements have been prepared based on accounting records kept by the Embotelladora Andina S.A. ("Parent Company") and by other entities forming part thereof. Each entity prepares its financial statements following the accounting principles and standards applicable in each country. Adjustments and reclassifications have been made, as necessary, in the consolidation process to align such principles and standards and then adapt them to Rules and instructions issued by the Chilean Superintendence of Securities and Insurance ("SVS") and IFRS.

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

2.3 Basis of consolidation

2.3.1 Subsidiaries

These consolidated financial statement incorporate the financial statements of the Company and the companies controlled by the Company (its subsidiaries). Control is obtained when the Company has power over the investee, when it has exposure or is entitled to variable returns from its involvement in the investee and when it has the ability to use its power to influence the amount of investor returns. They include assets and liabilities as of December 31, 2014 and 2013 and results of operations and cash flows for the years ended December 31, 2014 and 2013. Income or losses from subsidiaries acquired or sold are included in the consolidated financial statements from the effective date of acquisition through to the effective date of disposal, as applicable.

The acquisition method is used to account for the acquisition of subsidiaries. The consideration transferred for the acquisition of the subsidiary is the fair value of assets transferred, equity securities issued, liabilities incurred to the former owners of the acquire or assumed on the date that control is obtained. Identifiable assets acquired and identifiable liabilities and contingencies assumed in a business combination are accounted for initially at their fair values at the acquisition date. Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the consideration is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the income statement. All acquisition related costs are expensed in the period incurred.

Intercompany transactions, balances, income, expenses and unrealized gains and losses on transactions between Group companies are eliminated. Accounting policies of subsidiaries are changed to ensure consistency with the policies adopted by the Company, where necessary.

The interest of non-controlling shareholders is presented in "Non-Controlling Interest" in the consolidated income statement and Earnings attributable to non-controlling interests", in the consolidated statement of changes in equity.

The consolidated financial statements include all assets, liabilities, income, expenses, and cash flows after eliminating intercompany balances and transactions.

The list of subsidiaries included in the consolidation is detailed as follows:

Taxpayer ID	Name of the Company	Holding control (percentage)					
		12.31.2014			12.31.2013		
		Direct	Indirect	Total	Direct	Indirect	Total
59.144.140-K	Abisa Corp S.A.	-	99.99	99.99	-	99.99	99.99
Foreign	Aconcagua Investing Ltda.	0.71	99.28	99.99	0.71	99.28	99.99
96.842.970-1	Andina Bottling Investments S.A.	99.90	0.09	99.99	99.90	0.09	99.99
96.972.760-9	Andina Bottling Investments Dos S.A.	99.90	0.09	99.99	99.90	0.09	99.99
Foreign	Andina Empaques Argentina S.A.	-	99.98	99.98	-	99.98	99.98
96.836.750-1	Andina Inversiones Societarias S.A.	99.98	0.01	99.99	99.99	-	99.99
76.070.406-7	Embotelladora Andina Chile S.A.	99.99	-	99.99	99.99	-	99.99
Foreign	Embotelladora del Atlántico S.A.	0.92	99.07	99.99	0.92	99.07	99.99
96.705.990-0	Envases Central S.A.	59.27	-	59.27	59.27	-	59.27
96.971.280-6	Inversiones Los Andes Ltda.	99.99	-	99.99	99.99	-	99.99
Foreign	Paraguay Refrescos S.A.	0.08	97.75	97.83	0.08	97.75	97.83
76.276.604-3	Red de Transportes Comerciales Ltda.	99.90	0.09	99.99	99.90	0.09	99.99
Foreign	Rio de Janeiro Refrescos Ltda.	-	99.99	99.99	-	99.99	99.99
78.536.950-5	Servicios Multivending Ltda.	99.90	0.09	99.99	99.90	0.09	99.99
78.775.460-0	Sociedad de Transportes Trans-Heca Limitada	-	99.99	99.99	-	99.99	99.99
78.861.790-9	Transportes Andina Refrescos Ltda.	99.90	0.09	99.99	99.90	0.09	99.99
96.928.520-7	Transportes Polar S.A.	99.99	-	99.99	99.99	-	99.99
76.389.720-6	Vital Aguas S.A.	66.50	-	66.50	66.50	-	66.50
93.899.000-k	Vital Jugos S.A.	15.00	50.00	65.00	15.00	50.00	65.00

2.3.2 Investments accounted for under the equity method

Associates are all entities over which the Company exercises significant influence but does not have control. Investments in associates are accounted for using the equity method of accounting.

The Company's share in profit or loss in associates subsequent to the acquisition date is recognized in the income statement, and its share of post acquisition movements in other comprehensive income is recognized in OCI with corresponding adjustment to the carrying amount of the investment.

Unrealized gains in transactions between the Company and its associates are eliminated to the extent of the Company's interests in those associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment on the asset transferred. Accounting policies of the associates are changed, where necessary, to ensure conformity with the policies adopted by the Company.

2.4 Financial reporting by operating segment

IFRS 8 requires that entities disclose information on the results of operating segments. In general, this is information that Management and the Board of Directors use internally to assess performance of segments and allocate resources to

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

them. Therefore, the following operating segments have been determined based on geographic location:

- Chilean operations
- Brazilian operations
- Argentine operations
- Paraguayan operations

2.5 Foreign currency translation

2.5.1 Functional currency and presentation currency

Items included in the financial statements of each of the entities in the Company are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The consolidated financial statements are presented in Chilean pesos, which is the parent company's functional currency and the Company's presentation currency.

2.5.2 Balances and transactions

Foreign currency transactions are translated into the functional currency using the foreign exchange rates prevailing on the dates of the transactions. Losses and gains in foreign currency resulting from the liquidation of these transactions and the translation at the closing exchange rate of monetary assets and liabilities denominated in foreign currency are recognized in the income statements under foreign exchange rate differences, except when they correspond to cash flow hedges; in which case they are presented in the statement of comprehensive income.

The exchange rates at the close of each of the periods presented were as follows:

Date	Exchange rate to the Chilean peso					
	US\$ dollar	R\$ Brazilian Real	A\$ Argentine Peso	UF Unidad de Fomento	Paraguayan Guaraní	€ Euro
12.31.2014	606.75	228.43	70.96	24,627.10	0.1311	738.05
12.31.2013	524.61	223.94	80.45	23,309.56	0.1144	724.30

2.5.3 Translate of foreign subsidiaries

The financial position and results of all entities in the Company (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- Assets and liabilities for the statement of financial position are translated at the closing exchange rate as of the reporting date;
- Income and expenses of the income statement are translated at average exchange rates for the period; and
- All resulting translation differences are recognized in other comprehensive income

The companies that have a functional currency different from the presentation currency of the parent company are:

Company	Functional currency
Rio de Janeiro Refrescos Ltda.	R\$ Brazilian Real
Embotelladora del Atlántico S.A.	A\$ Argentine Peso
Andina Empaques Argentina S. A.	A\$ Argentine Peso
Paraguay Refrescos S. A.	G\$ Paraguayan Guaraní

In consolidation, translation differences arising from the translation of net investments in foreign entities are recognized in other comprehensive income. Exchange differences from accounts receivable which are considered to be part of an equity investment are recognized as comprehensive income net of deferred taxes, if applicable. On disposal of the investment, such translation differences are recognized in the income statement as part of the gain or loss on the disposal of the investment.

2.6 Property, plant, and equipment

Assets included in property, plant and equipment are recognized at their historical cost or fair value on the IFRS transition date, less depreciation and cumulative impairment losses.

Historical cost of property, plant and equipment includes expenditures that are directly attributable to the acquisition of the items less government subsidies resulting from the difference between market interest rates and the government's preferential credit rates. Historical cost also includes revaluations and price-level restatements of opening balances (attributable cost) at January 1, 2009, in accordance with the exemptions in IFRS 1.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset only when it is probable that future economic benefits associated with the items of property, plant and equipment will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. Repairs and maintenance are charged to the income statement in the reporting period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives.

The estimated useful lives by asset category are:

Assets	Range in years
Buildings	30-50
Plant and equipment	10-20
Warehouse installations and accessories	10-30
Software licenses, furniture and supplies	4-5
Motor vehicles	5-7
Other property, plant and equipment	3-8
Bottles and containers	2-8

The residual value and useful lives of assets are reviewed and adjusted at the end of each financial statement reporting period, if appropriate.

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

When the value of an asset is greater than its estimated recoverable amount, the value is written down immediately to its recoverable amount.

Gains and losses on disposals of property, plant, and equipment are calculated by comparing the proceeds to the carrying amount and are charged to the income statement.

Items that are available for sale, and comply with the conditions of IFRS 5 "Non-current assets held for sale and discontinued operations" are separated from property, plant and equipment and are presented within current assets at the lower value between the book value and its fair value less selling costs.

2.7 Intangible assets and goodwill

2.7.1 Goodwill

Goodwill represents the excess of the consideration transferred over the Company's interest in the net fair value of the net identifiable assets of the subsidiary and the fair value of the non-controlling interest in the subsidiary on the acquisition date. Goodwill is recognized separately and tested annually for impairment or more frequently if events or changes in circumstances indicate a potential impairment. Goodwill is carried at cost less accumulated impairment losses.

Gains and losses on the sale of an entity include the carrying amount of goodwill related to that entity.

Goodwill is assigned to each cash generating unit (CGU) or group of cash-generating units; from where it is expected to benefit from the synergies arising from the business combination. Such CGUs or groups of CGUs represent the lowest level in the organization at which goodwill is monitored for internal management purposes.

2.7.2 Distribution rights

Distribution rights are contractual rights to produce and distribute products under the Coca-Cola brand in certain territories in Argentina, Brazil, Chile and Paraguay which were acquired during Business Combination. Distribution rights have an indefinite useful life and are not amortized, as the Company believes that the agreements will be renewed indefinitely by the Coca-Cola Company with similar terms and conditions. They are subject to impairment tests on an annual basis.

2.7.3 Software

Carrying amounts correspond to internal and external software development costs, which are capitalized once the recognition criteria in IAS 38, Intangible Assets, have been met. Software is amortized in administrative expenses in the consolidated income statement over a period of four years.

2.8 Impairments of non-financial assets

Assets that have an indefinite useful life, such as intangibles related to distribution rights and goodwill, are not amortized and are tested annually for impairment or more frequently if events or changes in circumstances indicate a potential impairment. Assets that are subject to amortization are tested for impairment whenever there is an event or change in circumstances indicating that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying value of the asset exceeds its recoverable amount. The recoverable amount is the greater of an asset's fair value less costs to sell or its value in use.



For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

2.9 Financial assets

The Company classifies its financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables, financial assets held to maturity, and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

At each reporting date the Company assesses if there is evidence of impairment for any asset or group of financial assets.

2.9.1 Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if it is acquired principally for the purpose of selling in the short term. Assets in this category are classified as current assets.

Derivatives are also categorized as held for trading unless they are designated as hedges.

Gains or losses from changes in fair value of financial assets at fair value through profit and loss are recognized in the income statement under financial income or expense during the year in which they incur.

2.9.2 Loans and receivables

Loans and accounts receivable are financial assets with fixed and determinable payments that are not quoted in an active market period. Loans and receivables are not quoted in an active market. They are included in current assets, unless they are due more than 12 months from the reporting date, in which case they are classified as non-current assets. Loans and receivables are included in trade and other receivables in the consolidated statement of financial position and they are recorded at their amortized cost less a provision for impairment.

An impairment is recorded on trade accounts receivable when there is objective evidence that the Company may not be able to collect the full amount according to the original terms of the receivable, based either on individual or on global aging analyses. The loss is recognized in administrative expenses in the consolidated income statement.

2.9.3 Financial assets held to maturity

Other financial assets corresponds to bank deposits that the Company's management has the positive intention and ability to hold until their maturity. They are recorded in current assets because they mature in less than 12 months from the reporting date and are carried at cost, which approximates their fair value considering their short-term nature.

Accrued interest is recognized in the consolidated income statement under financial income during the year in which it occurs.

2.10 Derivatives financial instruments and hedging activities

The Company uses derivative financial instruments to mitigate risks relating to changes in foreign currency and exchange rates associated with raw materials, property, plant and equipment, and loan obligations.

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Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

2.10.1 Derivative financial instruments designated as cash flow hedges

The group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the consolidated income statement within "other gains (losses)"

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for example, when foreign currency denominated financial liabilities are translated into their functional currencies). The gain or loss relating to the effective portion of cross currency swaps hedging the effects of changes in foreign exchange rates are recognized in the consolidated income statement within "foreign exchange differences". When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the consolidated income statement.

2.10.2 Derivative financial instruments not designated for hedging

The fair value of derivative financial instruments that do not qualify for hedge accounting pursuant to IFRS are immediately recognized in the consolidated income statement under "Other income and losses". The fair value of these derivatives are recorded under "other current financial assets" or "other current financial liabilities" in the statement of financial position."

The Company does not use hedge accounting for its foreign investments.

The Company also evaluates the existence of derivatives implicitly in financial instrument contracts to determine whether their characteristics and risks are closely related to the master agreement, as stipulated by IAS 39.

Fair value hierarchy

The Company records assets and liabilities as of December 31, 2014 and 2013 based on its derivative foreign exchange contracts, which are classified within other financial assets (current assets and non-current) and other current financial liabilities (current and non-current financial liabilities), respectively. These contracts are carried at fair value in the statement of financial position. The Company uses the following hierarchy for determining and disclosing financial instruments at fair value by valuation method:

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the assets and liabilities, either directly (that is, as prices) or indirectly (that is, derived from prices).

Level 3: Inputs for the assets or liabilities that are not based on observable market data information.



During the year ended December 31, 2014, there were no transfers of items between fair value measurement categories; all of which were valued during the period using Level 2.

2.11 Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the weighted average cost method. The cost of finished goods and work in progress includes raw materials, direct labor, other direct costs and manufacturing overhead (based on operating capacity) to bring the goods to marketable condition, but it excludes interest expense. Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

Estimates are also made for obsolescence of raw materials and finished products based on turnover and age of the related goods.

2.12 Trade receivables

Trade accounts receivables are recognized initially at fair value and subsequently measured at amortized cost less provision for impairment, given their short term nature. A provision for impairment is made when there is objective evidence that the Company may not be able to collect the full amount according to the original terms of the receivable, based either on individual or on global aging analyses. The carrying amount of the asset is reduced by the provision amount and the loss is recognized in administrative expenses in the consolidated income statement.

2.13 Cash and cash equivalents

Cash and cash equivalents include cash on hand, time deposits with banks and other short-term highly liquid and low risk of change in value investments with original maturities of three months or less.

2.14 Other financial liabilities

Bank borrowings are initially recognized at fair value, net of transaction costs. These liabilities are subsequently carried at amortized cost. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the income statement over the period of the borrowings using the effective interest rate method.

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. For the years ended December 31, 2014 and 2013, no borrowing costs have been capitalized.

2.15 Government subsidies

Government subsidies are recognized at fair value when it is certain that the subsidy will be received and that the Company will meet all the established conditions.

Subsidies for operating costs are deferred and recognized on the income statement in the period that the operating costs are incurred.

Subsidies for purchases of property, plant and equipment are deducted from the costs of the related asset in property, plant and equipment and depreciation is recognized on the income statement, on a straight-line basis during the estimated useful life of the related asset.

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2.16 Income tax

The Company and its subsidiaries in Chile account for income tax according to the net taxable income calculated based on the rules in the Income Tax Law. Subsidiaries in other countries account for income taxes according to the tax regulations of the country in which they operate.

Deferred income taxes are calculated using the liability method on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements, using the tax rates that have been enacted or substantively enacted on the balance sheet date and are expected to apply when the deferred income tax asset is realized or the deferred income tax liability is settled.

In the case of the recently approved tax reform in Chile by Law 20,780 dated September 26, 2014 and according to circular letter N° 856 dated October 17, 2014 issued by the Chilean Superintendence of Securities and Insurance, the effects resulting from changes in deferred taxes arising from changes in rates were accounted for under equity accounts.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized.

The Company does not recognize deferred income taxes for temporary differences from investments in subsidiaries in which the Company can control the timing of the reversal of the temporary differences and it is probable that they will not be reversed in the foreseeable future, the amount of deferred tax not recognized in this connection amounted to ThCh\$62,662,666 at December 31, 2014 (ThCh\$47,560,506 at December 31, 2013).

2.17 Employee benefits

The Company provides for post-retirement compensation to its retirees according to their years of service and the individual and collective contracts in place. This provision is recognized in the balance sheet at the present value of the defined benefit obligation using the projected unit credit method based on discounted estimated future cash outflows using interest rates of high-quality corporate bonds denominated in the currency in which the benefits will be paid and with terms approximating the terms of the related pension obligation.

Actuarial variables updated income are recorded under other comprehensive income, beginning 2013, according to amendments established by IAS 19.

The Company also has an executive retention plan. It is accounted for as a liability according to the guidelines of the plan. This plan grants certain executives the right to receive a fixed cash payment on a pre-set date once they have completed the required years of employment.

The Company and its subsidiaries have recorded a provision to account for the cost of vacations and other employee benefits on an accrual basis. These liabilities are recorded under provisions.

2.18 Provisions

Provisions for litigation and other contingencies are recognized when the Company has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation.



2.19 Leases

a) Operating leases

Operating lease payments are recognized as an expense on a straight-line basis over the term of the lease.

b) Finance leases

Leases of property, plant and equipment where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalized at the inception of the lease at the lower of the fair value of the leased assets and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges.

The interest element is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

2.20 Deposits for returnable containers

This liability comprises of cash collateral, or deposit, received from customers for bottles and other returnable containers made available to them.

This liability pertains to the deposit amount that is reimbursed when the customer or distributor returns the bottles and containers in good condition, together with the original invoice. The liability is estimated based on the number of bottles given to clients and distributors, the estimated amount of bottles in circulation, and a historical average weighted value per bottle or containers.

Deposits for returnable containers are presented as a current liability in other financial liabilities because the Company does not have legal rights to defer settlement for a period in excess of one year. However, the Company does not anticipate any material cash settlements for such amounts during the upcoming year.

2.21 Revenue recognition

Revenue is measured at fair value of the consideration received or receivable for the sale of goods in the ordinary course of the Company's business. Revenue presents amounts receivable for goods supplied net of value-added tax, returns, rebates, and discounts and net of sales between companies that are consolidated.

The Company recognizes revenue when the amount of revenue can be reliably measured and it is probable that the future economic benefits will flow to the Company.

Revenues are recognized once the products are physically delivered to customers.

2.22 Contributions of The Coca-Cola Company

The Company receives certain discretionary contributions from The Coca-Cola Company related to the financing of advertising and promotional programs for its products in the territories where it has distribution licenses. The contributions received are recorded as a reduction in marketing expenses in the consolidated income statement. Given its discretionary nature, the portion of contributions received in one period does not imply it will be repeated in the following period.

In certain limited situations, there is a legally binding agreement with The Coca-Cola Company through which the Company receives contributions for the building and acquisition of specific items of property, plant and equipment. In such situations, payments received pursuant to these agreements are recorded as a reduction of the cost of the related assets.

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2.23 Dividend payments

Dividend payments to the Company's shareholders are recognized as a liability in the Company's consolidated financial statements, based on the obligatory 30% minimum in accordance with the Corporations Law.

2.24 Critical accounting estimates and judgments

The Company makes estimates and judgments concerning the future. Actual results may differ from previously estimated amounts. The estimates and judgments that might have a material impact on future financial statements are explained below:

2.24.1 Impairment of goodwill and intangible assets with indefinite useful lives

The Company tests annually whether goodwill and intangible assets with indefinite useful lives (such as distribution rights) have suffered any loss of impairment. The recoverable amounts of cash generating units are determined based on value-in-use calculations. The key variables used in the calculations include sales volumes and prices, discount rates, marketing expenses and other economic factors including inflation. The estimation of these variables requires an use of estimates and judgments as they are subject to inherent uncertainties; however, the assumptions are consistent with the Company's internal planning and past results. Therefore, management evaluates and updates estimates according to the conditions affecting the variables. If these assets are considered to have been impaired, they will be written off at their estimated fair value or future recovery value according to the discounted cash flows analysis. Discounted cash flows in the Company's cash generating units in Chile, Brazil, Argentina and Paraguay generated a higher value than the carrying values of the respective net assets, including goodwill.

2.24.2 Fair value of assets and liabilities

IFRS requires in certain cases that assets and liabilities be recorded at their fair value. Fair value is the amount at which an asset can be purchased or sold or a liability can be incurred or liquidated in an actual transaction among parties under mutually independently agreed conditions which are different from a forced liquidation.

The basis for measuring assets and liabilities at fair value are their current prices in an active market. For those that are not traded in an active market, the Company determines fair value based on the best information available by using valuation techniques.

In the case of the valuation of intangibles recognized as a result of acquisitions from business combinations, the Company estimates the fair value based on the "multi-period excess earning method", which involves the estimation of future cash flows generated by the intangible assets, adjusted by cash flows which do not come from these, but from other assets. The Company also applies estimations over the time period during which the intangible assets will generate cash flows, cash flows from other assets, and a discount rate.

Other assets acquired and liabilities assumed in a business combination are carried at fair value using valuation methods that are considered appropriate under the circumstances. Assumptions include the depreciated cost of recovery and recent transaction values for comparable assets, among others. These valuation techniques require certain inputs to be estimated, including the estimation of future cash flows.

2.24.3 Allowances for doubtful accounts

The Company evaluates the collectability of trade receivables using several factors. When the Company becomes aware of a specific inability of a customer to fulfill its financial commitments, a specific provision for doubtful accounts is estimated and recorded, which reduces the recognized receivable to the amount that the Company estimates to be able to collect. In addition to specific provisions, allowances for doubtful accounts are also determined based on historical collection history and a general assessment of trade receivables, both outstanding and past due, among other factors.

2.24.4 Useful life, residual value and impairment of property, plant, and equipment

Property, plant, and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful life of those assets. Changes in circumstances, such as technological advances, changes to the Company's business model, or changes in its capital strategy might modify the effective useful lives as compared to our estimates. Whenever the Company determines that the useful life of property, plant and equipment might be shortened, it depreciates the excess between the net book value and the estimated recoverable amount according to the revised remaining useful life. Factors such as changes in the planned usage of manufacturing equipment, dispensers, transportation equipment and computer software could make the useful lives of assets shorter. The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of any of those assets may not be recovered. The estimate of future cash flows is based, among other factors, on certain assumptions about the expected operating profits in the future. The Company's estimation of discounted cash flows may differ from actual cash flows because of, among other reasons, technological changes, economic conditions, changes in the business model, or changes in operating profit. If the sum of the projected discounted cash flows (excluding interest) is less than the carrying amount of the asset, the asset shall be written-off to its estimated recoverable value.

2.24.5 Liabilities for deposits of returnable container

The Company records a liability for deposits received in exchange for bottles and containers provided to its customers and distributors. This liability represents the amount of deposits that must be reimbursed if the customer or distributor returns the bottles and containers in good condition, together with the original invoice. This liability is estimated on the basis of the number of bottles given on loan to customers and distributors, estimates of bottles in circulation and the weighted average historical cost per bottle or container. Management makes several assumptions in order to estimate this liability, including the number of bottles in circulation, the amount of deposit that must be reimbursed and the timing of disbursements.

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2.25 New IFRS and interpretations of the IFRS Interpretations Committee (IFRSIC)

- a) The following standards, amendments and interpretations are mandatory for the first time for financial years beginning on January 1, 2014:

Standards and interpretations	Mandatory for the years beginning from
IFRIC 21 “Levies”	01/01/2014
Indicates the accounting treatment for a liability to pay a levy if that liability is within the scope of IAS 37. It proposes to recognize that liability when the source of the liability occurs and payment cannot be avoided. The source of the liability will be the one established by the corresponding legislation and it may occur on a certain date or gradually over time. Early adoption is permitted.	
Amendments	Mandatory for the years beginning from
IAS 32 “Financial Instruments: Presentation”	01/01/2014
Amends the requirements for compensating financial assets and liabilities in the Statement of Financial Position. Early adoption is permitted.	
IAS 27 “Separate financial statements” and IFRS 10 “Consolidated financial statements” and IFRS 12 “Disclosure of information about interest in other entities”	01/01/2014
The amendments include the definition of an entity’s investment and incorporate an exception to consolidate certain subsidiaries belonging to investment entities. The amendment also incorporates new information disclosure requirements relating to investment entities in IFRS 12 and IAS 27.	
IAS 36 “Impairment of assets”	01/01/2014
Amends disclosure of information regarding recovery of non-financial assets aligning them with IFRS 13 requirements	
IAS 39 “Financial Instruments: Recognition and measurement”	01/01/2014
Sets certain conditions for the novation of derivatives and continuation of hedge accounting; preventing novations resulting from laws and regulations affecting the financial statements.	
IAS 19 “Employee benefits”	01/01/2014
This amendment applies to contributions to defined benefit plans from employees or third parties. The amendment target is to simplify accounting of contributions that are independent of the number of years of service of employees, for example, contributions for employees calculated according to a fixed percentage of the salary.	

Improvements to International Financial Reporting Standards (2012)

Issued in december 2013.

IFRS 2 “Share-based payment”	07/01/2014
Amends the definition of ‘Vesting Condition’ and ‘Market Condition’. “Performance Condition” and ‘Service Condition’ are defined separately. This amendment should be applied for future periods to share-based payment transactions for which the date of grant is July 1, 2014 or later.	
IFRS 3 “Business combinations”	07/01/2014
The standard is amended to clarify that the obligation to pay contingent consideration which complies with the definition of financial instrument is classified as financial liability or as equity, based on IAS 32 definitions, and that all non-equity contingent consideration, both financial and non-financial, is measured at fair value at each reporting date with changes in fair value recognized in results. Consequently, changes are also introduced to IFRS 9, IAS 37 and IAS 39. The amendment applies for future periods to business combinations whose acquisition date is July 1, 2014 or later. Early adoption is permitted provided amendments to IFRS 9 and IAS 37 also issued as part of the 2012 plan are also early adopted.	
IFRS 8 “Operating segments”	07/01/2014
The standard is amended to include the disclosure requirement of management judgement in the aggregation of operating segments. The standard was additionally amended to require a reconciliation between the segment's assets with the entity's assets, when assets are reported by segment.	
IFRS 13 “Fair value measurement”	07/01/2014
The IASB has amended the basis of the conclusions of IFRS 13 to clarify that the ability to measure short term accounts receivable and accounts payable in nominal amounts is not removed if there is no significant effect of not updating.	
IAS 16 “Property, plant and equipment”, and IAS 38 “Intangible assets”	07/01/2014
Both standards are amended regarding treatment of gross value in accounting books and accumulated depreciation when the entity uses the revaluation model.	
IAS 24 “Disclosure information on related parties”	07/01/2014
The standard is amended to include as a related company, an entity that provides key directing personnel to the reporting company or to the parent company of the reporting company (“the managing company”).	

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Improvements to International Financial Reporting Standards (2013)

Issued in December 2013.

IFRS 3 "Business combinations"	07/01/2014
The standard is amended to clarify that IFRS 3 is not applicable to accounting of a joint venture under IFRS 11. The amendment also clarifies that the exemption scope is only applied to the financial statements of the joint agreement in itself.	
IFRS 13 "Fair value measurement"	07/01/2014
Clarifies that the portfolio exemption under IFRS 13, which allows an entity to measure fair value of a group of financial assets and liabilities over its net value, is applicable to all contracts (including non-financial contracts) within the scope of IAS 39 or IFRS 9. An entity must apply amendments for future periods from the beginning of the yearly period in which IFRS 13 is applied.	

The Company's management considers the adoption of standards, amendments and interpretations previously described, will not have a significantly impact on the consolidated financial statements of the Company in the period of their adoption.

b) The new standards, interpretations and amendments issued, which are not in force for the 2014 period, for which no early adoption has been adopted are as follow:

Standards and interpretations	Mandatory for the years beginning from
IFRS 9 "Financial instruments"	01/01/2018
Amends classification and measurement of financial assets. Establishes two measurement categories: amortized cost and fair value. All equity instruments are measured at fair value. This standard was subsequently amended to include treatment and classification of financial liabilities. The main change is that if the fair value of financial liabilities is adopted, the change in fair value attributable to changes in the entity's own credit risk is recognized in other comprehensive income instead of income, unless this generates an accounting asymmetry. Early adoption is permitted.	
IFRS 15 "Revenues from contracts with customers"	01/01/2017
Establishes the principles to be applied by an entity in presenting useful information for users of financial statements about the nature, amount, timing, and uncertainty of revenue and cash flows arising from a contract with a customer. The core principle is that an entity will recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Its application replaces IAS 11 Construction Contracts; IAS 18 Revenue; IFRIC 13 Customer Loyalty Programs; IFRIC 15 Agreements for the Construction of Real Estate; IFRIC 18 Transfers of Assets from Customers; and SIC-31 Revenue – Barter Transactions Involving Advertising Services. Early adoption is permitted.	

Amendments and improvements	Mandatory for the years beginning from
IFRS 9 “Financial instruments”	01/01/2018
<p>The amendments include a substantial review on hedge accounting to enable entities to better reflect their risk management activities in the financial statements. Likewise, this amendment enables entities to early adopt the requirement to recognize the changes in fair value attributable to changes in the entity's own credit risk (for financial liabilities designated under the fair value option), in other comprehensive income. Said amendment can be applied without having to adopt the remainder of IFRS 9. The amendment is mandatory for periods beginning on July 1, 2014. An entity must apply the amendments in future reporting periods from the beginning of the first yearly period in which IFRS 13 is applied.</p>	
IFRS 11 “Joint arrangements”	01/01/2016
<p>This amendment incorporates guidance to the standard regarding how to account for the acquisition of an interest in a joint operation which constitutes a business, thus specifying the appropriate treatment for said acquisition.</p>	
IAS 16 “Property, plant and equipment” and IAS 38 “Intangible assets”	01/01/2016
<p>The amendment clarifies that the use of asset amortization methods based on revenue is not appropriate, given that the revenue generated by the activity that includes use of assets generally reflects other factors different from the use of economic benefits embedded in the asset. Likewise, it clarifies that revenues in general are an inappropriate base to measure consumption of economic benefits embedded in the intangible asset.</p>	
IAS 16 “Property, plant and equipment” and IAS 38 “Agriculture”	01/01/2016
<p>The amendment modifies financial information regarding “bearer plants” such as vines, rubber and palm oil trees. The amendment defines the concept of a “bearer plant” and establishes that it should be accounted for as property, plant and equipment, because its operation is similar to that of a production facility. As a result, it is brought into the scope of IAS 16 rather than IAS 41. Products grown in bearer plants will remain within scope of IAS 41. Early application is permitted.</p>	
IFRS 5 “Non-current assets held for sale and discontinued operations”	01/01/2016
<p>The amendment clarifies that when an asset (or disposal group) is reclassified from “held for sale” to “maintained for distribution”, or vice versa, this does not constitute an amendment to a sale or distribution plan, and does not have to be accounted for as such. This means that the asset (or disposal group) need not be reinstated in the financial statements as if it had never been classified as “held for sale” or “maintained for distribution”, simply because the provision conditions have changed. The amendment also corrects an omission in the standard explaining that guidance on changes to a sales plan should be applied to an asset (or disposal group) that is no longer maintained for distribution, but that is not reclassified as “held for sale”.</p>	

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IFRS 7 “Financial Instruments: Disclosures”

01/01/2016

There are two amendments to IFRS 7. (1) Service Agreements: if an entity transfers a financial asset to a third party under conditions that allow the grantor to write off the asset, IFRS 7 requires disclosure of any type of continued implication that the entity may still have in the transferred assets. IFRS 7 provides guidance regarding continued implication in this context. The amendment is prospective with the option to retroactive application. This also affects IFRS 1 to give the same option to those who apply IFRS for the first time. (2) Interim Financial Statements: The amendment clarifies the additional disclosure required by IFRS 7 amendments, “Offsetting financial assets and financial liabilities” is not specifically required for all interim periods, unless required by IAS 34. The amendment is retroactive.

IFRS 19 “Employee benefits”

01/01/2016

The amendment clarifies that in order to determine the liabilities’ discount rate for post-employment benefits it should be denominated in the same currency as the benefits to be paid and not the currency from the country where it has been generated. The evaluation of the existence of a broad market for high quality corporate bonds is based on corporate bonds denominated in that currency, not on corporate bonds from a specific country. Likewise, where a broad market for high quality corporate bonds in that currency does not exist, government bonds should be used in the corresponding currency. The amendment is retroactive but limited to the beginning of the first period presented.

IAS 34 “Interim financial reporting”

01/01/2016

The amendment clarifies the meaning of “elsewhere in the interim report”. The new amendment to IAS 34 requires a cross-reference of the interim financial statements as to the location of said information. The amendment is retroactive.

The Company’s management considers the adoption of standards, amendments and interpretations previously described, will not have a significantly impact on the consolidated financial statements of the Company in the period of their adoption.

NOTE 3 BUSINESS COMBINATIONS

a) Merger with Embotelladoras Coca-Cola Polar S.A.:

On March 30, 2012, after completion of due-diligence procedures, the Company signed a Promissory Merger Agreement with Embotelladoras Coca-Cola Polar S.A. (“Polar”). Polar is also a Coca-Cola bottler with operations in Chile, servicing territories in the II, III, IV, XI and XII regions; in Argentina, servicing territories in Santa Cruz, Neuquén, El Chubut, Tierra del Fuego, Río Negro, La Pampa and the western zone of the province of Buenos Aires; and in Paraguay servicing the whole country. The merger was made in order to reinforce the Company’s leading position among other Coca-Cola bottlers in South America.

Prior to the finalization of the merger and the approval of the shareholders at the Shareholders’ Meetings of the Company and Polar, dividends were distributed among their respective shareholders, in addition to those already declared and distributed from 2011 results. Dividends distributed by the Company and Polar amounted to Ch\$ 28,155,862,307 and Ch\$ 29,565,609,857, respectively, which represented Ch\$ 35.27 per each Series A share and Ch\$ 38.80 per each Series B



share. The physical exchange of shares took place on October 16, 2012, when the former shareholders of Polar obtained a 19.68% ownership interest in the merged Company. Based upon the terms of the executed agreements, the Company took actual control over day-to-day operations of Polar as of October 1, 2012, when it began to consolidate Polar's operating results. As a result of Embotelladora Andina becoming the legal successor of Polar's rights and obligations, the Company indirectly acquired additional ownership interests in Vital Jugos S.A., Vital Aguas S.A., and Envases Central S.A., in addition to its existing ownership interests in those entities. The Company's current ownership enables it to exercise control over these entities, and thus, consolidate them into its consolidated financial statements from October 1, 2012.

As part of the business combination, the Company obtained controls over Vital Jugos S.A., Vital Aguas S.A. and Envases Central S.A. because of the combination of its new shares and existing shares in these entities. Under IFRS 3, because the business combination of Vital Jugos S.A., and Vital Aguas S.A., and Envases Central S.A., was achieved in stages, carrying value of the Company's previously held equity interest in these entities was re-measured to fair value at the acquisition date. The Company has not recognized any gain or loss in its 2012 income statement due to the fact that carrying values of these investments were not significantly different from their fair values.

A total of 93,152,097 Series A shares and 93,152,097 Series B shares were issued at closing in exchange for 100% of Polar's outstanding shares. The total purchase price was ThCh\$ 461,568,641 based on a share price of Ch\$ 2,220 per Series A share and Ch\$ 2,735 per Series B share on October 1, 2012. There are no contingent purchase price provisions. Transaction related costs of ThCh\$ 193,825 in 2013 and ThCh\$ 4,517,661 in 2012 were expensed as incurred, and recorded as a component of other expenses in the consolidated income statement.

El valor razonable estimado de los activos netos de Polar adquiridos es el siguiente:

	ThCh\$
Total current assets acquired, including cash amounting to Th\$ 4,760,888	11,063,598
Trade accounts receivable	31,980,882
Inventories	23,491,532
Property, plant and equipment	153,012,024
Other non current assets	6,651,326
Deferred income tax assets	8,570,596
Contractual rights to distribute Coca-Cola products ("Distribution Rights")	459,393,920
Total assets	694,163,878
Indebtedness	(99,924,279)
Suppliers	(41,840,383)
Deferred income tax liabilities	(81,672,940)
Other liabilities	(25,617,704)
Total liabilities	(249,055,306)
Net assets acquired	445,108,572
Goodwill	16,460,068
Total consideration excluding non-controlling interests (purchase price)	461,568,640

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The Company determined the fair value of its distribution rights, and property, plant and equipment using discounted cash flow models, replacement costs for similar assets, and market based appraisals. Distribution rights are expected to be tax deductible for income tax purposes.

The Company expects to recover goodwill through related synergies with the available distribution capacity. Goodwill has been assigned to the Company's operating segments in Chile (ThCh\$ 8,503,023), Argentina (ThCh\$ 1,041,633), and Paraguay (ThCh\$ 6,915,412). Goodwill is not expected to be tax deductible for income tax purposes.

b) Acquisition of Companhia de Bebidas Ipiranga:

On June 18, 2013 the Board of Directors of Embotelladora Andina S.A., unanimously approved the acquisition of the Brazilian company Companhia de Bebidas Ipiranga. The aforementioned company is dedicated to the marketing and distribution of Coca-Cola products in parts of the territories of São Paulo and Minas Gerais, serving approximately 23,000 customers. Such approval was reflected in a purchase and sale agreement signed on July 10, 2013.

After the transaction was approved by Coca-Cola and the Administrative Council of Economic Defense of Brazil, on October 11, 2013 the Brazilian subsidiary, Rio de Janeiro Refrescos Ltda., completed the acquisition of 100% of the shares of Companhia de Bebidas Ipiranga. The acquisition price was ThR\$1,155,446 (equivalent to ThCh\$ 261,244,818) and was paid in cash by Rio de Janeiro Refrescos Ltda. using proceeds from intercompany loans and a capital contribution from the parent.

Transaction costs of ThCh\$ 578,864 were charged to results at the time they were incurred, and were recorded as other expenses within the Company's consolidated income statement.

Estimated fair value of the net assets acquired of Companhia de Bebidas Ipiranga is as follows:

	ThCh\$
Total current assets acquired, including cash in the amount of ThCh\$8,963,612	14,117,173
Trade accounts receivable	11,462,843
Inventories	6,930,932
Property, plant and equipment	68,575,023
Deferred tax assets	85,404,849
Other non-current assets	6,702,764
Contractual rights to distribute Coca-Cola products ("Distribution Rights")	228,359,641
Total assets	421,553,225
Indebtedness	(30,392,168)
Suppliers	(12,471,093)
Contingencies (refer to note 22.1)	(70,902,559)
Deferred taxes	(91,830,873)
Other liabilities	(9,966,908)
Total liabilities	(215,563,601)
Net asset acquired	205,989,624
Goodwill	55,255,194
Total value transferred (purchase price)	261,244,818



The fair value of distribution rights and property, plant and equipment, was calculated by the Company, using valuation models such as discounted cash flows. Distribution rights are expected to be tax deductible for income tax purposes.

The Company expects to recover goodwill through synergies related to available production capacity. Goodwill has been assigned to the Company's Brazil operating segment in the amount of ThCh\$55,255,194. Goodwill is expected to be tax deductible for income tax purposes.

During the fiscal year 2014, and using the guidelines of IFRS 3 "Business Combinations" that allows to adjust the values assigned to the purchase by knowledge of new information which was not available at the first date of recognition, we have decreased the allowance value from contingencies of the Brazilian company Compañía de Bebidas Ipiranga, given litigation that already existed at the date of purchase in an amount of ThCh\$ 442,977, the net tax value of ThCh\$ 292,365 was assigned to goodwill from the purchase.

The condensed income statement of Companhia de Bebidas Ipiranga for the period October 11, 2013 to December 31, 2013 is as follows:

	Million\$
Net sales	49,336
Income before taxes	4,764
Net income	5,366

Embotelladora Andina S.A.'s proforma condensed income statement at December 31, 2013, as if the acquisition would have occurred on January 1, 2013 is as follows:

	(Unaudited) Million\$
Net sales	1,640,705
Income before taxes	111,320
Net income	86,423

NOTE 4 REPORTING BY SEGMENT

The Company provides information by segments according to IFRS 8 "Operating Segments," which establishes standards for reporting by operating segment and related disclosures for products and services, and geographic areas.

The Company's Board of Directors and Management measures and assesses performance of operating segments based on the operating income of each of the countries where there are Coca-Cola franchises.

The operating segments are determined based on the presentation of internal reports to the Company's chief operating decision-maker. The chief operating decision-maker has been identified as the Company's Board of Directors who makes the Company's strategic decisions.

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The following operating segments have been determined for strategic decision making based on geographic location:

- Chilean operations
- Brazilian operations
- Argentine operations
- Paraguayan operations

The four operating segments conduct their businesses through the production and sale of soft drinks and other beverages, as well as packaging materials.

Total income by segment includes sales to unrelated customers and inter-segment sales, as indicated in the Company's consolidated statement of income.

Net expenses related to corporate management, have been assigned to the Chilean operating segment.

A summary of the Company's operating segments in accordance to IFRS is as follows:

For the period ended December 31, 2014	Chile operation Thch\$	Argentina operation Thch\$	Brazil operation Thch\$	Paraguay operation Thch\$	Intercompany eliminations Thch\$	Consolidated total Thch\$
Softdrinks	363,123,062	391,798,772	490,931,489	106,579,478	(190,520)	1,352,242,281
Other beverages	128,948,478	61,533,214	224,796,810	22,916,498	-	438,195,000
Packaging	-	7,670,802	-	-	(908,206)	6,762,596
Net sales	492,071,540	461,002,788	715,728,299	129,495,976	(1,098,726)	1,797,199,877
Cost of sales	(296,893,869)	(265,287,659)	(440,654,978)	(79,505,628)	1,098,726	(1,081,243,408)
Distribution expenses	(50,807,225)	(74,059,744)	(55,131,215)	(7,044,659)	-	(187,042,843)
Administrative expenses	(101,676,504)	(87,897,233)	(130,689,621)	(21,877,574)	-	(342,140,932)
Finance income	3,453,892	240,844	4,680,739	280,148	-	8,655,623
Finance expense	(16,939,606)	(8,416,222)	(39,454,670)	(270,933)	-	(65,081,431)
Interest expense, net	(13,485,714)	(8,175,378)	(34,773,931)	9,215	-	(56,425,808)
Share of the entity in income of associates accounted for using the equity method, total	225,908	-	1,403,408	-	-	1,629,316
Income tax expense	(4,880,678)	(5,904,815)	(8,959,990)	(2,273,953)	-	(22,019,436)
Other income (loss)	(21,101,524)	(5,814,509)	(6,900,864)	(332,431)	-	(34,149,328)
Net income of the segment reported	3,451,934	13,863,450	40,021,108	18,470,946	-	75,807,438
Depreciation and amortization	38,707,146	18,372,306	32,702,078	13,185,395	-	102,966,925
Current assets	252,116,763	100,705,367	165,690,695	35,223,376	-	553,736,201
Non current assets	640,425,454	126,044,044	664,110,834	284,856,758	-	1,715,437,090
Segment assets, total	892,542,217	226,749,411	829,801,529	320,080,134	-	2,269,173,291
Carrying amount in associates and joint ventures accounted for using the equity method, total	17,684,657	-	48,365,556	-	-	66,050,213
Capital expenditures and other	45,109,547	25,724,227	30,280,491	13,102,590	-	114,216,855
Current liabilities	86,641,700	125,942,946	172,228,688	25,399,093	-	410,212,427
Non-current liabilities	527,235,725	15,151,169	379,280,707	18,295,530	-	939,963,131
Segment liabilities, total	613,877,425	141,094,115	551,509,395	43,694,623	-	1,350,175,558
Cash flows provided by in operating activities	84,409,260	31,798,589	76,107,895	23,198,687	-	215,514,431
Cash flows used in investing activities	(100,090,488)	(25,297,402)	(25,663,739)	(15,724,107)	-	(166,775,736)
Cash flows provided by (used in) financing activities	(2,382,266)	(11,603,894)	(31,087,316)	(1,846,765)	-	(46,920,241)

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For the period ended December 31, 2013	Chile operation Thch\$	Argentina operation Thch\$	Brazil operation Thch\$	Paraguay operation Thch\$	Intercompany eliminations Thch\$	Consolidated total Thch\$
Softdrinks	357,175,049	389,768,200	359,500,578	94,313,713	(1,137,508)	1,199,620,032
Other beverages	120,742,893	45,345,896	132,360,694	17,939,818	-	316,389,301
Packaging	-	6,115,002	-	-	(443,000)	5,672,002
Net sales	477,917,942	441,229,098	491,861,272	112,253,531	(1,580,508)	1,521,681,335
Cost of sales	(283,987,524)	(250,550,829)	(308,359,706)	(73,500,197)	1,580,508	(914,817,748)
Distribution expenses	(46,133,420)	(70,901,210)	(39,999,942)	(5,988,113)	-	(163,022,685)
Administrative expenses	(94,360,894)	(80,644,714)	(80,841,396)	(16,709,434)	-	(272,556,438)
Finance income	1,751,973	48,638	3,035,143	137,558	-	4,973,312
Finance expense	(16,619,213)	(5,407,881)	(6,524,560)	(392,369)	-	(28,944,023)
Interest expense, net	(14,867,240)	(5,359,243)	(3,489,417)	(254,811)	-	(23,970,711)
Share of the entity in income of associates accounted for using the equity method, total	724,629	-	58,789	-	-	783,418
Income tax expense	(15,339,760)	(7,743,806)	1,853,334	(1,736,032)	-	(22,966,264)
Other income (loss)	(13,023,761)	(8,434,348)	(12,573,197)	(832,377)	-	(34,863,683)
Net income of the segment reported	10,929,972	17,594,948	48,509,737	13,232,567	-	90,267,224
Depreciation and amortization	35,967,369	17,282,433	19,611,566	10,475,516	-	83,336,884
Current assets	205,826,948	89,031,091	141,763,935	23,962,112	-	460,584,086
Non current assets	632,472,652	129,560,418	609,181,470	251,162,684	-	1,622,377,224
Segment assets, total	838,299,600	218,591,509	750,945,405	275,124,796	-	2,082,961,310
Carrying amount in associates and joint ventures accounted for using the equity method, total	17,881,972	-	50,791,427	-	-	68,673,399
Capital expenditures and other	57,545,219	52,271,592	317,965,173	17,160,220	-	444,942,204
Current liabilities	151,808,516	117,167,718	108,646,120	24,521,785	-	402,144,139
Non-current liabilities	382,039,567	16,215,376	383,329,737	17,799,903	-	799,384,583
Segment liabilities, total	533,848,083	133,383,094	491,975,857	42,321,688	-	1,201,528,722
Cash flows provided by in operating activities	78,994,275	35,501,051	37,067,316	20,522,083	-	172,084,725
Cash flows used in investing activities	(76,510,197)	(51,754,052)	(302,125,052)	(17,160,220)	-	(447,549,521)
Cash flows provided by (used in) financing activities	282,137,848	19,569,666	7,924,748	(6,526,406)	-	303,105,856

NOTE 5 CASH AND CASH EQUIVALENTS

Cash and cash equivalents are detailed as follows as of December 31, 2014 and 2013:

By item	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Cash	595,442	505,545
Bank balances	13,931,375	23,317,938
Time deposits	13,159,563	16,233,044
Mutual funds	51,828,054	39,919,599
Total cash and cash equivalents	79,514,434	79,976,126

By currency	ThCh\$	ThCh\$
Dollar	5,747,745	10,021,933
Euro	15	522
Argentine Peso	1,317,489	7,947,636
Chilean Peso	17,708,037	30,452,472
Paraguayan Guaraní	9,385,359	3,970,265
Brazilian Real	45,355,789	27,583,298
Total cash and cash equivalents	79,514,434	79,976,126

5.1 Time deposits

Time deposits defined as cash and cash equivalents are detailed as follows at December 31, 2014 and 2013:

Placement	Institution	Currency	Principal ThCh\$	Annual rate %	12.31.2014 ThCh\$
11-28-2014	Banco de Chile	Chilean pesos	3,800,000	3.60	3,810,980
11-28-2014	Banco Santander	Chilean pesos	1,300,000	3.72	2,508,525
12-31-2014	Banco Regional S.A.E.C.A.	Paraguayan guaranies	4,218,542	4.00	4,218,542
12-19-2014	Banco Citibank NA	Paraguayan guaranies	1,310,758	4.75	1,310,758
12-19-2014	Banco Itaú Paraguay S.A.	Paraguayan guaranies	1,310,758	4.50	1,310,758
Total					13,159,563

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Placement	Institution	Currency	Principal ThCh\$	Annual rate %	12.31.2013 ThCh\$
12-18-2013	Banco Chile	Chilean pesos	4,340,000	4.56	4,347,147
12-18-2013	Banco Santander	Chilean pesos	4,340,000	4.92	4,347,705
12-11-2013	Banco Chile	Chilean pesos	3,000,000	4.68	3,007,800
12-18-2013	Banco HSBC	Chilean pesos	2,579,000	4.56	2,583,247
12-31-2013	Banco Regional S.A.E.C.A.	Paraguayan guaranies	1,929,567	3.50	1,929,567
12-18-2013	Banco Votorantim	Brazilian real	16,702	8.82	17,578
Total					16,233,044

5.2 Money Market

Money market mutual fund's shares are valued using the share values at the close of each reporting period. Below is a description for the end of each period:

Institución	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Mutual fund Soberano Banco Itaú – Brazil	41,354,014	20,414,604
Mutual fund Corporativo Banchile - Chile	7,006,132	9,720,215
Western Assets Institutional Cash Reserves - USA	3,313,647	6,427,025
Mutual fund Wells Fargo - USA	154,261	133,378
Mutual fund Banco Galicia - Argentina	-	3,224,247
UBS	-	130
Total mutual funds	51,828,054	39,919,599

NOTE 6 OTHER CURRENT FINANCIAL ASSETS

Below are the financial instruments held by the Company at December 31, 2014 and 2013, other than cash and cash equivalents. They consist of time deposits with short-term maturities (more than 90 days), restricted mutual funds and derivative contracts. Financial instruments are detailed as follows:

a) Current year 2014

Time deposits

Placement	Maturity	Institution	Currency	Principal ThCh\$	Annual rate %	12.31.2014 ThCh\$
08-14-2014	02-13-2015	Banco Santander - Chile	Unidad de fomento	4,500,000	1.65%	4,632,134
08-14-2014	02-13-2015	Banco de Chile - Chile	Unidad de fomento	4,500,000	1.25%	4,625,025
08-14-2014	02-13-2015	Banco Estado - Chile	Unidad de fomento	4,500,000	1.15%	4,623,248
08-19-2014	02-13-2015	Banco Santander - Chile	Unidad de fomento	5,480,000	1.45%	5,633,637
08-29-2014	08-31-2015	Banco Itaú - Chile	Unidad de fomento	6,000,000	0.60%	6,143,820
08-29-2014	08-31-2015	Banco Santander - Chile	Unidad de fomento	6,000,000	0.70%	6,145,932
09-26-2014	05-13-2015	Banco Santander - Chile	Unidad de fomento	8,950,000	0.15%	9,127,301
09-26-2014	09-30-2015	Banco HSBC - Chile	Unidad de fomento	8,950,000	0.54%	9,136,789
10-07-2014	09-24-2015	Banco de Chile - Chile	Unidad de fomento	4,650,000	0.35%	4,738,930
11-06-2014	08-13-2015	Banco de Chile - Chile	Unidad de fomento	4,000,000	1.60%	4,053,000
11-06-2014	11-12-2015	Banco Santander - Chile	Unidad de fomento	4,000,000	1.58%	4,052,877
11-06-2014	08-13-2015	Banco Itaú - Chile	Unidad de fomento	4,000,000	1.47%	4,052,197
12-10-2014	08-13-2015	Banco Santander - Chile	Unidad de fomento	6,580,000	3.28%	6,592,590
12-10-2014	05-13-2015	Banco Itaú - Chile	Unidad de fomento	3,290,000	3.87%	3,297,427
12-12-2014	08-13-2015	Banco Itaú - Chile	Unidad de fomento	400,000	3.50%	400,739
12-19-2014	08-26-2015	Banco Santander - Chile	Unidad de fomento	4,100,000	3.86%	4,105,275
12-19-2014	08-26-2015	Banco Santander - Chile	Unidad de fomento	3,500,000	3.59%	3,504,188
12-26-2014	10-27-2015	Banco Santander - Chile	Unidad de fomento	2,000,000	2.75%	2,000,764
12-29-2014	10-27-2015	Banco Santander - Chile	Unidad de fomento	4,750,000	2.81%	4,750,742
12-30-2014	10-27-2015	Banco de Chile - Chile	Unidad de fomento	3,500,000	2.55%	3,500,248
11-28-2014	03-02-2015	Banco Citibank NA - Paraguay	Paraguayan guaraníes	1,310,758	4.75%	1,310,758
11-28-2014	03-02-2015	Banco BBVA Paraguay S.A.	Paraguayan guaraníes	1,310,758	4.75%	1,310,758
11-03-2014	01-02-2015	Banco Galicia - Argentina	Argentine pesos ⁽¹⁾	366,130	20.75%	366,130
11-05-2014	01-05-2015	Banco HSBC - Argentina	Argentine pesos ⁽¹⁾	148,668	20.00%	148,668
11-07-2014	01-06-2015	Banco Galicia - Argentina	Argentine pesos ⁽¹⁾	365,348	20.75%	365,348
11-17-2014	01-16-2015	Banco Industrial - Argentina	Argentine pesos ⁽¹⁾	291,128	22.00%	291,128
12-17-2014	02-18-2015	Banco Industrial - Argentina	Argentine pesos ⁽¹⁾	152,652	21.00%	152,652
11-21-2014	01-20-2015	Banco Galicia - Argentina	Argentine pesos ⁽¹⁾	304,783	20.75%	304,783
12-09-2014	02-09-2015	Banco Santander Río - Argentina	Argentine pesos ⁽¹⁾	349,255	20.90%	349,255
12-16-2014	02-18-2015	Banco Industrial - Argentina	Argentine pesos ⁽¹⁾	370,189	21.00%	370,189
12-19-2014	02-18-2015	Banco Santander Río - Argentina	Argentine pesos ⁽¹⁾	383,087	20.90%	383,087
12-22-2014	02-18-2015	Banco ICB - Argentina	Argentine pesos ⁽¹⁾	160,501	20.00%	160,501
12-29-2014	02-27-2015	Banco Santander Río - Argentina	Argentine pesos ⁽¹⁾	211,092	20.90%	211,092
Subtotal						100,841,212

(1) Corresponds to time deposits entered into order to guaranty derivate operations in Argentina.

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	12.31.2014 ThCh\$
Mutual funds	
Banco Crédito e Inversiones - Chile	23,514
Western Assets Institutional Cash Reserves - USA	1,107,579
Total mutual funds	1,131,093

Bonds	
Bonds Provincia Buenos Aires - Argentina	3,584

Guarantee Funds	
Guarantee funds for derivative operations Rofex-Argentina (1)	1,729,820

Derivative futures contracts	
Derivative futures contracts (see note Note 21)	2,871,333
Total other current financial assets	Total
	106,577,042

(1) Corresponds to funds that should remain restricted according to the partial results from derivative operations in Argentina.

b) Non current 2014

	12.31.2014 ThCh\$
Time deposits	
Banco Votorantim	19,533

Derivative futures contracts	
Derivative futures contracts (see note Note 21)	51,007,240
Total other non-current financial assets	Total
	51,026,773

c) Current 2013

Time deposits

Placement	Maturity	Institution	Currency	Principal ThCh\$	Annual rate %	12.31.2013 ThCh\$
09-13-2013	02-13-2014	Banco HSBC - Chile	Chilean pesos	1,650,000	5.40	1,676,978
09-30-2013	03-26-2014	Banco Santander - Chile	Chilean pesos	1,600,000	5.52	1,622,571
10-10-2013	02-13-2014	Banco Santander - Chile	Chilean pesos	1,000,000	5.52	1,012,573
10-10-2013	03-26-2014	Banco HSBC - Chile	Chilean pesos	2,380,000	5.16	2,407,973
11-20-2013	04-22-2014	Banco HSBC - Chile	Chilean pesos	3,630,000	4.56	3,648,852
11-20-2013	04-22-2014	Banco BBVA - Chile	Chilean pesos	3,630,000	4.44	3,648,356
11-20-2013	22-04-2014	Banco Itaú - Chile	Chilean pesos	3,630,000	4.50	3,648,604
12-11-2013	05-29-2014	Banco HSBC - Chile	Chilean pesos	3,000,000	4.92	3,008,200
12-18-2013	04-22-2014	Banco de Chile- Chile	Chilean pesos	6,200,000	4.80	6,210,747
12-18-2013	04-22-2014	Banco Santander - Chile	Chilean pesos	6,200,000	4.92	6,211,014
10-15-2013	04-14-2014	Banco Bradesco	Brazilian real	25,662	10.01	26,129
Subtotal						33,121,997

Bonds

	12.31.2013 ThCh\$
Bonds Provincia Buenos Aires - Argentina	7,468

Derivative futures contracts

	12.31.2013 ThCh\$
Derivative futures contracts <small>(see note Note 21)</small>	3,342,172
Total other non-current financial assets	36,471,637

d) Non-current 2013

	12.31.2013 ThCh\$
Derivative futures contracts	
Derivative futures contracts <small>(see note Note 21)</small>	7,922,287
Total other non-current financial assets	7,922,287

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NOTE 7 CURRENT AND NON-CURRENT NON-FINANCIAL ASSETS

7.1 Other current non-financial assets

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Prepaid expenses	6,178,285	4,959,328
Fiscal credits	1,466,228	4,386,106
Prepaid insurance	53,402	112,460
Prepaid insurance (Argentina)	9,924	11,252
Other current assets	79,342	226,658
Total	7,787,181	9,695,804

7.2 Other non-current, non-financial assets

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Judicial deposits ⁽¹⁾	22,717,093	21,357,404
Prepaid expenses	5,624,838	4,067,531
Fiscal credits	4,409,561	2,816,784
Others	305,288	554,434
Total	33,056,780	28,796,153

(1) See note 22.2

NOTE 8 TRADE AND OTHER RECEIVABLES

The composition of trade and other receivables is detailed as follows:

	12.31.2014			12.31.2013		
	Assets before provisions ThCh\$	Allowance for doubtful accounts ThCh\$	Commercial debtors net assets ThCh\$	Assets before provisions ThCh\$	Allowance for doubtful accounts ThCh\$	Commercial debtors net assets ThCh\$
Trade and other receivables						
Current commercial debtors						
Trade debtors	164,026,718	(7,028,207)	156,998,511	153,734,921	(2,628,832)	151,106,089
Other current debtors	30,963,659	-	30,963,659	34,433,688	-	34,433,688
Current commercial debtors	194,990,377	(7,028,207)	187,962,170	188,168,609	(2,628,832)	185,539,777
Prepayments suppliers	6,017,624	-	6,017,624	4,926,329	-	4,926,329
Other current accounts receivable	4,189,001	(58,371)	4,130,630	5,018,016	(50,047)	4,967,969
Commercial debtors and other current accounts receivable	205,197,002	(7,086,578)	198,110,424	198,112,954	(2,678,879)	195,434,075
Non-current accounts receivable						
Trade debtors	100,105	-	100,105	92,283	-	92,283
Other non-current debtors	6,997,704	-	6,997,704	7,538,970	-	7,538,970
Non-current accounts receivable	7,097,809	-	7,097,809	7,631,253	-	7,631,253
Trade and other receivable	212,294,811	(7,086,578)	205,208,233	205,744,207	(2,678,879)	203,065,328

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Aging of debtor portfolio	Number of clients	12.31.2014 ThCh\$	Number of clients	12.31.2013 ThCh\$
Up to date non-securitized portfolio	25,834	59,916,856	38,701	44,992,572
1 and 30 days	63,235	92,184,412	68,206	100,449,837
31 and 60 days	583	1,309,832	1,256	3,387,111
61 and 90 days	396	420,965	392	585,664
91 and 120 days	334	481,396	353	365,714
121 and 150 days	210	353,768	287	235,232
151 and 180 days	197	207,522	253	412,096
181 and 210 days	306	568,956	219	1,284,030
211 and 250 days	199	548,469	300	450,165
More than 250 days	1,248	8,134,647	1,134	1,664,783
Total	92,542	164,126,823	111,101	153,827,204

	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Current comercial debtors	164,026,718	153,734,921
Non-current comercial debtors	100,105	92,283
Total	164,126,823	153,827,204

The movement in the allowance for doubtful accounts between January 1 and December 31, 2014 and 2013, are presented below:

	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Opening balance	2,678,879	1,486,749
Bad debt expense	4,459,276	2,519,653
Reverse applied against the provision	(35,827)	(1,278,400)
Change due to foreign exchange differences	(15,750)	(49,123)
Movement	4,407,699	1,192,130
Ending balance	7,086,578	2,678,879

NOTE 9 INVENTORIES

The composition of inventories is detailed as follows:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Raw materials	74,691,675	64,227,397
Finished goods	27,912,801	25,526,110
Spare parts and supplies	26,213,284	21,960,091
Merchandise	19,981,602	14,713,305
Work in progress	289,740	324,781
Other inventories	3,039,477	2,510,771
Obsolescence provision ⁽¹⁾	(2,400,961)	(3,408,464)
Total	149,727,618	125,853,991

The cost of inventory recognized as cost of sales is ThCh\$ 1,081,243,408 and ThCh\$ 914,817,748 at December 31, 2014 and 2013, respectively.

(1) The provision for obsolescence is primarily related more to the obsolescence of parts classified as inventories than finished goods and raw materials.

NOTE 10 CURRENT AND DEFERRED INCOME TAXE

For the year ended December 31, 2014, the Company had taxable profits of ThCh\$ 64,344,562, comprised of profits with credits for first category income tax amounting to ThCh\$53,682,038 and profits without credits amounting to ThCh\$ 10,662,524.

10.1 Tax Reform

On September 29, 2014, the Official Daily Newspaper published Law N°20,780 which amends the Chilean tax regime, with the main following changes:

- It establishes a new system of semi-integrated taxation, which can be used as an alternative to the integrated regime of attributed income. Taxpayers may opt freely to any of the two to pay their taxes. In the case of Embotelladora Andina S.A. by a general rule established by law the semi-integrated taxation system applies, which should be subsequently ratified by a future General Shareholders Meeting.
- The semi-integrated system establishes the gradual increase in the first category tax rate for the business years 2014, 2015, 2016, 2017 and 2018 onwards, increasing to 21%, 22.5%, 24%, 25.5% and 27% respectively.
- The effect of applying the new rate of 21% from January 1, 2014, generated a higher charge to income in the amount of ThCh\$180,724.
- Regarding the amendments to deferred taxes resulting from rate changes to be applied during the reversal period of differences between the bases of valuation of assets and liabilities by deferred taxes, were recognized on December 31, 2014, according to Circular Letter N° 856 of the SVS with a charge to accumulated earnings, amounting to a total of ThCh\$23,615,151.

Notes to the Consolidated Financial Statements

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10.2 Current tax assets

Current tax payables correspond to the following items:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Monthly provisional payments	5,727,642	3,756,220
Tax credits ⁽¹⁾	297,407	233,477
Total	6,025,049	3,989,697

(1) Tax credits correspond to income tax credits on training expenses, purchase of property, plant and equipment, and donations.

10.3 Current tax liabilities

Current tax payables correspond to the following items:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Income tax expense	2,931,206	3,679,057
Total	2,931,206	3,679,057

10.4 Income tax expense

The current and deferred income tax expenses for the years ended December 31, 2014 and 2013 are detailed as follows:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Current income tax expense	16,313,855	31,237,950
Adjustment to current income tax from the previous fiscal year	(547,549)	1,051,182
Withholding tax expense foreign subsidiaries	4,848,794	1,032,620
Property tax expense	784,742	668,111
Other deferred tax expense (income)	(220,675)	(12,281)
Current income tax expense	21,179,167	33,977,582
Income (expense) for the creation and reversal of current tax difference	793,713	(11,001,197)
Other expenses (income) for deferred taxes	46,556	(10,121)
Expense (income) for deferred taxes	840,269	(11,011,318)
Total income tax expense	22,019,436	22,966,264

10.5 Deferred income taxes

The net cumulative balances of temporary differences which give rise to deferred tax assets and liabilities are shown below:

	12.31.2014		12.31.2013	
Temporary differences ⁽⁴⁾	Assets ThCh\$	Liabilities ThCh\$	Assets ThCh\$	Liabilities ThCh\$
Property, plant and equipment	1,825,735	50,035,641	1,056,518	49,845,214
Obsolescence provision	1,789,886	-	965,678	-
Employee benefits	3,092,399	-	2,088,002	31,116
Post-employment benefits	82,299	798,459	53,660	109,700
Tax loss carried-forwards ⁽¹⁾ and ⁽²⁾	12,301,624	-	6,889,833	-
Tax Goodwill Brazil	51,257,770	-	58,617,580	-
Contingency provision	29,553,200	-	26,495,935	-
Foreign exchange differences ^(Foreign Subsidiaries) ⁽³⁾	-	2,612,804	-	2,456,789
Allowance for doubtful accounts	977,330	-	328,046	-
Tax resulting from holding inventories (Argentina)	1,892,625	-	1,154,458	-
Assets and liabilities for placement of bonds	-	809,091	-	516,364
Lease liabilities	4,441,730	-	3,807,924	11,924
Inventories	-	78,337	425,384	415,379
Distribution rights	-	178,308,862	-	153,253,820
Others	939,033	1,636,584	850,620	1,630,816
Subtotal	108,153,631	234,279,778	102,733,638	208,271,122
	-	126,126,147	-	105,537,484

(1) Tax losses associated mainly with our subsidiary in Chile - Embotelladora Andina Chile S.A., which is in the process of implementation of their manufacturing and commercial operations, the amount totals to ThCh\$9,994,425 and other minor subsidiaries in Chile ThCh\$540,276. Tax losses in Chile do not have an expiration date

(2) Tax losses associated to our subsidiary Rio de Janeiro Refrescos Ltda. amounting to ThCh\$1,766,923 arising during 2014.

(3) This corresponds to tax incentives in Brazil that consist of a tax withholding reduction that are recorded under income statement, but under tax rules they must be recorded in equity, and cannot be distributed as dividends.

(4) Balances are increased due to rate changes resulting from the Tax Reform approved in Chile, which is explained in note 10.1.

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

10.6 Deferred tax liability movement

The movement in deferred income tax accounts is as follows:

Item	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Opening balance	105,537,484	111,414,626
Increase due to merger	-	6,938,385
Increase (decrease) in deferred tax	(4,931,757)	(12,592,600)
Increase resulting from Tax Reform rates	23,334,999	-
Decrease due to foreign currency translation	2,185,421	(222,927)
Movements	20,588,663	(5,877,142)
Ending balance	126,126,147	105,537,484

10.7 Distribution of domestic and foreign tax expense

For the years ended december 31, 2014 and 2013, domestic and foreign tax expense are detailed as follows:

Income tax	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Current income taxes		
Foreign	(15,058,221)	(18,135,554)
Domestic	(6,120,946)	(15,842,028)
Current income tax expense	(21,179,167)	(33,977,582)
Deferred income taxes		
Foreign	(2,080,538)	10,509,053
Domestic	1,240,269	502,265
Deferred income tax expense	(840,269)	11,011,318
Income tax expense	(22,019,436)	(22,966,264)

10.8 Reconciliation of effective rate

Below is the reconciliation between the effective tax rate and the statutory rate:

Reconciliation of effective rate	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Net income before taxes	97,826,874	113,233,488
Tax expense at legal rate (21.0%)	(20,543,643)	-
Tax expense at legal rate (20.0%)	-	(22,646,698)
Effect of a different tax rate in other jurisdictions	(6,916,744)	(8,244,382)
Permanent differences:		
Non-taxable revenues	16,795,943	14,908,228
Non-deductible expenses	(7,336,011)	(6,750,973)
Tax effect of tax provided in excess of prior period	(254,185)	-
Foreign subsidiaries tax withholding expense and other legal tax debits and credits	(3,764,796)	(232,439)
Adjustments to tax expense	5,440,951	7,924,816
Tax expense at effective rate	(22,019,436)	(22,966,264)
Effective rate	22.5%	20.3%

Below are the income tax rates applicable in each jurisdiction where the Company operates:

	Rate	
Country	2014	2013
Chile	21%	20%
Brazil	34%	34%
Argentina	35%	35%
Paraguay	10%	10%

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NOTE 11 PROPERTY, PLANT AND EQUIPMENT

11.1 Balances

Property, plant and equipment are detailed below at the end of each period:

Item	Property, plant and equipment, gross		Cumulative depreciation and impairment		Property, plant and equipment, net	
	12.31.2014 ThCh\$	12.31.2013 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Construction in progress	22,522,059	36,544,802	-	-	22,522,059	36,544,802
Land	76,957,848	76,063,090	-	-	76,957,848	76,063,090
Buildings	223,273,615	192,480,646	(51,215,168)	(40,664,034)	172,058,447	151,816,612
Plant and equipment	489,218,564	441,676,692	(235,979,731)	(200,955,598)	253,238,833	240,721,094
Information technology	17,527,911	16,144,001	(12,706,055)	(10,559,816)	4,821,856	5,584,185
Fixed facilities and accessories	34,015,967	45,615,919	(8,960,420)	(12,407,955)	25,055,547	33,207,964
Vehicles	36,966,300	28,724,536	(20,796,517)	(13,602,672)	16,169,783	15,121,864
Leasehold improvements	786,269	770,928	(340,149)	(203,887)	446,120	567,041
Other property, plant and equipment ⁽¹⁾	404,317,216	378,989,105	(265,512,424)	(245,665,949)	138,804,792	133,323,156
Total	1,308,585,749	1,217,009,719	(595,510,464)	(524,059,911)	713,075,285	692,949,808

(1) Other property, plant and equipment is composed of bottles, market assets, furniture and other minor assets.

The net balance of each of these categories at December 31, 2014 and 2013 is detailed as follows:

Other property, plant and equipment	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Bottles	62,769,011	71,654,957
Marketing and promotional assets	66,444,241	42,683,677
Other property, plant and equipment	9,591,540	18,984,522
Total	138,804,792	133,323,156

The Company has insurance to protect its property, plant and equipment and its inventory from potential losses. The geographic distribution of those assets is detailed as follows:

Chile: Santiago, Puente Alto, Maipú, Renca, Rancagua y San Antonio, Antofagasta, Coquimbo and Punta Arenas.

Argentina: Buenos Aires, Mendoza, Córdoba y Rosario, Bahía Blanca, Chacabuco, La Pampa, Neuquén, Comodoro Rivadavia, Trelew, and Tierra del Fuego.

Brazil: Río de Janeiro, Niteroi, Campos, Cabo Frío, Nova Iguaçu, Espirito Santo, Vitoria parts Sao Paulo and Minas Gerais.

Paraguay: Asunción, Coronel Oviedo, Ciudad del Este and Encarnación.

11.2 Movements

Movements in property, plant and equipment are detailed as follows between January 1 and December 31, 2014 and January 1 and December 31, 2013:

	Construction in progress ThCh\$	Land ThCh\$	Buildings, net ThCh\$	Plant and equipment, net ThCh\$	IT equipment, net ThCh\$	Fixed facilities and accessories, net ThCh\$	Vehicles, net ThCh\$	Leasehold improvements, net ThCh\$	Other property, plant and equipment, net ThCh\$	Property, plant and equipment, net ThCh\$
Opening balance at January 1, 2014	36,544,802	76,063,090	151,816,612	240,721,094	5,584,185	33,207,964	15,121,864	567,041	133,323,156	692,949,808
Additions	61,749,644	-	2,689,039	46,090,966	403,941	196,726	921,557	-	13,661,737	125,713,610
Disposals	(16,668)	(109,252)	(22,864)	(3,017,160)	(1,296)	(1,940)	(51,126)	-	(1,299,940)	(4,520,246)
Transfers between items of property, plant and equipment	(71,807,784)	-	22,189,920	13,217,587	920,853	(5,762,142)	4,710,288	-	36,531,278	-
Depreciation expense	-	-	(5,510,350)	(37,943,247)	(2,020,178)	(1,818,210)	(4,661,508)	(132,184)	(47,832,641)	(99,918,318)
Increase (decrease) due to foreign currency translation differences	(912,128)	1,004,086	568,887	(1,733,312)	54,839	(766,851)	206,760	11,208	9,964,653	8,398,142
Other increase (decrease)	(35,807)	(76)	327,203	(4,097,095)	(120,488)	-	(78,052)	55	(5,543,451)	(9,547,711)
Total movements	(11,022,743)	894,758	20,241,835	12,517,739	(762,329)	(8,152,417)	1,047,919	(120,921)	5,481,636	20,125,477
Ending balance at December 31, 2014	25,522,059	76,957,848	172,058,447	253,238,833	4,821,856	25,055,547	16,169,783	446,120	138,804,792	713,075,285

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	Construction in progress ThCh\$	Land ThCh\$	Buildings, net ThCh\$	Plant and equipment, net ThCh\$	IT equipment, net ThCh\$	Fixed facilities and accessories, net ThCh\$	Vehicles, net ThCh\$	Leasehold improvements, net ThCh\$	Other property, plant and equipment, net ThCh\$	Property, plant and equipment, net ThCh\$
Opening balance at January 1, 2013	61,735,710	57,134,715	131,779,399	176,179,349	5,800,223	24,838,592	7,835,697	9,422	111,237,618	576,550,725
Additions	99,023,742	13,048,106	5,123,731	16,777,829	469,280	479,487	1,097,294	7,535	43,207,810	179,234,814
Disposals	-	(733,044)	(230,659)	(2,198,991)	(213)	(700,111)	-	-	(2,030,783)	(5,893,801)
Transfers between items of property, plant and equipment	(120,904,100)	(182,817)	16,005,001	61,071,686	1,666,511	10,979,455	6,629,711	639,213	24,095,340	-
Transfer to investment property	-	-	-	(1,565,232)	-	-	-	-	-	(1,565,232)
Additions from business combinations ⁽¹⁾	18,282	9,124,967	13,469,878	25,832,574	551,976	-	2,027,699	-	7,692,513	58,717,889
Depreciation expense	-	-	(3,912,718)	(28,448,397)	(1,694,902)	(2,346,228)	(2,153,714)	(89,976)	(42,943,717)	(81,589,652)
Increase (decrease) due to foreign currency translation differences	(3,319,254)	(1,389,534)	(8,451,502)	(5,130,748)	(150,635)	2,412,608	(313,103)	847	(3,345,472)	(19,686,793)
Other increase (decrease)	(9,578)	(939,303)	(1,966,518)	(1,796,976)	(1,058,055)	(2,455,839)	(1,720)	-	(4,590,153)	(12,818,142)
Total movements	(25,190,908)	18,928,375	20,037,213	64,541,745	(216,038)	8,369,372	7,286,167	557,619	22,085,538	116,399,083
Ending balance at December 31, 2013	36,544,802	76,063,090	151,816,612	240,721,094	5,584,185	33,207,964	15,121,864	567,041	133,323,156	692,949,808

(1) Corresponds to balances incorporated as of October 11, 2013, resulting from the acquisition of Companhia de Bebidas Ipiranga, pursuant to the description in Note 3b).

NOTE 12 RELATED PARTY DISCLOSURES

Balances and transactions with related parties as of December 31, 2014 and December 31, 2013 are detailed as follows:

12.1 Accounts receivable:

12.1.1 Current:

Taxpayer ID	Company	Relationship	Country of origin	Currency	12.31.2014 ThCh\$	12.31.2013 ThCh\$
96.891.720-K	Embonor S.A.	Related to Shareholder	Chile	Chilean pesos	5,629,383	4,958,064
96.517.210-2	Embotelladora Iquique S.A.	Related to Shareholder	Chile	Chilean pesos	359,933	607,913
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Chilean pesos	-	2,441,871
96.919.980-7	Cervecería Austral S.A.	Related to director	Chile	Dollars	4,847	20,368
77.755.610-k	Comercial Patagona Ltda.	Related to director	Chile	Chilean pesos	290	771
Total					5,994,453	8,028,987

12.1.2 Non current:

Taxpayer ID	Company	Relationship	Country of origin	Currency	12.31.2014 ThCh\$	12.31.2013 ThCh\$
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Chilean pesos	24,752	18,765
Total					24,752	18,765

12.2 Accounts payable:

12.2.1 Current:

Taxpayer ID	Company	Relationship	Country of origin	Currency	12.31.2014 ThCh\$	12.31.2013 ThCh\$
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Chilean pesos	14,076,916	11,942,070
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Argentine pesos	5,831,334	2,500,343
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Brazilian real	13,482,012	9,613,040
86.881.400-4	Envases CMF S.A.	Associate	Chile	Chilean pesos	6,281,874	4,882,720
Foreign	Coca-Cola Perú	Related to Shareholder	Perú	Dollars	5,354,145	3,489,376
Foreign	Leao Alimentos e Bebidas Ltda.	Associate	Brazil	Brazilian real	10,356,646	10,683,703
Foreign	Socoraba Refrescos S.A.	Associate	Brazil	Brazilian real	-	83,128
89.996.200-1	Envases del Pacífico S.A.	Related to director	Chile	Chilean pesos	583,862	230,907
Total					55,966,789	43,425,287

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12.3 Transactions:

Taxpayer ID	Company	Relationship	Country of origin	Description of transaction	Currency	Cumulative 12.31.2014 ThCh\$
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of concentrates	Chilean pesos	132,201,085
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of advertising services	Chilean pesos	4,112,331
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Lease of water fountain	Chilean pesos	3,143,674
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Sale of services and others	Chilean pesos	5,494,143
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of bottles	Chilean pesos	35,394,840
86.881.400-4	Envases CMF S.A.	Associate	Chile	Sale of packaging materials	Chilean pesos	2,210,686
96.891.720-K	Embonor S.A.	Related to shareholder	Chile	Sale of finished products	Chilean pesos	12,526,172
96.517.310-2	Embotelladora Iquique S.A.	Related to shareholder	Chile	Sale of finished products	Chilean pesos	2,369,911
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to shareholder	Brazil	Purchase of concentrates	Brazilian real	101,724,406
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to shareholder	Brazil	Advertising participation payment	Brazilian real	19,598,422
Foreign	Leao Alimentos e Bebidas Ltda.	Associate	Brazil	Purchase of concentrates	Brazilian real	35,118,038
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Purchase of concentrates	Argentine pesos	112,809,593
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Advertising participation payment	Argentine pesos	15,624,972
89.996.200-1	Envases del Pacifico S.A.	Related to director	Chile	Purchase of raw materials	Chilean pesos	1,718,878
Foreign	Coca-Cola Perú	Related to shareholder	Perú	Purchase of concentrates and advertising participation	Chilean pesos	986,989
Foreign	Sorocaba Refrescos S. A.	Associate	Brazil	Purchase of products	Brazilian real	537,948



Taxpayer ID	Company	Relationship	Country of origin	Description of transaction	Currency	Cumulative 12.31.2013 ThCh\$
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of concentrates	Chilean peso	110,774,146
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of advertising services	Chilean peso	5,429,796
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Lease of water fountain	Chilean peso	2,646,654
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Sale of services and others	Chilean peso	5,571,189
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of bottles	Chilean peso	33,459,965
86.881.400-4	Envases CMF S.A.	Associate	Chile	Sale of packaging materials	Chilean peso	3,373,064
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of packaging	Chilean peso	2,822,034
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of services and others	Chilean peso	145,773
96.891.720-K	Embonor S.A.	Related to Shareholder	Chile	Sale of finished products	Chilean peso	28,698,682
96.517.310-2	Embotelladora Iquique S.A.	Related to Shareholder	Chile	Sale of finished products	Chilean peso	2,383,113
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Purchase of concentrates	Brazilian real	97,171,997
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Reimbursement and other purchases	Brazilian real	630,511
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Advertising participation payment	Brazilian real	14,788,823
Foreign	Sorocaba Refrescos S. A.	Associate	Brazil	Purchase of products	Brazilian real	2,788,906
Foreign	Leao Alimentos e Bebidas Ltda.	Associate	Brazil	Purchase of products	Brazilian real	31,991,055
Foreign	Sistema de Alimentos e Bebidas do Brazil Ltda.	Associate	Brazil	Purchase of products	Brazilian real	24,283,921
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Purchase of concentrates	Argentine peso	95,897,878
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Advertising rights, rewards and others	Argentine peso	2,321,031
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Collection of advertising participation	Argentine peso	8,534,260
89.996.200-1	Envases del Pacifico S.A.	Related to director	Chile	Purchase of raw materials	Chilean peso	1,406,642
Foreign	Coca-Cola Perú	Related to Shareholder	Perú	Purchase of concentrates and marketing expenses recovery	Chilean peso	1,426,307
84.505.800-8	Vendomática S.A.	Related to director	Chile	Sale of finished products	Chilean peso	883.534
97.032.000-8	BBVA Administradora General de Fondos	Related to director	Chile	Investment in mutual funds	Chilean peso	54.441.000
97.032.000-8	BBVA Administradora General de Fondos	Related to director	Chile	Redemption of mutual funds	Chilean peso	54.953.000

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12.4 Key management compensation

Salaries and benefits paid to the Company's key management personnel including directors and managers, are detailed as follows:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Executive wages, salaries and benefits	5,296,344	4,965,149
Director allowances	1,512,000	1,512,000
Contract termination benefits	327,000	-
Accrued benefits during the last five years and paid during the period	1,030,990	196,819
Total	8,166,334	6,673,968

NOTE 13 EMPLOYEE BENEFITS

As of December 31, 2014 and 2013, the Company had recorded reserves for profit sharing and for bonuses totaling ThCh\$14,563,449 and ThCh\$8,749,678, respectively.

This liability is included in other non-current non-financial liabilities in the statement of financial position.

Employee benefits expense is allocated between the cost of sales, cost of marketing, distribution costs and administrative expenses.

13.1 Personnel expenses

Personnel expenses included in the consolidated statement of income statement are as follows:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Wages and salaries	197,343,949	164,138,911
Employee benefits	47,424,162	36,190,649
Severance and post-employment benefits	7,154,581	4,519,576
Other personnel expenses	12,721,326	9,334,468
Total	264,644,018	214,183,604

13.2 Number of Employees

	12.31.2014	12.31.2013
Number of employees	16,136	16,587
Number of average employees	15,703	15,913

13.3 Post-employment benefits

This item represents post employment benefits which are determined as stated in Note 2.17.

Post-employment benefits	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Non-current provision	8,125,107	8,758,111
Total	8,125,107	8,758,111

13.4 Post-employment benefits movement

The movements of post-employment benefits for the periods ended December 31, 2014 and 2013 are detailed as follows:

Movements	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Opening balance	8,758,111	7,037,122
Service costs	1,385,620	1,957,686
Interest costs	199,314	133,561
Net actuarial losses	342,990	1,411,030
Benefits paid	(2,560,928)	(1,781,288)
Total	8,125,107	8,758,111

13.5 Assumptions

The actuarial assumptions used at December 31, 2014 and 2013 were:

Assumptions	12.31.2014	12.31.2013
Discount rate	2.7%	2.7%
Expected salary increase rate	2.0%	2.0%
Turnover rate	5.4%	5.4%
Mortality rate ⁽¹⁾	RV-2009	RV-2009
Retirement age of women	60 años	60 años
Retirement age of men	65 años	65 años

(1) Mortality assumption tables prescribed for use by the Chilean Superintendence of Securities and Insurance.

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NOTE 14 INVESTMENTS IN ASSOCIATES ACCOUNTED FOR USING THE EQUITY METHOD

14.1 Balances

Investments in associates using equity method of accounting are detailed as follows:

Taxpayer ID	Name	Country of Incorporation	Functional Currency	Carrying Value		Percentage interest	
				12.31.2014 ThCh\$	12.31.2013 ThCh\$	12.31.2014 %	12.31.2013 %
86.881.400-4	Envases CMF S.A. ⁽¹⁾	Chile	Chilean peso	17,684,657	17,881,972	50.00%	50.00%
Foreign	Leao Alimentos e Bebidas Ltda. ^{(2) (3)}	Brazil	Brazilian real	14,910,530	17,354,749	8.82%	10.87%
Foreign	Kaik Participacoes Ltda. ⁽²⁾	Brazil	Brazilian real	1,276,042	1,165,044	11.32%	11.32%
Foreign	SRSA Participacoes Ltda.	Brazil	Brazilian real	238,647	100,874	40.00%	40.00%
Foreign	Sorocaba Refrescos S.A.	Brazil	Brazilian real	31,940,337	32,170,760	40.00%	40.00%
Total				66,050,213	68,673,399		

(1) In these company, regardless of the percentage of ownership interest, it was determined that no controlling interest was held, only a significant influence, given that there was not a majority vote of the Board of Directors to make strategic business decisions.

(2) In these companies, regardless of the percentage of ownership interest held, the Company has significant influence, given that it has a representative on each entity's Board of Directors.

(3) In October 2014, Rio Janeiro Refrescos Ltda., sold the 2.05% stake in Leão Alimentos e Bebidas Ltda. according to volume quotas for US\$4,495,771 generating earnings amounting to ThCh\$300,816, which were recognized as a credit to results.

14.2 Movement

The movement of investments in associates accounted for using, the equity method is shown below, for the period ended December 31, 2014 and 2013:

Details	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Opening Balance	68,673,399	73,080,061
Investment in Holdfab 2 Soc Participacoes Ltda and SABB in exchange for interest in the new company Leao Alimentos e Bebidas Ltda.	-	(19,349,496)
Increase in interest in new company Leao Alimentos e Bebidas Ltda. By 9.57%	-	18,928,747
Increase of 1.30% participation in Leao Alimentos y Bebidas Ltda. for acquisition of Compañia de Bebidas Ipiranga, october 11, 2013.	-	2,089,253
Dividends received	(1,590,674)	(2,085,031)
Variation of minimum dividends from equity investees	149,938	22,459
Share in operating income	2,169,272	1,325,518
Unrealized income	85,266	85,266
Other decrease investment in associate (Sale participation in Leao Alimentos y Bebidas Ltda.).	(4,194,955)	(3,704,831)
Deferred tax effect resulting from change in related tax rate in associate	(438,347)	-
Decrease due to foreign currency translation differences	1,196,314	(1,718,547)
Ending balance	66,050,213	68,673,399

The main movements for the periods ended 2014 and 2013 are detailed as follows:

- During the year ended December 31, 2014, the Company received dividends from its equity investee, Envases CMF S.A. in the amount of ThCh\$ 760,037 (ThCh\$ 1,340,492 at December 31, 2013).
- During the year ended December 31, 2014, Sorocaba Refrescos S.A. has distributed dividends of ThCh\$830,637 (ThCh\$744,539 at December 31, 2013).
- During the first quarter of 2013, there was a reorganization of the companies that manufacture juice products and mate in Brazil, with the merger of Holdfab2 Participações Ltda., and Sistema de Alimentos de Bebidas Do Brasil Ltda., into a single company that is the legal continuing entity, namely Leao Alimentos e Bebidas Ltda.

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14.3 Reconciliation of share of profit in investments in associates:

Details	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Share of profit of investment accounted for using the equity method	2,169,272	1,325,518
Unrealized earnings in inventory acquired from associates and not sold at the end of period, presented as a discount in the respective asset account (containers and/or inventories)	(625,222)	(627,366)
Amortization of Fair Value in Vital Jugos S. A	85,266	85,266
Income statement balance	1,629,316	783,418

14.4 Summary financial information of associates:

The attached table presents summarized information regarding the Company's equity investees as of December 31, 2014:

	Envases CMF S.A. ThCh\$	Sorocaba Refrescos S.A. ThCh\$	Kaik Participacoes Ltda. ThCh\$	SRSA Participacoes Ltda. ThCh\$	Leao Alimentos e Bebidas Ltda. ThCh\$
Total assets	64,887,663	138,474,778	11,272,685	5,184,855	398,795,472
Total liabilities	28,409,885	57,233,278	43	4,588,430	228,729,868
Total revenue	44,960,882	12,099,822	721,375	-	461,349,291
Net income of associate	1,531,727	747,644	721,375	592,085	8,601,678
Reporting date	12/31/2014	11/30/2014	11/30/2014	11/30/2014	11/30/2014

NOTE 15 INTANGIBLE ASSETS AND GOODWILL

15.1 Intangible assets other than goodwill

Intangible assets other than goodwill as of the end of each reporting period are detailed as follows:

	December 31, 2014			December 31, 2013		
Detail	Gross amount ThCh\$	Cumulative amortization ThCh\$	Net amount ThCh\$	Gross amount ThCh\$	Cumulative amortization ThCh\$	Net amount ThCh\$
Distribution rights ⁽¹⁾	719,385,108	-	719,385,108	691,355,453	-	691,355,453
Software	22,591,363	(14,242,229)	8,349,134	21,106,268	(12,308,966)	8,797,302
Water rights	521,234	(74,197)	447,037	532,912	(79,175)	453,737
Total	742,497,705	(14,316,426)	728,181,279	712,994,633	(12,388,141)	700,606,492

(1) According to note 3 Business Combinations, these assets correspond to the rights to produce and distribute Coca-Cola products in the territories where Embotelladoras Coca-Cola Polar S.A., maintained franchises in Chile, Argentina and Paraguay and in the territories in parts of Sao Paulo and Minas Gerais maintained by Companhia de Bebidas Ipiranga. Such distribution rights are composed as follows and are not subject to amortization:

Country	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Chile	300,305,727	300,305,727
Brazil	230,712,143	226,182,916
Paraguay	186,636,782	162,904,834
Argentina	1,730,456	1,961,976
Total	719,385,108	691,355,453

The movement and balances of identifiable intangible assets are detailed as follows for the period January 1 to December 31, 2014 and December 31, 2013:

Details	December 31, 2014				December 31, 2013			
	Distribution rights ThCh\$	Rights ThCh\$	Software ThCh\$	Total ThCh\$	Distribution rights ThCh\$	Rights ThCh\$	Software ThCh\$	Total ThCh\$
Opening balance	691,355,453	453,737	8,797,302	700,606,492	459,320,270	407,957	4,854,046	464,582,273
Increase due to acquisitions	-	-	-	-	228,359,641	-	1,034,159	229,393,800
Additions	-	-	3,191,059	3,191,059	-	56,000	4,709,903	4,765,903
Amortization	-	(4,365)	(3,048,607)	(3,052,972)	-	(4,948)	(1,747,232)	(1,752,180)
Other increases (decreases) ⁽¹⁾	28,029,655	(2,335)	(590,620)	27,436,700	3,675,542	(5,272)	(53,574)	3,616,696
Ending balance	719,385,108	447,037	8,349,134	728,181,279	691,355,453	453,737	8,797,302	700,606,492

(1) Mainly corresponds to the foreign currency effect of converting foreign subsidiaries' distribution rights.

15.2 Goodwill

Movement in goodwill is detailed as follows:

Year ended December 31, 2014

Operating segment	01.01.2014 ThCh\$	Additions ThCh\$	Disposals or impairments ThCh\$	Foreign currency translation differences where functional currency is different from presentation currency ThCh\$	12.31.2014 ThCh\$
Chilean operation	8,522,488	-	(19,465)	-	8,503,023
Brazilian operation	88,659,503	-	(292,365) ⁽¹⁾	1,754,919	90,122,057
Argentine operation	11,404,496	-	-	(1,345,771)	10,058,725
Paraguayan operation	7,192,580	-	-	1,047,814	8,240,394
Total	115,779,067	-	(311,830)	1,456,962	116,924,199

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Year ended December 31, 2013

Operating segment	01.01.2013 ThCh\$	Additions ThCh\$	Disposals or impairments ThCh\$	Foreign currency translation differences where functional currency is different from presentation currency ThCh\$	12.31.2013 ThCh\$
Chilean operation	8,503,023	19,465	-	-	8,522,488
Brazilian operation	35,536,967	55,255,194 ⁽²⁾	-	(2,132,658)	88,659,503
Argentine operation	13,837,339	-	-	(2,432,843)	11,404,496
Paraguayan operation	6,915,412	-	-	277,168	7,192,580
Total	64,792,741	55,274,659	-	(4,288,333)	115,779,067

(1) Corresponds to goodwill generated from the acquisition of Compañía de Bebidas Ipiranga, refer to Note 3.

(2) Corresponds to the final valuation of assets and liabilities acquired at the purchase of Compañía de Bebidas Ipiranga, in accordance to what has been described in Note 3 "Business Combinations".

15.3 Impairment test

Management reviews the business performance based on geography. Goodwill is monitored by management at the operating segment level which includes the Chilean, Brazilian, Argentinian and Paraguayan operations. Distribution rights are monitored for impairment geographically at the CGU or group of CGUs, which correspond to specific territories for which Coca Cola distribution rights have been acquired. These CGUs or group of CGUs consists of Chilean Regions, Argentina South, Brazil (Ipiranga territories) and Paraguay.

The recoverable amount of all CGUs and operating segments has been determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on financial budgets approved by management. Cash flows beyond the budgeted period are extrapolated using the estimated average volume growth rates, which do not exceed the long term average growth rates. Management determined annual volume growth rates, discount rates and local inflation rates for each CGU to be key assumptions. The volume of sales in each period is the main driver for revenue and costs. Annual volume growth rates are based on past performance and management's expectations of market development. The discount rates used are US Dollar pre-tax rates and reflect specific risks relating to each country of operations. Local inflation rates are based on available country data and information provided by financial institutions.

The main assumptions used in the calculations, performed at December 31, 2014 (the impairment tests are performed annually):

Country	Volume growth rate	Discount rate	Local inflation rate
Argentina	2.9%	32.8%	22.7%
Brazil	2.9%	10.7%	5.2%
Chile	3.7%	8.7%	3.1%
Paraguay	3.8%	12.4%	5.0%



As a result of the annual test there were no impairments identified in any of the CGUs (distribution rights) or reporting segments (goodwill).

The fair value of Company's Chilean Regions CGU is approximately equal to net book value. The distribution rights associated with this CGU were acquired in the Polar acquisition in October 2012. The Chilean Regions CGU is sensitive to expected future growth rates in sales volumes and sales prices, as well as changes in the discount rate, including market and risk premiums. The Chilean Regions CGU's failure to meet management's objectives or a future increase in the discount rate could result in future impairment of some or all of the Chilean Regions distribution rights, which were ThCh\$ 300,305,727 at December 31, 2014.

NOTE 16 OTHER CURRENT AND NON-CURRENT FINANCIAL LIABILITIES

Liabilities are detailed as follows:

Current	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Bank loans	41,675,933	70,356,550
Bonds payable	17,623,883	15,589,444
Deposits in guarantee	15,982,913	14,577,572
Derivative contract obligations (see note 21)	4,431,484	1,037,473
Leasing agreements	3,688,227	5,316,216
Total	83,402,440	106,877,255
Non-current	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Bank loans	46,414,771	68,086,431
Bonds payable	657,220,248	532,376,302
Derivative contract obligations (see note 21)	-	948,481
Leasing agreements	22,981,421	3,950,845
Total	726,616,440	605,362,059

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The fair value of the aforementioned financial liabilities is presented below:

	Book Value 12.31.2014 ThCh\$	Fair Value 12.31.2014 ThCh\$	Book Value 12.31.2013 ThCh\$	Fair Value 12.31.2013 ThCh\$
Current				
Bank loans ⁽¹⁾	41,675,933	42,604,758	70,356,550	70,110,113
Bonds payable ⁽²⁾	17,623,883	18,852,764	15,589,444	16,109,523
Deposits in guarantee ⁽³⁾	15,982,913	15,982,913	14,577,572	14,577,572
Derivative contract obligations (see note 21)	4,431,484	4,431,484	1,037,473	1,037,473
Total	79,714,213	81,871,919	101,561,039	101,834,681
	12.31.2014 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$	12.31.2013 ThCh\$
Non-current				
Bank loans ⁽¹⁾	46,414,771	41,861,984	68,086,431	66,079,744
Bonds payable ⁽²⁾	657,220,248	701,322,386	532,376,302	549,592,754
Derivative contract obligations (see note 21)	-	-	948,481	948,481
Total	703,635,019	743,184,370	601,411,214	616,620,979

1) The fair values are based on discounted cash flows using market based discount rates as of year-end and are Level 2 fair value measurements.

2) The fair value of corporate bonds are classified as a Level 1 fair value measurements based on quoted prices for the Company's obligations.

3) The fair value approximates book value considering the nature and term of the obligations.

16.1.1 Bank obligations, current

Indebted entity			Creditor entity			Maturity					Total		
Tax ID,	Name	Country	Tax ID,	Name	Country	Currency	Amortization Year	Effective Rate	Nominal Rate	Up to 90 days ThCh\$	90 days up to 1 year ThCh\$	at 12.31.2014 ThCh\$	at 12.31.2013 ThCh\$
91.144.000-8	Embotelladora Andina S.A.	Chile	97.004.000-5	Banco Chile	Chile	Chilean pesos	At maturity	5.76%	5.76%	-	-	-	665,914
91.144.000-8	Embotelladora Andina S.A.	Chile	97.004.000-5	Banco Chile	Chile	Chilean pesos	At maturity	6.39%	6.39%	-	-	-	1,932,039
91.144.000-8	Embotelladora Andina S.A.	Chile	97.036.000-K	Banco Santander	Chile	Unidades de fomento	At maturity	3.84%	3.84%	-	-	-	23,924,349
91.144.000-8	Embotelladora Andina S.A.	Chile	97.036.000-K	Banco Santander	Chile	Chilean pesos	Monthly	1.10%	1.10%	7,238	2,395	9,633	38,313
91.144.000-8	Embotelladora Andina S.A.	Chile	97.032.000-8	BBVA	Chile	Chilean pesos	At maturity	6.50%	6.50%	-	-	-	1,887,000
91.144.000-8	Embotelladora Andina S.A.	Chile	97.032.000-8	BBVA	Chile	Chilean pesos	At maturity	5.00%	5.00%	205,000	-	205,000	-
96.705.990-0	Envases Central S.A.	Chile	97.080.000-K	Banco BICE	Chile	Chilean pesos	Semiannually	4.29%	4.29%	211,137	-	211,137	199,487
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Ciudad de Bs.As.	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	190,666	468,314	658,980	1,181,591
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina ⁽¹⁾	Argentina	Argentine pesos	Monthly	14.80%	9.90%	157,591	591,305	748,896	809,756
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina	Argentina	Argentine pesos	Monthly	9.90%	9.90%	50,904	150,428	201,332	227,753
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina	Argentina	Argentine pesos	Monthly	23.06%	23.06%	853,102	-	853,102	-
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina	Argentina	Argentine pesos	Monthly	23.38%	23.38%	-	4,587,880	4,587,880	-
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina	Argentina	Argentine pesos	At maturity	18.85%	18.85%	-	-	-	5,162,051
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Galicia y Bs. As.	Argentina	Argentine pesos	Quarterly	15.00%	15.00%	21,064	39,913	60,977	93,778
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Galicia y Bs. As.	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	385,008	1,005,811	1,390,819	85,866
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Galicia y Bs. As.	Argentina	Argentine pesos	At maturity	21.00%	21.00%	-	-	-	73,045
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Macro Bansud	Argentina	Argentine pesos	Monthly	15.25%	15.25%	51,945	147,005	198,950	197,217
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Macro Bansud	Argentina	Argentine pesos	At maturity	21.00%	21.00%	-	-	-	22,738
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Santander Río	Argentina	Argentine pesos	Monthly	15.25%	15.25%	82,786	236,498	319,284	274,524
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	BBVA Banco Francés	Argentina	Argentine pesos	Monthly	15.25%	15.25%	48,179	138,658	186,837	184,855
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	BBVA Banco Francés	Argentina	Argentine pesos	At maturity	21.00%	21.00%	-	-	-	8,862,492
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Nuevo Banco de Santa Fe	Argentina	Argentine pesos	Quarterly	15.00%	15.00%	70,588	140,139	210,727	319,342
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Nuevo Banco de Santa Fe	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	146,019	399,130	545,149	425,755
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Nuevo Banco de Santa Fe	Argentina	Argentine pesos	At maturity	21.00%	21.00%	-	-	-	7,578,030
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Nuevo Banco Santa Fe	Argentina	Argentine pesos	At maturity	28.00%	28.00%	5,080,638	-	5,080,638	-

(1) The Bicentennial loan granted at a prime rate by Banco de la Nación Argentina to Embotelladora del Atlántico S.A., is a benefit from the Argentine government to encourage investment projects. Embotelladora del Atlántico S.A. registered investment projects and received this loan at a prime rate of 9.9% annually.

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Indebted entity			Creditor entity				Maturity				Total		
Tax ID,	Name	Country	Tax ID,	Name	Country	Currency	Amortization year	Effective rate	Nominal rate	Up to 90 days	90 days up to 1 year	at 12.31.2014 ThCh\$	at 12.31.2013 ThCh\$
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Comercial Bank of China	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	83,593	234,157	317,750	382,211
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Bank HSBC Argentina S.A	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	83,593	234,157	317,750	-
Foreign	Andina Empaques Argentina S.A.	Argentina	Foreign	Banco Galicia y Bs.As.	Argentina	Argentine pesos	Monthly	30.25%	30.25%	453,690	-	453,690	-
Foreign	Andina Empaques Argentina S.A.	Argentina	Foreign	Banco Galicia y Bs.As.	Argentina	Argentine pesos	At maturity	15.25%	15.25%	79,631	236,522	316,153	91,405
Foreign	Andina Empaques Argentina S.A.	Argentina	Foreign	Banco Galicia y Bs.As.	Argentina	Argentine pesos	At maturity	21.00%	21.00%	-	-	-	23,623
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	VOTORANTIM	Brazil	Brazilian real	Monthly	9.40%	9.40%	32,894	32,894	65,788	128,393
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	ITAÚ - Finame	Brazil	Brazilian real	Monthly	6.63%	6.63%	-	-	-	2,313,264
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	ITAÚ - Finame	Brazil	Brazilian real	Monthly	6.60%	6.60%	1,045,057	3,152,076	4,197,133	-
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	7.15%	7.15%	108,275	332,591	440,866	299,997
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Dollars	Monthly	2.992%	2.992%	-	16,118,096	16,118,096	9,260,831
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Citibank	Brazil	Brazilian real	Monthly	3.06%	3.06%	-	-	-	572,058
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Bradesco	Brazil	Brazilian real	Quarterly	12.41%	12.41%	-	-	-	602,303
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Bradesco	Brazil	Brazilian real	Monthly	4.50%	4.50%	174,976	428,302	603,278	-
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Quarterly	11.79%	11.79%	-	-	-	2,336,239
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	4.50%	4.50%	-	-	-	190,737
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	7.00%	7.00%	881,046	2,495,042	3,376,088	9,594
Total												41,675,933	70,356,550

- (1) The Bicentennial loan granted at a prime rate by Banco de la Nacion Argentina to Embotelladora del Atlántico S.A., is a benefit from the Argentine government to encourage investment projects. Embotelladora del Atlántico S.A. registered investment projects and received this loan at a prime rate of 9.9% annually.

16.1.2 Bank obligations, non-current, december 31, 2014

Indebted entity			Creditor entity							Maturity					
Tax ID,	Name	Country	Tax ID,	Name	Country	Currency	Amortization year	Effective rate	Nominal rate	1 year up to 2 years ThCh\$	More 2 years up to 3 years ThCh\$	More 3 years up to 4 years ThCh\$	More 4 years up to 5 years ThCh\$	More 5 years ThCh\$	at 12.31.2014 ThCh\$
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	6.63%	6.63%	4,169,265	3,582,205	1,133,230	65,787	-	8,950,487
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander Rio	Brazil	Brazilian real	Monthly	7.15%	7.15%	476,272	310,662	158,529	117,869	-	1,063,332
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Dollars	Monthly	2.992%	2.992%	8,280,509	8,280,509	-	-	-	16,561,018
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Bradesco	Brazil	Brazilian real	Monthly	4.50%	4.50%	428,302	-	-	-	-	428,302
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	7.00%	7.00%	3,327,965	3,157,786	3,131,517	3,131,517	820,546	13,569,331
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina ⁽¹⁾	Argentina	Argentine pesos	Monthly	14.80%	9.90%	581,022	-	-	-	-	581,022
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina	Argentina	Argentine pesos	Monthly	9.90%	9.90%	150,428	-	-	-	-	150,428
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Nuevo Banco de Santa Fe	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	175,174	-	-	-	-	175,174
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Galicia y Bs. As	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	988,071	-	-	-	-	988,071
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Ciudad de Bs. As.	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	326,400	-	-	-	-	326,400
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco HSBC Argentina S.A	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	319,305	-	-	-	-	319,305
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Comercial Bank of China	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	319,305	-	-	-	-	319,305
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco BBVA Francés	Argentina	Argentine pesos	Monthly	15.25%	15.25%	269,432	-	-	-	-	269,432
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Santander Rio	Argentina	Argentine pesos	Monthly	15.25%	15.25%	157,737	-	-	-	-	157,737
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Macro Bansud	Argentina	Argentine pesos	Monthly	15.25%	15.25%	290,509	-	-	-	-	290,509
Foreign	Andina Empaques Argentina S.A.	Argentina	Foreign	Banco Galicia y Bs As.	Argentina	Argentine pesos	Monthly	15.25%	15.25%	315,363	-	-	-	-	315,363
96.705.990-0	Envas Central S.A.	Chile	97.080.000-K	Banco Bice	Chile	Pesos chilenos	At maturity	4.29%	4.29%	1,949,555	-	-	-	-	1,949,555
Total															46,414,771

(1) The Bicentennial loan granted at a prime rate by Banco de la Nación Argentina to Embotelladora del Atlántico S.A., is a benefit from the Argentine government to encourage investment projects. Embotelladora del Atlántico S.A. registered investment projects and received this loan at a prime rate of 9.9% annually.

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16.1.3 Bank obligations, non-current, December 31, 2013

Indebted entity			Creditor entity						Maturity						
Tax ID,	Name	Country	Tax ID,	Name	Country	Currency	Amortization year	Effective rate	Nominal rate	1 year up to 2 years ThCh\$	More 2 years up to 3 years ThCh\$	More 3 years up to 4 years ThCh\$	More 4 years Up to 5 years ThCh\$	More 5 years ThCh\$	at 12.31.2013 ThCh\$
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Votorantim	Brazil	Brazilian real	Monthly	9.40%	9.40%	32,464	32,464	-	-	-	64,928
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	6.63%	6.63%	4,721,649	4,721,649	1,043,036	-	-	10,486,334
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander Rio	Brazil	Brazilian real	Monthly	7.15%	7.15%	391,812	391,811	-	-	-	783,623
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander Itaú	Brazil	Dollars	Monthly	2.992%	2.992%	3,147,356	3,147,356	11,059,059	11,059,058	-	28,412,829
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Bradesco	Brazil	Brazilian real	Quarterly	12.41%	12.41%	489,877	489,876	-	-	-	979,753
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Quarterly	11.79%	11.79%	3,062,054	3,062,054	3,062,054	3,062,054	3,827,567	16,075,783
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	4.50%	4.50%	189,654	189,654	21,685	-	-	400,993
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	7.00%	7.00%	9,499	9,499	3,958	-	-	22,956
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina	Argentina	Argentine pesos	Monthly	9.90%	9.90%	198,978	198,978	-	-	-	397,956
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Nación Bicentenario ⁽¹⁾	Argentina	Argentine pesos	Monthly	14.80%	9.90%	752,222	752,221	-	-	-	1,504,443
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Nuevo Banco de Santa Fe	Argentina	Argentine pesos	Quarterly	15.00%	15.00%	119,166	119,165	-	-	-	238,331
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Nuevo Banco de Santa Fe	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	400,990	400,990	-	-	-	801,980
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Galicia y Bs. As.	Argentina	Argentine pesos	Quarterly	15.00%	15.00%	33,940	33,939	-	-	-	67,879
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Galicia y Bs. As.	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	65,365	65,365	-	-	-	130,730
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Ciudad de Bs. As.	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	1,078,063	1,078,062	-	-	-	2,156,125
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	BBVA Banco Francés	Argentina	Argentine pesos	Monthly	15.25%	15.25%	255,770	255,769	-	-	-	511,539
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Santanderr Rio	Argentina	Argentine pesos	Monthly	15.25%	15.25%	268,178	268,178	-	-	-	536,356
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Macro Bansud	Argentina	Argentine pesos	Monthly	15.25%	15.25%	273,922	273,922	-	-	-	547,844
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Comercial Bank Of China	Argentina	Argentine pesos	Quarterly	15.25%	15.25%	1,431,997	1,431,997	-	-	-	2,863,994
Foreign	Andina Empaques Argentina S.A.	Argentina	Foreign	Banco Galicia y Bs. As.	Argentina	Argentine pesos	At maturity	15.25%	15.25%	357,558	357,558	-	-	-	715,116
96.705.990-0	Envasos Central S.A.	Chile	97.080.000-K	Banco Bice	Argentina	Pesos chilenos	At maturity	4.29%	4.29%	193,470	193,469	-	-	-	386,939
Total															68,086,431

(1) The Bicentennial loan granted at a prime rate by Banco de la Nacion Argentina to Embotelladora del Atlántico S.A., is a benefit from the Argentine government to encourage investment projects. Embotelladora del Atlántico S.A. registered investment projects and received this loan at a prime rate of 9.9% annually.

16.2.1 Bonds payable

	Current		Non-Current		Total	
Composition of bonds payable	12.31.2014 ThCh\$	12.31.2013 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Bonds (face value)	18,457,970	16,260,180	662,420,327	538,269,015	680,878,297	554,529,195
Expenses of bond issuance and discounts on placement	(834,087)	(670,736)	(5,200,079)	(5,892,713)	(6,034,166)	(6,563,449)
Net balance presented in statement of financial position	17,623,883	15,589,444	657,220,248	532,376,302	674,844,131	547,965,746

16.2.2 Current and non-current balances

Obligations with the public correspond to bonds in UF issued by the parent company on the Chilean market and bonds in US dollars issued by the parent company on the international market. In the month of April 2014, the Company placed series E bonds on the Chilean market for an amount of UF 3,000,000. Following is a detail of the these instruments:

	Series	Face amount	Unit of adjustment	Interest rate	Final maturity	Interest payment	Date Amortization of capital	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Bonds, current portion									
SVS Registration N°640 SVS 08.23.2010	A	750,000	Unidad de fomento	3.0%	08-15-2017	Semiannually	02-15-2015	6,363,030	6,087,682
SVS Registration N°254 SVS 06.13.2001	B	2,901,125	Unidad de fomento	6.5%	06-01-2026	Semiannually	06-01-2015	4,749,263	4,262,972
SVS Registration N°641 08.23.2010	C	1,500,000	Unidad de fomento	4.0%	08-15-2031	Semiannually	02-15-2021	548,679	519,326
SVS Registration N°759 08.20.2013	C	1,000,000	Unidad de fomento	3.5%	08-16-2020	Semiannually	02-16-2017	284,837	303,298
SVS Registration N°760 08.20.2013	D	4,000,000	Unidad de fomento	3.8%	08-16-2034	Semiannually	02-16-2032	1,236,149	1,316,268
SVS Registration N°760 04.02.2014	E	3,000,000	Unidad de fomento	3.75%	03-01-2035	Semiannually	09-01-2032	914,996	-
Yankee Bonds	-	575,000,000	Dollars	5.0%	10-01-2023	Semiannually	10-01-2023	4,361,016	3,770,634
Total current portion								18,457,970	16,260,180
Bonds non-current portion									
SVS Registration N°640 SVS 08.23.2010	A	750,000	Unidad de fomento	3.0%	08-15-2017	Semiannually	02-15-2016	12,313,550	17,482,170
SVS Registration N°254 SVS 06.13.2001	B	2,901,125	Unidad de fomento	6.5%	06-01-2026	Semiannually	06-01-2016	67,077,946	67,623,955
SVS Registration N°641 08.23.2010	C	1,500,000	Unidad de fomento	4.0%	08-15-2031	Semiannually	02-15-2021	36,940,650	34,964,340
SVS Registration N°759 08.20.2013	C	1,000,000	Unidad de fomento	3.5%	08-16-2020	Semiannually	02-16-2017	24,662,705	23,309,560
SVS Registration N°760 08.20.2013	D	4,000,000	Unidad de fomento	3.8%	08-16-2034	Semiannually	02-16-2032	98,662,919	93,238,240
SVS Registration N°760 04.02.2014	E	3,000,000	Unidad de fomento	3.75%	03-01-2035	Semiannually	09-01-2032	73,881,307	-
Yankee Bonds	-	575,000,000	Dollars	5.0%	10-01-2023	Semiannually	10-01-2023	348,881,250	301,650,750
Total non-current portion								662,420,327	538,269,015

Accrued interest included in the current portion of bonds totaled ThCh\$8,122,961 and ThCh\$6,550,485 at December 31, 2014 and 2013, respectively.

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16.2.3 Non-current maturities

	Series	Year of maturity				Total non-current 12-31-2014 ThCh\$
		2016 ThCh\$	2017 ThCh\$	2018 ThCh\$	After ThCh\$	
SVS Registration N°640 23.08.2010	A	6,156,775	6,156,775	-	-	12,313,550
SVS Registration N°254 06.13.2001	B	4,652,434	4,954,726	5,276,849	52,193,937	67,077,946
SVS Registration N°641 08.23.2010	C	-	-	-	36,940,650	36,940,650
SVS Registration N°759 08.20.2013	C	-	6,165,641	6,165,640	12,331,424	24,662,705
SVS Registration N°760 08.20.2013	D	-	-	-	98,662,919	98,662,919
SVS Registration N°760 04.02.2014	E	-	-	-	73,881,307	73,881,307
Yankee Bonds	-	-	-	-	348,881,250	348,881,250
Total		10,809,209	17,277,142	11,442,489	622,891,487	662,420,327

16.2.4 Market rating

The bonds issued on the Chilean market had the following rating at December 31, 2014:

AA: ICR Compañía Clasificadora de Riesgo Ltda. rating.

AA: Fitch Chile Clasificadora de Riesgo Limitada rating.

The rating of bonds issued on the international market as of December 31, 2014 is the following:

BBB: Standard&Poors rating.

A-: Fitch Chile Clasificadora de Riesgo Limitada rating.

16.2.5 Restrictions

16.2.5.1 Restrictions regarding bonds placed abroad

On September 26, 2013, Andina issued a bond in the U.S. Market (Yankee Bonds) for US\$575 million at a coupon rate of 5.000% maturing on October 1, 2023. These bonds do not have financial restrictions.

16.2.5.2 Restrictions regarding bonds placed in the local market

Restrictions regarding the issuance of bonds for a fixed amount registered under number 254.

During 2001, Andina placed local bonds in the Chilean market. The issuance was structured into two series, one of which matured during 2008.

The outstanding series as of December 31, 2014 is Series B for a nominal amount of up to UF 4 million, of which amount UF 3.7 million in bonds were placed with final maturity in the year 2026 at a 6.50% annual interest rate. The balance of outstanding capital as of December 31, 2014 is UF2,901 million.

Series B was issued with charge to the Bonds Line registered with the Securities Registrar under number 254 dated June 13, 2001.



Regarding Series B, the Issuer is subject to the following restrictions:

- Maintain an indebtedness level where Consolidated Financial Liabilities does not exceed Consolidated Equity by 1.20 times. For these purposes Consolidated Financial Liabilities shall be regarded as Liabilities Payable bearing interest, namely: (i) other current financial liabilities, plus (ii) other non-current financial liabilities. Consolidated Equity will be regarded as total equity including non-controlling interest.

As of December 31, 2014, indebtedness level is 0.88 times of consolidated equity.

The breakdown of accounts with the respective amounts used for the previous calculation is summarized as follows (in thousand Chilean pesos):

As of December 31, 2014, the values of items included in this indicator are the following:	ThCh\$
Other current financial liabilities	83,402,440
Other non-current financial liabilities	726,616,440
Total consolidated equity	918,997,733

- Maintain, and in no manner lose, sell, assign or transfer to a third party, the geographical area currently denominated as the "Metropolitan Region" (Región Metropolitana) as a territory in Chile in which we have been authorized by The Coca-Cola Company for the development, production, sale and distribution of products and brands of the licensor, in accordance to the respective bottler or license agreement, renewable from time to time.
- Not lose, sell, assign, or transfer to a third party any other territory of Argentina or Brazil, which as of this date is franchised by TCCC to the Company for the development, production, sale and distribution of products and brands of such licensor, as long as any of these territories account for more than 40% of the Issuer's Adjusted Consolidated operating cash flow.
- Maintain consolidated assets free of any pledge, mortgage or other encumbrances for an amount at least equal to 1.30 times of the issuer's unsecured consolidated liabilities.

As of December 31, 2014, this index is 1.59 times.

The breakdown of accounts with the respective amounts used for the previous calculation is summarized as follows:

As of December 31, 2014, the values of items included in this restriction are the following:	ThCh\$
Consolidated assets free of collateral, mortgages or other liens	2,149,231,064
Unsecured consolidated liabilities payable	1,350,175,558

Restrictions regarding bond lines registered in the Securities Registered under numbers 640 and 641.

As a consequence of our merger with Coca-Cola Polar S.A., Andina became a debtor of the following two bonds placed in the Chilean market in 2010:

- **Series A:** UF 1.0 million of Series A bonds due 2017, bearing an annual interest of 3.00%. As of December 31, 2014, the balance of outstanding capital is UF 0.750 million.
- **Series C:** UF 1.5 million of Series C bonds due 2031, bearing an annual interest rate of 4.00%. As of December 31, 2014, the balance of outstanding capital is UF 1.5 million.

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Series A and Series C were issued with charge to the Bond Lines registered with the Securities Registrar, under numbers 640 and 641, respectively, both on August 23, 2010.

Regarding Series A and Series C, the Issuer is subject to the following restrictions:

- Maintain a level of "Net Financial Debt" within its quarterly financial statements that may not exceed 1.5 times, measured over figures included in its consolidated statement of financial position. To this end, net financial debt shall be defined as the ratio between net financial debt and total equity of the issuer (equity attributable to controlling owners plus non-controlling interest). On its part, net financial debt will be the difference between the Issuer's financial debt and cash.

As of December 31, 2014, net financial debt was 0.79 times.

The breakdown of accounts with the respective amounts used for the previous calculation is summarized as follows:

As of December 31, 2014, the values of items included in this indicator are the following:	ThCh\$
Cash and cash equivalent	79,514,434
Other current financial liabilities	83,402,440
Other non-current financial liabilities	726,616,440
Total consolidated equity	918,997,733

- Maintain consolidated assets free of any pledge, mortgage or other encumbrances for an amount at least equal to 1.30 times of the issuer's unsecured consolidated liabilities.

As of December 31, 2014, this index is 1.59 times.

The breakdown of accounts with the respective amounts used for the previous calculation is summarized as follows:

As of December 31, 2014, the values of items included in this restriction are the following:	ThCh\$
Consolidated assets free of collateral, mortgages or other liens	2,149,231,064
Consolidated liabilities payable not guaranteed	1,350,175,558

- Not carry out investments in instruments issued by related parties, nor carry out with these parties any other operations not related to normal business, in conditions that may be more unfavorable to the Issuer regarding those prevailing in the market.
- Maintain a level of "Financial net coverage" in its quarterly financial statements of more than 3 times. Net financial coverage means the ratio between the Issuer's Ebitda for the past 12 months and net financial expenses (financial income less financial expenses) of the issuer for the past 12 months. However, this restriction will be considered breached when the mentioned net financial coverage level is lower than the level previously indicated during two consecutive quarters.

As of December 31, 2014 net financial coverage level is 5.13 times.



The breakdown of accounts with the respective amounts used for the previous calculation is summarized as follows:

As of December 31, 2014, the values of items included in this indicator are the following:	ThCh\$
(+) Consolidated Ebitda between January 1 and December 31, 2014	289,739,619
(+) Consolidated financial income between January 1 and December 31, 2014	8,655,623
(-) Consolidated financial expenses between January 1 and December 31, 2014	65,081,431

Restrictions regarding bond lines registered in the Securities Registered under numbers 759 and 760.

During 2013 and 2014, Andina placed local bonds in the Chilean market. The issuance was structured into two series.

- Series C outstanding as of December 31, 2014, for a nominal value of up to UF 3 million, of which bonds were placed for a nominal amount of UF1.0 million with final maturity during year 2020 at an annual interest rate of 3.50% issued against line number 759. Outstanding capital as of December 31, 2014 is UF 1.0 million.
- Series D and E outstanding at December 31, 2014 for a total nominal value of UF 8 million, of which UF 4 million were placed in bonds during August, 2013 (series D) and UF 3 million during April, 2014 (series E), with final maturity in 2034 and 2035, respectively, issued with charge against line number 760. The annual interest rates are 3.8% for Series D and 3.75% for Series E. The outstanding capital balance at December 31, 2014 of both series amounts to UF 7.0 million.

Regarding Series C, D and E, the Issuer is subject to the following restrictions:

- Maintain an indebtedness level where net consolidated financial liabilities does not exceed consolidated equity by 1.20 times. For these purposes consolidated financial liabilities shall be regarded as liabilities payable bearing interest, namely: (i) other current financial liabilities, plus (ii) other non-current financial liabilities, less (iii) cash and cash equivalent and (iv) other current financial assets. Consolidated Equity will be regarded as total equity including non-controlling interest.

As of December 31, 2014, indebtedness level is 0.68 Times of consolidated equity .

The breakdown of accounts with the respective amounts used for the previous calculation is summarized as follows:

As of December 31, 2014, the values of items included in this indicator are the following:	ThCh\$
Cash and cash equivalent	79,514,434
Other current financial assets	106,577,042
Other current financial liabilities	83,402,440
Other non-current financial liabilities	726,616,440
Total consolidated equity	918,997,733

- Maintain consolidated assets free of any pledge, mortgage or other encumbrances for an amount at least equal to 1.30 times of the issuer's unsecured consolidated liabilities payable.

As of December 31, 2014, this index is 1.59 times.

The breakdown of accounts with the respective amounts used for the previous calculation is summarized as follows:

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

As of December 31, 2014, the values of items included in this restriction are the following:	ThCh\$
Consolidated assets free of collateral, mortgages or other liens	2,149,231,064
Consolidated liabilities payable not guaranteed	1,350,175,558

- Maintain, and in no manner lose, sell, assign or transfer to a third party, the geographical area currently denominated as the "Metropolitan Region" as a territory franchised to the Issuer in Chile by The Coca-Cola Company, hereinafter also referred to as "TCCC" or the "Licensor" for the development, production, sale and distribution of products and brands of said licensor, in accordance to the respective bottler or license agreement, renewable from time to time. Losing said territory, means the non-renewal, early termination or cancellation of this license agreement by TCCC, for the geographical area today called "Metropolitan Region". This reason shall not apply if, as a result of the loss, sale, transfer or disposition, of that licensed territory is purchased or acquired by a subsidiary or an entity that consolidates in terms of accounting with the Issuer.
- Not lose, sell, assign, or transfer to a third party any other territory of Argentina or Brazil, which as of the issuance date of these instruments is franchised by TCCC to the Issuer for the development, production, sale and distribution of products and brands of such licensor, as long as any of these territories account for more than 40% of the Issuer's Adjusted Consolidated Operating Cash Flow of the audited period immediately before the moment of loss, sale, assignment or transfer. For these purposes, the term "Adjusted Consolidated Operating Cash Flow" shall mean the addition of the following accounting accounts of the Issuer's Consolidated Statement of Financial Position: (i) "Gross Profit" which includes regular activities and cost of sales; less (ii) "Distribution Costs"; less (iii) "Administrative Expenses"; plus (iv) "Participation in profits (losses) of associates and joint ventures that are accounted for using the equity method"; plus (v) "Depreciation"; plus (vi) "Intangibles Amortization".

As of December 31, 2014 and 2013, the Company complies with all financial collaterals.

16.2.6 Repurchased bonds

In addition to UF bonds, the Company holds bonds that it has repurchased in full through companies that are included in the consolidation:

Through its subsidiaries, Abisa Corp S.A. (formerly Pacific Sterling), Embotelladora Andina S.A. repurchased its Yankee Bonds issued on the U.S. Market during the years 2000, 2001, 2002, 2007 and 2008. On December 15, 2014, Embotelladora Andina S.A. rescued US\$200 million in outstanding bonds from its subsidiary Abisa Corp S.A., thus since legally debtor and creditor are joined in a single entity, the mentioned bond liability becomes extinguished.

The subsidiary Rio de Janeiro Refrescos Ltda. maintains a liability corresponding to a bond issuance for US \$75 million due in December 2020 and semi-annual interest payments. On December 31, 2014 these issues belong to Andina, until December 31, 2012 belong to the subsidiary Abisa Corp S.A., (former Pacific Sterling). On January 1, 2013, Abisa Corp S.A. transferred the totality of this asset to Embotelladora Andina S.A., passing the latter to be the creditor of the above mentioned Brazilian subsidiary. As a result, in these consolidated financial statements the assets and liabilities related to the transaction have been eliminated. In addition, the transaction has been treated as a net investment of the group in the Brazilian subsidiary, consequently the effects of exchange rate differences between the dollar and the functional currency of each one have been recorded in other comprehensive income.

16.3.1 Derivative contract obligations.

Please see details in Note 21.

16.4.1 Current liabilities for leasing agreements

Indebted entity			Creditor entity						Maturity		Total	
Name	Country	Tax, ID	Name	Country	Currency	Amortization type	Effective rate	Nominal rate	Up to 90 días ThCh\$	90 days up to 1 year ThCh\$	at 12.31.2014 ThCh\$	at 12.31.2013 ThCh\$
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	10.21%	10.22%	39,290	39,290	78,580	110,098
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	9.65%	9.47%	5,939	17,817	23,756	6,971
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Cogeracao Ligth Esco	Brazil	Brazilian real	Monthly	13.00%	13.00%	133,630	471,475	605,105	-
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Alfa	Brazil	Brazilian real	Monthly	13.00%	13.00%	79,950	162,869	242,819	1,370,828
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Bradesco	Brazil	Brazilian real	Monthly	13.06%	13.06%	72,183	175,661	247,844	246,334
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Citibank	Brazil	Brazilian real	Monthly	12.70%	12.70%	221,575	433,556	655,131	1,594,463
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	12.68%	12.68%	215,864	1,496,888	1,712,752	1,782,674
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	13.49%	13.49%	31,592	16,904	48,496	148,266
Embotelladora del Atlántico S.A.	Argentina	Foreign	Tetra Pak SRL	Argentina	Dollars	Monthly	12.00%	12.00%	17,619	56,125	73,744	56,582
Total											3,688,227	5,316,216

As of December 31, 2014 and 2013

Indebted entity			Creditor entity			Maturity								
Name	Country	Tax ID,	Name	Country	Currency	Amortization year	Effective rate	Nominal rate	1 year up to 2 years ThCh\$	More 2 years up to 3 years ThCh\$	More 3 years up to 4 years ThCh\$	More 4 years up to 5 years ThCh\$	More 5 years ThCh\$	at 12.31.2014 ThCh\$
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	10.21%	10.22%	479,460	-	-	-	-	479,460
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	9.65%	9.47%	18,881	-	-	-	-	18,881
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Cogeracao Ligth Esco	Brazil	Brazilian real	Monthly	13.00%	13.00%	1,945,291	17,775,797	-	-	-	19,721,088
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Alfa	Brazil	Brazilian real	Monthly	13.00%	13.00%	43,401	-	-	-	-	43,401
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Bradesco	Brazil	Brazilian real	Monthly	13.06%	13.06%	125,635	-	-	-	-	125,635
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Citibank	Brazil	Brazilian real	Monthly	12.70%	12.70%	786,477	-	-	-	-	786,477
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	12.68%	12.68%	1,306,378	-	-	-	-	1,306,378
Embotelladora del Atlántico S.A.	Argentina	Foreign	Tetra Pak SRL	Argentina	Dollars	Monthly	12.00%	12.00%	500,101	-	-	-	-	500,101
Total														22,981,421

Indebted entity			Creditor entity			Maturity								
Name	Country	Tax ID,	Name	Country	Currency	Amortization year	Effective rate	Nominal rate	1 year up to 2 years ThCh\$	More 2 years up to 3 years ThCh\$	More 3 years up to 4 years ThCh\$	More 4 years Up to 5 years ThCh\$	More 5 years ThCh\$	at 12.31.2012 ThCh\$
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	10.21%	10.22%	824,548	-	-	-	-	824,548
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	9.65%	9.47%	53,764	-	-	-	-	53,764
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Alfa	Brazil	Brazilian real	Monthly	13.00%	13.00%	192,802	-	-	-	-	192,802
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Bradesco	Brazil	Brazilian real	Monthly	13.06%	13.06%	248,187	-	-	-	-	248,187
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Citibank	Brazil	Brazilian real	Monthly	12.70%	12.70%	671,942	-	-	-	-	671,942
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	12.68%	12.68%	1,437,383	-	-	-	-	1,437,383
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	13.49%	13.49%	26,057	-	-	-	-	26,057
Embotelladora del Atlántico S.A.	Argentina	Foreign	Tetra Pak SRL	Argentina	Dollars	Monthly	12.00%	12.00%	63,761	71,848	80,960	279,593	-	496,162
Total														3,950,845

NOTE 17 TRADE AND OTHER CURRENT ACCOUNTS PAYABLE

a) Trade and other current accounts payable are detailed as follows:

Item	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Trade accounts payable	160,783,084	162,980,833
Withholdings tax	47,207,050	41,564,170
Others	20,188,978	5,901,295
Total	228,179,112	210,446,298

- b) The Company maintains commercial lease agreements for forklifts, vehicles, properties and machinery. These lease agreements have an average duration of one to five years excluding renewal options. No restrictions exist with respect to the lessee by virtue of these lease agreements.

Future payments of the Company's operating leases are as follows:

Item	12.31.2014 ThCh\$
Maturity within one year	5,377,854
Maturity between one and eight years	2,220,125
Total	7,597,979

Total expenses related to operating leases maintained by the Company as of December 31, 2014 and 2013 amounted to ThCh\$4,915,222 and ThCh\$5,261,246 respectively.

NOTE 18 CURRENT AND NON-CURRENT PROVISIONS**18.1** Balances

The balances of provisions recorded by the Company at December 31, 2014 and 2013 are detailed as follows:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Litigation ⁽¹⁾	77,812,345	77,812,294
Total	77,812,345	77,812,294
Current	365,832	269,906
Non-current	77,446,513	77,542,388
Total	77,812,345	77,812,294

(1) Corresponds to the provision for probable fiscal, labor and trade contingency losses based on the opinion of our legal advisors, according to the following breakdown:

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Detail (see note 22.1)	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Tax contingencies	68,750,633	73,238,000
Labor contingencies	4,671,795	4,077,980
Civil contingencies	4,389,917	496,314
Total	77,812,345	77,812,294

18.2 Movements

Movement of provisions is detailed as follows:

	12.31.2014			12.31.2013		
Description	Litigation ThCh\$	Others ThCh\$	Total ThCh\$	Litigation ThCh\$	Others ThCh\$	Total ThCh\$
Opening Balance at January	77,812,294	-	77,812,294	6,821,165	195,103	7,016,268
Increase due to business combination	-	-	-	70,902,559	-	70,902,559
Additional provisions	-	-	-	-	-	-
Increase (decrease) in existing provisions	1,064,399	-	1,064,399	2,109,425	(195,103)	1,914,322
Payments	(2,403,975)	-	(2,403,975)	(2,201,350)	-	(2,201,350)
Increase (decrease) due to foreign exchange differences	1,339,627	-	1,339,627	180,495	-	180,495
Total	77,812,345	-	77,812,345	77,812,294	-	77,812,294

NOTE 19 OTHER CURRENT AND NON-CURRENT NON-FINANCIAL LIABILITIES

Other current and non-current liabilities at each reporting period end are detailed as follows:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Minimum dividend	695,729	1,451,092
Dividend payable	9,164,842	13,489,949
Employee remuneration payable	14,563,449	8,749,678
Accrued vacations	13,183,296	12,690,387
Other	2,192,222	1,987,728
Total	39,799,538	38,368,834
Current	39,367,048	37,446,336
Non-current	432,490	922,498
Total	39,799,538	38,368,834



NOTE 20 EQUITY

20.1 Paid-in capital

On August 21, 2013 saw the decline of paid capital as of right for not having alienated third 67 shares of Series A and 8,065 Series B shares, which the Company acquired in 2012, to shareholders exercised their right to retire when it was merged with Embotelladoras Coca-Cola Polar S.A, thus passing the capital paid a total of ThCh \$ 270,759,299 to a total of ThCh\$ 270,737,574.

The paid-in capital of the Company totaled ThCh\$270,737,574 as of December 31, 2014 and 2013. The distribution and classification is detailed as follows:

20.1.1 Number of shares:

Series	Number of shares subscribed		Number of shares paid in		Number of voting shares	
	2014	2013	2014	2013	2014	2013
A	473,289,301	473,289,301	473,289,301	473,289,301	473,289,301	473,289,301
B	473,281,303	473,281,303	473,281,303	473,281,303	473,281,303	473,281,303

20.1.2 Equity:

Series	Subscribed capital		Paid-in capital	
	2014 ThCh\$	2013 ThCh\$	2014 ThCh\$	2013 ThCh\$
A	135,379,504	135,379,504	135,379,504	135,379,504
B	135,358,070	135,358,070	135,358,070	135,358,070
Total	270,737,574	270,737,574	270,737,574	270,737,574

20.1.3 Rights of each series:

- **Series A:** Elect 12 of the 14 Directors
- **Series B:** Receives an additional 10% of dividends distributed to Series A and elects 2 of the 14 Directors.

20.2 Dividend policy

According to Chilean law, cash dividends must be paid equal to at least 30% of annual net profit, barring a unanimous vote by shareholders to the contrary. If there is no net profit in a given year, the Company will not be legally obligated to pay dividends from retained earnings. At the April 2014 Annual Shareholders Meeting, the shareholders authorised to pay out of the 2013 earnings one final dividend to complete 30% required by the law 18,046 and 2 additional dividends payments; one in May, 2014 and the other in August, 2014.

Pursuant to Circular Letter N° 1,945 of the Chilean Superintendence of Securities and Insurance dated September 29, 2009, the Company's Board of Directors decided to maintain the initial adjustments from adopting IFRS as retained earnings for future distribution.

Notes to the Consolidated Financial Statements

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Retained earnings at the date of IFRS adoption amounted to ThCh\$ 19,260,703, of which ThCh\$ 4,059,927 have been realized at December 31, 2014 and are available for distribution as dividends in accordance with the following:

Description	Event when amount is realized	Amount of accumulated earnings at 01.01.2009 ThCh\$	Realized at 12.31.2014 ThCh\$	Amount of accumulated earnings at 12.31.2014 ThCh\$
Revaluation of assets	Sale or impairment	12,538,123	(2,524,449)	10,013,674
Foreign currency translation differences of investments in related companies	Sale or impairment	6,393,518	(1,481,482)	4,912,036
Full absorption cost accounting	Sale of products	813,885	(813,885)	-
Post-employment benefits actuarial calculation	Termination of employees	929,560	(550,944)	378,616
Deferred taxes complementary accounts	Amortization	(1,414,383)	1,310,833	(103,550)
Total		19,260,703	(4,059,927)	15,200,776

The dividends declared and paid during 2014 and 2013 are presented below:

Dividend payment date		Dividend type	Profits imputable to dividends	Ch\$ per Series A Share	Ch\$ per Series B Share
2013	May	Additional	2012	12.30	13.53
2013	June	Interim	2013	12.30	13.53
2013	Novembre	Additional	2012	47.00	51.70
2013	December	Interim	2013	13.10	14.41
2014	May	Additional	Retained Earnings	12.37	13.61
2014	May	Final	2013	1.46	1.61
2014	August	Additional	Retained Earnings	12.37	13.61
2014	October	Interim	2014	13.10	14.41
2014	December ^(*)	Interim	2014	9.00	9.90

(*) As of December 31, 2014 this dividend is yet to be paid and in accordance to the agreements of the Board of Directors held during December 2014, will be available to shareholders beginning January 29, 2015.

20.3 Effect of the Tax Reform in Chile

In accordance to what has been described in Note 10.1, the effects of the amendments in the valuation of deferred taxes resulting from rate changes introduced by Law N°20,780 caused a ThCh\$23,615,151 decrease in accumulated earnings.



20.4 Reserves

The balance of other reserves include the following:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Polar acquisition	421,701,520	421,701,520
Foreign currency translation reserves	(53,285,698)	(81,527,711)
Cash flow hedge reserve	6,125,615	2,258,144
Reserve for employee benefit actuarial gains or losses	(1,237,993)	(1,128,824)
Legal and statutory reserves	5,435,538	5,435,538
Total	378,738,982	346,738,667

20.4.1 Polar acquisition

This amount corresponds to the fair value of the issuance of shares of Embotelladora Andina S.A., used to acquire Embotelladoras Coca-Cola Polar S.A.

20.4.2 Cash flow hedge reserve

They arise from the fair value of the existing derivative contracts that have been qualified for hedge accounting at the end of each financial period. When contracts are expired, these reserves are adjusted and recognized in the income statement in the corresponding period (see Note 21).

20.4.3 Reserve for employee benefit actuarial gains or losses

Corresponds to the restatement effect of employee benefits actuarial losses, that according to IAS 19 amendments must be carried to other comprehensive income.

20.4.4 Legal and statutory reserves

In accordance with Official Circular No. 456 issued by the Chilean Superintendence of Securities and Insurance, the legally required price-level restatement of paid-in capital for 2009 is presented as part of other equity reserves and is accounted for as a capitalization from Other Reserves with no impact on net income or retained earnings under IFRS. This amount totaled ThCh\$ 5,435,538 at December 31, 2009.

20.4.5 Foreign currency translation reserves

This corresponds to the conversion of the financial statements of foreign subsidiaries whose functional currency is different from the presentation currency of the consolidated financial statements. Additionally exchange differences between accounts receivable kept by the companies in Chile with foreign subsidiaries are presented in this account, which have been treated as investment equivalents accounted for using the equity method. A breakdown of translation reserves is presented below:

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Brazil	(30,861,504)	(36,125,708)
Argentina	(56,273,418)	(46,087,935)
Paraguay	41,657,749	8,586,782
Exchange rate differences in related companies	(7,808,525)	(7,900,850)
Total	(53,285,698)	(81,527,711)

The movement of this reserve for the fiscal periods ended December 31, 2014 and 2013 respectively is detailed as follows:

Description	12.31.2014 ThCh\$	12.31.2013 ThCh\$
Brazil	5,264,204	(9,220,656)
Argentina	(10,185,483)	(16,638,937)
Paraguay	33,070,967	8,562,534
Exchange rate differences in related companies	92,325	(675,107)
Total	28,242,013	(17,972,166)

20.5 Non-controlling interests

This is the recognition of the portion of equity and income from subsidiaries that are owned by third parties, Details of this account at December 31, 2014 are as follow:

Description	Percentage % 2014	Non-controlling Interests	
		Shareholders equity 2014 ThCh\$	Income 2014 ThCh\$
Embotelladora del Atlántico S.A.	0.0171	13,181	2,014
Andina Empaques Argentina S.A.	0.0209	2,093	536
Paraguay Refrescos S.A.	2.1697	5,996,843	400,771
Vital S.A.	35.0000	8,910,290	(286,878)
Vital Aguas S.A.	33.5000	1,948,634	21,517
Envases Central S.A.	40.7300	4,832,197	179,243
Total		21,703,238	317,203

20.6 Earnings per share

The basic earnings per share presented in the statement of comprehensive income is calculated as the quotient between income for the period and the average number of shares outstanding during the same period.

The earnings per share used to calculate basic and diluted earnings per share is detailed as follows:

12.31.2014			
Earnings per share	SERIES A	SERIES B	TOTAL
Earnings attributable to shareholders (ThCh\$)	35,948,035	39,542,200	75,490,235
Average weighted number of shares	473,289,301	473,281,303	946,570,604
Earnings per basic and diluted share (in Chilean pesos)	75.95	83.55	79.75

12.31.2013			
Earnings per share	SERIES A	SERIES B	TOTAL
Earnings attributable to shareholders (ThCh\$)	42,373,551	46,609,127	88,982,678
Average weighted number of shares	473,289,301	473,281,303	946,570,604
Earnings per basic and diluted share (in Chilean pesos)	89.53	98.48	94.01

NOTE 21 DERIVATIVE ASSETS AND LIABILITIES

The company held the following derivative instruments at December 31, 2014 and 2013:

21.1 Derivatives accounted for as cash flow hedges:

a) Cross Currency Swap Itau Credit.

As of December 31, 2014, the Company maintained derivative contracts to ensure U.S. dollar denominated bank liabilities in Brazil amounting to ThUS\$ 53,574, to convert them to liabilities in Brazilian Real. The valuation of these contracts was performed at their fair values, yielding a receivable value of ThCh\$8,459,531 at December 31, 2014 which is presented in other financial assets non-current. In addition, the excess value of the derivative above the hedged items of ThCh\$ 639,447 (ThCh\$ 1,371,220 in 2013) has been recognized within other equity reserves as of December 31, 2014. The amount of income recognized in results for financial liabilities in US Dollars that were neutralized by the recycling of derivative contracts from equity amounted to ThCh\$ 1,632,629 at December 31, 2014 (ThCh\$ 3,128,270 at December 31, 2013).

b) Cross Currency Swaps associated with US Bonds.

At December 31, 2014, the Company entered into cross currency swap derivative contracts to convert US Dollar public bond obligations of US\$570 million into UF and Real liabilities to hedge the Company's exposure to variations in foreign exchange rates. These swap contracts have the same terms of the underlying bond obligation and expire in 2023. The fair value of these derivatives resulted in an asset of ThCh\$42,547,508 at December 31, 2014, which is presented as other financial assets non-current. In addition excess value of the derivative above the hedged items of ThCh\$5,861,704 has been recognized within other equity reserves as of December 31, 2014. The ineffective portion amount of ThCh\$5,995,530 (ThCh\$559,875 at December 31, 2013) associated with this hedge was recorded in other gains and losses.

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The amount of net earnings recognized in income for financial liabilities in U.S. dollars and those declared as effective that were neutralized by the recycling of capital derivative contracts amounted to ThCh\$16,427,083 (ThCh\$1,421,253 in 2013).

21.2 Derivatives accounted for as financial assets and liabilities at fair value through profit and loss:

In 2012, 2013 and 2014, the Company entered into foreign currency forward contracts to hedge its exposure to expected future raw materials purchases in US Dollars during the years 2013, 2014 and 2015. The total amount of outstanding forward contracts were US\$125.1 million at December 31, 2014 (US\$103.3 million at December 31, 2013). These agreements were recorded at fair value, resulting in a net gains of ThCh\$196,009 for the period ended December 31, 2013 (net gains of ThCh\$ 1,711,816 at December 31, 2013). The fair value of these derivative contracts is an asset of ThCh\$ 2,871,333 and liability of ThCh\$ 4,431,484 at December 31, 2014 (assets of ThCh\$1,949,958 and liabilities of ThCh\$1,985,954 at December 31, 2013). The agreements that ensure future flows of foreign currency have been designated as hedge beginning August 1, 2014, following hedge accounting as of that date, at December 31, 2014, as a result of this methodology the Company registered a net balance of ThCh\$ 375,536 as a capital decrease associated with the fair value of existing contracts. Futures contracts that ensure prices of future materials have not been designated as hedge agreements, whereby its effects on variations in fair value are accounted for directly under statements of income in the "other gains and losses" account.

These derivative contracts do not qualify for hedge accounting and are accounted for as investment contracts with the changes in fair value recorded directly in the income statement each reporting period.

Fair value hierarchy

The Company had total assets related to its foreign exchange derivative contracts of ThCh\$53,878,373 and liabilities to ThCh\$4,431,484 at December 31, 2014 (assets for ThCh\$11,264,459 and liabilities for ThCh\$1,985,954 at December 31, 2013). Those contracts covering existing items have been classified in the same category of hedged, the net amount of derivative contracts by concepts covering forecasted items have been classified in financial assets and financial liabilities. All the derivative contracts are carried at fair value in the consolidated statement of financial position. The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1 : Quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included in level 1 that are observable for the assets and liabilities, either directly (that is, as prices) or indirectly (that is, derived from prices).

Level 3: Inputs for assets and liabilities that are not based on observable market data.

During the period ended December 31, 2014, there were no transfers of items between fair value measurement categories; all of which were valued during the period using level 2.

Fair Value Measurements at December, 31 2014

	Quoted prices in active markets for identical assets or liabilities (Level 1) ThCh\$	Observable market data (Level 2) ThCh\$	Unobservable market data (Level 3) ThCh\$	Total ThCh\$
Assets				
Current assets				
Other current financial assets	-	2,871,333	-	2,871,333
Other non-current financial assets	-	51,007,240	-	51,007,240
Total assets	-	53,878,573	-	53,878,573
Liabilities				
Current liabilities				
Other current financial liabilities	-	4,431,484	-	4,431,484
Total liabilities	-	4,431,484	-	4,431,484

Fair Value Measurements at December, 31 2013

	Quoted prices in active markets for identical assets or liabilities (Level 1) ThCh\$	Observable market data (Level 2) ThCh\$	Unobservable market data (Level 3) ThCh\$	Total ThCh\$
Assets				
Current assets				
Other current financial assets	-	3,342,172	-	3,342,172
Other non-current financial assets	-	7,922,287	-	7,922,287
Total assets	-	11,264,459	-	11,264,459
Liabilities				
Current liabilities				
Other current financial liabilities	-	1,037,473	-	1,037,473
Other non-current financial liabilities	-	948,481	-	948,481
Total liabilities	-	1,985,954	-	1,985,954

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

NOTE 22 CONTINGENCIES AND COMMITMENTS

22.1 Lawsuits and other legal actions:

In the opinion of the Company's legal counsel, the Parent Company and its subsidiaries do not face judicial or extra-judicial contingencies that might result in material or significant losses or gains, except for the following:

- 1) Embotelladora del Atlántico S.A. faces labor, tax, civil and trade lawsuits. Accounting provisions have been made for the contingency of a probable loss because of these lawsuits, totaling ThCh\$1,430,150. Management considers it unlikely that non-provisioned contingencies will affect the Company's income and equity, based on the opinion of its legal counsel. Additionally Embotelladora del Atlántico S.A. maintains time deposits for an amount of ThCh\$1,055,127 to guaranty judicial liabilities.
- 2) Rio de Janeiro Refrescos Ltda. faces labor, tax, civil and trade lawsuits. Accounting provisions have been made for the contingency of a probable loss because of these lawsuits, totaling ThCh\$76,016,363. Management considers it unlikely that non-provisioned contingencies will affect the Company's income and equity, based on the opinion of its legal counsel. As it is customary in Brazil, Rio de Janeiro Refrescos Ltda. maintains judicial deposits and assets given in pledge to secure the compliance of certain processes, irrespective of whether these have been classified as a possible, probable or remote. The amounts deposited or pledged as a legal guarantees as of December 31, 2014 and 2013 amounted to ThCh\$113,574,536 and ThCh\$114,126,292 respectively

a) Tax contingencies resulting from credits on tax on industrialized products (IPI).

Rio de Janeiro Refrescos is a party to a series of proceedings under way, in which the Brazilian federal tax authorities demand payment of value-added tax on industrialized products (Imposto sobre Produtos Industrializados, or IPI) allegedly owed by ex-Companhia de Bebidas Ipiranga totaling approximately R\$1,379,707,155.

The Company rejects the position of the Brazilian tax authority in these procedures, and considers that Companhia de Bebidas Ipiranga was entitled to claim IPI tax credits in connection with purchases of certain exempt raw materials from suppliers located in the Manaus free trade zone.

Based on the opinion of its advisers, and judicial outcomes to date, Management estimates that these procedures do not represent probable losses, and has net recorded a provision on these matters.

Notwithstanding the above, the accounting standards of financial information related to business combination in terms of distribution of the purchase price, establish that contingencies must be valued one by one according to their probability of occurrence and discounted to fair value from the date on which it is deemed the loss can be generated. According to this criteria, an initial provision has been made in the business combination accounting for an amount of R\$ 200.6 million equivalent to ThCh\$44,939,519. (ThCh\$45,822,657 in currency of December 31, 2014).

b) Tax contingencies on ICMS and IPI causes.

They refer mainly to tax settlements issued by advance appropriation of ICMS credits on fixed assets, payment of the replacement of ICMS tax to the operations, untimely IPI credits calculated on bonuses, among other claims.

The Company does not consider that these judgments will result in significant losses, given that their loss is considered unlikely. However, the accounting standards of financial information related to business combination

in terms of distribution of the purchase price, establish contingencies must be valued one by one according to their probability of occurrence and discounted to fair value from the date on which it is deemed that the loss can be generated. According to this criteria, an initial provision has been made in the business combination accounting for an amount of R\$ 126.3 million equivalent to ThCh\$ 28,298,481. (ThCh\$28,850,456 in currency of December 31, 2014).

- 3) Embotelladora Andina S.A., faces labor, tax, civil and trade lawsuits. Accounting provisions have been made for the contingency of a probable loss because of these lawsuits, totaling ThCh\$365,832. Management considers it is unlikely that non-provisioned contingencies will affect income and equity of the Company, in the opinion of its legal advisors.

22.2 Direct guarantees and restricted assets:

Guarantees and restricted December 31, 2014 and 2013 are detailed as follows:

Guarantees that compromise assets including in the financial statements:

Guarantee in favor of	Provided by		Committed assets		Carrying at	Balance pending payment on the closing date of the financial statements			Date of guarantee release	
	Name	Relationship	Guarantee	Type	12.31.2014 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$		2014 ThCh\$	2015 ThCh\$
Diverse suppliers	Embotelladora Andina S.A.	Parent Company	Cash and cash equivalents	Other debtors	-	-	21,172		-	-
Bodega San Francisco	Embotelladora Andina S.A.	Parent Company	Cash and cash equivalents	Cash and cash equivalents	6,788	6,788	6,788		-	6,788
Gas licuado Lipigas S.A.	Embotelladora Andina S.A.	Parent Company	Cash and cash equivalents	Cash and cash equivalents	1,140	1,140	1,140		-	1,140
Nazira Tala	Embotelladora Andina S.A.	Parent Company	Cash and cash equivalents	Cash and cash equivalents	3,416	3,416	3,416		-	3,416
Nazira Tala	Embotelladora Andina S.A.	Parent Company	Cash and cash equivalents	Cash and cash equivalents	3,508	3,508	3,508		-	3,508
Inmob. e Invers. Supetar Ltda.	Transportes Polar S.A.	Subsidiary	Cash and cash equivalents	Cash and cash equivalents	4,579	4,579	3,216		-	4,579
María Lobos Jamet	Transportes Polar S.A.	Subsidiary	Cash and cash equivalents	Cash and cash equivalents	2,565	2,565	1,000		-	2,565
Reclamantes ações trabalhistas	Rio de Janeiro Refrescos Ltda.	Subsidiary	Judicial deposit	Other non-current, non-financial assets	15,017,759	15,017,579	17,537,735		-	15,017,759
Diversos	Rio de Janeiro Refrescos Ltda.	Subsidiary	Property, plant and equipment	Property, plant and equipment	15,817,942	15,817,942	15,554,926		-	15,817,942
Instituciones Gubernamentales	Rio de Janeiro Refrescos Ltda.	Subsidiary	Judicial deposit	Other non-current, non-financial assets	6,944,052	6,944,052	6,550,967		-	6,944,052

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

Guarantee in favor of	Provided by		Committed assets		Carrying at			Balance pending payment on the closing date of the financial statements		Date of guarantee release	
	Name	Relationship	Guarantee	Type	12.31.2014 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$	2014 ThCh\$	2015 ThCh\$		
Instituciones Gubernamentales	Rio de Janeiro Refrescos Ltda.	Subsidiary	Property, plant and equipment	Property, plant and equipment	75,794,783	75,794,783	74,306,829	-	-	75,794,783	
Distribuidora Baraldo S.H.	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	1,419	1,419	1,741	-	-	1,419	
Acuña Gómez	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	2,129	2,129	2,611	-	-	2,129	
Municipalidad Gral. Alvear	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	9,170	9,170	11,249	-	-	9,170	
Municipalidad San Martín Mza	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	25,544	25,544	31,334	-	-	25,544	
Nicanor López	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	1,522	1,522	1,867	-	-	1,522	
Municipalidad Bariloche	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	385,720	385,720	473,149	-	-	385,720	
Municipalidad San Antonio Oeste	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	3,017	3,017	3,701	-	-	3,017	
Municipalidad Chivilcoy	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	979,627	979,627	10,828	-	-	979,627	
Municipalidad Carlos Casares	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	6,334	6,334	1,201,674	-	-	6,334	
Granada Maximiliano	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	12,772	12,772	-	-	-	12,772	
CICSA	Embotelladora del Atlántico S.A.	Subsidiary	Guarantees CICSA for packaging	Other current financial assets	39,524	39,524	-	-	-	39,524	
Locadores varios	Embotelladora del Atlántico S.A.	Subsidiary	Guarantee deposit for rentals	Other current financial assets	10,710	10,710	-	-	-	10,710	
Aduana de Ezeiza	Embotelladora del Atlántico S.A.	Subsidiary	Import machinery	Other current financial assets	9,924	9,924	-	-	-	9,924	

Guarantee in favor of	Provided by		Committed assets		Balance pending payment on the closing date of the financial statements			Date of guarantee release	
	Name	Relationship	Guarantee	Type	Carrying at 12.31.2014 ThCh\$	12.31.2014 ThCh\$	12.31.2013 ThCh\$	2014 ThCh\$	2015 ThCh\$
Municipalidad de Junin	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	8,300	8,300	-	-	8,300
Almada Jorge	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other non-current, non-financial assets	17,332	17,332	-	-	17,332
Banco Santander Rio	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other current financial assets	943,434	943,434	-	-	943,434
Banco Galicia	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other current financial assets	1,036,261	1,036,261	-	-	1,036,261
Banco HSBC	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other current financial assets	148,666	148,666	-	-	148,666
Banco Industrial	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other current financial assets	813,969	813,969	-	-	813,969
Banco ICBC	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other current financial assets	160,501	160,501	-	-	160,501
Rofex	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other current financial assets	1,729,820	1,729,820	-	-	1,729,820
					119,942,227				

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As of December 31, 2014 and 2013

Guarantees provided without obligation of assets included in the financial statements:

Provided by		Relationship	Committed assets		Balance pending payment on the closing date of the financial statements		Date of guarantee release	
Guarantee in favor of	Name		Guarantee	Type	12.31.2014 ThCh\$	12.31.2013 ThCh\$	2014 ThCh\$	2015 ThCh\$
Linde Gas Chile	Embotelladora Andina S.A.	Parent Company	Guarantee insurance	Guarantee insurance	546,075	472,149	-	546,075
Central de Restaurantes Aramark Ltda.	Embotelladora Andina S.A.	Parent Company	Guarantee insurance	Guarantee insurance	-	243,515	-	-
Echeverría, Izquierdo Ingeniería y Construcción,	Embotelladora Andina S.A.	Parent Company	Guarantee insurance	Guarantee insurance	515,348	487,776	-	515,348
Rabdstad Chile S.A.	Embotelladora Andina S.A.	Parent Company	Guarantee insurance	Guarantee insurance	640,000	-	640,000	-
Vigaflow S.A.	Embotelladora Andina S.A.	Parent Company	Guarantee insurance	Guarantee insurance	-	472,149	-	-
Transpores Vic Ben	Embotelladora Andina S.A.	Parent Company	Guarantee insurance	Guarantee insurance	-	472,149	-	-
Processos trabalhistas	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Guarantee insurance	567,285	556,149	-	567,285
Processos administrativos	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Guarantee insurance	2,041,360	2,001,285	-	2,041,360
Governo Federal	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Guarantee insurance	86,750	85,047	-	86,750
Governo Estadual	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Guarantee insurance	9,632,911	9,174,320	-	9,632,911
Others	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Guarantee insurance	1,246,117	204,520	-	1,246,117

NOTE 23 FINANCIAL RISK MANAGEMENT

The Company's businesses are exposed to a variety of financial and market risks (including foreign exchange risk, interest rate risk and price risk). The Company's global risk management program focuses on the uncertainty of financial markets and seeks to minimize potential adverse effects on the performance of the Company. The Company uses derivatives to hedge certain risks. Below is a description of the primary policies established by the Company to manage financial risks.

Interest Rate Risk

As of December 31, 2014, the Company carried all of its debt liabilities at a fixed rate, variability factors are given by the currencies in which they are set: UF and US\$ (are variable). As a result, the risk of fluctuations in market interest rates on the Company's cash flows is low.

The Company's greatest indebtedness corresponds to bonds of own issuance; the portion of bonds issued in the local market are denominated in Unidades de Fomento, indexed to inflation in Chile (the Company's sales are correlated with UF variations). If inflation in Chile would have generated a UF variation of 6.65% during the period between January 1



and December 31, 2014 (instead of 5.65%, excluding changes in the level of sales), the Company's income would have been lower by ThCh\$3,159,754.

There are also bonds of own issuance amounting to US\$575 million, which are hedged against the fluctuation of the U.S. dollar with cross currency swap agreements.

Exchange Rate Risk

The company is exposed to three types of risk caused by exchange rate volatility:

a) Exposure of foreign investment: this risk originates from the translation of net investment from the functional currency of each country (Brazilian Real, Paraguayan Guaraní, Argentine Peso) to the Parent Company's reporting currency (Chilean Peso). Appreciation or devaluation of the Chilean Peso with respect to each of the functional currencies of each country, originates decreases and increases in equity, respectively. The Company does not hedge this risk.

a.1 Investment in Argentina

As of December 31, 2014, the Company maintains a net investment of ThCh\$85,655,296 in Argentina, composed by the recognition of assets amounting to ThCh\$226,749,411 and liabilities amounting to ThCh\$141,094,115. These investments reported 25.7% of the Company's consolidated sales revenues.

As of December 31, 2014, the Argentine peso devalued 11.8% with respect to the Chilean peso

There are currently exchange restrictions in Argentina and a parallel foreign exchange market with a higher exchange rate than the official exchange rate.

If the official exchange rate in Argentina devalued reaching the informal rate of \$ 13.7 (42.7% devaluation), the Company would have lower income from the operations in Argentina of ThCh\$4,149,218, and a decrease in equity of ThCh\$26,340,652, originated by lower asset recognition of ThCh\$67,573,563 and lower liabilities recognition of ThCh\$41,232,911.

a.2 Investment in Brazil

As of December 31, 2014, the Company maintains a net investment of ThCh\$278,292,133 in Brazil, composed by the recognition of assets amounting to ThCh\$797,796,613 and liabilities amounting to ThCh\$519,504,480. These investments reported 39.8% of the Company's consolidated sales revenues.

As of December 31, 2014, the Brazilian Real appreciated 2.0% with respect to the Chilean peso.

If the exchange rate of the Brazilian Real appreciated an additional 5% with respect to the Chilean Peso, the Company would have greater income from the operation in Brazil of ThCh\$3,024,991, and a increase in equity of ThCh\$13,012,915, originated by higher asset recognition of ThCh\$37,734,122 and a higher liabilities recognition of ThCh\$24,721,207.

a.3 Investment in Paraguay

As of December 31, 2014, the Company maintains a net investment of ThCh\$276,385,512 in Paraguay, composed by the recognition of assets amounting to ThCh\$320,080,134 and liabilities amounting to ThCh\$43,694,622. These investments reported 7.2% of the Company's consolidated sales revenues.

As of December 31, 2014, the Paraguayan Guaraní appreciated 14.6% with respect to the Chilean peso.

If the exchange rate of the Paraguayan Guaraní appreciated an additional 5% with respect to the Chilean Peso, the Company would have greater income from the operations in Paraguay of ThCh\$4,514,068, and an increase in equity

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

of ThCh\$11,805,902, originated by higher asset recognition of ThCh\$13,952,118 and greater liabilities recognition of ThCh\$2,146,216.

b) Net exposure of assets and liabilities in foreign currency: the risk stems mostly from carrying liabilities in US dollar, so the volatility of the US dollar with respect to the functional currency of each country generates a variation in the valuation of these obligations, with consequent effect on results.

As of December 31, 2014, the Company maintains a net liability position totaling ThCh\$380,173,635, basically composed of obligations with the public and bank liabilities for ThCh\$385,921,380 offset partially by financial assets denominated in dollars for ThCh\$5,747,745.

Of total financial liabilities denominated in US dollars, ThCh\$32,679,114 come from debts taken by the Brazilian operation and are exposed to the volatility of the Brazilian Real against the US dollar. On the other and ThCh\$353,242,266 of US dollar liabilities correspond to Chilean operations, which are exposed to the volatility of the Chilean Peso against the US dollar.

In order to protect the Company from the effects on income resulting from the volatility of the Brazilian Real and the Chilean Peso against the U.S. dollar, the Company maintains derivative contracts (cross currency swaps) to cover almost 100% of US dollar-denominated financial liabilities.

By designating such contracts as hedging derivatives, the effects on income for variations in the Chilean Peso and the Brazilian Real against the US dollar, are mitigated annulling its exposure to exchange rates.

The Company's net exposure as of December 31, 2014 to foreign currency over existing assets and liabilities, discounting the derivatives contracts, is an asset position of ThCh\$2,713,995.

c) Assets purchased or indexed to foreign currency exposure: this risk originates from purchases of raw materials and investments in property, plant and equipment, whose values are expressed in a currency other than the functional currency of the subsidiary. Changes in the value of costs or investments can be generated through time, depending on the volatility of the exchange rate.

Annual purchases of raw materials denominated or indexed in U.S. dollars, amounts to 19% of our cost of sales or approximately US\$340 million.

In addition, and depending on market conditions, the Company enter into foreign currency derivatives contracts to lessen the effect of the exchange rate over cash expenditures expressed in US dollar, which mainly correspond to payment to suppliers of raw materials and fixed assets. US\$111.7 million for future purchases have been hedged as of December 31, 2014.

According to the percentage of purchases of raw materials which are carried out or indexed to U.S. dollars, a possible change in the value of the US dollar by 5% in the four countries where the Company operates, and excluding derivatives contracts taken to mitigate the effect of currency volatility, keeping everything constant, would lead to a lower accumulated result amounting to ThCh\$4,410,105 as of December 31, 2014. Currently, the Company has contracts to hedge this effect in Argentina, Brazil and Chile.

d) Commodities risk

The Company is subject to a risk of price fluctuations in the international markets for sugar, aluminum and PET resin, which are inputs required to produce beverages and, as a whole, account for 35% to 40% of operating costs. Procurement and anticipated purchase contracts are made frequently to minimize and/or stabilize this risk. When allowed by market

conditions commodity hedges have also been used in the past. The possible effects that exist in the present consolidated financial statements of a 5% eventual rise in prices of its main raw materials, would be a reduction in our accumulated results for the period ended December 31, 2014 of approximately ThCh\$9,455,581. To minimize the risk often supply contracts and anticipated purchases are made when market conditions warrant. Also been used commodity derivative instruments by \$13.4 million.

e) Liquidity risk

The products we sell are mainly paid for in cash and short term credit, therefore the Company's main source of financing comes from the cash flow of our operations. This cash flow has historically been sufficient to cover the investments necessary for the normal course of our business, as well as the distribution of dividends approved by the General Shareholders' Meeting. Should additional funding be required for future geographic expansion or other needs, the main sources of financing to consider are: (i) debt offerings in the Chilean and foreign capital markets (ii) borrowings from commercial banks, both internationally and in the local markets where the Company operates; and (iii) public equity offerings.

The following table presents our contractual and commercial obligations as of December 31, 2014:

Item	Maturity				
	1 year ThCh\$	More 1 year up to 2 ThCh\$	More 2 years up to 3 ThCh\$	More 3 years up to 4 ThCh\$	More 4 years ThCh\$
Bank debt	36,664,355	23,301,495	15,578,820	1,514,816	-
Bonds payable	41,746,599	41,563,261	47,483,291	40,975,386	820,165,956
Operating lease obligations	8,330,983	1,686,336	1,212,946	1,374,541	1,175,175
Purchase obligations	194,471,800	41,201,103	11,656,865	113,525,381	353,997
Total	281,213,737	107,752,195	75,931,922	157,390,124	821,695,128

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

NOTE 24 EXPENSES BY NATURE

Other expenses by nature are:

Details	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Direct production costs	841,172,891	709,805,149
Payroll and employee benefits	264,644,018	214,183,604
Transportation and distribution	172,927,314	153,775,697
Marketing	48,109,609	45,729,107
Depreciation and amortization	102,966,925	83,336,884
Repairs and maintenance	34,374,318	29,869,212
Other expenses	146,232,108	113,697,218
Total	1,610,427,183	1,350,396,871

NOTE 25 OTHER INCOME

Other operating income is detailed as follows:

Details	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Gain on disposal of property, plant and equipment	2,533,546	3,345,299
Adjustment of judicial deposit (Brazil)	2,773,068	2,048,403
Earnings from sale of ownership interest in Leao Junior	300,816	-
Others	1,136,261	1,040,318
Total	6,743,691	6,434,020

NOTE 26 OTHER EXPENSES

Other expenses are detailed as follows:

Details	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Disposal and write-off of property, plant and equipment	5,812,123	7,546,982
Tax on bank debits	6,130,568	6,189,979
Fiscal Credit Provision (Brazil)	-	1,970,894
Judicial Deposits Provision (Brazil)	-	1,255,090
Non-operating fees	934,646	2,560,619
Distribution restructuring project (Chile)	-	3,148,187
Contingencies	2,567,561	4,510,908
Donations	2,034,119	582,000
Merger expenses	-	772,689
Others	1,112,254	1,924,749
Total	18,591,271	30,462,097

NOTE 27 FINANCIAL INCOME AND EXPENSES

Financial income and expenses are detailed as follows:

a) Finance income

Description	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Interest income	7,770,198	4,497,802
Other interest income	885,425	475,510
Total	8,655,623	4,973,312

b) Finance expenses

Description	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Bond interest	44,917,601	12,441,966
Bank loan interest	15,029,145	14,283,636
Other interest costs	5,134,685	2,218,421
Total	65,081,431	28,944,023

Notes to the Consolidated Financial Statements

As of December 31, 2014 and 2013

NOTE 28 OTHER GAIN AND (LOSSES)

Other gains and (losses) are detailed as follows:

	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Details		
Restructuring of operations (new Renca plant)	-	(94,143)
Gains (loss) on derivative transactions raw materials	196,009	1,711,816
Losses on ineffective portion of hedge derivatives ⁽¹⁾	(5,995,530)	(559,875)
Previous year allowance reversals	1,411,030	-
Other income and (expenses)	(3,614)	(317,425)
Total	(4,392,105)	740,373

(1) See note 21 (b).

NOTE 29 THE ENVIRONMENT

The Company has made disbursements totaling ThCh\$8,825,599 for improvements in industrial processes, equipment to measure industrial waste flows, laboratory analysis, consulting on environmental impacts and others.

These disbursements by country are detailed as follows:

	Year ended 2014		Future commitments	
Country	Recorded as expenses ThCh\$	Capitalized to property, plant and equipment ThCh\$	To be Recorded as expenses ThCh\$	To be capitalized to property, plant and equipment ThCh\$
Chile	788,373	-	-	-
Argentina	1,258,397	-	1,804,605	-
Brazil	1,727,599	4,888,812	2,184,684	1,191,708
Paraguay	97,243	65,175	-	27,389
Total	3,871,612	4,953,987	3,989,289	1,219,097



NOTE 30 AUDITOR'S FEES

Details of the fees paid to the external auditors are as follows:

Description	01.01.2014 12.31.2014 ThCh\$	01.01.2013 12.31.2013 ThCh\$
Remuneration of the Auditor for auditing services	755,423	792,525

NOTE 31 SUBSEQUENT EVENTS

On January 29, 2015 a dividend was paid on interim character, which amounted to Ch\$ 9.00 for each share of Series A and Ch\$ 9.90 for each share of Series B.

Except as provided above there are no subsequent events that may significantly affect the Company's consolidated financial position.

INDEPENDENT AUDITOR'S REPORT



Santiago February 26, 2015

**To Shareholders and Directors
Embotelladora Andina S.A**

We have audited the accompanying consolidated financial statements of Embotelladora Andina S.A. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as of December 31, 2014, and the consolidated statements income, comprehensive income, consolidated statement of changes in equity and consolidated statements of cash flows for the year then ended and the related notes to the consolidated financial statements.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in conformity with International Financial Reporting Standards; with instructions and financial information preparation and presentation rules issued by the Superintendence of Securities and Insurance as described in Note 2 to the consolidated financial statements. This includes the design, implementation and maintenance of an internal control relevant to the preparation and fair presentation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Chilean generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Consequently, we do not express such an opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Embotelladora Andina S.A. and its subsidiaries as of December 31, 2014, and the results of its operations and cash flows for the year then ended in accordance with instructions and standards of preparation and presentation information issued by the Superintendence of Securities and Insurance as described in Note 2.

Accounting Basis

As described in Note 2 to the consolidated financial statements, the Superintendency of Securities and Insurance dated October 17, 2014 issued the Circular Letter No. 856 instructing the auditees, record in equity the differences on assets and liabilities from deferred taxes arising as a direct effect of the increase in the income tax rate introduced by Law 20,780. This fact has caused a change in the framework of preparation and presentation of the financial information applied to date, which corresponded to the International Financial Reporting Standards. As of December 31, 2014 and for the year ended on that date, the effects of changing the accounting framework are described in Note 2. Our opinion is not modified with respect in this matter.

Other matters

Previously, we have performed an audit of the consolidated financial statements of Embotelladora Andina S.A. and its subsidiaries as of December 31, 2013, in accordance with Chilean generally accepted auditing standards, and on our report dated February 26, 2014, we expressed an opinion without qualification over these consolidated financial statements.

**Sergio Tubío L.
RUT: 21.175.581-4**

PRICEWATERHOUSE COOPERS



MATERIAL EVENTS

Material Events

Material events for the period between January 1st through December 31st, 2014

- 1) On April 2, 2014, the Company carried out the placement in the local market of dematerialized bearer bonds Series E (mnemonic code BANDI-E), issued with charge to a bond line registered with Chilean Superintendence of Securities and Insurance under n° 760. The placement was made for a total amount of 3.000.000 UFs, expiring on March 1, 2035 and in which a 3,67% placement rate was obtained.

Approximately 50% of the funds of the placement were used to refinance short term obligations, and the remaining 50% for financing other company purposes.

- 2) The following resolutions were adopted at the Shareholders' Meeting held April 21, 2014:
 - a) The approval of the annual report, balance and consolidated statement of financial position for the year 2013; as well as the report of Independent Auditors with respect to those Financial Statements;
 - b) The approval of earnings distribution and dividend payments;
 - c) The approval of the Company dividend distribution policy and the distribution and payment procedures utilized;
 - d) The approval of the compensation for Directors, members of the Directors' Committee pursuant to Chilean Corporate Law, and for members of the Audit Committee established pursuant to the Sarbanes & Oxley Act; their annual report and expenses incurred by both Committees;
 - e) The appointment of PriceWaterhouseCoppers as the Company's independent auditors for the year 2014;
 - f) The appointment of Fitch Ratings and ICR as local rating agencies and Fitch Rating and Standard & Poors as international rating agencies, for the year 2014;
 - g) The approval of the report on Board agreements in accordance with articles 146 and forward of the Chilean Corporate Law, regarding operations that took place after the last General Shareholders' Meeting; and,
 - h) The appointment of "El Mercurio" from Santiago, as the newspaper where Company's notices should be published

Regarding paragraph b) above, the following payment of dividends were approved: a final dividend income for 2013 fiscal year, and two additional dividends on account of retained earnings in the following amounts:

Final Dividend

Ch\$1.46 per each Series A Shares; and Ch\$1.606 per each Series B Shares. The Shareholders' Registry would close on May 10, 2014, for payment of these dividends and will be available beginning May 16, 2014.

Additional Dividends

i) CH\$12.37 per each Series A Shares; and CH\$13.607 per each Series B Shares. The Shareholders' Registry would close on May 10, 2014, for payment of these dividends and will be available beginning May 16, 2014.

ii) CH\$12.37 per each Series A Shares; and CH\$13.607 per each Series B Shares. The Shareholders' Registry would close on August 13, 2014. This dividend will be available beginning August 20, 2014.



- 3) The following is reported by virtue of the stipulations in Article 9 and subparagraph 2 of Article 10 of Law 18,045, and the provisions in Section II.B.3 of General Rule No. 30 of the Chilean Superintendency of Securities and Insurance:

Interim Dividend

As authorized by the Regular Shareholders' Meeting held April 21, 2014, the Board in its meeting held September 30, 2014, resolved to distribute the following amounts as interim dividend:

- a) \$13,10 (thirteen pesos and ten cents) per Series A share; and
- b) \$14,41 (fourteen pesos and forty one cents) per Series B share.

This dividend will be paid on account of income from the 2014 fiscal year, and will be available to shareholders beginning October 29, 2014. The Shareholders' Registry will close on the fifth business day prior to its payment, i.e. October 23, 2014 for payment of this dividend.

- 4) On September 29, 2014, Law 20,780 was published in the Official Gazette. This law introduced several amendments to the current income tax system. These amendments include a progressive increase in the corporate income tax rates, which will reach 27% in 2017 for companies choosing the Semi-Integrated System.

Accordingly and based on currently available information, the Company informs that if it shall assume the application of the aforementioned Semi-Integrated System since no extraordinary shareholders' meeting has been held to choose the Attributed Income System, the resulting increase in net consolidated deferred tax liabilities will generate a charge to income of approximately Ch\$23,000 million, which will in turn impact the Company's Net Distributable Profit.

This one-off charge will be reflected in the financial statements as of September 30, 2014, and will not affect the Company's cash flows.

- 5) Through a Material Event sent on October 10, 2014, the Company reported an impact over results for the 2014 fiscal year of approximately MCh\$23,000 resulting from the first category tax increase imposed by the newly enacted Law N° 20,780.

On the other hand, on October 17, 2014, the Chilean Superintendence of Securities and Insurance issued Circular Letter N° 856 whereby it established that the differences in net assets and liabilities due to differed taxes resulting from the aforementioned tax increase, must be accounted for against equity and not against results.

Consequently, the MCh\$23,000 impact previously reported by the Company will be accounted for against Equity in the financial results for the period ended September 30, 2014.

- 6) On December 15, 2014, the Company has rescued the totality of bonds issued through its agency in the Cayman Islands ("Notes") in accordance with Indenture dated October 3, 1997, series 75/8% and series 77/8% for a total capital amount of US\$100,000,000, each.

Said rescue was agreed with Abisa Corp, a company established in the British Virgin Islands which was the holder of the totality of the Notes.

Given that Abisa Corp is a subsidiary of the Company, the reported operation will have no impact over Embotelladora Andina S.A.s' consolidated debt.

Material Events

Material events for the period between January 1st through December 31st, 2014

- 7) The following is reported by virtue of the stipulations in Article 9 and subparagraph 2 of Article 10 of Law 18,045, and the provisions in Section II.B.3 of General Rule No. 30 of the Chilean Superintendence of Securities and Insurance:

Interim Dividend

As authorized by the Regular Shareholders' Meeting held April 21, 2014, the Board in its meeting held December 18, 2014, resolved to distribute the following amounts as interim dividend:

- a) \$9,0 (nine pesos and cero cents) per Series A share; and
- b) \$9,9 (nine pesos and nine cents) per Series B share.

This dividend will be paid on account of income for 2014 fiscal year, and will be available to shareholders beginning January 29, 2015. The Shareholders' Registry will close on the fifth business day prior to payment, i.e. January 23, 2015 for payment of this dividend.



ANALYSIS OF THE RESULTS

of the Consolidated Financial Statements

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

All figures included in this analysis are set according to IFRS, in nominal Chilean Pesos. Given that since the Fourth Quarter of 2013 the results of Companhia de Bebidas Ipiranga ("Ipiranga") are incorporated in the Company's results, these results are completely comparable or organic. Also, for a better understanding of the analysis by country, we include a chart based on nominal local currency for the quarter and accumulated results.

I. Analysis of results

Highlights

- Consolidated Sales Volume for the quarter was 239.7 million unit cases, a 0.5% decrease.
- Consolidated Operating Income for the quarter reached Ch\$71,474 million, increasing 8.5%.
- Consolidated EBITDA increased 7.4% with respect to the previous year, reaching Ch\$97,564 million during the quarter.
- Net Income for the quarter reached Ch\$39,216 million, which represents a 15.6% growth with respect to the same period of the previous year.

Comment by Mr. Miguel Ángel Peirano, Chief Executive Officer

"In 2014 we focused on strengthening operations in the countries where we do business and on consolidating the integration of Ipiranga in Brazil. We are proud to say that today we are facing a company which is more powerful, diversified, and with a vast geographical coverage ready to take advantage of the multiple opportunities that lie ahead.

We continued gaining market share in all our operations during this last quarter, based not only on the quality of the workmanship and the service level of our operations, but also on the innovations we have launched in the different markets where we operate: Hotfill juices and isotonic drinks in Argentina, the Ref Pet format in Brazil and Quatro flavors in Chile among others. The success of these launches allows us to enthusiastically view the potential of the markets in which we operate and their future development. In addition, we have made investments that allow us to increase the versatility of our productive processes in order to adapt to the different needs arising in each of the countries where we operate.

In 2015, we will keep focused on increasing the productivity of our operations, and on making our production and logistics processes even more efficient so as to continue generating value for our customers, consumers and shareholders."



CONSOLIDATED SUMMARY

All figures included in this analysis are set according to IFRS, in nominal Chilean Pesos. All variations regarding 2013 are organic and in nominal terms. On average during the quarter, the Argentine Peso, the Brazilian Real, the Chilean Peso and the Paraguayan Guaraní depreciated against the U.S. Dollar by 40.4%, 11.8%, 15.8% and 3.4% respectively. Regarding the Chilean Peso, the Argentine Peso depreciated 17.5%, while the Brazilian Real and the Paraguayan Guaraní appreciated by 3.6% and 12.0% respectively. This generated a negative accounting impact on the conversion of figures from Argentina, while there was a positive impact in the case of Brazil and Paraguay.

4th Quarter 2014 vs. 4th Quarter 2013

Consolidated Sales Volume for the quarter reached 239.7 million unit cases, representing a 0.5% decline with respect to the same period of 2013, explained by volume reductions in our Chilean operation. In consolidated terms, Soft drinks decreased 0.5% and the other categories of Juices and Waters together decreased 0.9%. Our Sales Volume was affected by (i) macroeconomic factors which are negatively affecting the economies of the countries where we operate having an effect over consumption; and (ii) price increases implemented during October 2014 in Chile as a result of the tax rate increase on non-alcoholic beverages (IABA) from 13% to 18% for sugar-sweetened soft drinks.

Net Sales reached Ch\$537,408 million, an increase of 13.0% explained by price increases in the franchises where we operate, negatively impacted by the depreciation of the Argentine Peso with respect to the Chilean Peso and positively by the appreciation of the Brazilian Real and the Paraguayan Guaraní with respect to the Chilean Peso.

Operating Costs increased 9.0%, which is mainly explained by (i) the effect upon translation of figures from Brazil and Paraguay; (ii) increased sales of juices and waters in Argentina, Brazil and Chile which carry a greater cost; (iii) depreciation of local currencies with respect to the U.S. Dollar, which has a negative impact on the value of U.S. dollar denominated raw materials; and (iv) increased sales which has a direct incidence over concentrate costs. The foregoing was partially offset by the lower cost of sugar in Brazil and Paraguay.

Selling, General and Administrative Expenses (SG&As) increased 25.4% mainly due to (i) the effect upon translation of figures from Brazil and Paraguay; (ii) local inflation, particularly in Argentina affecting the majority of these expenses, (iii) higher marketing expenses in Brazil and Chile; (iv) increased labor costs in Brazil and Paraguay, and (v) the positive impact of non-recurring sales during the fourth quarter of 2013 in Argentina, Brazil and Paraguay.

Consolidated volume growth in addition to the already mentioned impacts over costs and expenses, led to a Consolidated Operating Income of Ch\$71,474 million, an 8.5% growth. Operating Margin was 13.3%.

Consolidated EBITDA amounted to Ch\$97,564 million, a 7.4% growth. EBITDA Margin was 18.2%.

Net Income attributable to the Controllers for the quarter was Ch\$39,216 million, and net margin reached 7.3%.

Full Year ended December 31, 2014 vs. Full Year ended December 31, 2013

Consolidated Sales Volume amounted to 830.6 million unit cases, a 0.6% growth on a proforma basis. Soft drinks volume decreased a proforma 0.6% and the other categories of Juices and Waters together increased a proforma 5.9%. Net Sales amounted to Ch\$1,797,200 million, a proforma increase of 9.5%. Cost of Sales increased a proforma 8.8%. On its part SG&A expenses increased a proforma 13.1%. Operating Income amounted to Ch\$186,773 million, a 4.4% increase compared to a proforma previous year. Operating Margin was 10.4%. Consolidated EBITDA amounted to Ch\$289,740 million, a 7.4% proforma increase. EBITDA Margin was 16.1%.

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

SUMMARY BY COUNTRY: ARGENTINA

The following figures are set according to IFRS, in nominal Chilean Pesos. All variations regarding 2013 are in nominal terms. On average during the quarter, the Argentine Peso depreciated against the US Dollar by 40.4%, which has a direct negative effect over our costs in dollars. With respect to the Chilean peso it depreciated 17.5% generating a negative accounting impact on the conversion of figures upon consolidation. For a better understanding of Argentine Operations, we include a chart with figures in local nominal currency.

4th Quarter 2014 vs. 4th Quarter 2013

Sales Volume for the quarter increased 0.2%, reaching 67.9 million unit cases (Soft Drinks -2.9% and Juices & Waters +23.2%). Lower soft drinks volume is mainly explained by the economic difficulties that the country continues to face, which has translated into a consumption contraction. Our soft drinks market share reached 62.3%, representing an improvement of 110 basis points regarding the same period of the previous year. The increase in the other categories is mainly explained by the good performance of the juice category, driven by the launch of the hotfill bottle for Cepita, as well as by the growth of Bonaqua in Andina Argentina's southern territory.

Net Sales reached Ch\$153,265 million, a 13.0% increase, explained by the implementation of price increases and partially offset by the depreciation of the Argentine Peso with respect to the Chilean Peso. In local currency, Net Sales increased 36.5%.

Operating Costs increased 14.6%, explained by (i) increased sales, which has a direct incidence over concentrate costs, (ii) increased labor costs, (iii) the devaluation of the Argentine Peso with respect to the U.S. Dollar, which has a direct incidence over dollarized raw material costs, and (iv) an increase in the juice and water mix, which carries a higher cost. These effects were partially offset by the depreciation of the Argentine peso with respect to the Chilean peso upon translation of figures. In local currency Operating Costs increased 39.4%.

SG&A expenses increased 26.5%, mainly due to (i) the effect of local inflation upon expenses such as labor, freights and services provided by third parties, (ii) higher distribution and freight fees and (iii) the positive impact of non recurring sales during the fourth quarter of 2013. This effect was partially offset by the effect upon translation of figures. In local currency SG&A expenses increased 51.1%, and without considering the non-recurring effects they would have increased 45.2%.

Increased volumes, higher prices, along with the already explained effects over costs and expenses, reflected in a 28.7% decrease of Operating Income, reaching Ch\$12,067 million. Operating Margin was 7.9%. In local currency Operating Income decreased 13.7%.

EBITDA amounted to Ch\$17,092 million, reflecting a 24.7% decrease. EBITDA Margin was 11.2%. On the other hand, in local currency, EBITDA decreased by 9.1%. Adjusting by the previously mentioned non-recurring effects, EBITDA would have decreased 1.0%.

Full Year ended December 31, 2014 vs. Full Year ended December 31, 2013

Sales Volume amounted to 229.4 million unit cases, a 2.2% growth. Soft drinks volume decreased 0.7% and the other categories of Juices and Waters together increased 26.0%. Net Sales amounted to Ch\$461,003 million, an increase of 4.5%. Cost of Sales increased 5.9%. On its part SG&A expenses increased 6.5%. Operating Income amounted to Ch\$30,448 million, 14.2% lower compared to the previous year. Operating Margin was 6.6%. EBITDA amounted to Ch\$48,820 million, a 7.4% decline. EBITDA Margin was 10.6%.



SUMMARY BY COUNTRY: BRAZIL

The following figures are set according to IFRS, in nominal Chilean Pesos. All 2013 variations are organic and in nominal terms. On average during the quarter, the Brazilian Real depreciated by 11.8% against the US Dollar, having a direct negative impact over our costs expressed in US Dollars. Regarding the Chilean Peso it appreciated by 3.6%, which has a positive accounting impact on the conversion of figures upon consolidation. For a better understanding of Brazilian Operations, we include a chart with figures in local nominal currency.

4th Quarter 2014 vs. 4th Quarter 2013

Sales Volume during the quarter reached 87.9 million unit cases, a 2.1% growth. Soft Drinks increased 5.3% and the Juices & Waters segment together declined 16.9%. Soft drink volumes during the quarter were influenced by the positive effect of the mass roll-out of returnable formats carried out during December of 2013, which was partially offset by (i) macroeconomic factors that are negatively affecting the Brazilian economy and which have an impact over consumption and (ii) high food inflation levels, affecting our consumers' disposable income. As for Juices & Waters volumes these were impacted by the unavailability of products, mainly due to supply problems of the Crystal brand which is provided by third parties. Soft drinks market share in our Rio de Janeiro and Espiritu Santo franchise reached 60.1%, 180 basis points higher regarding the same quarter of the previous year. On the other hand, market share in the Ipiranga territories was 69.8%, 260 basis points higher regarding the same quarter of the previous year.

Net Sales reached Ch\$204,547 million a 22.2% increase mainly explained by price increases, volumes and the positive effect of the appreciation of the local currency regarding the reporting currency. In local currency, Net Sales increased 18.0%.

Operating Costs increased 8.0% which in part is explained by (i) increased sales, which has a direct incidence over concentrate costs and (ii) change in the sales mix towards distributed products which carry a higher unit cost. This was partially offset by (i) the lower cost of sugar due to the decline in the international markets; (ii) a lower cost of PET and labels resulting from the shift in the product mix towards returnable formats, and (iii) the effect upon translation of figures. In local currency Operating Costs increased 4.5%.

SG&A Expenses increased 34.6% which in part is explained by (i) greater marketing expenses during the period; (ii) increased labor costs, and (iii) the positive impact of non recurring sales during the fourth quarter of 2013. This increase was partially offset by the effect upon translation of figures. In local currency SG&A Expenses increased 28.9% and without considering the non-recurring effects they would have increased 16.1%.

The aforementioned effects led to an Operating Income of Ch\$33,228 million a 83.7% growth. Operating Margin was 16.2%. In local currency, Operating Income increased 78.1%.

EBITDA amounted to Ch\$41,086 million, increasing 62.8% with respect to the previous year, driven also by the effect upon conversion of figures. EBITDA Margin was 20.1%. In local currency EBITDA recorded a 57.6% growth.

Full Year ended December 31, 2014 vs. Full Year ended December 31, 2013

Sales Volume amounted to 306.9 million unit cases, a 0.5% growth on a proforma basis. Soft drinks volume increased a proforma 1.2% and the other categories of Juices and Waters together decreased a proforma 5.3%. Net Sales amounted to Ch\$715,728 million, a proforma increase of 17.2%. Cost of Sales increased a proforma 13.8%. On its part SG&A expenses increased a proforma 21.2%. Operating Income amounted to Ch\$84,802 million, a 27.1% increase compared to a proforma previous year. Operating Margin was 11.8%. EBITDA amounted to Ch\$117,504 million, a 25.3% increase compared to a proforma previous year. EBITDA Margin was 16.4%.

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

SUMMARY BY COUNTRY: CHILE

The following figures are set according to IFRS, in nominal Chilean Pesos. All variations regarding 2013 are in nominal terms. On average during the quarter, the Chilean Peso depreciated by 15.8% against the US Dollar, which has a negative impact over our costs expressed in US Dollars.

4th Quarter 2014 vs. 4th Quarter 2013

During the quarter, Sales Volume reached 65.4 million unit cases, a 5.2% decrease. Soft Drinks volume decreased 6.3%, while the categories of Juices & Waters together decreased 2.1%. The reduced Sales Volume can be explained by (i) a more deteriorated consumption environment in the country due to macroeconomic factors, and (ii) price increases implemented in order to transfer to our consumers the tax increase we began facing since October 2014. Our soft drinks market share reached 68.5% during the quarter, 110 basis points higher compared to the same quarter of previous quarter.

Net Sales reached Ch\$140,991 million, a 1.2% growth, explained by higher average prices.

Operating Costs increased by 4.6%, explained mainly by (i) the depreciation of the Chilean Peso which has a negative impact over dollarized costs, (ii) an increase in the mix of distributed products (juices and waters), which carry a higher unit cost, and (iii) greater concentrate costs due to the price increases implemented. These effects were partially offset by a lower expense in resin and caps, mainly explained by the implementation of projects of lower utilization of these raw materials.

SG&A Expenses increased 4.7%, which is mainly explained by greater marketing expenses and was partially offset by lower freight costs due to the decline in volumes sold and by capturing efficiencies in the logistic system.

The decline in volumes, higher average prices and the already mentioned effects on Costs and Expenses, led to an Operating Income of Ch\$20,814 million, 15.2% lower when compared to the previous year. Operating Margin reached 14.8%.

EBITDA reached Ch\$30,555 million, a 9.5% decline. EBITDA Margin was 21.7%. We believe that various non-recurring effects in this quarter's results would have had a negative impact over EBITDA. Adjusting for these effects, the EBITDA would have decreased 4.0%.

Full Year ended December 31, 2014 vs. Full Year ended December 31, 2013

Sales Volume amounted to 231.8 million unit cases, a 1.3% decline. Soft drinks volume decreased 3.3% and the other categories of Juices and Waters together increased 4.8%. Net Sales amounted to Ch\$492,072 million, an increase of 3.0%. Cost of Sales increased 4.5%. On its part SG&A expenses increased 9.0%. Operating Income amounted to Ch\$56,460 million, 15.3% lower compared to the previous year. Operating Margin was 11.5%. EBITDA amounted to Ch\$95,167 million, declining 7.2%. EBITDA Margin was 19.3%.



SUMMARY BY COUNTRY: PARAGUAY

The following figures are set according to IFRS, in nominal Chilean Pesos. All 2013 variations are nominal. On average during the quarter, the Paraguayan Guaraní depreciated 3.4% with respect to the US Dollar, which has a direct negative impact over our costs expressed in US Dollars. Regarding the Chilean Peso it appreciated by 12.0%, generating a positive accounting impact on the conversion of figures upon consolidation. For a better understanding of Paraguayan Operations, we include a chart with figures in local nominal currency.

4th Quarter 2014 vs. 4th Quarter 2013

Sales Volume during the quarter reached 18.5 million unit cases, reflecting a 2.6% increase. Soft Drinks volume grew 1.8%, while the categories of Juices & Waters together grew 7.1% mainly explained by the Waters category. Our volume market share for soft drinks reached 62.4% during the quarter, 130 basis points higher, compared to the previous year.

Net Sales reached Ch\$38,990 million, reflecting a 17.5% increase, explained by the effect upon translation of figures resulting from the appreciation of the Paraguayan Guaraní with respect to the Chilean Peso and by price increases. In local currency Net Sales increased 4.9%.

Operating Costs increased 11.6%, mainly explained by the effect upon translation of figures to Chilean Pesos. In local currency, Operating Costs decreased 0.2%, principally explained by the lower cost of raw materials, such as sugar, resin and caps.

SG&A Expenses increased 97.1% and in local currency they increased 75.0%. This increase is mainly explained by the effect of other operating income accounted for under this item, which were significantly greater than those of the fourth quarter of 2013. Isolating that effect, SG&A Expenses would have increased 3.5% in local currency, explained mainly by: (i) increased distribution freights due to higher tariffs, and (ii) greater labor costs.

Increased Net Sales and the already explained effects over Costs and Expenses, led to an Operating Income of Ch\$6,654 million, a 14.1% decrease compared to the previous year. Operating Margin was 17.1%. In local currency Operating Income declined 23.5%.

EBITDA reached Ch\$10,120 million a 3.9% decline and EBITDA Margin was 26.0%. In local currency EBITDA decreased 14.3%. Adjusting by the previously mentioned non-recurring effects, EBITDA would have increased 21.8%.

Full Year ended December 31, 2014 vs. Full Year ended December 31, 2013

Sales Volume amounted to 62.5 million unit cases, a 2.1% increase. Soft drinks volume increased 0.5% and the other categories of Juices and Waters together increased 13.2%. Net Sales amounted to Ch\$129,496 million, an increase of 15.4%. Cost of Sales increased 8.2%. On its part SG&A expenses increased 25.9%. Operating Income amounted to Ch\$20,157 million, 33.9% higher compared to the previous year. Operating Margin was 15.6%. EBITDA amounted to Ch\$33,343 million, increasing 30.6%. EBITDA Margin was 25.7%.

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

OTHER INFORMATION

- The Net Financial Income and Expense account recorded a Ch\$14,628 million expense, which is compared to a Ch\$9,880 million expense for the same quarter of the previous year, and is explained by a higher net financial debt.
- The Results by Investment in Related Companies account went from a Ch\$283 million profit to an Ch\$884 million profit, mainly due to greater profits in Leão.
- The Other Income and Expenses account recorded a Ch\$470 million loss compared to the Ch\$12,706 million loss reported during the same quarter of the previous year, given that this year the loss by the change of criterion in the accounting valuation of Leão did not recur.
- The Results by Adjustment Units and Exchange Rate Differences account went from a Ch\$7,749 million loss to a Ch\$6,521 million loss. This loss is explained by increased debt stock readjusted by the UF with respect to the previous year, as well as by a greater increase of the UF.
- Income Tax went from Ch\$1,346 million to Ch\$11,096 million, mainly resulting from a deferred tax liability reversal in Brazil carried out in 2013.

BALANCE SHEET ANALYSIS

- At December 31, 2014, the Company's Net Debt reached US\$915.3 million.
- Total financial assets amounted to US\$386.1 million. This cash surplus is invested in short-term fixed income money markets and time deposits, and 40.0% is denominated in UFs, 16.4% in Chilean Pesos, 33.0% in Brazilian Reais, 5.8% in Paraguayan Guaranis, 3.3% in Argentine Pesos and 1.4% in U.S. Dollars.
- On the other hand, financial debt level reached US\$1,301.4 million, US\$575 million of which correspond to the bond issuance in the U.S. market carried out in September, 2013. For this bond, Cross Currency Swaps ("CCS") were entered into in Reais and UFs so that, of the total debt, (after considering the CCS effect) 57.3% is denominated in UFs, 39.6% in Brazilian Reais, 2.6% in Argentine Pesos, and 0.4% in U.S. Dollars.

RECENT EVENTS

- On December 19, 2014, pursuant to what was authorized by the Company's General Shareholders' Meeting, an Interim Dividend Payment was announced to be paid against the results of 2014 Fiscal Year as follows: Ch\$9.0 per each Series A Shares; and, Ch\$9.9 per each Series B Shares. This dividend became available to shareholders beginning January 29, 2015.



II. Main indicators

The main indicators on the following chart show Embotelladora Andina S.A.'s solid financial and profitability position for both periods.

Main Indicators				
Indicators	Unit	Dic.-14	Dic.-13	Dic 14 vs dic 13
Liquidity				
Current ratio	Times	1.35	1.15	0.20
Acid tests	Times	0.98	0.83	0.15
Working capital	MCh\$	21,112	36,689	(15,577)
Activity				
Investments	MCh\$	114,217	183,697	(69,481)
Inventory turnover	Times	7.85	8.50	(0.66)
Days of inventory on hand	Days	45.88	42.34	3,54
Indebtedness				
Debt to equity ratio	%	146.92%	136.32%	10.60%
Short-term liabilities to total liabilities	%	30.38%	33.47%	(3.09%)
Long-term liabilities to total liabilities	%	69.62%	66.53%	3.09%
Interest charges coverage ratio	Times	2.73	5.72	(299.01%)
Profitability				
Return over equity	%	8.59%	10.26%	(1.67%)
Return over total assets	%	3.47%	4.91%	(1.44%)
Return over operating assets	%	8.86%	11.40%	(2.55%)
Operating income	MCh\$	186,773	171,284	15,488
Operating margin	%	10.39%	11.26%	(0.18%)
EBITDA (1)	MCh\$	257,220	220,541	36,679
EBITDA margin	%	14.31%	14.49%	(0.18%)
Dividends payout ratio - Serie A shares	%	3.49%	3.87%	(0.38%)
Dividends payout ratio - Serie B shares	%	3.23%	3.26%	(0.03%)

Liquidity and indebtedness indicators remain solid, although liquidity is higher, due to the recent issuance of public liabilities (bonds) in the amount of 3 million UF in the local market, and indebtedness is somewhat tightened due to the financing strategy followed by the Company. Net financial expense amounted to Ch\$56,426 million and the result before interest and taxes to Ch\$154,253 million, achieving an interest coverage of 2.73 times.

At period end operating profitability indicators were slightly affected on the downside for the reasons explained in item I.

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

III. Analysis of Book Values and Present of Assets

With respect to the Company's main assets the following should be noted:

Given the high rotation of the items that compose working capital, book values of current assets are considered to represent market values.

The values of property, plant and equipment of domestic companies are presented at their acquisition cost. In the case of foreign companies, property, plant and equipment are valued according to the provisions of IAS 16.

Depreciation is estimated over the restated value of assets along with the remaining useful economic life of each asset.

All fixed assets that are considered available for sale are held at their respective market values.

Investments in shares, in situations where the Company has a significant influence on the issuing company, are presented following the equity method. The Company's participation in the results of the issuing company for each year has been recognized on an accrual basis, and unrealized results on transactions between related companies have been eliminated.

Summarizing, assets are valued in accordance with generally accepted accounting standards in Chile and the instructions provided by the Chilean Securities Commission, as shown in Note 2 of the Financial Statements.

IV. Analysis of Main Components of Cash Flows

Cash Flows (Millions Ch\$)	Dic-14	Dic-13	Var. Ch\$	Var. %
Operating	215,514	172,085	43,430	25%
Financing	(46,920)	303,106	(350,026)	(115%)
Investment	(166,776)	(447,550)	280,774	63%
Net Cash Flow for the Period	1,818	27,641	(25,823)	(93%)

The Company generated a positive net cash flow in the current period amounting to Ch\$1,818 million, broken down as follows:

Operating activities generated a positive net cash flow of Ch\$215,514 million representing a positive variation of Ch\$43,430 million with respect to the previous year, mainly explained by greater client collections and partially offset by greater payments to suppliers and financial interests.

Financing activities generated a negative cash flow of Ch\$46,920 million; with a negative variation of Ch\$350,026 million regarding the previous year, mainly explained by the issuance of Yankee Bonds in the amount of US\$575 million and public liabilities (bonds) in the amount of 5 million UF in the local market compared with the issuance of only 3 million UF during 2014.

Investment activities generated a negative cash flow of Ch\$166,776 million with a positive variation of Ch\$280,774 million regarding the previous year, mainly explained by lower additions to property, plant and equipment, and mainly due the acquisition of Companhia de Bebidas Ipiranga for the amount of Ch\$261,244 million.



V. Analysis of Market Risk

Interest Rate Risk

As of December 31, 2014, the Company carried all of its debt liabilities at a fixed rate, variability factors are given by the currencies in which they are set: UF and US\$ (are variable). As a result, the risk of fluctuations in market interest rates on the Company's cash flows is low.

The Company's greatest indebtedness corresponds to bonds of own issuance; the portion of bonds issued in the local market are denominated in Unidades de Fomento, indexed to inflation in Chile (the Company's sales are correlated with UF variations). If inflation in Chile would have generated a UF variation of 6.65% during the period between January 1 and December 31, 2014 (instead of 5.65%, excluding changes in the level of sales), the Company's income would have been lower by ThCh\$3,159,754.

There are also bonds of own issuance amounting to US\$575 million, which are hedged against the fluctuation of the U.S. dollar with cross currency swap agreements.

Exchange Rate Risk

Sales revenues generated by the company are linked to local currencies of the countries where it operates, and the composition for the current period was as follows:

Chilean Peso	Brazilian Real	Argentine Peso	Paraguayan Guaraní
27%	40%	26%	7%

The company is exposed to three types of risk caused by exchange rate volatility:

a) Exposure of foreign investment: this risk originates from the translation of net investment from the functional currency of each country (Brazilian Real, Paraguayan Guaraní, Argentine Peso) to the Parent Company's reporting currency (Chilean Peso). Appreciation or devaluation of the Chilean Peso with respect to each of the functional currencies of each country, originates decreases and increases in equity, respectively. The Company does not hedge this risk.

a.1 Investment in Argentina

As of December 31, 2014, the Company maintains a net investment of ThCh\$85,655,296 in Argentina, composed by the recognition of assets amounting to ThCh\$226,749,411 and liabilities amounting to ThCh\$141,094,115. These investments reported 25.7% of the Company's consolidated sales revenues.

As of December 31, 2014, the Argentine peso devalued 11.8% with respect to the Chilean peso

There are currently exchange restrictions in Argentina and a parallel foreign exchange market with a higher exchange rate than the official exchange rate.

If the official exchange rate in Argentina devalued reaching the informal rate of \$ 13.7 (42.7% devaluation), the Company would have lower income from the operations in Argentina of ThCh\$4,149,218, and a decrease in equity of ThCh\$26,340,652, originated by lower asset recognition of ThCh\$67,573,563 and lower liabilities recognition of ThCh\$41,232,911.

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

a.2 Investment in Brazil

As of December 31, 2014, the Company maintains a net investment of ThCh\$278,292,133 in Brazil, composed by the recognition of assets amounting to ThCh\$797,796,613 and liabilities amounting to ThCh\$519,504,480. These investments reported 39.8% of the Company's consolidated sales revenues.

As of December 31, 2014, the Brazilian Real appreciated 2.0% with respect to the Chilean peso.

If the exchange rate of the Brazilian Real appreciated an additional 5% with respect to the Chilean Peso, the Company would have greater income from the operation in Brazil of ThCh\$3,024,991, and a increase in equity of ThCh\$13,012,915, originated by higher asset recognition of ThCh\$37,734,122 and a higher liabilities recognition of ThCh\$24,721,207.

a.3 Investment in Paraguay

As of December 31, 2014, the Company maintains a net investment of ThCh\$276,385,512 in Paraguay, composed by the recognition of assets amounting to ThCh\$320,080,134 and liabilities amounting to ThCh\$43,694,622. These investments reported 7.2% of the Company's consolidated sales revenues.

As of December 31, 2014, the Paraguayan Guarani appreciated 14.6% with respect to the Chilean peso.

If the exchange rate of the Paraguayan Guaraní appreciated an additional 5% with respect to the Chilean Peso, the Company would have greater income from the operations in Paraguay of ThCh\$4,514,068, and an increase in equity of ThCh\$11,805,902, originated by higher asset recognition of ThCh\$13,952,118 and greater liabilities recognition of ThCh\$2,146,216.

b) Net exposure of assets and liabilities in foreign currency: the risk stems mostly from carrying liabilities in US dollar, so the volatility of the US dollar with respect to the functional currency of each country generates a variation in the valuation of these obligations, with consequent effect on results.

As of December 31, 2014, the Company maintains a net liability position totaling ThCh\$380,173,635, basically composed of obligations with the public and bank liabilities for ThCh\$385,921,380 offset partially by financial assets denominated in dollars for ThCh\$5,747,745.

Of total financial liabilities denominated in US dollars, ThCh\$32,679,114 come from debts taken by the Brazilian operation and are exposed to the volatility of the Brazilian Real against the US dollar. On the other and ThCh\$353,242,266 of US dollar liabilities correspond to Chilean operations, which are exposed to the volatility of the Chilean Peso against the US dollar

In order to protect the Company from the effects on income resulting from the volatility of the Brazilian Real and the Chilean Peso against the U.S. dollar, the Company maintains derivative contracts (cross currency swaps) to cover almost 100% of US dollar-denominated financial liabilities.

By designating such contracts as hedging derivatives, the effects on income for variations in the Chilean Peso and the Brazilian Real against the US dollar, are mitigated annulling its exposure to exchange rates.

The Company's net exposure as of December 31, 2014 to foreign currency over existing assets and liabilities, discounting the derivatives contracts, is an asset position of ThCh\$2,713,995.



c) Assets purchased or indexed to foreign currency exposure: this risk originates from purchases of raw materials and investments in property, plant and equipment, whose values are expressed in a currency other than the functional currency of the subsidiary. Changes in the value of costs or investments can be generated through time, depending on the volatility of the exchange rate.

Annual purchases of raw materials denominated or indexed in U.S. dollars, amounts to 19% of our cost of sales or approximately US\$340 million.

In addition, and depending on market conditions, the Company enter into foreign currency derivatives contracts to lessen the effect of the exchange rate over cash expenditures expressed in US dollar, which mainly correspond to payment to suppliers of raw materials and fixed assets. US\$111.7 million for future purchases have been hedged as of December 31, 2014.

According to the percentage of purchases of raw materials which are carried out or indexed to U.S. dollars, a possible change in the value of the US dollar by 5% in the four countries where the Company operates, and excluding derivatives contracts taken to mitigate the effect of currency volatility, keeping everything constant, would lead to a lower accumulated result amounting to ThCh\$4,410,105 as of December 31, 2014. Currently, the Company has contracts to hedge this effect in Argentina, Brazil and Chile.

Commodities risk

The Company is subject to a risk of price fluctuations in the international markets for sugar, aluminum and PET resin, which are inputs required to produce beverages and, as a whole, account for 35% to 40% of operating costs. Procurement and anticipated purchase contracts are made frequently to minimize and/or stabilize this risk. When allowed by market conditions commodity hedges have also been used in the past. The possible effects that exist in the present consolidated financial statements of a 5% eventual rise in prices of its main raw materials, would be a reduction in our accumulated results for the period ended December 31, 2014 of approximately ThCh\$9,455,581. To minimize the risk often supply contracts and anticipated purchases are made when market conditions warrant. Also been used commodity derivative instruments by \$13.4 million.

This document may contain projections reflecting Coca-Cola Andina's good faith expectation and are based on currently available information. However, the results that are finally obtained are subject to diverse variable, many of which are beyond the Company's control and which could materially impact the current performance. Among the factors that could change the performance are: the political and economic conditions on consumer spending pricing pressures resulting from competitive discounts of other bottlers, weather conditions in the Southern Cone and other risk factors that would be applicable from time to time and which are periodically informed in reports filed before the appropriate regulatory authorities. Financial Statements in Nominal Local Currency of each Country.

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

Twelve months results for the period ended December 31, IFRS GAAP

(In nominal million chilean pesos, except per share)

	January - December 2014				
	Chilean operations	Brazilian operations	Argentine operations	Paraguayan operations	Total ⁽¹⁾
Volume total beverages (Million uc)	231.8	306.9	229.4	62.5	830.6
Soft drinks	168.5	250.2	199.1	53.8	671.6
Mineral water	32.8	5.4	21.7	5.5	65.4
Juices	30.3	34.1	8.5	3.3	76.2
Beer	0.1	17.2	0.0	NA	17.3
Net sales	492,072	715,728	461,003	129,496	1,797,200
Cost of sales	(296,894)	(440,655)	(265,288)	(79,506)	(1,081,243)
Gross profit	195,178	275,073	195,715	49,990	715,956
Gross margin	39.7%	38.4%	42.5%	38.6%	39.8%
Marketing, distribution and administrative expenses	(138,718)	(190,272)	(165,267)	(29,833)	(524,089)
Corporate expenses ⁽²⁾					(5,095)
Operating income	56,460	84,802	30,448	20,157	186,773
Operating margin	11.5%	11.8%	6.6%	15.6%	10.4%
Ebitda ⁽³⁾	95,167	117,504	48,820	33,343	289,740
Ebitda margin	19.3%	16.4%	10.6%	25.7%	16.1%
Financial expense/income (net)					(56,426)
Results from affiliated					1,629
Other income/(expense)					(16,240)
Results by readjustement units and exchange rate difference					(17,910)
Income before income taxes; and minority interest					97,827
Income taxes					(22,019)
Net income					75,807
Minority interest					(317)
Net income attributable to equity holders of the parent					75,490
Net margin					4.2%
Weighted average shares outstanding					946.6
Earnings per share					79.8
Earnings per ADS					478.5



January - December 2013

	Chilean operations	Brazilian operations	Argentine operations	Paraguayan Operations	Total ⁽¹⁾	% Ch
Volume total beverages (Million UC)	234.7	242.6	224.4	61.2	763.0	8.9%
Soft drinks	174.4	205.2	200.4	53.5	633.5	6.0%
Mineral water	30.0	6.2	18.0	4.4	58.5	11.9%
Juices	30.3	22.9	6.0	3.4	62.6	21.8%
Beer	0.1	8.4	0.0	N/A	8.5	104.3%
Net Sales	477,918	491,861	441,229	112,254	1,521,681	18.1%
Cost of Sales	(283,988)	(308,360)	(250,551)	(73,500)	(914,818)	18.2%
Gross Profit	193,930	183,502	190,678	38,753	606,864	18.0%
Gross Margin	40.6%	37.3%	43.2%	34.5%	39.9%	
Marketing, distribution and administrative expenses	(127,311)	(124,383)	(155,211)	(23,700)	(430,604)	21.7%
Corporate expenses ⁽²⁾					(4,975)	2.4%
Operating income	66,620	59,119	35,467	15,054	171,284	9.0%
Operating margin	13.9%	12.0%	8.0%	13.4%	11.3%	
Ebitda ⁽³⁾	102,587	78,731	52,749	25,529	254,621	13.8%
Ebitda margin	21.5%	16.0%	12.0%	22.7%	16.7%	
Financial expense/income (Net)					(23,971)	135.4%
Results from affiliated					783	108.0%
Other income/(expense)					(23,288)	(30.3%)
Results by readjustment units and exchange rate difference					(11,576)	54.7%
Income before income taxes; and minority interest					113,233	(13.6%)
Income taxes					(22,966)	(4.1%)
Net income					90,267	(16.0%)
Minority interest					(1,285)	(75.3%)
Net income attributable to equity holders of the parent					88,982	(15.2%)
Net margin					5.8%	
Weighted average shares outstanding					946.6	
Earnings per share					94.0	
Earnings per ADS					564.0	(15.2%)

(1) Total may be different from the addition of the four countries because of intercountry eliminations.

(2) Corporate expenses partially reclassified to the operations.

(3) EBITDA: Operating Income + Depreciation

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

PROFORMA(*) twelve months results for the period ended December 31,

(In nominal million Chilean Pesos, except per share)

	January - December 2014				
	Chilean operations	Brazilian operations	Argentine operations	Paraguayan operations	Total ⁽¹⁾
Volume total beverages (Million UC)	231.8	306.9	229.4	62.5	830.6
Soft drinks	168.5	250.2	199.1	53.8	671.6
Mineral water	32.8	5.4	21.7	5.5	65.4
Juices	30.3	34.1	8.5	3.3	76.2
Beer	0.1	17.2	0.0	NA	17.3
Net sales	492,072	715,728	461,003	129,496	1,797,200
Cost of sales	(296,894)	(440,655)	(265,288)	(79,506)	(1,081,243)
Gross profit	195,178	275,073	195,715	49,990	715,956
Gross margin	39.7%	38.4%	42.5%	38.6%	39.8%
Marketing, distribution and administrative expenses	(138,718)	(190,272)	(165,267)	(29,833)	(524,089)
Corporate expenses ⁽²⁾					(5,095)
Operating income	56,460	84,802	30,448	20,157	186,773
Operating margin	11.5%	11.8%	6.6%	15.6%	10.4%
Ebitda ⁽³⁾	95,167	117,504	48,820	33,343	289,740
Ebitda margin	19.3%	16.4%	10.6%	25.7%	16.1%
Financial expense/income (net)					(56,426)
Results from affiliated					1,629
Other income/(expense)					(16,240)
Results by readjustment units and exchange rate difference					(17,910)
Income before income taxes; and minority interest					97,827
Income taxes					(22,019)
Net income					75,807
Minority interest					(317)
Net income attributable to equity holders of the parent					75,490
Net margin					4.2%
Weighted average shares outstanding					946.6
Earnings per share					79.8
Earnings per ADS					478.5



January - December 2013 ⁽¹⁾

	Chilean operations	Brazilian operations	Argentine operations	Paraguayan Operations	Total ⁽¹⁾	% Ch
Volume total beverages (Million UC)	234.7	305.3	224.4	61.2	825.7	0.6%
Soft drinks	174.4	247.2	200.4	53.5	675.5	(0.6%)
Mineral water	30.0	7.3	18.0	4.4	59.6	9.7%
Juices	30.3	34.4	6.0	3.4	74.1	2.9%
Beer	0.1	16.4	0.0	N/A	16.5	4.9%
Net sales	477,918	610,806	441,229	112,254	1,640,626	9.5%
Cost of sales	(283,988)	(387,052)	(250,551)	(73,500)	(993,510)	8.8%
Gross profit	193,930	223,754	190,678	38,753	647,116	10.6%
Gross margin	40.6%	36.6%	43.2%	34.5%	39.4%	
Marketing, distribution and administrative expenses	(127,311)	(157,043)	(155,211)	(23,700)	(463,265)	13.1%
Corporate expenses ⁽²⁾					(4,975)	2.4%
Operating income	66,620	66,710	35,467	15,054	178,876	4.4%
Operating margin	13.9%	10.9%	8.0%	13.4%	10.9%	
Ebitda ⁽³⁾	102,587	93,773	52,749	25,529	269,664	7.4%
Ebitda margin	21.1%	15.4%	12.0%	22.7%	16.4%	
Financial expense/income (net)					(25,391)	122.2%
Results from affiliated					604	169.6%
Other income/(expense)					(28,853)	43.7%
Results by readjustment units and exchange rate difference					(11,576)	54.7%
Income before income taxes; and minority interest					113,661	(13.9%)
Income taxes					(27,239)	(19.2%)
Net income					86,422	(12.3%)
Minority interest					(1,285)	(75.3%)
Net income attributable to equity holders of the parent					85,137	(11.3%)
Net margin					5.2%	
Weighted average shares outstanding					946,6	
Earnings per share					89.9	
Earnings per ADS					539,7	(11.3%)

(*) To ease comparison with 2013 figures, we include full year operations of Ex-Ipiranga

(1) El total puede ser distinto a la suma de los cuatro países debido a que existen eliminaciones entre países.

(2) Gastos corporativos reclasificados parcialmente a las operaciones

(3) Flujo de caja operacional: Resultado Operacional + Depreciación

Analysis of the Results of the Consolidated Financial Statements

Ended December 31, 2014

Twelve months results for the period ended December 31, 2014 IFRS GAAP

(In nominal local currency of each period)

	January - December 2014				January - December 2013			
	Chile million Ch\$	Brazil Million R\$	Argentina million AR\$	Paraguay million G\$	Chile million Ch\$	Brazil Million R\$	Argentina million AR\$	Paraguay million G\$
Total beverages volume (Million UC)	231.8	306.9	229.4	62.5	234.7	242.6	224.4	61.2
Soft drinks	168.5	250.2	199.1	53.8	174.4	205.2	200.4	53.5
Mineral water	32.8	5.4	21.7	5.5	30.0	6.2	18.0	4.4
Juices	30.3	34.1	8.5	3.3	30.3	22.9	6.0	3.4
Beer	0.1	17.2	0.0	N/A	0.1	8.4	0	N/A
Net sales soft drinks	363,123	2,030.1	5,558.4	832,044	357,175	1,564.0	4,325.3	813,788
Net sales other	128,948	928.5	982.5	178,690	120,743	577.6	572.4	154,735
Net sales	492,072	2,959.6	6,540.9	1,010,735	477,918	2,141.6	4,897.8	968,523
Cost of sales	(296,894)	(1,821.0)	(3,769.3)	(620,908)	(283,988)	(1,343.3)	(2,776.7)	(633,658)
Gross profit	195,178	1,137.6	2,771.6	389,827	193,930	798.3	2,121.1	334,865
Gross margin	39.7%	38.5%	42.4%	38.6%	40.6%	37.3%	43.3%	34.6%
Selling and administrative expenses	(138,718)	(783.6)	(2,344.0)	(232,521)	(127,311)	(541.3)	(1,722.8)	(205,118)
Operating income	56,460	354.0	427.6	157,306	66,620	257.0	398.3	129,747
Operating margin	11.5%	12.0%	6.5%	15.6%	13.9%	12.0%	8.1%	13.4%
Ebitda ¹	95,167	488.5	689.0	260,203	102,587	342.4	591.2	220,229
Ebitda margin	19.3%	16.5%	10.5%	25.7%	21.5%	16.0%	12.1%	22.7%

¹ EBITDA: Operating Income + Depreciation
Chile results do not consider corporate expenses



PROFORMA (*) Twelve months results for the period ended December 31, 2014 IFRS GAAP

(In nominal local currency of each period)

	January - December 2014				January - December 2013 ^(*)			
	Chile million CH\$	Brazil million R\$	Argentina million Ar\$	Paraguay million G\$	Chile million Ch\$	Brazil Million R\$	Argentina million Ar\$	Paraguay million G\$
Total beverages volume (Million uc)	231.8	306.9	229.4	62.5	234.7	305.3	224.4	61.2
Soft drinks	168.5	250.2	199.1	53.8	174.4	247.2	200.4	53.5
Mineral water	32.8	5.4	21.7	5.5	30.0	7.3	18.0	4.4
Juices	30.3	34.1	8.5	3.3	30.3	34.4	6.0	3.4
Beer	0.1	17.2	0.0	N/A	0.1	16.4	0.0	N/A
Net sales soft drinks	363,123	2,030.1	5,558.4	832,044	357,175	1,846.6	4,325.3	813,788
Net sales other	128,948	928.5	982.5	178,690	120,743	810.2	572.4	154,735
Net sales	492,072	2,958.6	6,540.9	1,010,735	477,918	2,656.8	4,897.8	968,523
Cost of sales	(296,894)	(1,821.0)	(3,769.3)	(620,908)	(283,988)	(1,684.2)	(2,776.7)	(633,658)
Gross profit	195,178	1,137.6	2,771.6	389,827	193,930	972.6	2,121.1	334,865
Gross margin	39.7%	38.5%	42.4%	38.6%	40.6%	36.6%	43.3%	34.6%
Selling and administrative expenses	(138,718)	(783.6)	(2,344.0)	(232,521)	(127,311)	(682.9)	(1,722.8)	(205,118)
Operating income	56,460	354.0	427.6	157,306	66,620	289.7	398.3	129,747
Operating margin	11.5%	12.0%	6.5%	15.6%	13.9%	10.9%	8.1%	13.4%
Ebitda ¹	95,167	488.5	689.0	260,203	102,587	407.4	591.2	220,229
Ebitda margin	19.3%	16.5%	10.5%	25.7%	21.5%	15.3%	12.1%	22.7%

¹ EBITDA: Operating Income + Depreciation
Chile results do not consider corporate expenses

(*) To ease comparison with 2013 figures, we include full year operations of Ex-Ipiranga



SUMMARIZED FINANCIAL STATEMENTS - SUBSIDIARIES

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Embotelladora Andina Chile S.A.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	2,407,179	14,000,971
Non-current assets	96,327,510	95,676,504
Total assets	98,734,689	109,677,475
Liabilities		
Current liabilities	99,365,762	113,831,822
Non-current liabilities	-	-
Capital and reserves	(3,339,697)	2,023,975
Accrued earnings (losses)	2,708,624	(6,178,322)
Total liabilities and shareholders' equity	98,734,689	109,677,475
Income Statement		
Operating income	7,418,217	(2,258,953)
Non-operating income	(5,666,408)	(5,800,956)
Income before income taxes	1,751,809	(8,059,909)
Income taxes	956,815	1,881,587
Net income (loss)	2,708,624	(6,178,322)
Statements of Cash Flows		
Cash flows from operating activities	10,417,398	23,510,211
Cash flows from investment activities	(8,684,750)	(44,654,524)
Cash flows from financing activities	(1,736,769)	21,142,760
Effect of inflation in cash and cash equivalents	-	1,586
Cash and cash equivalents at the beginning of the period	14,927	14,894
Cash and cash equivalents at the end of the period	10,806	14,927



Vital Jugos S.A.		
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	17,614,303	14,456,288
Non-current assets	21,077,423	25,110,691
Total assets	38,691,726	39,566,979
Liabilities		
Current liabilities	11,794,217	11,601,411
Non-current liabilities	1,439,540	1,632,697
Capital and reserves	26,277,620	24,897,452
Accrued earnings (losses)	(819,651)	1,435,419
Total liabilities and shareholders' equity	38,691,726	39,566,979
Income Statement		
Operating income	800,589	1,772,777
Non-operating income	(2,278,848)	(69,834)
Income before income taxes	(1,478,259)	1,702,943
Income taxes	658,608	(267,524)
Net income (loss)	(819,651)	1,435,419
Statements of Cash Flows		
Cash flows from operating activities	2,800,491	2,959,595
Cash flows from investment activities	(3,864,151)	(2,350,778)
Cash flows from financing activities	(31,463)	(2,761)
Effect of inflation in cash and cash equivalents	(7,572)	7,487
Cash and cash equivalents at the beginning of the period	1,444,436	830,893
Cash and cash equivalents at the end of the period	341,741	1,444,436

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Vital Aguas S.A.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	3,987,667	2,806,155
Non-current assets	5,690,698	5,891,317
Total assets	9,678,365	8,697,472
Liabilities		
Current liabilities	3,544,898	2,788,286
Non-current liabilities	316,647	196,851
Capital and reserves	5,752,589	5,366,742
Accrued earnings (losses)	64,231	345,593
Total liabilities and shareholders' equity	9,678,365	8,697,472
Income Statement		
Operating income	248,709	411,062
Non-operating income	(184,867)	(7,155)
Income before income taxes	63,842	403,907
Income taxes	389	(58,314)
Net income (loss)	64,231	345,593
Statements of Cash Flows		
Cash flows from operating activities	1,042,839	1,008,714
Cash flows from investment activities	(347,910)	(713,462)
Cash flows from financing activities	(2,994)	(2,959)
Effect of inflation in cash and cash equivalents	(83)	89
Cash and cash equivalents at the beginning of the period	470,559	178,177
Cash and cash equivalents at the end of the period	1,162,411	470,559



Envases Central S.A.		
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	11,002,727	9,036,608
Non-current assets	12,435,171	10,876,819
Total assets	23,437,898	19,913,427
Liabilities		
Current liabilities	9,616,243	8,183,182
Non-current liabilities	1,957,680	516,825
Capital and reserves	11,423,903	10,289,866
Accrued earnings (losses)	440,072	923,554
Total liabilities and shareholders' equity	23,437,898	19,913,427
Income Statement		
Operating income	548,184	1,387,715
Non-operating income	(168,146)	(219,486)
Income before income taxes	380,038	1,168,229
Income taxes	60,034	(244,675)
Net income (loss)	440,072	923,554
Statements of Cash Flows		
Cash flows from operating activities	393,734	1,729,407
Cash flows from investment activities	(1,821,525)	(1,077,589)
Cash flows from financing activities	1,447,505	(660,561)
Effect of inflation in cash and cash equivalents	-	-
Cash and cash equivalents at the beginning of the period	5,959	14,702
Cash and cash equivalents at the end of the period	25,673	5,959

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Transportes Andina Refrescos Ltda.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	5,167,742	4,787,876
Non-current assets	10,880,993	11,530,221
Total assets	16,048,735	16,318,097
Liabilities		
Current liabilities	11,294,988	14,453,275
Non-current liabilities	1,172,254	1,139,165
Capital and reserves	(1,835,516)	(394,324)
Accrued earnings (losses)	5,417,009	1,119,981
Total liabilities and shareholders' equity	16,048,735	16,318,097
Income Statement		
Operating income	6,129,970	793,311
Non-operating income	684,296	628,065
Income before income taxes	6,814,266	1,421,376
Income taxes	(1,397,257)	(301,395)
Net income (loss)	5,417,009	1,119,981
Statements of Cash Flows		
Cash flows from operating activities	3,209,884	5,661,466
Cash flows from investment activities	(806,627)	758,825
Cash flows from financing activities	(2,414,350)	(6,424,022)
Effect of inflation in cash and cash equivalents	-	-
Cash and cash equivalents at the beginning of the period	15,794	19,525
Cash and cash equivalents at the end of the period	4,701	15,794



Servicios Multivending Ltda.		
	2014	2013
	ThCh\$	ThCh\$
Balance Sheet		
Assets		
Current assets	1,240,919	2,185,823
Non-current assets	799,919	1,037,865
Total assets	2,040,838	3,223,688
Liabilities		
Current liabilities	534,918	420,291
Non-current liabilities	126,017	157,256
Capital and reserves	735,068	2,086,517
Accrued earnings (losses)	644,835	559,624
Total liabilities and shareholders' equity	2,040,838	3,223,688
Income Statement		
Operating income	190,306	353,840
Non-operating income	608,477	339,233
Income before income taxes	798,783	693,073
Income taxes	(153,948)	(133,449)
Net income (loss)	644,835	559,624
Statements of Cash Flows		
Cash flows from operating activities	(3,851,582)	3,667,992
Cash flows from investment activities	(164,444)	(4,114,391)
Cash flows from financing activities	3,921,687	453,933
Effect of inflation in cash and cash equivalents		
Cash and cash equivalents at the beginning of the period	95,901	88,367
Cash and cash equivalents at the end of the period	1,562	95,901

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Andina Bottling Investments S.A.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	192	8,091,221
Non-current assets	359,378,798	293,526,836
Total assets	359,378,990	301,618,057
Liabilities		
Current liabilities	3,051,512	2,216,538
Non-current liabilities	-	-
Capital and reserves	287,905,314	245,404,692
Accrued earnings (losses)	68,422,164	53,996,827
Total liabilities and shareholders' equity	359,378,990	301,618,057
Income Statement		
Operating income	(344,074)	(336,440)
Non-operating income	68,952,627	54,585,041
Income before income taxes	68,608,553	54,248,601
Income taxes	(186,389)	(251,774)
Net income (loss)	68,422,164	53,996,827
Statements of Cash Flows		
Cash flows from operating activities	(338,661)	(327,071)
Cash flows from investment activities	-	13,438
Cash flows from financing activities	325,244	326,536
Effect of inflation in cash and cash equivalents	-	(958)
Cash and cash equivalents at the beginning of the period	13,609	1,664
Cash and cash equivalents at the end of the period	192	13,609



Andina Bottling Investments Dos S.A.		
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	1,052,229	195,129,485
Non-current assets	501,237,758	259,990,292
Total assets	502,289,987	455,119,777
Liabilities		
Current liabilities	4,057,880	9,107
Non-current liabilities	331,801,321	289,720,382
Capital and reserves	150,625,984	130,030,427
Accrued earnings (losses)	15,804,802	35,359,861
Total liabilities and shareholders' equity	502,289,987	455,119,777
Income Statement		
Operating income	(244,528)	(240,713)
Non-operating income	20,032,177	36,381,419
Income before income taxes	19,787,649	36,140,706
Income taxes	(3,982,847)	(780,845)
Net income (loss)	15,804,802	35,359,861
Statements of Cash Flows		
Cash flows from operating activities	3,168,204	17,271,816
Cash flows from investment activities	-	(269,877,600)
Cash flows from financing activities	(6,403,745)	256,037,708
Effect of inflation in cash and cash equivalents	(28,222)	(166,635)
Cash and cash equivalents at the beginning of the period	3,271,713	6,424
Cash and cash equivalents at the end of the period	7,950	3,271,713

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Andina Inversiones Societarias S.A.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	2,901,019	4,773,457
Non-current assets	31,602,607	32,043,207
Total assets	34,503,626	36,816,664
Liabilities		
Current liabilities	4,198	31,788
Non-current liabilities	-	-
Capital and reserves	33,695,121	34,769,926
Accrued earnings (losses)	804,307	2,014,950
Total liabilities and shareholders' equity	34,503,626	36,816,664
Income Statement		
Operating income	(27,964)	(24,621)
Non-operating income	783,461	2,046,964
Income before income taxes	755,497	2,022,343
Income taxes	48,810	(7,393)
Net income (loss)	804,307	2,014,950
Statements of Cash Flows		
Cash flows from operating activities	738,487	1,450,797
Cash flows from investment activities	-	(1,394,673)
Cash flows from financing activities	(739,032)	(70,781)
Effect of inflation in cash and cash equivalents	-	468
Cash and cash equivalents at the beginning of the period	2,235	16,424
Cash and cash equivalents at the end of the period	1,690	2,235



Rio de Janeiro Refrescos Ltda.		
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	165,690,695	141,763,935
Non-current assets	664,110,834	609,181,470
Total assets	829,801,529	750,945,405
Liabilities		
Current liabilities	172,228,689	108,646,120
Non-current liabilities	379,280,707	383,329,737
Capital and reserves	238,271,026	214,684,584
Accrued earnings (losses)	40,021,107	44,284,964
Total liabilities and shareholders' equity	829,801,529	750,945,405
Income Statement		
Operating income	89,252,484	62,660,228
Non-operating income	(40,271,387)	(20,228,598)
Income before income taxes	48,981,097	42,431,630
Income taxes	(8,959,990)	1,853,334
Net income (loss)	40,021,107	44,284,964
Statements of Cash Flows		
Cash flows from operating activities	76,107,895	37,067,317
Cash flows from investment activities	(25,663,739)	(302,125,052)
Cash flows from financing activities	(31,087,316)	268,534,531
Effect of inflation in cash and cash equivalents	(1,584,372)	(964,707)
Cash and cash equivalents at the beginning of the period	27,583,277	25,071,188
Cash and cash equivalents at the end of the period	45,355,745	27,583,277

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Embotelladora del Atlántico S.A.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	97,918,611	86,697,513
Non-current assets	118,981,900	121,111,219
Total assets	216,900,511	207,808,732
Liabilities		
Current liabilities	125,171,114	115,852,962
Non-current liabilities	14,429,952	15,028,283
Capital and reserves	65,491,451	61,137,928
Accrued earnings (losses)	11,807,994	15,789,559
Total liabilities and shareholders' equity	216,900,511	207,808,732
Income Statement		
Operating income	29,906,128	36,142,907
Non-operating income	(13,598,639)	(13,675,220)
Income before income taxes	16,307,489	22,467,687
Income taxes	(4,499,495)	(6,678,128)
Net income (loss)	11,807,994	15,789,559
Statements of Cash Flows		
Cash flows from operating activities	30,395,406	32,666,972
Cash flows from investment activities	(23,290,290)	(47,566,755)
Cash flows from financing activities	(11,941,462)	18,813,168
Effect of inflation in cash and cash equivalents	(921,308)	(612,075)
Cash and cash equivalents at the beginning of the period	7,393,036	4,091,726
Cash and cash equivalents at the end of the period	1,635,382	7,393,036



Andina Empaques Argentina S.A.		
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	5,885,689	2,728,424
Non-current assets	8,603,160	8,557,777
Total assets	14,488,849	11,286,201
Liabilities		
Current liabilities	3,759,673	1,682,963
Non-current liabilities	721,217	1,187,093
Capital and reserves	7,443,718	6,475,536
Accrued earnings (losses)	2,564,241	1,940,609
Total liabilities and shareholders' equity	14,488,849	11,286,201
Income Statement		
Operating income	4,362,018	3,124,658
Non-operating income	(392,457)	(118,371)
Income before income taxes	3,969,561	3,006,287
Income taxes	(1,405,320)	(1,065,678)
Net income (loss)	2,564,241	1,940,609
Statements of Cash Flows		
Cash flows from operating activities	1,403,183	2,834,079
Cash flows from investment activities	(2,007,112)	(4,187,297)
Cash flows from financing activities	337,568	756,498
Effect of inflation in cash and cash equivalents	(86,171)	(248,696)
Cash and cash equivalents at the beginning of the period	570,582	1,415,998
Cash and cash equivalents at the end of the period	218,050	570,582

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Abisa Corp S.A.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	281,129,044	133,877,034
Non-current assets	-	89,713,152
Total assets	281,129,044	223,590,186
Liabilities		
Current liabilities	161,034	157,356
Non-current liabilities	-	-
Capital and reserves	223,432,830	199,477,842
Accrued earnings (losses)	57,535,180	23,954,988
Total liabilities and shareholders' equity	281,129,044	223,590,186
Income Statement		
Operating income	(1,155,751)	(1,214,067)
Non-operating income	58,690,931	25,169,055
Income before income taxes	57,535,180	23,954,988
Income taxes	-	-
Net income (loss)	57,535,180	23,954,988
Statements of Cash Flows		
Cash flows from operating activities	(1,155,879)	6,293,674
Cash flows from investment activities	-	(8,575,113)
Cash flows from financing activities	710,888	-
Effect of inflation in cash and cash equivalents	52,761	62,942
Cash and cash equivalents at the beginning of the period	604,927	2,823,424
Cash and cash equivalents at the end of the period	212,697	604,927



Transportes Polar S.A.		
	2014	2013
	ThCh\$	ThCh\$
Balance Sheet		
Assets		
Current assets	1,129,057	827,725
Non-current assets	8,149,457	8,388,937
Total assets	9,278,514	9,216,662
Liabilities		
Current liabilities	2,397,573	2,371,119
Non-current liabilities	1,419,871	1,009,434
Capital and reserves	4,663,634	6,202,173
Accrued earnings (losses)	797,436	(366,064)
Total liabilities and shareholders' equity	9,278,514	9,216,662
Income Statement		
Operating income	1,039,229	(408,969)
Non-operating income	(42,975)	(48,588)
Income before income taxes	996,254	(457,557)
Income taxes	(198,818)	91,493
Net income (loss)	797,436	(366,064)
Statements of Cash Flows		
Cash flows from operating activities	25,478,613	(13,586,103)
Cash flows from investment activities	2,746	(185,338)
Cash flows from financing activities	(25,489,510)	13,784,333
Effect of inflation in cash and cash equivalents	-	-
Cash and cash equivalents at the beginning of the period	13,601	709
Cash and cash equivalents at the end of the period	5,450	13,601

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Inversiones Los Andes Ltda.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	258	11,541,217
Non-current assets	312,866,286	255,830,648
Total assets	312,866,544	267,371,865
Liabilities		
Current liabilities	994,024	54,971
Non-current liabilities	-	6,746
Capital and reserves	288,116,530	266,943,315
Accrued earnings (losses)	23,755,990	366,833
Total liabilities and shareholders' equity	312,866,544	267,371,865
Income Statement		
Operating income	(341,656)	(332,401)
Non-operating income	25,078,438	1,420,196
Income before income taxes	24,736,782	1,087,795
Income taxes	(980,792)	(720,962)
Net income (loss)	23,755,990	366,833
Statements of Cash Flows		
Cash flows from operating activities	(2,819,402)	2,040,745
Cash flows from investment activities	-	-
Cash flows from financing activities	340,172	412,369
Effect of inflation in cash and cash equivalents	26,600	(232)
Cash and cash equivalents at the beginning of the period	2,452,882	-
Cash and cash equivalents at the end of the period	252	2,452,882



Aconcagua Investing Ltda.		
	2014	2013
	ThCh\$	ThCh\$
Balance Sheet		
Assets		
Current assets	37	-
Non-current assets	17,976,028	14,917,050
Total assets	17,976,065	14,917,050
Liabilities		
Current liabilities	8,906	5,826
Non-current liabilities	-	-
Capital and reserves	14,911,223	13,075,243
Accrued earnings (losses)	3,055,936	1,835,981
Total liabilities and shareholders' equity	17,976,065	14,917,050
Income Statement		
Operating income	(3,078)	(5,827)
Non-operating income	3,059,014	1,841,808
Income before income taxes	3,055,936	1,835,981
Income taxes	-	-
Net income (loss)	3,055,936	1,835,981
Statements of Cash Flows		
Cash flows from operating activities	-	-
Cash flows from investment activities	-	-
Cash flows from financing activities	-	-
Effect of inflation in cash and cash equivalents	-	-
Cash and cash equivalents at the beginning of the period	-	-
Cash and cash equivalents at the end of the period	-	-

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Paraguay Refrescos S.A.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	35,223,376	23,962,112
Non-current assets	284,856,759	251,162,684
Total assets	320,080,135	275,124,796
Liabilities		
Current liabilities	25,399,093	24,521,787
Non-current liabilities	18,295,530	17,799,903
Capital and reserves	257,914,566	219,570,539
Accrued earnings (losses)	18,470,946	13,232,567
Total liabilities and shareholders' equity	320,080,135	275,124,796
Income Statement		
Operating income	21,068,116	16,055,787
Non-operating income	(323,216)	(1,087,188)
Income before income taxes	20,744,900	14,968,599
Income taxes	(2,273,954)	(1,736,032)
Net income (loss)	18,470,946	13,232,567
Statements of Cash Flows		
Cash flows from operating activities	23,198,687	20,522,084
Cash flows from investment activities	(15,724,107)	(17,160,220)
Cash flows from financing activities	(1,846,765)	(6,526,406)
Effect of inflation in cash and cash equivalents	1,274,005	271,891
Cash and cash equivalents at the beginning of the period	4,107,038	6,999,689
Cash and cash equivalents at the end of the period	11,008,858	4,107,038



Red de Transportes Comerciales Ltda.

	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	259,076	193,919
Non-current assets	1,035,738	537,437
Total assets	1,294,814	731,356
Liabilities		
Current liabilities	66,113	95,678
Non-current liabilities	152,065	-
Capital and reserves	1,303,177	612,157
Accrued earnings (losses)	(226,541)	23,521
Total liabilities and shareholders' equity	1,294,814	731,356
Income Statement		
Operating income	66,060	(33,239)
Non-operating income	(307,790)	48,828
Income before income taxes	(241,730)	15,589
Income taxes	15,189	7,932
Net income (loss)	(226,541)	23,521
Statements of Cash Flows		
Cash flows from operating activities	(64,337)	(168,746)
Cash flows from investment activities	(35,797)	(417,191)
Cash flows from financing activities	107,268	612,157
Effect of inflation in cash and cash equivalents	-	-
Cash and cash equivalents at the beginning of the period	26,220	-
Cash and cash equivalents at the end of the period	33,354	26,220

Summarized Financial Statements - Subsidiaries

at December 31, 2014 and 2013

	Sociedad de Transportes Trans-Heca Ltda.	
	2014 ThCh\$	2013 ThCh\$
Balance Sheet		
Assets		
Current assets	269,665	269,123
Non-current assets	883,179	423,366
Total assets	1,152,844	692,489
Liabilities		
Current liabilities	418,415	283,291
Non-current liabilities	7,748	17,832
Capital and reserves	990,765	336,060
Accrued earnings (losses)	(264,084)	55,306
Total liabilities and shareholders' equity	1,152,844	692,489
Income Statement		
Operating income	(317,656)	74,324
Non-operating income	(24,165)	(5,192)
Income before income taxes	(341,821)	69,132
Income taxes	77,737	(13,826)
Net income (loss)	(264,084)	55,306
Statements of Cash Flows		
Cash flows from operating activities	41,944	53,540
Cash flows from investment activities	(655,672)	(364,010)
Cash flows from financing activities	612,799	394,131
Effect of inflation in cash and cash equivalents	-	-
Cash and cash equivalents at the beginning of the period	91,588	7,927
Cash and cash equivalents at the end of the period	90,659	91,588



