# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 6-K

REPORT OF FOREIGN ISSUER PURSUANT TO RULE 13a-16 OR 15b-16 OF THE SECURITIES EXCHANGE ACT OF 1934

December 2018

Date of Report (Date of Earliest Event Reported)

## Embotelladora Andina S.A.

(Exact name of registrant as specified in its charter)

## **Andina Bottling Company, Inc.**

(Translation of Registrant's name into English)

Avda. Miraflores 9153
Renca
Santiago, Chile
(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F □ Form 40-F □

Indicate by check mark if the Registrant is submitting this Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes □ No □

Indicate by check mark if the Registrant is submitting this Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes □ No □

Indicate by check mark whether the registrant by furnishing the information contained in this Form 6-K is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934

Yes □ No □

## EMBOTELLADORA ANDINA S.A. AND SUBSIDIARIES

Consolidated Interim Financial Statements as of September 30 (unaudited), 2018, and December 31, 2017

## EMBOTELLADORA ANDINA S.A. AND SUBSIDIARIES

## **Consolidated Interim Financial Statements**

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### Consolidated Interim Financial Statements

## EMBOTELLADORA ANDINA S.A. AND SUBSIDIARIES

As of September 30, 2018, and December 31, 2017



#### **Consolidated Interim Statements of Financial Position**

	NOTE	09.30.2018 ThCh\$	12.31.2017 ThCh\$
ACCEPTEC		(unaudited)	
ASSETS			
Comment and the			
Current assets:			
Cash and cash equivalents	4	73,709,086	136,242,116
Other financial assets	5	4,049,505	14,138,161
Other non-financial assets	6.1	5,996,195	5,611,861
Trade and other accounts receivable, net	7	140,023,967	191,284,680
Accounts receivable from related companies	11.1	3,189,903	5,370,232
	8	140,373,740	131,363,000
Inventory Current tax assets	9.2		131,303,000
Total Current Assets	9.2	3,652,393	404 010 050
Total Current Assets		370,994,789	484,010,050
Non-Comment Association			
Non-Current Assets:	<del>-</del>	102 072 016	74.250.005
Other financial assets	5	102,072,916	74,259,085
Other non-financial assets	6.2	36,679,947	47,394,345
Trade and other receivables	7	1,567,259	2,395,851
Accounts receivable from related parties	11.1	57,253	156,492
Investments accounted for under the equity method	13.1	83,447,110	86,809,069
Intangible assets other than goodwill	14.1	648,599,271	663,272,878
Goodwill	14.2	104,805,686	93,598,217
Property, plant and equipment	10.1	633,581,919	659,750,499
Deferred income tax assets	9.5	1,454,107	3,212,981
Total Non-Current Assets		1,612,265,468	1,630,849,417
Total Assets		1,983,260,257	2,114,859,467

#### **Consolidated Interim Statements of Financial Position**

	NOTE	09.30.2018 ThCh\$ (unaudited)	12.31.2017 ThCh\$
LIABILITIES AND EQUITY			
LIABILITIES			
Current Liabilities:			
Other financial liabilities	15	42,089,442	67,981,405
Trade and other accounts payable	16	176,261,193	257,519,477
Accounts payable to related parties	11.2	25,917,652	33,961,437
Provisions	17	2,365,381	2,676,418
Income taxes payable	9.3	3,791,309	3,184,965
Employee benefits current provisions	12	23,819,205	35,955,643
Other non-financial liabilities	18	25,023,356	27,007,977
Total Current Liabilities		299,267,538	428,287,322
Other financial liabilities	15	693,905,215	675,767,201
Trade and other payables	16	732,338	1,132,926
Provisions	17	59,388,684	62,947,748
Deferred income tax liabilities	9.5	138,081,237	125,204,566
Post-employment benefit liabilities	12	8,897,348	8,286,355
Non-Current Liabilities:		901,004,822	873,338,796
Equity:	19		
Issued capital		270,737,574	270,737,574
Retained earnings		403,200,214	335,523,254
Other reserves		89,081,152	185,049,228
Equity attributable to equity holders of the parent		763.018.940	791,310,056
Non-controlling interests		19,968,957	21,923,293
Total Equity		782,987,897	813,233,349
Total Liabilities and Equity		1,983,260,257	2,114,859,467

#### EMBOTELLADORA ANDINA S.A. AND SUBSIDIARIES

## Consolidated Interim Statements of Income by Function for the periods ended September 30, 2018 and 2017

	NOTE	01.01.2018 09.30.2018 (unaudited)	01.01.2017 09.30.2017 (unaudited)	07.01.2018 09.30.2018 (unaudited)	07.01.2017 09.30.2017 (unaudited)
		ThCh\$	ThCh\$	ThCh\$	ThCh\$
Net sales		1,118,863,993	1,324,580,914	345,081,649	417,902,268
Cost of sales	23	(656,735,495)	(774,424,527)	(205,916,993)	(247,844,317)
Gross Profit		462,128,498	550,156,387	139,164,655	170,057,951
Other income	24	599,060	454,630	364,360	66,602
Distribution expenses	23	(108,020,248)	(135,665,392)	(34,242,181)	(43,391,906)
Administrative expenses	23	(217,172,921)	(257,858,976)	(69,945,426)	(82,809,930)
Other expenses	25	(11,320,499)	(12,616,648)	(3,042,813)	(2,825,552)
Other (loss) gains	27	(2,631,243)	(2,269,661)	(937,970)	(780,242)
Financial income	26	3,961,817	8,009,231	835,145	1,960,358
Financial expenses	26	(33,894,692)	(40,771,309)	(10,738,539)	(13,523,167)
Share of profit (loss) of investments in					
associates and joint ventures accounted					
for using the equity method	13.3	853,772	351,025	70,238	(585,530)
Foreign exchange differences		(1,368,107)	(222,160)	(2,190,401)	(252,105)
Income by indexation units		(4,813,999)	(2,372,322)	44,887	500,289
Net income before income taxes		88,321,438	107,194,805	19,381,955	28,416,768
Income tax expense	9.4	(35,760,108)	(32,796,938)	(8,729,115)	(7,193,710)
Net income		52,561,330	74,397,867	10,652,840	21,223,058
Net income attributable to					
Equity holders of the parent		52,283,692	73,727,111	10,805,360	21,223,982
Non-controlling interests		277,638	670,756	(152,520)	(924)
Net income		52,561,330	74,397,867	10,652,840	21,223,058
		\$	\$	\$	\$
Earnings per Share, basic and diluted					
Earnings per Series A Share	19.5	52,60	74.18	10,72	21.35
Earnings per Series B Share	19.5	57,87	81.60	11,79	23.49

## Consolidated Interim Statements of Comprehensive Income for the periods ended September 30, 2018 and 2017

Net income	01.01.2018 09.30.2018 (unaudited) ThCh\$ 52,561,330	01.01.2017 09.30.2017 (unaudited) ThCh\$ 74,397,867	07.01.2018 09.30.2018 (unaudited) ThCh\$ 10,652,840	07.01.2017 09.30.2017 (unaudited) ThCh\$ 21,223,058
Other Comprehensive Income:				
Components of other comprehensive income that will not be reclassified to net income for the period, before taxes				
Actuarial losses from defined benefit plans	(845)	(338,043)	36,143	(187,915)
Components of other comprehensive income that will be reclassified to net income for the period, before taxes	Ì	, ,		
Gain (losses) from exchange rate translation differences	(94,999,968)	(26,046,925)	(60,498,473)	(20,487,492)
Gain (losses) from cash flow hedges	(5,352,556)	(8,734,783)	3,709,168	(3,464,745)
Income tax related to components of other comprehensive income that will not be reclassified to net income for the period				
Income tax benefit related to defined benefit plans	228	86,201	(9,759)	47,918
Income tax related to components of other comprehensive income that will be reclassified to net income for the period				
Income tax related to exchange rate translation				
differences	3,084,117	(479,337)	633,581	(836,058)
Income tax related to cash flow hedges	1,387,969	2,912,533	(1,435,490)	(236,418)
Total comprehensive income	(43,319,725)	41,797,513	(46,911,990)	(3,941,652)
Equity holders of the parent Non-controlling interests	(43,684,384) 364,659	41,338,191 459,322	(47,162,060) 250,070	(3,625,504) (316,148)
Total comprehensive income	(43,319,725)	41,797,513	(46,911,990)	(3,941,652)

Consolidated Interim Statements of Changes in Equity as of September 30, 2018 and 2017 (unaudited)

		Reserves for		Other reserves Actuarial gains or losses in						
	Issued capital ThCh\$	exchange rate differences ThCh\$	Cash flow hedge reserve ThCh\$	employee benefits ThCh\$	Other reserves ThCh\$	Total other reserves ThCh\$	Retained earnings ThCh\$	Controlling Equity ThCh\$	Non-Controlling interests ThCh\$	Total Equity ThCh\$
Opening balance as of 01/01/2018	270,737,574	(237,077,572)	(3,094,671)	(1,915,587)	427,137,058	185,049,228	335,523,254	791,310,056	21,923,293	813,233,349
Changes in accounting policies	<del>_</del>	_	_	—	—	<del>_</del>	79,499,736	79,499,736	—	79,499,736
Restated opening balance	270,737,574	(237,077,572)	(3,094,671)	(1,915,587)	427,137,058	185,049,228	415,022,990	870,809,792	21,923,293	917,821,847
Changes in Equity					, ,	, ,	, , ,	, ,		, ,
Comprehensive income										
Net income	<del>_</del>	<del></del>	<del>_</del>	<del>_</del>	<u> </u>	_	52,283,692	52,283,692	277,638	52,561,330
Other comprehensive income	_	(92,002,872)	(3,094,671)	(617)		(95,968,076)		(95,968,076)	87,021	(95,881,055)
Total Comprehensive income	_	(92,002,872)	(3,094,671)	(617)	_	(95,968,076)	52,283,692	(43,684,384)	364,659	(43,319,725)
Dividends		_					(64,106,468)	(64,106,468)	(2,3198,995)	(66,425,463)
Total changes in equity		(92,002,872)	(3,094,671)	(617)	_	(95,968,076)	11,822,776	(107,790,852)	(1,954,336)	(109,745,188)
Ending balance as of 09/30/2018	270,737,574	(329,080,444)	(7,059,258)	(1,916,204)	427,137,058	89,081,152	403,200,214	763,018,940	19,968,957	782,987,897
		Reserves for		Other reserves Actuarial gains or losses in						
		exchange rate	Cash flow hedge	employee		Total other	Retained	Controlling	Non-Controlling	
	Issued capital ThCh\$	differences ThCh\$	reserve ThCh\$	benefits ThCh\$	Other reserves ThCh\$	reserves ThCh\$	earnings ThCh\$	Equity ThCh\$	interests ThCh\$	Total Equity ThCh\$
Opening balance as of 01/01/2017	270,737,574	(168,744,355)	(2,448,175)	(1,785,032)	427,137,058	254,159,496	295,708,512	820,605,582	21,564,445	842,170,027
Changes in Equity	270,707,071	(100), 11,000)	(2,110,170)	(1,700,002)	127,107,000	201,100,100	250,700,012	020,000,002	21,001,110	012,170,027
Comprehensive income										
Net income	<del></del>	<u>—</u>		<u>—</u>		<u>—</u>	73,727,111	73,727,111	670,756	74,397,867
Other comprehensive income	_	(26,402,692)	(5,822,250)	(163,978)	_	(32,388,920)	· · · —	(32,388,920)	(211,434)	(32,600,354)
Total Comprehensive income	_	(26,402,692)	(5,822,250)	(163,978)		(32,388,920)	73,727,111	41,338,191	459,322	41,797,513
Dividends		_	_	_	_	_	(56,656,282)	(56,656,282)	(220,096)	(58,876,378)
Total changes in equity		(26,402,692)	(5,822,250)	(163,978)	_	(32,388,920)	17,070,829	(15,318,091)	239,226	(15,078,865)
Ending balance as of 09/30/2017			(-,,,	(,-		(,,,	,			

## Consolidated Interim Statements of Direct Cash Flows as of September 30, 2018 and 2017 (unaudited)

	NOTE	01.01.2018 09.30.2018 ThCh\$	01.01.2017 09.30.2017 ThCh\$
Cash flows provided by (used in) Operating Activities		THCHŞ	THCHŞ
casing to the province of (when my openium gracin) and			
Cash flows provided by Operating Activities			
Receipts from the sale of goods and the rendering of services (including taxes)		1,486,205,025	1,736,474,032
Payments for Operating Activities			
Payments to suppliers for goods and services (including taxes)		(994,467,042)	(1,079,523,501)
Payments to and on behalf of employees		(138, 370, 529)	(187,969,618)
Other payments for operating activities (value-added taxes on purchases, sales and others)		(187,214,435)	(246,937,595)
Dividend received		300,632	770,045
Interest payments		(39,466,733)	(46,721,208)
Interest received		2,356,556	6,521,625
Income tax payments		(20,301,062)	(31,729,775)
Other cash movements (tax on bank debits Argentina and others)		(1,560,335)	(4,936,327)
Cash flows provided by (used in) Operating Activities		107,482,077	145,947,678
, , ,		, ,	
Cash flows provided by (used in) Investing Activities			
Investment in associates	13.2	(1,500,000)	(26,538,271)
Proceeds from sale of Property, plant and equipment		143,431	97,874
Purchase of Property, plant and equipment		(86,331,506)	(111,622,838)
Purchase of intangible		_	(11,923,449)
Proceeds from other long-term assets (term deposits over 90 days)		13,883,132	81,258,426
Purchase of other long-term assets (term deposits over 90 days)		(1,271,242)	(43,702,935)
Payments on forward, term, option and financial exchange agreements		624,288	877,765
Net cash flows used in Investing Activities		(74,451,897)	(111,553,428)
Cash Flows generated from (used in) Financing Activities			
Proceeds from short-term loans obtained		23,080,777	36,517,608
Loan payments		(33,459,268)	(24,502,860)
Financial lease liability payments		(2,274,654)	(2,914,554)
Dividend payments by the reporting entity		(65,039,907)	(56,659,484)
Other inflows (outflows) of cash (Placement and payment of public obligations)		(9,975,184)	(15,779,416)
Net cash flows (used in) generated by Financing Activities		(87,668,236)	(63,338,706)
, , , ,			
Net increase in cash and cash equivalents before exchange differences		(54,638,056)	(28,944,456)
Effects of exchange differences on cash and cash equivalents		476,801	(1,314,724)
Exposure to inflation results		(8,371,775)	
Net decrease in cash and cash equivalents		(62,533,030)	(30,259,180)
Cash and cash equivalents — beginning of year	4	136,242,116	141,263,880
Cash and cash equivalents - end of year	4	73,709,086	111,004,700
onon and onon equitable one or jour	4	10,707,000	111,004,700

#### Notes to the Consolidated Interim Financial Statements

#### **NOTE 1 - CORPORATE INFORMATION**

Embotelladora Andina S.A. RUT (Chilean Tax Id. N°) 91.144.000-8 (hereafter "Andina," and together with its subsidiaries, the "Company") is registered under No. 00124 of the Securities Registry and is regulated by Chile's Financial Market Commission (previously the Superintendence of Securities and Insurance) pursuant to Law 18.046.

The principal activities of Embotelladora Andina S.A. are to manufacture, bottle, commercialize and/or distribute Coca-Cola products and brands registered by The Coca-Cola Company. The Company has operations and is licensed by The Coca-Cola Company in its territories Chile, Brazil, Argentina and Paraguay. In Chile, the geographic areas in which the Company has distribution franchises are regions II, III, IV, XI, XII, Metropolitan Region, Rancagua and San Antonio. In Brazil, in the states of Rio de Janeiro, Espirito Santo, Niteroi, Vitoria, Nova Iguaçu, part of Sao Paulo and part of Minas Gerais. In Argentina, in the provinces of Mendoza, Córdoba, San Luis, Entre Ríos, Santa Fe, Rosario, Santa Cruz, Neuquén, El Chubut, Tierra del Fuego, Río Negro, La Pampa and the western zone of the Province of Buenos Aires. In Paraguay, the franchised territory covers the whole country. Licenses for the territories in Chile expire in January 2019 and October 2023. In Argentina they expire in 2022; in Brazil they are in the renewal process and in Paraguay they expire in 2020. Said licenses are renewable upon the request of the licensee and at the sole discretion of The Coca-Cola Company. These licenses are expected to be renewed under similar conditions on the date of expiration.

As of the date of this report, regarding Andina's principal shareholders, the Controlling Group(1) holds 55.72% of the outstanding shares with voting rights, corresponding to the Series A shares.

The head office of Embotelladora Andina S.A. is located on Miraflores 9153, borough of Renca, Santiago, Chile.

(1) Controlling Group: Inversiones SH Seis Limitada, Inversiones Cabildo SpA, Inversiones Chucao Limitada, today Inversiones Lleuque Limitada, Inversiones Nueva Delta S.A., Inversiones Nueva Delta Dos S.A., Inversiones Las Gaviotas Dos Limitada, today Inversiones Playa Amarilla SpA, Inversiones Playa Negra Dos Limitada, today Inversiones Playa Negra SpA, Inversiones Don Alfonso Dos Limitada, today Inversiones Don Alfonso Limitada, Inversiones El Campanario Dos Limitada, today Inversiones El Campanario Limitada, Inversiones Los Robles Dos Limitada, today Inversiones Los Robles Limitada and Inversiones Las Viñas Dos Limitada, today Inversiones Las Niñas Dos SpA. For more information on the structure of the Controlling Group please refer to page 58 of Andina's 2017 Annual Report, available at www.koandina.com

## NOTE 2 - BASIS OF PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Periods covered

These Consolidated Financial Statements encompass the following periods:

Statement of Financial Position: As of September 30, 2018, and December 31, 2017.

Income Statements by Function and Comprehensive Income: For the quarter and nine months ended September 30, 2018 and 2017.

Statements of Changes in Equity: Balance and movements between January 1 and September 30, 2018 and 2017.

Statements of Direct Cash Flows: For the periods between January 1 and September 30, 2018 and 2017.

#### 2.2 Basis of preparation

The Company's Consolidated Interim Financial Statements were prepared in accordance with the International Accounting Standard N°34 (IAS 34) incorporated in the International Financial Reporting Standards (hereinafter "IFRS") issued by the International Accounting Standards Board (hereinafter "IASB").

The Consolidated Interim Financial Statements are presented in accordance to the historic cost criteria, although amended by the revaluation of certain financial instruments and derivative financial instruments and have been prepared, based on accounting records kept by the Parent Company and by other entities forming part thereof.

These Consolidated Interim Financial Statements reflect the consolidated financial position of Embotelladora Andina S.A. and its subsidiaries, which were approved by the Board of Directors on November 27, 2018.

#### 2.3 Basis of consolidation

#### 2.3.1 Subsidiaries

These consolidated interim financial statements incorporate the financial statements of the Company and the companies controlled by the Company (its subsidiaries). Control is obtained when the Company has power over the investee, when it has exposure or is entitled to variable returns from its involvement in the investee and when it has the ability to use its power to influence the amount of investor returns. They include assets and liabilities, results of operations, and cash flows for the periods reported. Income or losses from subsidiaries acquired or sold are included in the Consolidated Interim Financial Statements from the effective date of acquisition through the effective date of disposal, as applicable.

The acquisition method is used to account for the acquisition of subsidiaries. The consideration transferred for the acquisition of the subsidiary is the fair value of assets transferred, equity securities issued, liabilities incurred or assumed on the date that control is obtained. Identifiable assets acquired, and identifiable liabilities and contingencies assumed in a business combination are accounted for initially at their fair values at the acquisition date. Goodwill is initially measured as the excess of the

aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the consideration is less than the fair value of the net assets of the subsidiary acquired, the difference is recognized directly in the income statement.

The interest of non-controlling shareholders is presented in the consolidated statement of changes in equity and the consolidated statement of income by function under "Non-Controlling Interest" and "Earnings attributable to non-controlling interests", respectively.

The consolidated interim financial statements include all assets, liabilities, income, expenses, and cash flows after eliminating and adjusting intercompany transactions of the following entities:

		Holding control (percentag				e)	
			09-30-2018			12-31-2017	
Taxpayer ID	Name of the Company	Direct	Indirect	Total	Direct	Indirect	Total
59.144.140-K	Abisa Corp S.A.	_	99.99	99.99		99.99	99.99
Foreign	Aconcagua Investing Ltda.	0.71	99.28	99.99	0.71	99.28	99.99
96.842.970-1	Andina Bottling Investments S.A.	99.90	0.09	99.99	99.90	0.09	99.99
96.972.760-9	Andina Bottling Investments Dos S.A.	99.90	0.09	99.99	99.90	0.09	99.99
Foreign	Andina Empaques Argentina S.A.	<del></del>	99.98	99.98	_	99.98	99.98
96.836.750-1	Andina Inversiones Societarias S.A.	99.98	0.01	99.99	99.98	0.01	99.99
76.070.406-7	Embotelladora Andina Chile S.A.	99.99	_	99.99	99.99	_	99.99
Foreign	Embotelladora del Atlántico S.A.	0.92	99.07	99.99	0.92	99.07	99.99
96.705.990-0	Envases Central S.A.	59.27		59.27	59.27		59.27
96.971.280-6	Inversiones Los Andes Ltda.	99.99		99.99	99.99		99.99
Foreign	Paraguay Refrescos S.A.	0.08	97.75	97.83	0.08	97.75	97.83
76.276.604-3	Red de Transportes Comerciales Ltda.	99.90	0.09	99.99	99.90	0.09	99.99
Foreign	Rio de Janeiro Refrescos Ltda.	<del></del>	99.99	99.99	_	99.99	99.99
78.536.950-5	Servicios Multivending Ltda.	99.90	0.09	99.99	99.90	0.09	99.99
78.861.790-9	Transportes Andina Refrescos Ltda.	99.90	0.09	99.99	99.90	0.09	99.99
96.928.520-7	Transportes Polar S.A.	99.99		99.99	99.99		99.99
76.389.720-6	Vital Aguas S.A.	66.50		66.50	66.50		66.50
93.899.000-k	Vital Jugos S.A.	15.00	50.00	65.00	15.00	50.00	65.00

#### 2.3.2 Investments in associates

Associates are all entities over which the Group exercises significant influence but does not have control, the results of these associates are accounted for using the equity method .

Accounting policies of the associates are changed, where necessary, to ensure conformity with the policies adopted by the Company and unrealized gains are eliminated.

## 2.4 Financial reporting by operating segment

IFRS 8 requires that entities disclose information on the results of operating segments. In general, this is information that Management and the Board of Directors use internally to assess performance of segments and allocate resources to them. Therefore, the following operating segments have been determined based on geographic location:

- Chilean operations
- Brazilian operations
- Argentine operations
- Paraguayan operations

#### 2.5 Functional currency and presentation currency

#### 2.5.1 Functional currency

Items included in the financial statements of each of the entities in the Company are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The functional currency of each of the Operations is the following:

Company	Functional currency			
Andina Empaques Argentina	Argentine Peso			
Embotelladora del Atlántico	Argentine Peso			
Embotelladora Andina	Chilean Peso			
Paraguay Refrescos	Guaraní			
Rio de Janeiro Refrescos	Reales			

Foreign currency transactions are translated into the functional currency using the foreign exchange rates prevailing on the dates of the transactions. Losses and gains in foreign currency resulting from the liquidation of these transactions and the translation at the closing exchange rate of monetary assets and liabilities denominated in foreign currency are recognized in the income statements under foreign exchange rate differences, except when they correspond to cash flow hedges; in which case they are presented in the statement of comprehensive income.

Functional currency in hyperinflationary economies

As of July 2018, accumulated inflation in Argentina for the last three years exceeded 100%, and pursuant to IAS 29, Argentina's economy should be considered as a hyperinflationary economy. According to IAS, financial statements of entities whose functional currency corresponds to a hyperinflationary economy should be restated to the current currency as of the date of the balance sheet.

Set forth below is the main criteria used:

- Statement of financial position (balance sheet): Non-monetary items are stated at the current currency as of the date of the balance sheet. Gains and losses are included in net gains (net income for the period).
- First fiscal year: The losses and gains produced by the restatement of current non-monetary items from the previous year are recorded in the cumulative results as of January 1, 2018. The impact of this record was an increase of Th\$79,499,736
- Statement of Income: Income Statement items are expressed in the current currency unit at the end of the reporting period, using the variation of the general price index from the date on which the expenses and revenues were accrued.
- Cash Flow Statement: Cash flow statement items are expressed in the current currency unit at the end of the reporting period.
- Inflation for the period January through September 2018 reached 29.5%

#### 2.5.2 Presentation currency

The presentation currency is the Chilean peso, which is the functional currency of the parent company, for such purposes, the financial statements of subsidiaries are translated from the functional currency to the presentation currency as indicated below:

a. Translation of financial statements whose functional currency does not correspond to hyperinflationary economies (Brazil and Paraguay)

Financial statements measured as indicated are translated to the presentation currency as follows:

- The balance sheet is translated to the closing exchange rate at the balance sheet date and the income statement is translated at the average monthly exchange rates, the differences that result are recognized in equity under other comprehensive income.
- Cash flow income statement are also translated at average exchange rates for each transaction.
- When an account receivable from related companies is designated as hedge investment, translation differences are recorded under comprehensive income, net of deferred taxes. On disposal of the investment, such translation differences are recognized in the income statement as part of the gain or loss on the disposal of the investment.
- b. Conversion of financial statements whose functional currency corresponds to hyperinflationary economies (Argentina)

Financial statements measured in their functional currency, with inflation adjustments since they correspond to a hyperinflationary economy, are translated to the presentation currency as follows:

- The balance sheet is translated at the closing exchange rate at the balance sheet date;
- Results are translated at the closing exchange rate at the balance sheet date
- When an account receivable from related companies is designated as hedge investment, translation differences are recorded under comprehensive income, net of deferred taxes. On disposal of the investment, such translation differences are recognized in the income statement as part of the gain or loss on the disposal of the investment.

#### c. Comparative figures

According to the IAS, figures of previous years are not adjusted or re-expressed when the presentation currency is that of a non-hyperinflationary economy, as is the case of the Chilean peso, thus, financial statements of previous years are not amended.

#### 2.5.3 Exchange rates and value of the UF

			Exchange rate to the Chilean Peso					
Date		US\$ dollar	R\$ Brazilian Real	A\$ Argentine Peso	UF Unidad de Fomento	G\$ Paraguayan Guaraní	€ Euro	
	09.30.2018	660.42	164.94	16.01	27,357.45	0.112	767.22	
	12.31.2017	614.75	185.84	32.96	26,798.14	0.110	739.15	
	09.30.2017	637.93	201.37	36.85	26,656.79.	0.113	752.99	

#### 2.6 Property, plant, and equipment

Assets included in Property, plant and equipment are recognized at their historical cost or fair value on the IFRS transition date, less depreciation and cumulative impairment losses.

Historical cost of Property, plant and equipment includes expenditures that are directly attributable to the acquisition of the items less government subsidies resulting from the difference between the valuation of liabilities at fair value and the government's preferential credit rates. Historical cost also includes revaluations and price-level restatements of opening balances (attributable cost) at January 1, 2009, in accordance with the exemptions in IFRS 1.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset only when it is probable that future economic benefits associated with the items of Property, plant and equipment will flow to the Company and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognized. Repairs and maintenance are charged to the income statement in the reporting period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives.

The estimated useful lives by asset category are:

Assets	Range in years
Buildings	30-50
Plant and equipment	10-20
Warehouse installations and accessories	10-30
Furniture and supplies	4-5
Motor vehicles	5-7
Other Property, plant and equipment	3-8
Bottles and containers	2-8

The residual value and useful lives of assets are reviewed and adjusted at the end of each financial statement-reporting period, if appropriate.

When the value of an asset is greater than its estimated recoverable amount, the value is written down immediately to its recoverable amount.

Gains and losses on disposals of property, plant, and equipment are calculated by comparing the proceeds to the carrying amount and are charged to other expenses by function.

If there are items available for sale and comply with the conditions of IFRS 5 "Non-current assets held for sale and discontinued operations" are separated from Property, plant and equipment and are presented within current assets at the lower value between the book value and its fair value less selling costs.

#### 2.7 Intangible assets and Goodwill

#### 2.7.1 Goodwill

Goodwill represents the excess of the consideration transferred over the Company's interest in the net fair value of the net identifiable assets of the subsidiary and the fair value of the non-controlling interest in the subsidiary on the acquisition date. Since goodwill is an intangible asset with indefinite useful life, it is recognized separately and tested annually for impairment. Goodwill is carried at cost less accumulated impairment losses.

Gains and losses on the sale of an entity include the carrying amount of goodwill related to that entity.

Goodwill is assigned to each cash generating unit (CGU) or group of cash-generating units, from where it is expected to benefit from the synergies arising from the business combination. Such CGUs or groups of CGUs represent the lowest level in the organization at which goodwill is monitored for internal management purposes.

#### 2.7.2 Distribution rights

Distribution rights are contractual rights to produce and/or distribute products under the Coca-Cola brand and other brands in certain territories in Argentina, Brazil, Chile and Paraguay that were acquired during Business Combination. Distribution rights are born from the process of valuation at fair value of the assets and liabilities of companies acquired in business combinations. Distribution rights have an

indefinite useful life and are not amortized, as the Company believes that the agreements will be renewed indefinitely by the Coca-Cola Company with similar terms and conditions. They are subject to impairment tests on an annual basis.

#### 2.7.3 Software

Carrying amounts correspond to internal and external software development costs, which are capitalized once the recognition criteria in IAS 38, *Intangible Assets*, have been met. Software is amortized in administrative expenses in the consolidated income statement over a period of four years.

#### 2.8 Impairments of non-financial assets

Assets that have an indefinite useful life, such as intangibles related to distribution rights and goodwill, are not amortized and are tested annually for impairment or more frequently if events or changes in circumstances indicate a potential impairment. Assets that are subject to amortization are tested for impairment whenever there is an event or change in circumstances indicating that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying value of the asset exceeds its recoverable amount. The recoverable amount is the greater of an asset's fair value less costs to sell or its value in use.

For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

#### 2.9 Financial assets

Pursuant to IFRS 9, except for certain trade accounts receivable, the Group initially measures a financial asset at its fair value plus transaction costs, in the case of a financial asset that is not at fair value, reflecting changes in P&L.

According to IFRS 9, financial assets are subsequently measured at fair value with changes in P&L (FVPL), amortized cost or fair value through other comprehensive income (FVOCI). The classification is based on two criteria: The Group's business model for managing assets; and if the contractual cash flows of financial instruments represent "solely payments of principal and interest" on the outstanding principal amount (the "SPPI criterion").

The new classification and measurement of the Group's financial assets are:

• Financial asset at amortized cost for financial instruments that are maintained within a business model with the objective of maintaining the financial assets to collect contractual cash flows that meet the SPPI criterion. This category includes the Group's trade and other accounts receivable.

• Financial assets measured at fair value with changes in other comprehensive income (FVOCI), with gains or losses recognized in P&L at the time of liquidation. Financial assets in this category correspond to the Group's instruments that meet the SPPI criterion and are kept within a business model both to collect cash flows and to sell.

Other financial assets are classified and subsequently measures as follows:

- Equity instruments at fair value with changes in other comprehensive income (FVOCI) without recognizing earnings or losses in P&L at the time of liquidation. This category only includes equity instruments that the Group intends to keep in the foreseeable future and that the Group has irrevocably chosen to classify in this category in the initial recognition or transition.
- Financial assets at fair value with changes in P&L (FVPL) include derivative instruments and equity instruments quoted that the Group had not irrevocably chosen to classify at FVOCI in the initial recognition or transition. This category also includes debt instruments whose cash flow characteristics do not comply with the SPPI criterion or are not kept within a business model whose objective is to recognize contractual cash flows or sale.

The Group's financial liabilities accounting, to a large extent continues to be same as the one set forth in IAS 39. Similar to the requirements of IAS 39, IFRS 9 requires that assets for contingent services be treated as financial instruments measured at fair value, with changes in fair value recognized in P&L.

Pursuant to IFRS 9, implicit derivatives are no longer separated from a principal financial asset. Financial assets, however, are classified according to contractual terms and the Group's business model.

#### 2.10 Derivatives financial instruments and hedging activities

The Company and its subsidiaries use derivative financial instruments to mitigate risks relating to changes in foreign currency and exchange rates associated with raw materials, and loan obligations.

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

#### 2.10.1 Derivative financial instruments designated as cash flow hedges

At the inception of the transaction, the group documents the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the consolidated income statement within "other gains (losses)"

Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for example, when foreign currency denominated financial liabilities are translated into their functional currencies). The gain or loss relating to the effective portion of cross currency swaps hedging the effects of changes in foreign exchange rates are recognized in the consolidated income statement within "foreign exchange differences". When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the consolidated income statement.

#### 2.10.2 Derivative financial instruments not designated for hedging

The fair value of derivative financial instruments that do not qualify for hedge accounting pursuant to IFRS are immediately recognized in the consolidated income statement under "Other income and losses". The fair value of these derivatives is recorded under "other current financial assets" or "other current financial liabilities" in the statement of financial position."

The Company does not use hedge accounting for its foreign investments.

The Company also evaluates the existence of derivatives implicitly in contracts and financial instruments as stipulated by IFRS 9 and classifies them pursuant to their contractual terms and the business model of the group.. As of September 30, 2018, and December 31, 2017, the Company had no implicit derivatives.

#### Fair value hierarchy

The Company maintains assets related to foreign currency derivative contracts which were classified as Other current and non-current financial assets and Other current and non-current financial liabilities, respectively, and are accounted at fair value within the statement of financial position. The Company uses the following hierarchy to determine and disclose the fair value of financial instruments with assessment techniques:

- Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the assets and liabilities, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the assets or liabilities that are not based on observable market data information.

During the reporting periods there were no transfers of items between fair value measurement categories. All of which were valued during the period using Level 2.

#### 2.11 Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the weighted average cost method. The cost of finished goods and work in progress includes raw materials, direct

labor, other direct costs and manufacturing overhead (based on operating capacity) to bring the goods to marketable condition, but it excludes interest expense. Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Spare parts and production materials are stated at the lower of cost or net realizable value.

Estimates are also made for obsolescence of raw materials and finished products based on turnover and age of the related goods.

#### 2.12 Trade receivables

Trade accounts receivables and other accounts receivable are recognized initially at fair value and subsequently measured at amortized cost less provision for impairment, given their short-term nature. A provision for impairment is made when there is objective evidence that the Company may not be able to collect the full amount according to the original terms of the receivable, based either on individual or on global aging analyses. The carrying amount of the asset is reduced by the provision amount and the loss is recognized in administrative expenses in the consolidated income statement by function.

#### 2.13 Cash and cash equivalents

Cash and cash equivalents include cash on hand, bank balances, time deposits and other short-term highly liquid and low risk of change in value investments and mutual funds with original short-term maturities equal to or less than three months.

#### 2.14 Other financial liabilities

Resources obtained from financial institutions as well as the issuance of debt securities are initially recognized at fair value, net of costs incurred during the transaction. Then, liabilities are valued by accruing interests in order to equal the current value with the future value of liabilities payable, using the effective interest rate method.

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualified assets, considered as those that require a substantial period of time in order to get ready for their forecasted use or sale, are added to the cost of those assets until the period in which the assets are substantially ready to be used or sold.

#### 2.15 Income tax

The Company and its subsidiaries in Chile account for income tax according to the net taxable income calculated based on the rules in the Income Tax Law. Subsidiaries in other countries account for income taxes according to the tax regulations of the country in which they operate.

Deferred income taxes are calculated using the liability method on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the Consolidated Financial Statements, using the tax rates that have been enacted or substantively enacted on the balance sheet date and are expected to apply when the deferred income tax asset is realized, or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized.

The Company does not recognize deferred income taxes for temporary differences from investments in subsidiaries in which the Company can control the timing of the reversal of the temporary differences and it is probable that they will not be reversed in the near future.

#### 2.16 Employee benefits

The Company has a provision to cover indemnities for years of service that will be paid to employees in accordance with individual and collective agreements subscribed with employees, which is recorded at actuarial value in accordance with IAS 19.

Results from updated of actuarial variables are recorded within other comprehensive income in accordance with IAS 19.

Additionally, the Company has retention plans for some officers, which have a provision pursuant to the guidelines of each plan. These plans grant the right to certain officers to receive a cash payment on a certain date once they have fulfilled with the required years of service.

The Company and its subsidiaries have recorded a provision to account for the cost of vacations and other employee benefits on an accrual basis. These liabilities are recorded under current non-financial liabilities.

#### 2.17 Provisions

Provisions for litigation and other contingencies are recognized when the Company has a present legal or constructive obligation as a result of past event, it is probable that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation.

#### 2.18 Leases

#### a) Operating leases

Operating lease payments are recognized as an expense on a straight-line basis over the term of the lease.

#### b) Finance leases

Leases of Property, plant and equipment where the Company has substantially all the risks and rewards of ownership are classified as finance leases that are capitalized at the inception of the lease of the item of Property, plant and equipment at the lower of the fair value of the leased assets and the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges. The interest element is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

#### 2.19 Deposits for returnable containers

This liability comprises cash collateral, or deposit, received from customers for bottles and other returnable containers made available to them

This liability pertains to the deposit amount that is reimbursed when the customer or distributor returns the bottles and containers in good condition, together with the original invoice. The liability is estimated based on the number of bottles given to clients and distributors, the estimated number of bottles in circulation, and a historical average weighted value per bottle or containers. Deposits for returnable containers are presented as a current liability in other financial liabilities because the Company does not have legal rights to defer settlement for a period in excess of one year. However, the Company does not anticipate any material cash settlements for such amounts during the upcoming year.

#### 2.20 Revenue recognition

Pursuant to IFRS 15, Revenues are recognized on the physical delivery of products to customers and no kind of contract exists granting additional rights to clients that can be unilaterally enforced.

Revenues from regular activities include fair value of the consideration received or to be received for goods sold during the regular course of the Company's activities. These revenues are transferred and are presented net of VAT, reimbursements, deductions and discounts

The Company recognizes said Revenues when they can be reliably valued, and when it is probable that the future economic benefits will flow to the Company.

#### 2.21 Contributions of The Coca-Cola Company

The Company receives certain discretionary contributions from The Coca-Cola Company (TCCC) mainly related to the financing of advertising and promotional programs for its products in the territories where the Company has distribution licenses. The contribution received from TCCC are recognized in net income after the conditions agreed with TCCC in order to become a creditor to such incentive have been fulfilled, they are recorded as a reduction in the marketing expenses included in the Administration Expenses account. Given its discretionary nature, the portion of contributions received in one period does not imply it will be repeated in the following period.

#### 2.22 Dividend payments

Dividend distribution to Company shareholders is recorded as a liability in the Company's Consolidated Financial Statements, considering the 30% minimum dividend of the period's earnings established by Chilean Corporate Law.

#### 2.23 Critical accounting estimates and judgments

The Company makes estimates and judgments concerning the future. Actual results may differ from previously estimated amounts. The estimates and judgments that might have a material impact on future financial statements.

### 2.23.1 Impairment of goodwill and intangible assets with indefinite useful lives

The Company test annually whether goodwill and intangible assets with indefinite useful life (such as distribution rights) have suffered any impairment. The recoverable amounts of cash generating units are generating units are determined based on value in use calculations. The key variables used in the

calculations include sales volumes and prices, discount rates, marketing expenses and other economic factors including inflation. The estimation of these variables requires a use of estimates and judgments as they are subject to inherent uncertainties; however, the assumptions are consistent with the Company's internal planning end past results. Therefore, management evaluates, and updates estimates according to the conditions affecting the variables. If these assets are considered to have been impaired, they will be written off at their estimated fair value or future recovery value according to the discounted cash flows analysis. Discounted cash flows in the Company's cash generating units in Chile, Brazil, Argentina and Paraguay generated a higher value than the carrying values of the respective net assets, including goodwill of the Brazilian, Argentinian and Paraguayan subsidiaries.

#### 2.23.2 Fair Value of Assets and Liabilities

IFRS requires in certain cases that assets and liabilities be recorded at their fair value. Fair value is the price that would be received for selling an asset or paid to transfer a liability in a transaction ordered between market participants at the date of measurement.

The basis for measuring assets and liabilities at fair value are their current prices in an active market. For those that are not traded in an active market, the Company determines fair value based on the best information available by using valuation techniques.

In the case of the valuation of intangibles recognized as a result of acquisitions from business combinations, the Company estimates the fair value based on the "multi-period excess earning method", which involves the estimation of future cash flows generated by the intangible assets, adjusted by cash flows that do not come from these, but from other assets. The Company also applies estimations over the period during which the intangible assets will generate cash flows, cash flows from other assets, and a discount rate.

Other assets acquired, and liabilities assumed in a business combination are carried at fair value using valuation methods that are considered appropriate under the circumstances. Assumptions include the depreciated cost of recovery and recent transaction values for comparable assets, among others. These valuation techniques require certain inputs to be estimated, including the estimation of future cash flows.

#### 2.23.3 Allowances for doubtful accounts

The Company evaluates the collectability of trade receivables using several factors. When the Company becomes aware of a specific inability of a customer to fulfill its financial commitments, a specific provision for doubtful accounts is estimated and recorded, which reduces the recognized receivable to the amount that the Company estimates to be able to collect. In addition to specific provisions, allowances for doubtful accounts are also determined based on the restated valued of expected credit losses pursuant to IFRS 9.

#### 2.23.4 Useful life, residual value and impairment of property, plant, and equipment

Property, plant, and equipment are recorded at cost and depreciated using the straight-line method over the estimated useful life of those assets. Changes in circumstances, such as technological advances, changes to the Company's business model, or changes in its capital strategy might modify the effective useful lives as compared to our estimates. Whenever the Company determines that the useful life of Property, plant and equipment might be shortened, it depreciates the excess between the net book value and the estimated recoverable amount according to the revised remaining useful life. Factors such as changes in the planned usage of manufacturing equipment, dispensers, transportation equipment and

computer software could make the useful lives of assets shorter. The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of any of those assets may not be recovered. The estimate of future cash flows is based, among other factors, on certain assumptions about the expected operating profits in the future. The Company's estimation of discounted cash flows may differ from actual cash flows because of, among other reasons, technological changes, economic conditions, changes in the business model, or changes in operating profit. If the sum of the projected discounted cash flows (excluding interest) is less than the carrying amount of the asset, the asset shall be written-off to its estimated recoverable value.

#### 2.23.5 Liabilities for deposits of returnable container

The Company records a liability for deposits received in exchange for bottles and containers provided to its customers and distributors. This liability represents the amount of deposits that must be reimbursed if the customer or distributor returns the bottles and containers in good condition, together with the original invoice. This liability is estimated based on the number of bottles given on loan to customers and distributors, estimates of bottles in circulation and the weighted average historical cost per bottle or container. Management makes several assumptions in order to estimate this liability, including the number of bottles in circulation, the amount of deposit that must be reimbursed and the timing of disbursements.

## 2.24.1 New accounting standards (Standards, Interpretations and Amendments) effective application for annual periods beginning on or after January 1, 2018.

Standards and interpretations, as well as the improvements and amendments to IFRS, which have been issued, effective at the date of these financial statements, are detailed below. The Company has applied these rules concluding that they will not significantly affect the financial statements.

	Standards, Interpretations and Amendments	Mandatory Application Date
IFRS 9	Financial Instruments	January 1, 2018
IFRS 15	Revenue from Contracts with Customers	January 1, 2018
IFRIC 22	Foreign Currency Transactions and Advanced Considerations	January 1, 2018
<b>IAS 28</b>	Investments in Associates and Joint Ventures—decision to measure participation in	January 1, 2018
	associates and joint ventures at fair value with changes in results	

#### IFRS 9 "Financial Instruments"

The final version of IFRS 9 *Financial Instruments* was issued in July 2014, incorporating all the phases of the IASB project to replace IAS 39 *Financial Instruments: Recognition and Measurement* for the annual periods beginning on or after January 1, 2018, this standard includes new requirements based on classification, measurement, impairment and hedge accounting principles, it introduces a "more prospective" model for expected credit losses for impairment accounting and a significantly reformed focus for hedge accounting.

The adoption of the aforementioned standards, interpretations and amendments do not have a significant impact on the Company's Consolidated Financial Statements.

#### IFRS 15 "Revenue from Contracts with Customers"

IFRS 15 Revenue from Contracts with Customers, issued in May 2014 is a new standard applicable to all contracts with customers, except leases, financial instruments and insurance contracts. It is a joint project with the FASB to eliminate differences upon recognizing revenue between IFRS and US GAAP. This new standard pretends to improve inconsistencies and weaknesses of IAS 18 and deliver a model that will facilitate comparability of companies in different industries and regions. It grants a new model for recognizing revenue and more detailed requirements for contracts with multiple elements. It also requires more detailed disclosure.

With regards to the reporting segment of Embotelladora Andina, revenue channels are mainly related to the sale of finished product and the delivery of promotional products, which are currently being recognized in the statement of income when the Company transfers these products to the customers. These revenue channels are supported by contracts with different retailers through traditional and modern channels, in which prices with such customers are constantly negotiated due to the high turnover of the Company's products and in order to remain competitive in the market.

The adoption of the aforementioned standards, interpretations and amendments do not have a significant impact on the Company's Consolidated Financial Statements.

#### IFRIC Interpretation 22 "Foreign Currency Transactions and Advanced Considerations"

The Interpretation addresses the way to determine the date of the transaction in order to establish the exchange rate to be used on the initial recognition of the related asset, expense or income (or the corresponding part of these) in the de-recognition of accounts of a non-monetary asset or liability arising from a payment or collection of advanced consideration in foreign currency, for this purpose the date of the transaction corresponds to the moment in which an entity initially recognizes the non-monetary asset or liability arising from the payment or collection of the advanced consideration. If there are multiple advanced payments or collections, the entity shall determine a transaction date for each advanced consideration payment or collection.

The adoption of the aforementioned standards, amendments and interpretations do not have a significant impact on the Company's Consolidated Interim Financial Statements.

## IAS 28 "Investments in associates and joint ventures - decision to measure participation in associates and joint ventures at fair value with changes in results"

The amendment clarifies that an entity that is a venture capital organization, or another qualifying entity, can choose in the initial recognition to assess its investments in associates and joint ventures at fair value with changes in results. If an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, it may choose to keep the measurement at fair value applied by its associate. The amendment must be applied retrospectively.

The adoption of the aforementioned standards, amendments and interpretations do not have a significant impact on the Company's Consolidated Financial Statements.

## 2.24.2 New accounting standards (Standards, Interpretations and Amendments) effective application for annual periods beginning on or after January 1, 2019.

Standards and interpretations, as well as the improvements and amendments to IFRS, which have been issued, but are still not effective at the date of these financial statements, are detailed below. The Company has not performed an early application of these rules:

		Mandatory application
	New Standards	date
IFRS 16	Leases	January 1, 2019
IFRIC 23	Uncertainty over Income Tax Treatments	January 1, 2019
Conceptual Framework	Revised Conceptual Framework	January 1, 2020

#### IFRS 16 "Leases"

In January 2016, the IASB issued IFRS 16 Leases.

IFRS 16 sets the definition of a lease agreement and specifies the accounting treatment of assets and liabilities arising from these contracts from the point of view of the lessor and lessee. The new standard does not differ significantly from the preceding standard, IAS 17 *Leases*, regarding accounting treatment from the point of view of the lessor. However, from the point of view of the lessee, the new standard requires the recognition of assets and liabilities for most of leasing contracts. IFRS 16 will be mandatory for annual periods beginning after January 1, 2019. Early application is permitted if adopted together with IFRS 15 *Revenue from Contracts with Customers*.

The adoption of the aforementioned standards, amendments and interpretations do not have a significant impact on the Company's consolidated financial statements.

#### IFRIC 23 "Uncertainty over Income Tax Treatments"

In June 2017, the IASB issued IFRIC Interpretation 23, clarifying the application of recognition and measurement criteria required by IAS 12 *Income Taxes* when there is uncertainty about the tax treatments. This interpretation shall be applied for annual periods beginning after January 1, 2019.

The adoption of the aforementioned standards, amendments and interpretations do not have a significant impact on the Company's consolidated financial statements.

#### **Revised Conceptual Framework**

The IASB issued a Revised Conceptual Framework in March 2018, incorporating some new concepts, providing updated definitions and recognition criterion for assets and liabilities and clarifying some important concepts.

Changes in the Conceptual Framework may affect the application of IFRS when no standard applies to a given transaction or event. The Revised Conceptual Framework becomes effective for periods ending on or after January 1, 2020.

The Company will assess the impact of these new definitions.

		Mandatory application
	Amendments and Improvements	date
IFRS 3	Business Combinations	January 1, 2019
IFRS 9	Financial Instruments	January 1, 2019
IFRS 11	Joint Arrangements	January 1, 2019
IAS 12	Income Taxes	January 1, 2019
IAS 23	Borrowing Costs	January 1, 2019
IAS 28	Investments in Associates	January 1, 2019
IAS 19	Employee Benefits — Amendment, reduction or liquidation of the plan	January 1, 2019
IFRS 10 and IAS 28	Consolidated Financial Statements — sale or contribution of assets between an	To be defined
	investor and its associate or joint venture	

#### **IFRS 3 "Business Combinations"**

The amendments clarify that when an entity gets control of an entity that is a joint venture, the requirements for a phased business combination are applicable, including the interests previously held on the assets and liabilities of a joint venture presented at fair value. The amendments must apply to business combinations made after January 1, 2019. Early application is allowed.

The entity will perform an assessment of the impact of the improvement once it becomes effective.

#### IFRS 9 "Financial Instruments — Payments with negative compensation"

A debt instrument can be measured at amortized cost, cost or at fair value through another comprehensive result, provided that the contractual cash flows are only principal and interest payments on the outstanding principal capital and the instrument is carried out within the business model for that classification. Amendments to IFRS 9 aim to clarify that a financial asset meets the criterion of only principal plus interest payments regardless of the event or circumstance that causes the anticipated termination of the contract or of which party pays or receives reasonable compensation for early termination of the contract.

Amendments to IFRS 9 shall apply when prepayment is approximate to unpaid capital and interest amounts in such a way as to reflect the change in reference interest rate. This implies that prepayments at fair value or for an amount including the fair value of the cost of an associated hedging instrument will normally satisfy the criterion only principal payments plus interest only if other elements of the change in fair value, such as the effects of credit risk or liquidity are not representative. Application begins January 1, 2019 and will be retrospectively performed with early adoption allowed.

The Company will assess the impact of the amendment once it becomes effective.

#### IFRS 11 "Joint Arrangements"

The amendment affects joint arrangements on interests previously held in a joint operation. A participating party, but that does not have the joint control of a joint operation could gain control if the joint operation activity constitutes a business as defined by IFRS 3. The amendments clarify that the interests previously maintained in that joint operation are not re-measured at the time of the operation. The amendments shall apply to transactions in which the joint control is acquired after January 1, 2019. Early application is allowed.

The Company will assess the impact of the amendment once it becomes effective.

#### IAS 12 "Income Taxes"

The amendments clarify that the income tax on dividends generated by financial instruments classified as equity are more directly linked to past transactions or events that generated distribution of profits than distribution to the owners. Therefore, an entity recognizes income tax on dividends in results, other comprehensive income or equity, according to where the entity originally recognized those transactions or past events. The amendments shall apply to dividends recognized after January 1, 2019.

The Company will assess the impact of the amendment once it becomes effective.

### IAS 23 "Borrowing Costs"

The amendments clarify that an entity treats any indebtedness originally made to develop a qualified asset as a general loan when substantially all the activities necessary to culminate that asset for use or sale are complete. Amendments should be applied beginning January 1, 2019.

The Company will assess the impact of the amendment once it becomes effective.

#### IAS 28 Investments in Associates

The amendments clarify that an entity applies IFRS 9 Financial Instruments for long-term investments in associates or joint ventures for those investments that do not apply the equity method but which, in substance, is part of the net investment in the associate or joint venture. This clarification is relevant because it implies that the expected credit loss model, described in IFRS 9, applies to these long-term interests. Entities should apply the amendments retrospectively, with certain exceptions, and shall become effective beginning January 1, 2019. Early application is allowed.

The Company will assess the impact of the amendment once it becomes effective.

#### IAS 19 Employee Benefits — Amendment, reduction or liquidation of the plan

Amendments to IAS 19 address accounting when the plan is amended, reduced or liquidated during a reporting period.

The amendments specify that when a plan has been amended, reduced or liquidated during the annual reporting period, the entity must:

- Determine the current cost of services for the remainder of the period following the amendment, reduction or liquidation of the plan, using the actuarial assumptions used to re-measure the liability (asset) for net defined benefits, reflecting the benefits offered under the plan and the assets of the plan after that event.
- Determine the net interest for the remainder of the period after the amendment, reduction or liquidation of the plan using: net liabilities (assets), for defined benefits that reflect the benefits offered under the plan and the assets of the plan after that event; and the discount rate used to re-measure net liabilities (assets) for defined benefits.

The amendments clarify that an entity first determines any past service costs, or a gain or loss in liquidation, without considering the asset ceiling effect. This amount is recognized under income. An entity then determines the asset ceiling effect after the plan is amended, reduced, or liquidated. Any change in that effect, excluding the amounts included in net interest, is recognized under other comprehensive income.

This clarification states that entities may have to recognize a past service cost, or a result in liquidation that reduces a surplus that was not recognized before. Changes to the asset ceiling effect are not offset by those amounts.

The amendments apply to amendments, reductions or liquidations of the plan occurring at or after the commencement of the first annual reporting period beginning on or after January 1, 2019. Early application is permitted, which must be disclosed.

The entity will evaluate the impact of the amendment once it becomes effective.

## IFRS 10 Consolidated Interim Financial Statements and IAS 28 Investment in Associates and Joint Ventures — sale or contribution of assets between an investor and its associate or joint venture

The amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) address a recognized inconsistency between the requirements of 10 IFRS and IAS 28 (2011) in the treatment of the contribution or sale of assets between an investor and the associate or joint venture. Amendments, issued in September of 2014, established that when the transaction involves a business (both in a subsidiary or not) it recognizes all profit or loss generated. A partial gain or loss is recognized when the transaction involves assets that do not constitute a business, even when the assets are in a subsidiary. The date of mandatory application of these amendments is to be determined since IASB is waiting for the results of its research project on accounting using the equity method. These amendments must be applied retrospectively, and early adoption is permitted, which must be disclosed.

The Company will assess the impact of the amendment once it becomes effective.

#### NOTE 3 — REPORTING BY SEGMENT

The Company provides information by segments according to IFRS 8 "Operating Segments," which establishes standards for reporting by operating segment and related disclosures for products and services, and geographic areas.

The Company's Board of Directors and Management measures and assesses performance of operating segments based on the operating income of each of the countries where there are Coca-Cola franchises.

The operating segments are determined based on the presentation of internal reports to the Company's chief strategic decision-maker. The chief operating decision-maker has been identified as the Company's Board of Directors who makes the Company's strategic decisions.

The following operating segments have been determined for strategic decision making based on geographic location:

- Operation in Chile
- Operation in Brazil
- Operation in Argentina
- Operation in Paraguay

The four operating segments conduct their businesses through the production and sale of soft drinks and other beverages, as well as packaging materials.

Expenses and income related to corporate management, have been assigned to the Chilean soft drinks segment, since Chile is the country that manages and pays corporate expenses, which would also be substantially incurred, independent to the existence of foreign subsidiaries.

Total revenues by segment include sales to unrelated customers and inter-segments, as indicated in the consolidated statement of income.

A summary of the Company's operating segments in accordance to IFRS is as follows:

For the period ended September 30, 2018	Chile Operation	Argentina Operation	Brazil Operation	Paraguay Operation	Intercompany Eliminations	Consolidated total
<u> </u>	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Net sales	404,496,731	229,271,952	380,017,381	106,245,595	(1,167,666)	1,118,863,993
Cost of sales	(241,837,766)	(122,238,013)	(230,740,020)	(63,087,362)	1,167,666	(656,735,495)
Distribution expenses	(39,993,324)	(34,624,770)	(27,757,536)	(5,644,618)	_	(108,020,248)
Administrative expenses	(85,025,452)	(48,249,638)	(67,637,383)	(16,260,448)	_	(217,172,921)
Finance income	1,377,335	812,513	1,591,365	180,603	_	3,961,816
Finance expense	(11,114,708)	(129,202)	(22,650,782)	_	_	(33,894,692)
Interest expense, net*	(9,737,373)	683,311	(21,059,417)	180,603	_	(29,932,876)
Share of the entity in income of associates	136,364		717,407			853,771
Income tax expense	(14,713,387)	(12,372,713)	(5,393,177)	(3,280,831)	_	(35,760,108)
Other income (loss)	(9,116,591)	(2,520,352)	(8,228,107)	330,262	_	(19,534,788)
Net income of the segment reported	4,209,202	9,949,777	19,919,148	18,483,201		52,561,328
			-			
Depreciation and amortization	31,224,674	12,404,586	19,620,562	7,255,922	_	70,505,744
Current assets	178,501,109	59,595,074	98,360,123	34,538,483	_	370,994,789
Non-current assets	629,902,588	117,122,264	629,976,015	235,264,601	_	1,612,265,468
Segment assets, total	808,403,697	176,717,338	728,336,138	269,803,084		1,983,260,257
Carrying amount in associates and joint ventures accounted for using the equity method, total	35,727,662	_	47,719,448	_	_	83,447,110
Capital expenditures and other	39,523,924	15,347,753	26,502,262	6,457,567	_	87,831,506
Current liabilities	145,263,154	51,119,065	82,708,184	20,177,138		299,267,541
Non-current liabilities	467,445,244	13,693,061	404,495,447	15,371,069		901,004,821
Segment liabilities, total	612,708,398	64,812,126	487,203,631	35,548,207	<u></u>	1,200,272,362
Cash flows provided by in Operating Activities	69,741,402	13,823,147	17,447,149	6,470,379	_	107,482,077
Cash flows (used in) provided by Investing Activities	(24,873,924)	(16,618,143)	(26,502,262)	(6,457,568)	_	(74,451,897)
Cash flows (used in) provided by Financing	(= 1,373,721)	(-0,010,110)	(==,====)	(2,107,000)		(, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Activities	(75,084,757)	(8,125,264)	(4,227,002)	(231,213)	_	(87,668,236)

<sup>(\*)</sup> Financial expenses associated with external financing for the purchase of companies, including capital contributions are presented in this item.

For the period ended September 30, 2017	Chile Operation ThCh\$	Argentina Operation ThCh\$	Brazil Operation ThCh\$	Paraguay Operation ThCh\$	Intercompany Eliminations ThCh\$	Consolidated total ThCh\$
Net sales	393.039.441	392,349,561	439.460.061	101.109.016	(1,377,165)	1,324,580,914
Cost of sales	(235,730,847)	(212,016,316)	(267,333,061)	(60,721,468)	1,377,165	(774,424,527)
Distribution expenses	(39,828,796)	(58,824,853)	(31,460,246)	(5,551,497)	1,577,105	(135,665,392)
Administrative expenses	(85,350,841)	(75,502,076)	(81,462,165)	(15,543,894)		(257,858,976)
Finance income	1,891,448	1,183,613	4,712,682	221,488	_	8,009,231
Finance expense	(11,184,375)	(2,580,383)	(26,996,896)	(9,655)	_	(40,771,309)
Interest expense, net*	(9,292,927)	(1,396,770)	(22,284,214)	211,833		(32,762,078)
Share of the entity in income of associates	208.006	(1,000,770)	143.019	211,000		351.025
Income tax expense	(9,899,006)	(12,825,622)	(7,173,215)	(2,899,095)	_	(32,796,938)
Other income (loss)	(6,536,117)	(6,308,058)	(4,045,256)	(136,730)	_	(17,026,161)
Net income of the segment reported	6,608,913	25,475,866	25,844,923	16,468,165		74,397,867
	0,000,510	23,173,000	23,011,020	10,100,100		7 1,007,007
Depreciation and amortization	31,898,033	13,333,523	21,340,155	8,256,550	_	74,828,261
Current assets	196,212,971	90,724,098	125,234,719	28,400,386	_	440,572,174
Non-current assets	640,513,884	98,299,671	681,230,356	239,982,850	_	1,660,026,761
Segment assets, total	836,726,855	189,023,769	806,465,075	268,383,236		2,100,598,935
Carrying amount in associates and joint ventures	20.626.020	0.661.004	(2.10 ( 41 5			100 101 500
accounted for using the equity method, total	30,636,829	9,661,284	62,106,415		_	102.404.528
Capital expenditures and other	47,004,044	32,816,007	57,414,106	12,850,401	_	150,084,558
Current liabilities	144,121,444	96,161,922	114,413,487	21,494,330	_	376,191,183
Non-current liabilities	466,112,579	(1,145,675)	417,246,192	15,103,494	_	897,316,590
Segment liabilities, total	610,234,023	95,016,247	531,659,679	36,597,824		1,273,507,773
Cash flows provided by Operating Activities	47,102,607	11,954,298	61,121,896	25,768,877	_	145,947,678
Cash flows (used in) provided by Investing Activities	(35,341,057)	(32,814,559)	(30,547,409)	(12,850,403)	_	(111,553,428)
Cash flows (used in) provided by Financing Activities	(72,769,419)	19,415,197	(9,984,484)	_	_	(63,338,706)

<sup>(\*)</sup> Financial expenses associated with external financing for the purchase of companies, including capital contributions are presented in this item.

## NOTE 4 — <u>CASH AND CASH EQUIVALENTS</u>

Cash and cash equivalents are detailed as follows:

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
By item		
Cash	295,177	139,835
Bank balances	50,353,990	29,234,531
Time deposits		10,616,688
Mutual funds	23,059,919	96,251,062
Total cash and cash equivalents	73,709,086	136,242,116
By currency	ThCh\$	ThCh\$
Dollar	15 501 574	
Donai	15,581,574	6,973,298
Euro	15,581,574 51,360	6,973,298 17,245
	, ,	, ,
Euro	51,360	17,245
Euro Argentine Peso	51,360 725,342	17,245 19,681,449
Euro Argentine Peso Chilean Peso	51,360 725,342 43,683,559	17,245 19,681,449 80,985,719

## 4.1 Time deposits

Time deposits defined as cash and cash equivalents are detailed as follows:

Placement	Institution	Currency	Principal	Annual rate	09.30.2018	12.31.2017
-			ThCh\$	%	ThCh\$	ThCh\$
12-29-2017	Banco Santander	Chilean pesos	7,500,000	2.52%	_	7,516,275
12-29-2017	Banco Santander	Chilean pesos	2,700,000	2.40%		2,700,360
12-29-2017	Banco Santander	Chilean pesos	400,000	2.40%		400,053
Total				- -	_	10,616,688

## 4.2 Money Market

Money market mutual fund's shares are valued using the share values at the close of each reporting period. Below is a description for the end of each period:

Institution	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Mutual fund Banco Estado - Chile	1,086,159	9,002,000
Mutual fund Larrain Vial - Chile	6,076,277	6,349,486
Mutual fund Scotiabank - Chile	<del>-</del>	5,878,523
Mutual fund Banco Security - Chile	651,819	14,242,343
Mutual fund BTG - Chile	991,231	5,823,608
Wester Asset Institutional Cash Reserves - USA	10,575,781	3,740,526
Mutual fund Itaú - Brazil	1,856,087	4,922,923
Mutual fund Santander - Brazil	896,981	4,748,368
Mutual fund Bradesco - Brazil	925,584	5,046,882
Mutual fund Votorantim	<del></del>	_
Fima fund Saving Plus C - Argentina	<u> </u>	8,275,073
Fima fund Saving Pesos C - Argentina		8,308,664
Mutual fund Corporativo Banchile - Chile	<del></del>	17,645,940
Fima fund Primium B - Argentina	<del></del>	1,495,556
Citi Institutional Liquid Reserves Limited. (C.GAM)	<u>—</u>	771,170
Total mutual funds	23,059,919	96,251,062

#### NOTE 5 — OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS

Below are the financial instruments held by the Company other than cash and cash equivalents. They consist of time deposits with short-term maturities (more than 90 days), restricted mutual funds and derivative contracts. Financial instruments are detailed as follows:

#### a) Current portion

#### a.1 Time deposits

Placement	<u>Maturity</u>	Institution	Currency	Principal	Annual rat	09.30.2018	12.31.2017
				ThCh\$	%		
03-15-2018	03-15-2019	Votorantim	Brazilian reais	12,729	8.82%	12,762	_
08-09-2017	02-12-2018	Banco Santander - Chile	Unidad de fomento	7,000,000	1.04%		7,082,167
09-25-2017	02-26-2018	BCI	Unidad de fomento	1,500,000	1.36%	_	1,516,454
09-25-2017	05-28-2018	Banco Santander - Chile	Unidad de fomento	5,000,000	0.94%		5,049,376
06-13-2017	03-15-2018	Votorantim	Brazilian reais	20,013	8.82%	_	21,145
						12,762	13,669,142

#### a.2 Rights in Forward Contracts

	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Rights in Forward Contracts — Forward (see details in Note 20)	4,036,743	469,019
Total other Financial Assets, current	4,049,505	14,138,161

#### b) Non-current

	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Rights in forward contracts (see note 20)	96,889,821	61,898,833
Rights in Ades(*) manufacturing companies	8,514,558	14,153,111
Increase (decrease) in foreign currency exchange	(4,827,524)	(1,792,859)
Effects of IAS 29 on Ades rights	1,496,061	
Total	102,072,916	74,259,085

<sup>(\*)</sup> On December 27, 2016, Coca-Cola Andina confirmed to The Coca-Cola Company its decision to participate in the "AdeS" business and commercialize said products in all its franchise territories, As a result, the operation materialized on March 28, 2017, and pursuant to the agreements, implied a disbursement of US\$39 million, ThCh\$14,153,111 were allocated to the purchase of rights in the manufacturing company "AdeS" and ThCh\$11,923,449 were allocated to distribution rights of the "AdeS" products. The rights in the acquired companies are distributed as follows:

<sup>•</sup> Purchase of 13.0% interest in the Argentine company Alimentos de Soya S.A. for ThCh\$9,661,283.

<sup>•</sup> Purchase of 8.5% interest in the Brazilian company UBI 3 Participações Ltda. for ThCh\$4,491,828.

# NOTE 6 — OTHER $\underline{\text{CURRENT AND NON-CURRENT NON-FINANCIAL ASSETS}}$

#### Note 6.1 Other current, non-financial assets

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Prepaid expenses	4,925,494	4,839,465
Tax credit remainder	319,541	169,120
Guarantee deposit (Argentine)	3,209	6,608
Other current assets	747,951	596,668
Total	5,996,195	5,611,861

# Note 6.2 Other non-current, non-financial assets

ThCh\$ ThC	Ch\$
Advance payment to suppliers of property, plant & equipment (1) 14,980,968 24,	269,901
Judicial deposits (see note 21.2) 17,173,846 18,	393,546
Fiscal credits 1,612,466 2,	287,051
Prepaid expenses 892,491 1,	113,154
Others2,020,1761,	330,693
Total 36,679,947 47,	394,345

<sup>(1)</sup> Corresponds to advance payments made for the construction of the new "Duque de Caxias" bottling plant in Brazil.

# NOTE 7 — TRADE AND OTHER RECEIVABLES

The composition of trade and other receivables is detailed as follows:

		09.30.2018			12.31.2017	
Trade and other receivables	Assets before provisions ThCh\$	Allowance for doubtful accounts ThCh\$	Commercial debtors net assets ThCh\$	Assets before provisions ThCh\$	Allowance for doubtful accounts ThCh\$	Commercial debtors net assets ThCh\$
Current commercial debtors						
Trade debtors	104,789,903	(2,795,896)	101,994,007	157,926,958	(3,521,734)	154,405,224
Other current debtors	29,892,544	(2,829,196)	27,063,348	31,015,390	(2,825,453)	28,189,937
<b>Current commercial debtors</b>	134,682,447	(5,625,092)	129,057,355	188,942,348	(6,347,187)	182,595,161
Prepayments suppliers	9,553,447	<u> </u>	9,553,447	8,057,544	<u> </u>	8,057,544
Other current accounts receivable	1,528,160	(114,995)	1,413,165	778,901	(146,926)	631,975
Commercial debtors and other						
current accounts receivable	145,764,054	(5,740,087)	140,023,967	197,778,793	(6,494,113)	191,284,680
Non-current accounts receivable						
Trade debtors	50,610	_	50,610	58,336	_	58,336
Other non-current debtors	1,515,576	_	1,515,576	2,335,322	_	2,335,322
Other non-current accounts						
receivable	1,073	<u></u>	1,073	2,193		2,193
Non-current accounts receivable	1,567,259		1,567,259	2,395,851		2,395,851
Trade and other receivables	147,331,313	(5,740,087)	141,591,226	200,174,644	(6,494,113)	193,680,531

### Stratification of portfolio current and non-current debtors from credit operations

	09.30.2018 ThCh\$	12.31.2017 ThCh\$
II. 4. d.4	- +	
Up to date non-securitized portfolio until 30 days	98,948,655	151,275,377
31 and 60 days	999,931	908,980
61 and 90 days	481,069	1,050,476
91 and 120 days	415,446	331,740
121 and 150 days	456,992	709,400
151 and 180 days	175,742	62,834
181 and 210 days	605,368	82,863
211 and 250 days	204,640	538,081
More than 250 days	2,552,671	3,025,543
Total	104,840,514	157,985,294

The Company has an approximate number of 276,000 clients, which may have balances in the different sections of the stratification. The number of clients is distributed geographically with 65,400 in Chile, 89,200 in Brazil, 64,400 in Argentina and 57,000 in Paraguay.

	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Current commercial debtors	104,789,903	157,926,958
Non-current commercial debtors	50,611	58,336
Total	104,840,514	157,985,294

The movement in the allowance for doubtful accounts is presented below:

	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Opening balance	6,494,113	6,697,156
Bad debt expense	1,082,522	2,004,958
Provision application	(1,130,240)	(1,708,602)
Change due to foreign exchange differences	(706,307)	(499,399)
Movement	(754,025)	(203,043)
Ending balance	5,740,087	6,494,113

#### NOTE 8 — <u>INVENTORIES</u>

The composition of inventories is detailed as follows:

Details	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Raw materials (1)	85,864,069	78,216,172
Finished goods	29,510,450	32,097,377
Spare parts and supplies	19,482,510	19,774,056
Work in progress	713,403	676,609
Other inventories	6,888,946	4,134,237
Obsolescence provision (2)	(2,085,638)	(3,535,451)
Total	140,373,740	131,363,000

The cost of inventory recognized as cost of sales as of September 30, 2018 and 2017, is ThCh\$656,735,495 and ThCh\$774,424,527, respectively

<sup>(1)</sup> Approximately 80% is composed of concentrate and sweeteners used in the preparation of beverages, as well as caps and PET supplies used in the packaging of the product.

<sup>(2)</sup> The obsolescence provision is related mainly with the obsolescence of spare parts classified as inventories and to a lesser extent to finished products and raw materials. The general standard is to provision all those multi-functional spare parts without utility in rotation in the last four years prior to the technical analysis technical to adjust the provision. In the case of raw materials and finished products, the obsolescence provision is determined according to maturity.

<sup>(3)</sup> Includes an increase of ThCh\$ 3,549,264 in opening balances due to the adoption of IAS 29

# NOTE 9 — <u>CURRENT AND DEFERRED INCOME TAXES</u>

#### 9.1 Tax Reform

On September 29, 2014, the Official Daily Newspaper published Law N°20,780 that amends the Chilean tax regime, with the main following changes:

- It establishes a new system of semi-integrated taxation, which can be used as an alternative to the integrated regime of attributed income. Taxpayers may opt freely to any of the two to pay their taxes. In the case of Embotelladora Andina S.A. by a general rule established by law the semi-integrated taxation system applies, which was ratified by the Shareholders' Meeting.
- The semi-integrated system establishes the gradual increase in the first category tax rate for the business years 2014, 2015, 2016, 2017 and 2018 onwards, increasing to 21%, 22.5%, 24%, 25.5% and 27% respectively.

#### 9.2 Current tax assets

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Tax credits (1)	3,652,393	_
Total	3,652,393	_

<sup>(1)</sup> Tax credits correspond to income tax credits on training expenses, purchase of Property, plant and equipment, and donations, and additionally income tax recoveries requested by Brazil.

# 9.3 Current tax liabilities

Current tax payable are detailed as follows:

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Income tax expense	3,791,309	3,184,965
Total	3,791,309	3,184,965

# 9.4 Income tax expense

The current and deferred income tax expenses are detailed as follows:

Item	09.30.2018	09.30.2018
	ThCh\$	ThCh\$
Current income tax expense	28,691,333	22,473,095
Current tax adjustment previous period	340,973	141,037
Withholding tax expense foreign subsidiaries	4,410,550	4,606,040
Provision additional tax 15% due to interest accrual	185,564	183,598
Other current tax expense (income)	52,674	
Current income tax expense	33,681,094	27,403,770
Income (expense) for the creation and reversal of current tax difference	(1,188,911)	5,393,168
Effects adoption IAS 29	3,267,925	
Expense (income) for deferred taxes	2,079,014	5,393,168
Total income tax expense	35,760,108	32,796,938

#### 9.5 Deferred income taxes

The net cumulative balances of temporary differences that give rise to deferred tax assets and liabilities are detailed as follows:

	09.30.2018		12.31.2017	
Temporary differences	Assets	Liabilities	Assets	Liabilities
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Property, plant and equipment	5,951,073	54,033,273	5,978,377	47,179,903
Obsolescence provision	1,497,762	97,612	2,215,341	200,979
Employee benefits	4,095,137	<del>_</del>	5,391,796	_
Post-employment benefits	68,916	1,005,731	61,155	1,020,522
Tax loss carried-forwards (1)	9,625,519	_	10,056,534	_
Tax Goodwill Brazil	16,060,764		23,195,957	
Contingency provision	31,653,207	_	31,177,351	
Foreign exchange differences (2)	7,121,641	_	7,631,498	
Allowance for doubtful accounts	1,208,875	_	1,155,542	_
Coca-Cola incentives (Argentina)	208,813		451,790	
Assets and liabilities for placement of bonds	_	1,256,015	_	1,297,000
Lease liabilities	881,807	_	1,083,010	
Inventories	362,538	_	350,746	_
Distribution rights	· —	156,598,768		163,850,599
Others	1,828,597	4,200,380	3,729,093	920,772
Subtotal	80,564,649	217,191,779	92,478,190	214,469,775
Total liabilities net	1,454,107	138,081,237	3,212,981	125,204,566
Total net movement fiscal year		136,627,130	_	121,991,585

<sup>(1)</sup> Tax losses mainly associated with the subsidiary Embotelladora Andina Chile S.A. In Chile tax losses have no expiration date

<sup>(2)</sup> Corresponds to differed taxes for exchange rate differences generated on the translation of debt expressed in foreign currency in the subsidiary Rio de Janeiro Refrescos Ltda. and which for tax purposes are recognized in Brazil when incurred.

<sup>(3)</sup> Adoption of IAS 29 resulted in an ThCh\$ 17,586,461 increase in liabilities

# 9.6 Deferred tax liability movement

The movement in deferred income tax accounts is as follows:

Item	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Opening Balance	121,991,585	125,608,802
Effect IAS 29, opening balances	17,586,461	_
Increase (decrease) in deferred tax	(3,570,323)	(3,417,011)
Increase (decrease) due to foreign currency translation	619,407	(200,206)
Movements	14,635,545	(3,617,217)
Ending balance	136,627,130	121,991,585

# 9.7 Distribution of domestic and foreign tax expense

The composition of domestic and foreign tax expense is detailed as follows:

Income tax	09.30.2018	09.30.2017
	ThCh\$	ThCh\$
Current income taxes		
Foreign	(20,027,556)	(18,075,308)
Domestic	(13,653,538)	(9,328,462)
Current income tax expense	(33,681,094)	(27,403,770)
Deferred income taxes		
Foreign	(1,019,165)	(4,822,625)
Domestic	(1,059,849)	(570,543)
Deferred income tax expense	(2,079,014)	(5,393,168)
Income tax expense	(35,760,108)	(32,796,938)

#### Reconciliation of effective rate 9.8

Below is the reconciliation between the effective tax rate and the statutory rate:

Reconciliation of effective rate	09.30.2018	09.30.2017
	ThCh\$	ThCh\$
Net income before taxes	88,321,438	107,194,805
Tax expense at legal rate (25.5%)		(27,334,675)
Tax expense at legal rate (27.0%)	(23,846,788)	_
Effect of a different tax rate in other jurisdictions	1,505,098	(2,611,819)
Permanent differences:		
Non-taxable revenues	5,955,100	6,466,037
Non-deductible expenses	(7,574,048)	(3,425,592)
Effect of tax monetary restatement Chilean companies	(1,896,707)	(1,031,722)
Foreign subsidiaries tax withholding expense and other legal tax debits and credits	(6,173,306)	(4,859,167)
Effect IAS 29 adoption	(3,729,457)	<u> </u>
Adjustments to tax expense	(13,418,418)	(2,850,444)
Tax expense at effective rate	(35,760,108)	(32,796,938)
Effective rate	40.5%	30.6%

Below are the income tax rates applicable in each jurisdiction where the Company operates:

		Rate	
Country		2018	2017
Chile		27.0%	25.5%
Brazil		34.0%	34.0%
Argentina		30.0%	35.0%
Paraguay		10.0%	10.0%
	40		

# NOTE 10 — PROPERTY, PLANT AND EQUIPMENT

#### 10.1 Balances

Property, plant and equipment are detailed below at the end of each period:

	Property, plant and equipment, gross		Cumulative de impair		Property, plant and equipment, net	
Item	09.30.2018	12.31.2017	09.30.2018	12.31.2017	09.30.2018	12.31.2017
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Construction in progress	40,537,285	84,118,716	_	_	40,537,285	84,118,716
Land	96,130,542	96,990,155	_		96,130,542	96,990,155
Buildings	336,531,760	222,101,850	(141,989,340)	(59,716,002)	194,542,420	162,385,848
Plant and equipment	524,994,299	431,876,945	(364,537,043)	(276,043,865)	160,457,256	155,833,080
Information technology	22,168,551	20,697,750	(17,142,007)	(16,070,425)	5,026,544	4,627,325
Fixed facilities and accessories	38.538.105	32,990,387	(19.500.215)	(13,400,510)	19.037.890	19,589,877
Vehicles	47,805,176	52,587,886	(28,661,191)	(23,324,621)	19,143,985	29,263,265
Leasehold improvements	134,761	115,768	(100,246)	(108,353)	34,515	7,415
Other Property, plant and						
equipment (1)	413.413.828	395,823,718	(314.742.346)	(288,888,900)	98.671.482	106,934,818
Total	1,520,254,307	1,337,303,175	(886,672,388)	(677,552,676)	633,581,919	659,750,499

<sup>(1)</sup> Other Property, plant and equipment is composed of bottles, market assets, furniture and other minor assets.

The net balance of each of these categories is detailed as follows:

Other Property, plant and equipment	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Bottles	47,479,424	51,876,569
Marketing and promotional assets	37,601,854	42,798,282
Other Property, plant and equipment	13,590,204	12,259,967
Total	98,671,482	106,934,818

The Company has insurance to protect its Property, plant and equipment and its inventory from potential losses. The geographic distribution of those assets is detailed as follows:

Chile : Santiago, Puente Alto, Maipú, Renca, Rancagua y San Antonio, Antofagasta, Coquimbo and Punta

Arenas.

Argentina: Buenos Aires, Mendoza, Córdoba y Rosario, Bahía Blanca, Chacabuco, La Pampa, Neuquén, Comodoro

Rivadavia, Trelew, and Tierra del Fuego

Brazil : Río de Janeiro, Niteroi, Campos, Cabo Frío, Nova Iguazú, Espirito Santo, Vitoria, part of São Paulo and

Minas Gerais.

Paraguay : Asunción, Coronel Oviedo, Ciudad del Este and Encarnación.

### 10.2 Movements

Movements in Property, plant and equipment are detailed as follows:

						Fixed				
	C			Plant and	IT Fi	facilities and		Leasehold	O4h	Property, plant
	Construction in progress	Land	Buildings, net	equipment, net	Equipment, net	accessories, net	Vehicles, net	improvements, net	Other, net	and equipment, net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Opening balance at January 1, 2018	84,118,716	96,990,155	162,385,848	155,833,080	4,627,325	19,589,877	29,263,265	7,415	106,934,818	659,750,499
Restatement		5,821,454	20,587,522	19,198,782	178,973	4,042,199	366,546	_	8,934,630	59,130,106
Restated opening balances	84,118,716	102,811,609	182,973,370	175,031,862	4,806,298	23,632,076	29,629,811	7,415	115,869,448	718,880,605
Additions	37,882,090	_	209,453	3,364,370	487,122	149,549	546,539	1,429	29,227,815	71,868,367
Disposals	(6,700)	_	(30,066)	(197,640)	<u> </u>	_	(163,144)	_	(1,054,014)	(1,451,564)
Transfers between items of Property, plant and equipment	(72,793,165)		36,706,612	32,577,489	468,500	519,486	(3,888,711)	21,904	6,387,885	<u> </u>
Depreciation expense	<u>—</u>	_	(4,968,000)	(27,466,076)	(1,330,904)	(1,757,745)	(3,902,771)	(7,145)	(28,779,704)	(68,212,345)
Increase (decrease) due to foreign currency translation										
differences	(8,940,912)	(7,855,038)	(24,589,944)	(24,361,147)	(635,156)	(4,721,762)	(2,997,484)	(1,363)	(24,177,146)	(98,279,952)
Other increase (decrease) (1)	277,256	1,173,971	4,240,995	1,508,398	1,230,684	1,216,286	(80,255)	12,275	1,197,198	10,776,808
Total movements	(43,581,431)	(6,681,067)	11,569,050	(14,574,606)	220,246	(4,594,186)	(10,485,826)	27,100	(17,197,966)	(85,298,686)
Ending balance at September 30, 2018	40,537,285	96,130,542	194,542,420	160,457,256	5,026,544	19,037,890	19,143,985	34,515	98,671,482	633,581,919

<sup>(1)</sup> Mainly correspond to inflation effects during the period in Argentina from the adoption of IAS 29.

	Construction in progress ThCh\$	Land ThCh\$	Buildings, net ThCh\$	Plant and equipment, net	IT Equipment, net ThCh\$	Fixed facilities and accessories, net ThCh\$	Vehicles, net ThCh\$	Leasehold improvements, net ThCh\$	Other, net ThCh\$	Property, plant and equipment, net ThCh\$
Opening balance at January 1, 2017	49,986,111	91,961,876	173,073,161	190,402,625	6,122,912	20,466,113	23,896,425	190,523	110,051,139	666,150,885
Additions	89,392,003	4,955,929	1,674,734	4,992,508	945,827	(4,161)	1,512,162	13,529	44,451,636	147,934,167
Disposals	<del>-</del>		(300,079)	(700,973)	(1,062,530)		(173,190)	<del></del>	(790,242)	(3,027,014)
Transfers between items of Property, plant and equipment	(41,957,409)		3,450,060	24,250,647	1,133,684	2,548,441	2,253,061		8,321,516	_
Depreciation expense	_	_	(5,880,770)	(36,026,939)	(2,190,107)	(2,112,681)	(5,303,332)	(61,033)	(45,746,096)	(97,320,958)
Increase (decrease) due to foreign currency translation										
differences	(13,319,346)	72,350	(9,538,737)	(20,492,851)	(320,634)	(1,307,835)	7,441,057	(34,272)	(7,670,229)	(45,170,497)
Other increase (decrease) (1)	17,357	<u> </u>	(92,521)	(6,591,937)	(1,827)		(362,918)	(101,332)	(1,682,906)	(8,816,084)
Total movements	34,132,605	5,028,279	(10,687,313)	(34,569,545)	(1,495,587)	(876,236)	5,366,840	(183,108)	(3,116,321)	(6,400,386)
Ending balance at December 31, 2017	84,118,716	96,990,155	162,385,848	155,833,080	4,627,325	19,589,877	29,263,265	7,415	106,934,818	659,750,499

<sup>(1)</sup> Mainly correspond to property, plant & equipment write-offs.

# NOTE 11 — $\underbrace{\text{RELATED PARTY DISCLOSURES}}$

Balances and main transactions with related parties are detailed as follows:

# 11.1 Accounts receivable:

#### 11.1.1 **Current:**

Taxpayer ID	Company	Relationship	Country of origin	Currency	09.30.2018	12.31.2017
					ThCh\$	ThCh\$
96.891.720-K	Embonor S.A.	Related to Shareholder	Chile	Chilean pesos	3,023,417	4,220,936
96.517.210-2	Embotelladora Iquique S.A.	Related to Shareholder	Chile	Chilean pesos	126,108	303,866
96.919.980-7	Cervecería Austral S.A.	Related to director	Chile	Dollars	37,962	16,674
77.755.610-k	Comercial Patagona Ltda.	Related to director	Chile	Chilean pesos	2,416	
Foreign	Servicios y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Argentine pesos	_	181,414
76.572.588-7	Coca Cola del Valle New Ventures S.A.	Associate	Chile	Chilean pesos	_	647,342
Total					3,189,903	5,370,232
11.1.2 Non-	current:					
Taxpayer ID	Company	Relationship	Country of origin	Currency	09.30.2018 ThCh\$	12.31.2017 ThCh\$
96.714.870-9 <b>Total</b>	Coca-Cola de Chile S. A.	Shareholder	Chile	Chilean pesos	57,253 57,253	156,492 156,492
		45				

#### 11.2 Accounts payable:

#### 11.2.1 **Current:**

Taxpayer ID	Company	Relationship	Country of origin	Currency	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Foreign	Recofarma do Industrias Amazonas Ltda,	Related to Shareholder	Brazil	Brazilian real	4,346,949	15,891,797
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Chilean pesos	12,702,659	12,458,055
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Argentine pesos	2,897,966	_
Foreign	Leão Alimentos e Bebidas Ltda.	Associate	Brazil	Brazilian real	1,979,696	2,539,052
86.881.400-4	Envases CMF S.A.	Associate	Chile	Chilean pesos	2,999,308	2,807,572
Foreign	UBI 3 (Ades)	Related to Shareholder	Brazil	Brazilian real	404,471	_
Foreign	Alimentos de Soja S.A.U.	Related to Shareholder	Argentina	Argentine pesos	_	71,276
76.572.588-7	Coca Cola del Valle New Ventures S.A.	Associate	Chile	Chilean pesos	277	_
Foreign	Monster	Related to Shareholder	Brazil	Brazilian real	440,122	_
Foreign	Verde Campo	Related to Shareholder	Brazil	Brazilian real	8,403	_
89.996.200-1	Envases del Pacífico S.A.	Related to director	Chile	Chilean pesos	137,801	193,685
Total					25,917,652	33,961,437
		46				

### 11.3 Transactions:

Taxpayer ID	Company	Relationship	Country of origin	Description of transaction	Currency	Cumulative 09.30.2018 ThCh\$
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of concentrates	Chilean pesos	103,004,899
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of advertising services	Chilean pesos	2,536,392
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Lease of water fountain	Chilean pesos	3,666,327
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Sale of raw materials and other	Chilean pesos	811,703
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of bottles	Chilean pesos	12,481,735
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of raw materials	Chilean pesos	9,609,735
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of caps	Chilean pesos	307,392
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase services and others	Chilean pesos	871,698
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of packaging	Chilean pesos	14,787
86.881.400-4	Envases CMF S.A.	Associate	Chile	Compra de Embalajes	Pesos chilenos	2,613,304
86.881.400-4	Envases CMF S.A.	Associate	Chile	Sale of packaging and raw materials	Chilean pesos	2,661,530
96.891.720-K	Embonor S.A.	Related to Shareholder	Chile	Sale of finished products	Chilean pesos	30,045,281
96.891.720-K	Embonor S.A.	Related to Shareholder	Chile	Venta Servicios y Otros	Pesos chilenos	29,524
96.517.310-2	Embotelladora Iquique S.A.	Related to Shareholder	Chile	Sale of finished products	Chilean pesos	1,777,101
89.996.200-1	Envases del Pacífico S.A.	Related to director	Chile	Purchase of raw materials and materials	Chilean pesos	22,455
89.996.200-1	Envases del Pacífico S.A.	Related to director	Chile	Compra de materias primas y materiales	Pesos chilenos	909,734
94.627.000-8	Parque Arauco S.A.	Related to director	Chile	Rent of spaces	Chilean pesos	91,685
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Purchase of concentrates	Brazilian real	79,463,535
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Refund and other purchases	Brazilian real	4,055,164
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Purchase of concentrates	Argentine pesos	48,107,559
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Advertising participation payment	Argentine pesos	4,000,196
Foreign	KIAK Participaciones	Subsidiary	Brazil	Purchase of concentrate and marketing recovery	U.S. dollar	31,731
Foreign	Leão Alimentos e Bebidas Ltda.	Associate	Brazil	Purchase of products	Brazilian real	258,074
Foreign	Sorocaba Refrescos S.A.	Associate	Brazil	Purchase of products	Brazilian real	426,014
76.572.588-7	Coca Cola Del Valle New Ventures SA	Common Shareholder	Chile	Sale of services and others	Chilean pesos	824,968
Extranjera	Trop Frutas do Brasil Ltda.	Associate	Brazil	Compra de productos	Reales brasileros	71,903
Foreign	Alimentos de Soja S.A.U.	Related to Shareholder	Argentina	Payment of fees and services	Argentine pesos	87,036
96.633.550-5	Sinea S.A.	Ownership held by an officer's uncle	Chile	Compra Materia Prima	Pesos chilenos	567,563
			47			

Taxpayer ID	Сотрапу	Relationship	Country of origin	Description of transaction	Currency	Cumulative 12.31.2017 ThCh\$
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of concentrates	Chilean pesos	140,609,445
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Purchase of advertising services	Chilean pesos	1,823,190
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Lease of water fountain	Chilean pesos	2,989,115
96.714.870-9	Coca-Cola de Chile S.A.	Shareholder	Chile	Sale of raw materials and other	Chilean pesos	2,163,225
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of bottles	Chilean pesos	20,865,624
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of raw materials	Chilean pesos	12,617,540
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of caps	Chilean pesos	477,188
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase services and others	Chilean pesos	357,456
86.881.400-4	Envases CMF S.A.	Associate	Chile	Sale services and others	Chilean pesos	14,944
86.881.400-4	Envases CMF S.A.	Associate	Chile	Purchase of packaging	Chilean pesos	2,960,894
86.881.400-4	Envases CMF S.A.	Associate	Chile	Sale of packaging and raw materials	Chilean pesos	2,942,690
96.891.720-K	Embonor S.A.	Related to Shareholder	Chile	Sale of finished products	Chilean pesos	42,561,124
96.517.310-2	Embotelladora Iquique S.A.	Related to Shareholder	Chile	Sale of finished products	Chilean pesos	2,650,329
89.996.200-1	Envases del Pacífico S.A.	Related to director	Chile	Purchase of raw materials and materials	Chilean pesos	1,676,013
94.627.000-8	Parque Arauco S.A.	Related to director	Chile	Rent of spaces	Chilean pesos	90,032
99.279.000-8	Euroamerica Seguros de Vida S.A.	Related to director	Chile	Purchase of insurance policies	Chilean pesos	312,231
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Purchase of concentrates	Chilean pesos	196,738,018
Foreign	Recofarma do Industrias Amazonas Ltda.	Related to Shareholder	Brazil	Refund and other purchases	Chilean pesos	5,099,040
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Purchase of concentrates	Argentine pesos	272,541,272
Foreign	Servicio y Productos para Bebidas Refrescantes S.R.L.	Shareholder	Argentina	Advertising participation payment	Argentine pesos	12,584,231
Foreign	KAIK Participações	Associate	Brazil	Refund and other purchases	Brazilian real	6,614
Foreign	Leão Alimentos e Bebidas Ltda.	Associate	Brazil	Purchase of products	Brazilian real	104,103
Foreign	Coca-Cola Peru	Related to Shareholder	Peru	Purchase of concentrate and marketing recovery	U.S. dollar	7,147,534
Foreign	Sorocaba Refrescos S.A.	Associate	Brazil	Purchase of products	Brazilian real	574.881
89.862.200-2	Latam Airlines Group S.A.	Related to director	Chile	Sale of products	Chilean pesos	652.588
76.572.588-7	Coca Cola Del Valle New Ventures SA	Common Shareholder	Chile	Sale of services and others	Chilean pesos	1.444.162
Foreign	Trop Frutas do Brasil Ltda.	Associate	Brazil	Purchase of products	Brazilian real	317.565
Foreign	Alimentos de Soja S.A.U.	Related to Shareholder	Argentina	Payment of fees and services	Argentine pesos	538.546
			48			

# 11.4 Key management compensation

Salaries and benefits paid to the Company's key management personnel including directors and managers are detailed as follows:

Description	09.30.2018	09.30.2017
	ThCh\$	ThCh\$
Executive wages, salaries and benefits	4,815,598	4,345,940
Director allowances	1,117,123	1,135,100
Total	5,932,721	5,481,040

# NOTE 12 — $\underline{\text{CURRENT AND NON-CURRENT EMPLOYEE BENEFITS}}$

Employee benefits are detailed as follows:

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Accrued vacations	14,602,214	20,769,275
Employee remuneration payable	9,216,991	15,186,368
Indemnities for years of service	8,897,348	8,286,355
Total	32,716,553	44,241,998
	ThCh\$	ThCh\$
Current	23,819,205	35,955,643
Non-current	8,897,348	8,286,355
Total	32,716,553	44,241,998

# 12.1 Indemnities for years of service

The movements of post-employment benefits that are determined as stated in Note 2 are detailed as follows:

Movements	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Opening balance	8,286,355	8,157,745
Service costs	723,293	1,727,905
Interest costs	334,336	300,755
Net actuarial losses	163,759	(530,059)
Benefits paid	(610,395)	(1,369,991)
Total	8,897,348	8,286,355
40		

# 12.1.1 Assumptions

The actuarial assumptions used are detailed as follows:

Assumptions	09.30.2018	12.31.2017
<b>D</b> .	2.70/	2.50/
Discount rate	2.7%	2.7%
Expected salary increase rate	2.0%	2.0%
Turnover rate	5.4%	5.4%
Mortality rate	RV-2009	RV-2009
Retirement age of women	60 years	60 years
Retirement age of men	65 years	65 years

### 12.2 Personnel expenses

Personnel expenses included in the consolidated statement of income are as follows:

Description	09.30.2018	09.30.2017
	ThCh\$	ThCh\$
Wages and salaries	128,595,677	170,284,661
Employee benefits	35,682,977	37,725,764
Severance and post-employment benefits	4,346,440	4,708,291
Other personnel expenses	10,794,315	10,676,226
Total	179,419,409	223,394,942

# 12.3 Number of Employees

	09.30.2018	09.30.2017
Number of employees	15,215	14,806
Number of average employees	15,101	14,928
• • •		
5	0	

# NOTE 13 — <u>INVESTMENTS IN ASSOCIATES ACCOUNTED FOR USING THE EQUITY METHOD</u>

#### 13.1 Balances

Investments in associates using equity method of accounting are detailed as follows:

Taxpayer		Country of	Country of Functional Carrying Value Perc		Percentage	entage interest	
ID	Name	Incorporation	Currency	09.30.2018	12.31.2017	09.30.2018	12.31.2017
				ThCh\$	ThCh\$	%	%
86.881.400-4	Envases CMF S.A. (1)	Chile	Chilean peso	18,669,998	18,528,567	50.00%	50.00%
Foreign	Leão Alimentos e						
	Bebidas Ltda. (2)	Brazil	Brazilian real	19,849,463	22,163,333	10.26%	10.26%
Foreign	Kaik Participações						
	Ltda. (2)	Brazil	Brazilian real	1,120,118	1,228,350	11.32%	11.32%
Foreign	SRSA Participações						
	Ltda.	Brazil	Brazilian real	87,285	189,290	40.00%	40.00%
Foreign	Sorocaba Refrescos						
	S.A.	Brazil	Brazilian real	20,885,414	23,079,130	40.00%	40.00%
Foreign	Trop Frutas do Brasil						
•	Ltda. (2)	Brazil	Brazilian real	5,777,170	6,359,428	7.52%	7.52%
76.572.588-7	Coca Cola del Valle						
	New Ventures S.A.	Chile	Chilean peso	17,057,662	15,260,971	35.00%	35.00%
Total				83,447,110	86,809,069		

<sup>(1)</sup> In these company, regardless of the percentage of ownership interest, it was determined that no controlling interest was held, only a significant influence, given that there was not a majority vote of the Board of Directors to make strategic business decisions.

<sup>(2)</sup> In these companies, regardless of the percentage of ownership interest held, the Company has significant influence, given that it has a representative on each entity's Board of Directors.

#### 13.2 Movement

The movement of investments in associates accounted for using the equity method is shown below:

Details	09.31.2018	12.31.2017
	ThCh\$	ThCh\$
Opening Balance	86,809,069	77,197,781
Other investment increases in associates (Capital Contribution Leão Alimentos e Bebidas		
Ltda. and Coca-Cola del Valle New Ventures S.A.)	1,500,000	15,570,161
Dividends received	(240,507)	(1,540,090)
Share in operating income	1,343,096	932,340
Unrealized income	63,950	85,268
Increase (Decrease) due to foreign currency translation differences	(6,028,498)	(5,436,391)
Ending Balance	83,447,110	86,809,069

The main movements for the nine months ended September 30, 2018 and fiscal year ended December 31, 2017, are the following:

- During 2018, Embotelladora Andina S.A. has made capital contributions in Coca-Cola del Valle New Ventures S.A. in the amount of ThCh\$1,500,000.
- During fiscal year 2017, Leão Alimentos e Bebidas Ltda. carried out capital increases. Rio de Janeiro Refrescos Ltda. participated in these capital increases regarding its ownership interest for amounts of ThCh\$5,385,161.
- During fiscal year 2017, Embotelladora Andina S.A. has made capital contributions to Coca-Cola del Valle New Ventures S.A. in the amount of ThCh\$10,185,000.
- During fiscal year 2017, Envases CMF S.A. declared ThCh\$1,540,090 in dividends, which were paid during the second half of 2017
- During the nine-month period of 2018 and fiscal year ended December 2017, Sorocaba Refrescos S.A. did not distribute dividends.

# 13.3 Reconciliation of share of profit in investments in associates:

Details	09.30.2018	06.30.2017
	ThCh\$	ThCh\$
Share of profit of investment accounted for using the equity method	1,343,096	948,884
Unrealized earnings in inventory acquired from associates and not sold at the end of period,		
presented as a discount in the respective asset account (containers and/or inventories)	(553,274)	(661,809)
Amortization of Fair Value in Envases CMF S.A.	63,950	63,950
Income Statement Balance	853,772	351,025

# 13.4 Summary financial information of associates:

The following table presents summarized information regarding the Company's equity investees as of September 30, 2018:

	Envases CMF S.A. ThCh\$	Sorocaba Refrescos S.A. ThCh\$	Kaik Participações Ltda. ThCh\$	SRSA Participações Ltda. ThCh\$	Leão Alimentos e Bebidas Ltda. ThCh\$	Trop Frutas do Brasil Ltda. ThCh\$	Coca-Cola del Valle New Ventures S.A. ThCh\$
Total assets	76,297,976	94,158,035	9,895,320	449,565	235,560,985	80,046,326	51,040,809
Total liabilities	38,489,019	42,100,041	31	231,350	52,832,739	10,873,781	2,609,356
Total revenue	36,385,837	36,841,511	234,501	214,916	110,423,443	2,677,100	201382
Net income (loss) of associate	635,974	(134,600)	234,501	214,916	952,429	1,428,845	373,995
Reporting date	30-09-2018	31-08-2018	3108-2018	31-08-2018	31-08-2018	31-08-2018	31-08-2018

# NOTE 14 — <u>INTANGIBLE ASSETS AND GOODWILL</u>

### 14.1 Intangible assets other than goodwill

Intangible assets other than goodwill as of the end of each reporting period are detailed as follows:

		09-30-2018		12-31-2017				
	Gross	Cumulative	Net	Gross	Cumulative	Net		
Detail	Amount	Amortization	Amount	Amount	Amortization	Amount		
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$		
Distribution rights (1)	645,938,412	(5,837,615)	640,100,797	656,411,004	(116,387)	656,294,617		
Software	29,741,888	(21,718,145)	8,023743	27,595,084	(21,087,741)	6,507,343		
Others	502,738	(28,007)	474,731	511,470	(40,552)	470,918		
Total	676,183,038	(27,583,767)	648,599,271	684,517,558	(21,244,680)	663,272,878		

(1) Correspond to the contractual rights to produce and distribute Coca-Cola products in certain parts of Argentina, Brazil, Chile and Paraguay. Distribution rights result from the valuation process at fair value of the assets and liabilities of the companies acquired in business combinations. Production and distribution contracts are renewable for periods of 5 years with Coca-Cola. The nature of the business and renewals that Coca-Cola has permanently done on these rights, allow qualifying them as indefinite contracts. These production and distribution rights, and in conjunction with the assets that are part of the cash-generating units, are annually subjected to the impairment test. Such distribution rights are composed in the following manner and are not subject to amortization: except for the Monster rights that are amortized in the term of the agreement which is 4 years.

Distribution rights	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Chile (excluding Metropolitan Region, Rancagua and San Antonio)	304,969,889	304,969,889
Brazil (Rio de Janeiro, Espirito Santo, Ribeirão Preto and the investments in Sorocaba		
and Leão Alimentos e Bebidas Ltda.)	166,593,621	187,695,738
Paraguay	165,874,163	162,825,074
Argentina (North and South)	2,663,124	803,916
Total	640,100,797	656,294,617

The movement and balances of identifiable intangible assets are detailed as follows:

	<u> </u>	01-01-2018 to	09-30-2018		01-01-2017 to 12-31-2017			
Details	Distribution Rights	Rights	Software	Total	Distribution Rights	Rights	Software	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Opening balance	656,294,617	470,918	6,507,343	663,272,878	674,920,063	470,918	5,605,081	680,996,062
Effect IAS 29 (3)	3,061,574		62,011	3,123,585				
Additions	_	_	2,668,399	2,668,399	11,923,449(1)	_	2,907,715	14,831,164
Amortization	_	_	(2,293,399)	(2,293,399)	(116,387)	_	(1,842,933)	(1,959,320)
Other increases (decreases) (2)	(19.255.394)	3,813	1,079,389	(18,172,192)	(30,432,508)	_	(162,520)	(30,595,028)
Total	640,100,797	474,731	8,023,743	648,599,271	656,294,617	470,918	6,507,343	663,272,878

Corresponds to distribution rights paid in Argentina, Paraguay and Chile resulting from the transaction in which The Coca-Cola Company acquired the "AdeS" business described in previous notes.

<sup>(2)</sup> Mainly corresponds to the foreign currency effect of converting foreign subsidiaries' distribution rights into the presentation currency.

<sup>(3)</sup> Effect IAS 29 adoption, opening balances

#### 14.2 Goodwill

Goodwill is considered as the excess acquisition cost over fair value of the group's ownership interest in identifiable net assets of the acquired subsidiary at the acquisition date.

#### 14.2.1 Measurement of recoverable goodwill value

Goodwill is annually reviewed but its recoverable value is checked during anticipated periods, if there are facts indicating a possible impairment. These signs may include new legal dispositions, changes in the economic environment affecting business operating performance indicators, movements in the competition, or the sale of a significant part of the cash-generating unit (CGU).

Management reviews business performance based on geographic segments. Goodwill is monitored by operating segment that includes different cash generating units of the operations in Chile, Brazil, Argentina and Paraguay. Impairment of distribution rights is geographically monitored at the CGU or group of cash generating units that correspond to specific territories for which Coca-Cola distribution rights have been acquired. These cash generating units or groups of cash generating units are composed by:

- Regions in Chile (excluding Metropolitan Region, province of Rancagua and province of San Antonio)
- Argentina North
- Argentina South
- Brazil (state of Rio de Janeiro and Espirito Santo)
- Brazil (Ipiranga territories)
- Brazil: (investment in the associate Sorocaba)
- Brazil: (investment in the associate Leão Alimentos S.A.)
- Paraguay

In order to check if goodwill has suffered an impairment loss, the company compares its book value with its recoverable value, and an impairment loss is recognized for the excess of the book value amount of the asset over its recoverable amount. To determine the recoverable values of the CGU, management considers the discounted cash flow method as the most appropriate method.

#### 14.2.2 Main assumptions used in the annual test:

#### a. Discount rate:

The real discount rate applied in the annual test carried out in December 2017 was estimated with the Capital Asset Pricing Model, which allows estimating a discount rate according to the risk level of the CGU in the country where it operates. A nominal discount rate before taxes is used according to the following table:

	Discount Rate 2017	Discount Rate 2017
Argentina	17.1%	17.1%
Chile	7.2%	7.2%
Brazil	9.6%	9.6%
Paraguay	9.1%	9.1%

Management carries out the annual goodwill impairment test as of December 31 of each year for each CGU.

#### b. Other assumptions

Financial projections to determine the net value of future cash flows are modelled considering the main variables of the historical flows of the CGU, and approved budgets. In this sense, a conservative growth rate is used, which reach 3% for the soft drinks category and up to 7% for the less developed categories such as juices and water. Perpetuity growth rates between 2% and 2.5% depending on the level of per capita consumption of the products at each operation are set beyond the fifth year of projection. In this sense, the variables of greater sensitivity in these projections correspond to discount rates applied in order to determine the net present value of projected flows and EBITDA margin.

For the purpose of the impairment test, sensitivities were conducted in these critical variables according to the following:

- EBITDA Margin: corresponds to an increase or decrease of up to 150 bps of the EBITDA margin of the operations.
- <u>Discount rate</u>: corresponds to an increase or decrease of 150 bps in the discount rate of future cash flows

#### 14.2.3 Conclusions

The Company performs annual impairment tests, and as a result of the annual test for 2017, no impairments have been identified in any of the CGUs assuming conservative EBITDA margin projections and in line with the markets' history. As of the date of the report, no signs of impairment have been detected.

Despite the deterioration of the macroeconomic conditions experienced by the economies of the countries where the cash generating units develop their operations, recovery values from the impairment test were higher than the book values of assets.

Foreign currency

#### 14.2.4 Goodwill by business segment and country

Movement in Goodwill as of September 30, 2018 and December 31, 2017 is detailed as follows:

				translation differences where functional currency is different	
Operating segment	01.01.2018	Additions/ Disposals	Effect IAS 29	from presentation currency	09.30.2018
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Chilean operation	8,503,023	_	_	<del>-</del>	8,503,023
Brazilian operation	73,509,080			(6,200,085)	67,308,995
Argentine operation	4,672,971	_	29,629,569	(12,351,473)	21,951,067
Paraguayan operation	6,913,143			129,458	7,042,601
Total	93,598,217		29,629,569	(18,422,100)	104,805,686

Foreign currency translation differences where functional currency is different

Operating segment	01.01.2017 ThCh\$	Additions/ Disposals ThCh\$	Effect IAS 29 ThCh\$	from presentation currency ThCh\$	12.31.2017 ThCh\$
Chilean operation	8,503,023	_	<del>-</del>	_	8,503,023
Brazilian operation	81,145,834			(7,636,754)	73,509,080
Argentine operation	5,972,515	_	<del>_</del>	(1,299,544)	4,672,971
Paraguayan operation	7,298,133	_	_	(384,990)	6,913,143
Total	102,919,505		_	(9,321,288)	93,598,217

# NOTE 15 — $\underline{\text{OTHER CURRENT AND NON-CURRENT FINANCIAL LIABILITIES}}$

Liabilities are detailed as follows:

Current	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Bank loans	12,281,592	31,470,003
Bonds payable	15,016,510	20,156,295
Deposits in guarantee	13,573,290	13,849,504
Derivative contract obligations (see note 20)		445,278
Leasing agreements	1,218,050	2,060,325
Total	42,089,442	67,981,405
Non-current	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Bank loans	10,764,100	13,057,542
	10,701,100	10,007,01.
Bonds payable	670,944,969	648,228,554
Bonds payable Leasing agreements	· · · · · · · · · · · · · · · · · · ·	
	670,944,969	648,228,554
Leasing agreements	670,944,969 12,196,146	648,228,554 14,481,105

Leasing agreements (3)

Trade and other accounts payable (3)

The fair value of financial assets and liabilities as of September 30, 2018 and December 31, 2017 is presented below:

Current	Book Value 09.30.2018 ThCh\$	Fair Value 09.30.2018 ThCh\$	Book Value 12.31.2017 ThCh\$	Fair Value 12.31.2017 ThCh\$
Cash and cash equivalents (3)	73,709,086	73,709,086	136,242,116	136,242,116
Other financial assets (3)	4,049,505	4,049,505	14,138,161	14,138,161
Trade and other accounts receivable (3)	140,023,967	140,023,967	191,284,680	191,284,680
Accounts receivable from related companies (3)	3,189,903	3,189,903	5,370,232	5,370,232
Bank loans (1)	12,281,592	11,613,376	31,470,003	31,006,898
Bonds payable (2)	15,016,510	16,794,788	20,156,295	22,484,452
Deposits in guarantee (3)	13,573,290	13,573,290	13,849,504	13,849,504
Derivative contract obligations (3) (see note 20)	· · · · —	· · · · —	445,278	445,278
Leasing agreements (3)	1,218,050	1,218,050	2,060,325	2,060,325
Trade and other accounts payable (3)	176,261,193	176,261,193	257,519,477	257,519,477
Accounts payable from related companies (3)	25,917,652	25,917,652	33,961,437	33,961,437
Non-current	09.30.2018	09.30.2018	12.31.2017	12.31.2017
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Other financial assets (3)	102,072,916	102,072,916	74,259,085	75,259,085
Trade and other receivables	1,567,259	1,567,259	2,395,851	2,395,851
Accounts receivable from related companies (3)	57,253	57,253	156,492	156,492
Bank loans (1)	10,764,100	9,786,130	13,057,542	11,588,575
Bonds payable (2)	670,944,969	749,867,253	648,228,554	722,044,324

<sup>(1)</sup> The fair values are based on discounted cash flows using market discount rates as of the first half and year-end and are Level 2 fair value measurements.

12,196,146

732,338

12,196,146

732,338

14,481,105

1,132,926

14,481,105

1,132,926

<sup>(2)</sup> The fair value of corporate bonds is classified as Level 2 fair value measurements based on quoted prices for the Company's obligations.

<sup>(3)</sup> The fair value approximates book value considering the nature and term of the obligations.

### 15.1.1 Bank obligations, current

									_	Matu		То	tal
Tax ID,	Indebted Entity Name	Country	Tax ID,	Creditor Entity Name	Country	Currency	Type Amortization	Effective Rate	Nominal Rate	Up to 90 days	90 days To 1 year	at 09.30.2018	at 12.31.2017
Tax ID,	- Ivanic	Country	Tax ID,	rvaine	Country	Currency	Amortization	Nate	Katt	ThCh\$	ThCh\$	ThCh\$	ThCh\$
91.144.000-8	Embotelladora Andina S.A.	Chile	97032000-8	Banco Bilbao Viscaya Argentaria	Chile	Chilean pesos	Monthly	3.64%	3.64%	_	_	_	300,000
96.705.990-0	Envases Central S.A.	Chile	97.006.000-6	Banco BCI	Chile	UF	Semiannually	2.13%	2.13%	368,267	368,223	736,490	709,794
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco de la Nación Argentina	Argentina	Argentine pesos	Monthly	20.00%	20.00%	_	_	_	9,965,133
Foreign	Embotelladora del Atlántico S.A.	Argentina	Foreign	Banco Galicia y Buenos Aires S.A.	Argentina	Argentine pesos	Monthly	20.00%	20.00%	_	_	_	3,352,417
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	7.48%	7.48%	_		_	298,456
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	6.63%	6.63%	_	_	_	1,359,471
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	6.63%	6.63%	99,791	129,481	229,272	<u> </u>
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	7.15%		76,699	207,500	284,199	_
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Quarterly	7.15%		_	_	<u> </u>	1,611,747
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Semiannually	4.50%	4.50%	_			2,541,016
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Quarterly	4.50%	4.50%	567,738	1,691,503	2,259,241	_
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Quarterly	6.24%	6.24%	_	8,772,391	8,772,391	<u> </u>
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Bano Itaú	Brazil	Brazilian real	Semiannually	6.24%	6.24%		_	_	11,331,969
Total												12,281,592	31,470,003
						59							

59

### 15.1.2 Bank obligations, non-current

	Indebted Entity			Creditor Entity			Туре	Effective	Nominal	1 year up to	More 2 years	More 3 years	More 4 years Up to 5	More 5	at
Tax ID	Name	Country	Tax ID	Name	Country	Currency	Amortization	Rate	Rate	2 years ThCh\$	Up to 3 years ThCh\$	Up to 4 years ThCh\$	years ThCh\$	Years ThCh\$	09.30.2018 ThCh\$
96.705.990-0	Envases Central S.A.	Chile	97.006.000-6	Banco BCI	Chile	UF	Semiannually	2.13%	2.13%	1,779,927	_	_	_	_	1,779,927
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	6.63%	6.63%	83,957	39,587	39,587	84,616		247,747
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	7.15%	7.15%	180,112	6,103	_	_	_	186,215
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Quarterly	6.24%	6.24%	7,422,488				_	7,422,488
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Quarterly	4.50%	4.50%	1,127,723	_	_	_	_	1,127,723
Total															10,764,100
							60								

Maturity

# 15.1.2 Bank obligations, non-current December 31, 2017

												Maturi	ty		
	Indebted Entity			Creditor Entity			Type	Effective	Nominal	1 year up to	More 2 years	More 3 years	More 4 years	More 5	at
Tax ID	Name	Country	Tax ID	Name	Country	Currency	Amortization	Rate	Rate	2 years	Up to 3 years	Up to 4 years	Up to 5 years	Years	31.12.2017
										M\$	M\$	M\$	M\$	M\$	M\$
96.705.990-0	<b>Envases Central</b>	Chile	97.006.000-6	Banco BCI	Chile	Unidad de	Semiannually								
	S.A.					fomento		2.1%	2.1%	2,092,245	_	_	_	_	2,092,245
Foreign	Rio de Janeiro	Brazil	Foreign	Alfa	Brazil	Brazilian real	Monthly								
	Refrescos Ltda.							7.48%	7.5%	125,461	125,461	125,461	627,305		1,003,688
Foreign	Rio de Janeiro	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly								
_	Refrescos Ltda.		-				·	6.6%	6.6%	504,700	197,779	44,639	128,887		876,005
Foreign	Rio de Janeiro	Brazil	Foreign	Banco	Brazil	Brazilian real	Monthly								
Č	Refrescos Ltda.		C	Santander			•	7.2%	7.2%	1,593,608	1,202,096	663,779	2,449,851		5,909,334
Foreign	Rio de Janeiro	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Quarterly								
3	Refrescos Ltda.		-					4.5%	4.5%	3,176,270	_	_	_		3,176,270
Total															13,057,542

### 15.1.3 Current and non-current bank obligations "Restrictions"

Bank obligations are not subject to restrictions for the reported periods.

### 15.2.1 Bonds payable

	Current	t	Non-curr	ent	Total		
Composition of bonds payable	09.30.2018 12.31.2017 09.30.2018		09.30.2018	12.31.2017	09.30.2018	12.31.2017	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Bonds (face value)	15,187,203	20,547,117	674,027,745	651,459,940	689,214,948	672,007,057	
Expenses of bond issuance and discounts on placement	(170,693)	(390,822)	(3,082,776)	(3,231,386)	(3,253,469)	(3,622,208)	
Net balance presented in statement of financial position	15,016,510	20,156,295	670,944,969	648,228,554	685,961,479	668,384,849	

### 15.2.2 Current and non-current balances

Obligations with the public correspond to bonds in UF issued by the parent company on the Chilean market and bonds in US dollars issued by the parent company on the international market:

	Series	Face amount	Unit of Adjustment	Interest rate	final Maturity	Interest Payment	Date Amortization of capital	09.30.2018	12.31.2017
	Series	amount	Aujustinent	Tatt	Maturity	1 ayıncını	or capital	ThCh\$	ThCh\$
Bonds, current									2.0.0.0
portion									
CMF Registration N°254 CMF									
06.13.2001	В	2.228.199	UF	6.5%	06.01.2026	Semiannually	12.01.2018	7,338,595	6,071,687
CMF Registration	Ь	2.220.177	01	0.570	00.01.2020	Semiamidany	12.01.2010	7,550,575	0,071,007
N°641									
08.23.2010	C	1,500,000	UF	4.0%	08.15.2031	Semiannually	02.15.2021	203,170	597,049
CMF Registration									
N°759	C	750,000	UF	2.50/	00.16.2020	C11	02.16.2019	( 907 400	( 050 157
08.20.2013 CMF Registration	С	750,000	UF	3.5%	08.16.2020	Semiannually	02.16.2018	6,897,400	6,959,157
N°760									
08.20.2013	D	4,000,000	UF	3.8%	08.16.2034	Semiannually	02.16.2032	503,756	1,502,299
CMF Registration						_			
N°760	_								
04.02.2014	Е	3,000,000	UF		03.01.2035	Semiannually	09.01.2032	244,282	998,409
Bonds USA Total current	_	575,000,000	US\$	5.0%	10.01.2023	Semiannually	10.01.2023		4,418,516
portion								15,187,203	20,547,117
Bonds non-current									
portion CMF Registration									
N°254 CMF									
06.13.2001	В	2.228.199	UF	6.5%	06.01.2026	Semiannually	12.01.2018	54,908,550	56,795,423
CMF Registration						<u> </u>		, ,	<i>'</i>
N°641									
08.23.2010	C	1,500,000	UF	4.0%	08.15.2031	Semiannually	02.15.2021	41,036,175	40,197,210
CMF Registration N°759									
08.20.2013	C	750,000	UF	3 5%	08.16.2020	Semiannually	02.16.2018	6,839,362	13,399,069
CMF Registration		750,000	O1	3.570	00.10.2020	Seminamiani	02.10.2010	0,037,302	15,577,007
N°760									
08.20.2013	D	4,000,000	UF	3.8%	08.16.2034	Semiannually	02.16.2032	109,429,800	107,192,560
CMF Registration N°760									
04.02.2014	E	3,000,000	UF	3.75%	03.01.2035	Semiannually	09.01.2032	82,072,358	80,394,428
Bonds USA	_	575,000,000	US\$	5.0%	10.01.2023	Semiannually	10.01.2023	379,741,500	353,481,250
Bonds non-current portion								674,027,745	651,459,940

Accrued interest included in the current portion of bonds totaled ThCh\$ 2,298,553 and ThCh\$8,105,642 at September 30, 2018 and December 31, 2017, respectively.

#### 15.2.3 Non-current maturities

			Year of n	naturity		Total non-
	Series	more than 1 to 2	more than 2 to 3	more than 3 to 4	More than 5	current 09.30.2018
		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
SVS Registration N°254 06.13.2001	В	6,442,495	6,861,259	7,307,240	34,297,556	54,908,550
SVS Registration N°641 08.23.2010	C		1,865,231	3,730,462	35,440,482	41,036,175
SVS Registration N°759 08.20.2013	C	3,419,681	3,419,681	_	<u> </u>	6,839,362
SVS Registration N°760 08.20.2013	D				109,429,800	109,429,800
SVS Registration N°760 04.02.2014	E	<del></del>	<u>—</u>	<u> </u>	82,072,358	82,072,358
Bonds USA			_	_	379,741,500	379,741,500
Total		9,862,176	12,146,171	11,037,702	640,981,696	674,027,745

#### 15.2.4 Market rating

The bonds issued on the Chilean market had the following rating as of September 30, 2018:

AA : ICR Compañía Clasificadora de Riesgo Ltda. rating AA : Fitch Chile Clasificadora de Riesgo Limitada rating

The rating of bonds issued on the international market as of September 30, 2018, is the following:

BBB : Standard&Poors rating

BBB+ : Fitch Chile Clasificadora de Riesgo Limitada rating.

#### 15.2.5 Restrictions

#### 15.2.5.1 Restrictions regarding bonds placed abroad.

On September 26, 2013, Andina issued a bond in the U.S. Market (Bonds USA) for US\$575 million at a coupon rate of 5.0% maturing on October 1, 2023. These bonds do not have financial restrictions.

#### 15.2.5.2 Restrictions regarding bonds placed in the local market.

For purposes of the calculation of the covenants, the amount of EBITDA that was agreed on each bond issue is included.

#### Restrictions regarding the issuance of bonds for a fixed amount registered under number 254.

The outstanding series as of September 30, 2018, is Series B for a nominal amount of up to UF 4 million, of which amount UF 3.7 million in bonds were placed with final maturity in the year 2026 at a 6.50% annual interest rate. The balance of outstanding capital as of September 30, 2018 is UF 2,228 million.

Series B was issued with charge to the bonds line registered with the Securities Registered under number 254 dated September 13, 2001.

#### Regarding Series B, the Issuer is subject to the following restrictions:

• Maintain an indebtedness level where Consolidated Financial Liabilities to Consolidated Equity does not exceed 1.20 times. For these purposes Consolidated Financial Liabilities shall be regarded as Liabilities Receivables accruing interest, namely: (i) other current financial liabilities, plus (ii) other non-current financial liabilities, less (iii) asset balances of derivative financial instruments, taken to cover exchange rate or interest rate risks on financial liabilities under "Other Current Financial Assets" and "Other non-current Financial Assets" of the Issuer's Consolidated Interim Financial Statements. Consolidated Equity will be regarded as total equity including non-controlling interest.

As of September 30, 2018, indebtedness level is 0.80 times of Consolidated Equity.

- Maintain, and in no manner lose, sell, assign or transfer to a third party, the geographical area currently denominated as the
  "Metropolitan Region" (Región Metropolitana) as a territory in Chile in which we have been authorized by The Coca-Cola
  Company for the development, production, sale and distribution of products and brands of the licensor, in accordance to the
  respective bottler or license agreement, renewable from time to time.
- Not lose, sell, assign, or transfer to a third party any other territory of Argentina or Brazil, which as of this date is franchised by TCCC to the Company for the development, production, sale and distribution of products and brands of such licensor, as long as any of these territories account for more than 40% of the Issuer's Adjusted Consolidated Operating Cash Flow.
- Maintain consolidated assets free of any pledge, mortgage or other encumbrances for an amount at least equal to 1.3 times of the issuer's unsecured consolidated liabilities.

Unsecured consolidated liabilities payable shall be regarded as the total liabilities, obligations and debts of the issuer that are not secured by real guarantees on goods and assets of the latter, voluntarily and conventionally constituted by the issuer less the asset balances of derivative financial instruments, taken to cover exchange rate or interest rate risks on financial liabilities under "Other Current Financial Assets" and "Other non-current Financial Assets" of the Issuer's Consolidated Statement of Financial Position.

The following will be considered in determining Consolidated Assets: assets free of any pledge, mortgage or other lien, as well as those assets having a pledge, mortgage or real encumbrances that operate solely by law, less asset balances of derivative financial instruments, taken to hedge exchange rate or interest rate risks on financial liabilities under "Other Current Financial Assets" and "Other non-current Financial Assets" of the Issuer's Consolidated Statement of Financial Position. Therefore, Consolidated Assets free of any pledge, mortgage or other lien will only be regarded as those assets free of any pledge, mortgage or other real lien voluntarily and conventionally constituted by the issuer less asset balances of derivative financial instruments, taken to cover exchange rate or interest rate risks on financial liabilities and under "Other Current Financial Assets" and "Other non-current Financial Assets" of the Issuer's Consolidated Statement of Financial Position.

As of September 30, 2018, this index is 1.67 times.

# Restrictions regarding bond lines registered in the Securities Registered under number 641.

Because of our merger with Coca-Cola Polar S.A., Andina became a debtor of the following two bonds placed in the Chilean market in 2010:

• UF 1.5 million of Series C bonds due 2031, bearing an annual interest rate of 4.00%. As of September 30, 2018, the balance of outstanding capital is UF 1.5 million.

Series C was issued with charge to the Bond Lines registered with the Securities Registrar, under number 641, on August 23, 2010.

#### Regarding Series C, the Issuer is subject to the following restrictions:

• Maintain a level of "Net Financial Debt" within its quarterly financial statements that may not exceed 1.5 times, measured over figures included in its consolidated statement of financial position. To this end, net financial debt shall be defined as the ratio between net financial debt and total equity of the issuer (equity attributable to controlling owners plus non-controlling interest). On its part, net financial debt will be the difference between the Issuer's financial debt and cash.

As of September 30, 2018, Net Financial Debt was 0.71 times.

• Maintain consolidated assets free of any pledge, mortgage or other encumbrances for an amount at least equal to 1.3 times of the issuer's unsecured consolidated liabilities.

Unencumbered assets refer to the assets that meet the following conditions: are the property of the issuer; classified under Total Assets of the Issuer's Financial Statements; and that are free of any pledge, mortgage or other liens constituted in favor of third parties, less "Other Current Financial Assets" and "Other Non-Current Financial Assets" of the Issuer's Financial Statements (to the extent they correspond to asset balances of derivative financial instruments, taken to hedge exchange rate and interest rate risk of the financial liabilities).

Unsecured total liabilities correspond to: liabilities from Total Current Liabilities and Total Non-Current Liabilities of Issuer's Financial Statement which do not benefit from preferences or privileges, less "Other Current Financial Assets" and "Other Non-Current Financial Assets" of the Issuer's Financial Statements (to the extent they correspond to asset balances of derivative financial instruments, taken to hedge exchange rate and interest rate risk of the financial liabilities).

As of September 30, 2018, this index is 1.67 times.

• Maintain a level of "Financial net coverage" in its quarterly financial statements of more than 3 times. Net financial coverage means the ratio between the Issuer's Ebitda for the past 12 months and net financial expenses (financial income less financial expenses) of the issuer for the past 12 months. However, this restriction will be considered breached when the mentioned net financial coverage level is lower than the level previously indicated during two consecutive quarters.

As of September 30, 2018, Net Financial Coverage level is 7.24 times.

#### Restrictions regarding bond lines registered in the Securities Registrar under numbers 759 and 760.

During 2013 and 2014, Andina placed local bonds in the Chilean market. The issuances were structured into three series.

• Series C outstanding as of September 30, 2018, for a nominal value of up to UF 3 million, of which bonds were placed for a nominal amount of UF1.0 million with final maturity during year 2020 at an annual

interest rate of 3.50% issued against line number 759. Outstanding capital as of September 30, 2018, is UF 0.5 million.

• Series D and E outstanding as of September 30, 2018, for a total nominal value of UF 8 million, of which UF 4 million were placed in bonds during August 2013 (series D) and UF 3 million during April 2014 (series E), with final maturity in 2034 and 2035, respectively, issued with charge against line number 760. The annual interest rates are 3.8% for Series D and 3.75% for Series E. The outstanding capital balance as of September 30, 2018, of both series amounts to UF 7.0 million.

#### Regarding Series C, D and E, the Issuer is subject to the following restrictions:

• Maintain an indebtedness level where Consolidated Financial Liabilities to Consolidated Equity does not exceed 1.20 times. For these purposes Consolidated Financial Liabilities shall be regarded as Liabilities Receivables accruing interest, namely: (i) other current financial liabilities, plus (ii) other non-current financial liabilities, less (iii) cash and cash equivalent and (iv) other current financial assets, and (v) other non-current financial assets (to the extent they are asset balances of derivative financial instruments, taken to hedge exchange rate or interest rate risks on financial liabilities). Consolidated Equity will be regarded as total equity including non-controlling interest.

As of September 30, 2018, Indebtedness Level is 0.71 times of Consolidated Equity.

• Maintain consolidated assets free of any pledge, mortgage or other encumbrances for an amount at least equal to 1.3 times of the issuer's unsecured consolidated liabilities payable.

Unsecured Consolidated Liabilities Payable shall be regarded as the total liabilities, obligations and debts of the issuer that are not secured by real guarantees on goods and assets of the latter, voluntarily and conventionally constituted by the issuer less the asset balances of derivative financial instruments, taken to cover exchange rate or interest rate risks on financial liabilities under "Other Current Financial Assets" and "Other non-current Financial Assets" of the Issuer's Consolidated Statement of Financial Position.

The following will be considered in determining Consolidated Assets: assets free of any pledge, mortgage or other lien, as well as those assets having a pledge, mortgage or real encumbrances that operate solely by law, less asset balances of derivative financial instruments, taken to hedge exchange rate or interest rate risks on financial liabilities under "Other Current Financial Assets" and "Other non-current Financial Assets" of the Issuer's Consolidated Financial Statements. Therefore, Consolidated Assets free of any pledge, mortgage or other lien will only be regarded as those assets free of any pledge, mortgage or other real lien voluntarily and conventionally constituted by the issuer less asset balances of derivative financial instruments, taken to cover exchange rate or interest rate risks on financial liabilities and under "Other Current Financial Assets" and "Other non-current Financial Assets" of the Issuer's Consolidated Statement of Financial Position.

As of September 30, 2018, this index is 1.67 times.

• Maintain, and in no manner, lose, sell, assign or transfer to a third party, the geographical area currently denominated as the "Metropolitan Region" as a territory franchised to the Issuer in Chile by The Coca-Cola Company, hereinafter also referred to as "TCCC" or the "Licensor" for the development, production, sale and distribution of products and brands of said licensor, in accordance to the respective bottler or license agreement, renewable from time to time. Losing said territory, means the non-renewal, early termination or cancellation of this license agreement by TCCC, for the geographical area today called "Metropolitan"

Region". This reason shall not apply if, as a result of the loss, sale, transfer or disposition, of that licensed territory is purchased or acquired by a subsidiary or an entity that consolidates in terms of accounting with the Issuer.

• Not lose, sell, assign, or transfer to a third party any other territory of Argentina or Brazil, which as of the issuance date of these instruments is franchised by TCCC to the Issuer for the development, production, sale and distribution of products and brands of such licensor, as long as any of these territories account for more than 40% of the Issuer's Adjusted Consolidated Operating Cash Flow of the audited period immediately before the moment of loss, sale, assignment or transfer. For these purposes, the term "Adjusted Consolidated Operating Cash Flow" shall mean the addition of the following accounting accounts of the Issuer's Consolidated Statement of Financial Position: (i) "Gross Profit" which includes regular activities and cost of sales; less (ii) "Distribution Costs"; less (iii) "Administrative Expenses"; plus (iv) "Participation in profits (losses) of associates and joint ventures that are accounted for using the equity method"; plus (v) "Depreciation"; plus (vi) "Intangibles Amortization".

As of September 30, 2018, and December 31, 2017, the Company complies with all financial collaterals.

#### 15.2.6 Repurchased bonds

In addition to UF bonds, the Company holds bonds that it has repurchased in full through companies that are included in the consolidation:

Through its subsidiaries, Abisa Corp S.A. (formerly Pacific Sterling), Embotelladora Andina S.A. repurchased its Bonds USA issued on the U.S. Market during the years 2000, 2001, 2002, 2007 and 2008. The entire placement amounted to US\$350 million, of which US\$200 million are outstanding as of December 31, 2013. On December 15, 2014, Embotelladora Andina S.A. rescued US\$200 million in outstanding bonds from its subsidiary Abisa Corp S.A., thus since legally debtor and creditor are joined in a single entity, the mentioned bond liability becomes extinguished.

The subsidiary Rio de Janeiro Refrescos Ltda. maintains a liability corresponding to a bond issuance for US \$75 million due in December 2020 and semi-annual interest payments. As of December 31, 2017, these issues are held by Andina. On January 1, 2013, Abisa Corp S.A. transferred the totality of this asset to Embotelladora are Andina S.A., the latter becoming the creditor of the above-mentioned Brazilian subsidiary. Consequently, the assets and liabilities related to the transaction have been eliminated from these Consolidated Interim Financial Statements. In addition, the transaction has been treated as a net investment of the group in the Brazilian subsidiary; consequently, the effects of exchange rate differences between the dollar and the functional currency of each one has been recorded in other comprehensive income.

#### 15.3.1 Derivative contract obligations

Please see details in Note 20.

# 15.4.1 Current liabilities for leasing agreements

								_	Matu	ırity	To	tal
Indebted Entity			Creditor Entity			Amortization	Effective	Nominal	Up to	90 days to	at	At
Name	Country	Tax ID	type	Type	Currency	Type	rate	rate	90 days	1 year	09.30.2018	12.31.2017
									ThCh\$	ThCh\$	ThCh\$	ThCh\$
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian real	Monthly	10.215%	10.227%	9,567	10,886	20,453	41,467
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Santander	Brazil	Brazilian real	Monthly	9.65%	9.47%	58,225	68,617	126,842	504,815
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Citibank	Brazil	Brazilian real	Monthly	8.54%	8.52%	110,678	99,956	210,634	528,801
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Cogeração Light Esco	Brazil	Brazilian real	Monthly	13.00%	12.28%	152,589	487,080	639,669	657,610
Embotelladora del Atlántico S.A.	Argentina	Foreign	Tetra Pak SRL	Argentina	Dollars	Monthly	12.00%	12.00%	220,452	_	220,452	327,632
Total											1,218,050	2,060,325

# 15.4.2 Non-current liabilities for leasing agreements September 30, 2018

									Maturity					
Indebted Entity			Creditor Entity			Amortization	Effective	Nominal	1 year to	2 years to	3 years to	4 years to	More	at
Name	Country	Tax ID	Name	type	Currency	Type	rate	Rate	2 years	3 years	4 years	5 years	5 years	09.30.2018
	-		· ·		•		-		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Cogeração	Brazil	Brazilian real	Monthly								
		C	Light Esco			j	13.00%	12.28%	722,793	816,804	923,028	1,043,107	8,690,414	12,196,146
														12,196,146

# 15.4.3 Non-current liabilities for leasing agreements December 31, 2017

												Maturity			
	Indebted Entity			Creditor Entit	y		Amortization	Effective	Nominal	1 year to	2 years to	3 years to	4 years to	More	at
Tax ID	Name	Country	Tax, ID	Name	Country	Currency	Type	rate	Rate	2 years	3 years	4 years	5 years	5 years	12.31.2017
										ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco Itaú	Brazil	Brazilian	Monthly								
			_			real		10.21%	10.22%	11,764	_		_	<del></del>	11,764
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco	Brazil	Brazilian	Monthly								
			· ·	Santander		real	•	9.65%	9.47%	73,799		_			73,799
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Banco	Brazil	Brazilian	Monthly								
			C	Citibank		real	,	8.54%	8.52%	105,807					105,807
Foreign	Rio de Janeiro Refrescos Ltda.	Brazil	Foreign	Cogeração	Brazil	Brazilian	Monthly								
C			C	Light Esco		real	•	13.00%	12.28%	743,100	839,703	948,864	1,072,216	10,685,852	14,289,735
				<i>C</i> - 111						,	,	,	, , ,	, ,,	
Total															14,481,105

# 15.4.4 Current and non-current leasing agreements obligations "Restrictions"

Leasing agreement obligations are not subject to financial restrictions for the reported periods.

# NOTE 16— TRADE AND OTHER ACCOUNTS PAYABLE, CURRENT AND NON-CURRENT

Trade and other current accounts payable are detailed as follows:

Item	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Trade accounts payable	135,440,247	187,872,116
Withholdings tax	27,669,470	49,857,086
Accounts payable Inamar Ltda. (1)	<del>-</del>	356,221
Others	13,883,814	20,566,980
Total	176,993,531	258,652,403
Current	176,261,193	257,519,477
Non-current	732,338	1,132,926
Total	176,993,531	258,652,403

The Company maintains commercial lease agreements for forklifts, vehicles, properties and machinery. These lease agreements have an average duration of one to eight years excluding renewal options.

Accruable liabilities pursuant to the Company's operating leasing agreements are detailed as follows:

	Accruable liability
	ThCh\$
Maturity within one year	1,669,966
Maturity between one and five years	2,223,065
Maturity more than five years	<del>_</del>
Total	3,893,031

Total expenses related to operating leases maintained by the Company as of September 30, 2018 amount to ThCh\$4,418,470

# NOTE 17 — OTHER PROVISIONS, CURRENT AND NON-CURRENT

#### 17.1 Balances

This account is detailed as follows:

Description	09.30.2018	12.31.2017
	M\$	M\$
Litigation (1)	61,754,065	65,624,166
Total	61,754,065	65,624,166
Current	2,365,381	2,676,418
Non-current	59,388,684	62,947,748
Total	61,754,065	65,624,166

(1) Corresponds to the provision for probable fiscal, labor and trade contingency losses based on the opinion of our legal advisors, detailed as follows:

Detail (see note 21.1)	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Tax Contingencies	45,813,807	49,185,234
Labor Contingencies	9,170,248	10,468,704
Civil Contingencies	6,770,010	5,970,228
Total	61,754,065	65,624,166

### 17.2 Movements

The movement of principal provisions over law suits is detailed as follows:

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Opening Balance as of January 01	65,624,166	73,081,893
Additional provisions	50,743	2,493,968
Restatement IAS 29, opening balances	395,755	_
Increase (decrease) in existing provisions	(3,946,798)	(19,083,499)
Payments	6,876,161	22,985,793
Reverse unused provision (*)	226,068	(6,769,384)
Increase (decrease) due to foreign exchange differences	(7,472,030)	(7,084,605)
Total	61,754,065	65,624,166

<sup>(\*)</sup> During 2017 there was a reversal of provisions amounting to Th\$6,769,384, which resulted from fines demanded by the Brazilian Treasury on the use of IPI tax credits in the Free Zone of Manaus, because of favorable rulings on the subject for Rio de Janeiro Refrescos Ltda.

# NOTE 18 — OTHER CURRENT AND NON-CURRENT NON-FINANCIAL LIABILITIES

Other current non - financial liabilities at each reporting period end are detailed as follows:

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Dividend payable	21,641,158	21,679,922
Other	3,382,198	5,328,055
Total	25,023,356	27,007,977

# NOTE 19 — EQUITY

## 19.1 Number of shares:

	Number of sha	res subscribed	Number of sl	hares paid in	Number of voting shares		
Series	2018	2017	2018	2017	2018	2017	
A	473,289,301	473,289,301	473,289,301	473,289,301	473,289,301	473,289,301	
R	473 281 303	473 281 303	473 281 303	473 281 303	473 281 303	473 281 303	

## 19.1.1 **Equity:**

	Subscribed Capital		Paid-in c	apital
Series	2018	2017	2018	2017
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
A	135,379,504	135,379,504	135,379,504	135,379,504
В	135,358,070	135,358,070	135,358,070	135,358,070
Total	270,737,574	270,737,574	270,737,574	270,737,574

# 19.1.2 Rights of each series:

- Series A: Elects 12 of the 14 Directors
- Series B: Receives an additional 10% of dividends distributed to Series A and elects 2 of the 14 Directors.

## 19.2 Dividend policy

According to Chilean law, cash dividends must be paid equal to at least 30% of annual net profit, barring a unanimous vote by shareholders to the contrary. If there is no net profit in a given year, the Company will not be legally obligated to pay dividends from retained earnings. At the ordinary Shareholders' Meeting held in April 2018, the shareholders agreed to pay out of the 2017 earnings are final dividend to complete the 30% required by the Law 18,046 which will be paid in May 2018, and an additional dividend will be paid in August 2018.

Pursuant to Circular Letter N° 1,945 of the Chilean Financial Market Commission (CMF) dated September 29, 2009, the Company's Board of Directors decided to maintain the initial adjustments from adopting IFRS as retained earnings for future distribution.

Accumulated earnings at the date of IFRS adoption as of January 1, 2009, amounted to ThCh\$ 19,260,703, of which ThCh\$ 8,992,711 have been realized as of September 30, 2018, and are available for distribution as dividends in accordance with the following:

<b>Description</b>	Event when amount is realized	Amount of accumulated earnings at 01.01.2009	Realized at 09.30.2018 ThCh\$	Amount of accumulated earnings at 09.30.2018
Revaluation of assets parent Company	Sale or impairment	14,800,384	(11,985,378)	2,815,006
Foreign currency translation differences of				
investments in related companies and subsidiaries	Sale or impairment	4,653,301	2,622,766	7,276,067
Full absorption cost accounting parent Company	Sale of products	305,175	(305,175)	_
Post-employment benefits actuarial calculation	Termination of			
parent Company	employees	946,803	(769,884)	176,919
Deferred taxes complementary accounts parent				
Company	Depreciation	(1,444,960)	1,444,960	
Total	-	19,260,703	(8,992,711)	10,267,992

The dividends declared and paid per share are presented below:

Period		Dividend type	Profits imputable to dividends	Ch\$ per Series A Share	Ch\$ per Series B Share
20	17 January	Interim	2016	19.00	20.90
20	17 May	Final	2016	19.00	20.90
20	17 August	Additional	Retained Earnings	19.00	20.90
20	17 October	Interim	2017	19.00	20.90
20	18 January	Interim	2017	21.50	23.65
20	18 May	Final	2017	21.50	23.65
20	18 August	Additional	Retained Earnings	21.50	23.65
20	September (	(*) Interim	2018	21.50	23.65

<sup>(\*)</sup> Dividend payment pending

### 19.3 Other Reserves

The balance of other reserves includes the following:

Description	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Polar acquisition	421,701,520	421,701,520
Foreign currency translation reserves	(329,080,444)	(237,077,572)
Cash flow hedge reserve	(7,059,258)	(3,094,671)
Reserve for employee benefit actuarial gains or losses	(1,916,204)	(1,915,587)
Legal and statutory reserves	5,435,538	5,435,538
Total	89,081,152	185,049,228

## 19.3.1 Polar acquisition

This amount corresponds to the fair value of the issuance of shares of Embotelladora Andina S.A., used to acquire Embotelladoras Coca-Cola Polar S.A., which was the value of the capital increase notarized in legal terms.

### 19.3.2 Cash flow hedge reserve

They arise from the fair value of the existing derivative contracts that have been qualified for hedge accounting at the end of each financial period. When contracts are expired, these reserves are adjusted and recognized in the income statement in the corresponding period (see Note 20).

## 19.3.3 Reserve for employee benefit actuarial gains or losses

Corresponds to the restatement effect of employee benefits actuarial losses that according to IAS 19 amendments must be carried to other comprehensive income.

## 19.3.4 Legal and statutory reserves

The balance of other reserves is established through the following concept:

In accordance with Official Circular N° 456 issued by the Chilean Financial Market Commission (CMF), the legally required price-level restatement of paid-in capital for 2009 is presented as part of other equity reserves and is accounted for as a capitalization from Other Reserves with no impact on net income or retained earnings under IFRS. This amount totaled ThCh\$ 5,435,538 as of December 31, 2009

# 19.3.5 Foreign currency translation reserves

This corresponds to the conversion of the financial statements of foreign subsidiaries whose functional currency is different from the presentation currency of the Consolidated Financial Statements. Additionally, exchange differences between accounts receivable kept by the companies in Chile with foreign subsidiaries are presented in this account, which have been treated as investment equivalents accounted for using the equity method. Translation reserves are detailed as follows:

Details	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Brazil	(121,285,357)	(90,156,924)
Argentina(*)	(189,210,661)	(128,348,112)
Paraguay	(685,309)	(4,862,332)
Exchange rate differences in related companies	(17,899,117)	(13,710,204)
Total	(329,080,444)	(237,077,572)

The movement of this reserve for the fiscal years ended September 30, 2018 and December 31, 2017, is detailed as follows:

Details	09.30.2018	12.31.2017
	ThCh\$	ThCh\$
Brazil	(36,390,544)	(32.963.533)
Argentina	(59,789,351)	(19.961.899)
Paraguay	4,177,023	(15.407.785)
Total	(92,002,872)	(68,333,217)

# 19.4 Non-controlling interests

This is the recognition of the portion of equity and income from subsidiaries owned by third parties. As of September 30, 2018 and December 31, 2017, this account is detailed as follows:

	Non-controlling Interests						
	Ownershi	ip %	Shareholder	rs' Equity	Incon	ne	
Details	2018	2017	September 2018	December 2017	September 2018	December 2017	
			ThCh\$	ThCh\$	ThCh \$	ThCh \$	
Embotelladora del Atlántico S.A.	0.0171	0.0171	18,369	13,765	1,749	5,590	
Andina Empaques Argentina S.A.	0.0209	0.0209	1,901	2,213	22	711	
Paraguay Refrescos S.A.	2.1697	2.1697	5,082,718	5,045,792	401,037	502,945	
Vital S.A.	35.0000	35.0000	7,661,055	9,261,108	172,871	283,327	
Vital Aguas S.A.	33.5000	33.5000	1,856,896	2,117,098	(92,719)	151,647	
Envases Central S.A.	40.7300	40.7300	5,348,018	5,483,317	(205,322)	220,715	
Total			19,968,957	21,923,293	277,638	1,164,935	

## 19.5 Earnings per share

The basic earnings per share presented in the statement of comprehensive income is calculated as the quotient between income for the period and the average number of shares outstanding during the same period.

Earnings per share used to calculate basic and diluted earnings per share is detailed as follows:

		09.30.2018	
Earnings per share	SERIES A	SERIES B	TOTAL
Earnings attributable to shareholders (ThCh\$)	24,897,207	27,386,485	52,283,692
Average weighted number of shares	473,289,301	473,281,303	946,570,604
Earnings per basic and diluted share (in Chilean pesos)	52.60	57.87	55.23

		09.30.2017	
Earnings per share	SERIES A	SERIES B	TOTAL
Earnings attributable to shareholders (ThCh\$)	35,108,445	38,618,666	73,727,111
Average weighted number of shares	473,289,301	473,281,303	946,570,604
Earnings per basic and diluted share (in Chilean pesos)	74.18	81.60	77.89

### NOTE 20 — DERIVATIVE ASSETS AND LIABILITIES

Embotelladora Andina currently maintains "Cross Currency Swaps" and "Currency Forward" agreements as Derivative Financial Assets.

Cross Currency Swaps, also known as interest rate and currency swaps, are valued by the method of discounted future cash flows at a rate corresponding to the risk of the operation. The basis of the information used in the calculations is obtained in the market by using the Bloomberg terminal. Currently Embotelladora Andina maintains Cross Currency Swap for UF/USD and BRL/USD, for which it is necessary to discount future cash flows in UFs, in Brazilian Reais and in U.S. Dollars. For this calculation, the Company uses as discount curves, the UF Zero-Coupon, the Brazilian Real Zero-Coupon and the U.S. Dollar Zero-Coupon.

On the other hand, the fair value of forward currency contracts is calculated in reference to current forward exchange rates for contracts with similar maturity profiles. To perform the above calculation, the Company uses market information available on the Bloomberg terminal.

As of the closing dates as of September 30, 2018 and December 31, 2017, the Company held the following derivative instruments:

### 20.1 Derivatives accounted for as cash flow hedges:

## a) Cross Currency Swaps associated with US Bonds

At September 30, 2018, the Company entered into cross currency swap derivative contracts to convert US Dollar public bond obligations of US\$570 million into UF and Real liabilities to hedge the Company's exposure to variations in foreign exchange rates. Said contracts are valued at their value and the net value to be received as of September 30, 2018 amounted to ThCh\$96,889,821. These swap contracts have the same terms of the underlying bond obligation and expire in 2023. Additionally, the fair value of these derivatives

which is lower than the hedged items amounted to ThCh\$9,829,807 and has been recognized within other equity reserves as of September 30, 2018. The ineffective portion for ThCh\$2,631,299 in losses associated with this hedge was recorded in other gains and losses as of September 30, 2018.

The amount of exchange differences recognized in the statement of income related to financial liabilities in U.S. dollars and the identified effective portion that was absorbed by the amounts recognized under comprehensive income amounted to ThCh\$30,124,439 as of September 30, 2018.

## 20.2. Forward currency transactions expected to be very likely:

During 2018 and 2017, the Company entered into foreign currency forward contracts to hedge its exposure to expected future raw materials purchases in US Dollars during these years. The total amount of outstanding forward contracts was US\$61.9 million as of September 30, 2018 (US\$62.8 million as of December 31, 2017). These agreements were recorded at fair value, resulting in net earnings due to hedge recycling of ThCh\$6,532,168 for the period ended September 30, 2018, and a hedge asset of ThCh\$4,036,743.

Contracts that ensure future flows of foreign currency have been designated as hedge agreements, as of September 30, 2018 with a pending amounted to be recycled to income in the amount of ThCh\$2,770,549.

Futures contracts that ensure prices of future raw materials have not been designated as hedge agreements, since they do not fulfill IFRS documentation requirements, whereby its effects on variations in fair value are accounted for directly under statements of income in the "other gains and losses" account.

## Fair value hierarchy

As of September 30, 2018, the Company had total assets related to its foreign exchange derivative contracts for ThCh\$100,926,564 (ThCh\$62,367,852 as of December 31, 2017), as of September 30, 2018 no liabilities have been recorded in regard to foreign currency derivative contracts (ThCh\$445,278 as of December 31, 2017). Those contracts covering existing items have been classified in the same category of hedged, the net amount of derivative contracts by concepts covering forecasted items have been classified in financial assets and financial liabilities. All the derivative contracts are carried at fair value in the consolidated statement of financial position. The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: Inputs other than quoted prices included in level 1 that are observable for the assets and liabilities, either directly (that is, as prices) or indirectly (that is, derived from prices)
- Level 3: Inputs for assets and liabilities that are not based on observable market data.

During the reporting period, there were no transfers of items between fair value measurement categories; all of which were valued during the period using level 2.

	Fair Value Mea	er 30, 2018		
	Quoted prices in active markets for identical assets or liabilities (Level 1)	Observable market data (Level 2) ThCh\$	Unobservable market data (Level 3) ThCh\$	Total ThCh\$
Assets	THEIG	Theng	Theny	ПСПФ
Current assets				
Other current financial assets				
Current financial assets	<del>_</del>	4,036,743		4,036,743
Other non-current financial assets	<del>_</del>	96,889,821	_	96,889,821
Total assets	<u> </u>	100,926,564	_	100,926,564
Liabilities Current liabilities Other correct forestical liabilities				
Other current financial liabilities				_
Total liabilities				<u> </u>
	Fair Value Mee	surements at Decembe	21 2017	
	Quoted prices in	surements at Decembe	1 31, 2017	
	active markets for identical assets or liabilities (Level 1) ThCh\$	Observable market data (Level 2) ThCh\$	Unobservable market data (Level 3) ThCh\$	Total ThCh\$
Assets				
Current assets				
Other current financial assets	_	469,019	_	469,019
Other non-current financial assets		61,898,833		61,898,833
Total assets		62,367,852		62,367,852
Liabilities				
Current liabilities		445.070		445.070
Other current financial liabilities		445,278		445,278
Total liabilities		445,278		445,278

# NOTE 21 — <u>CONTINGENCIES AND COMMITMENTS</u>

## 21.1 Lawsuits and other legal actions:

In the opinion of the Company's legal counsel, the Parent Company and its subsidiaries do not face judicial or extra-judicial contingencies that might result in material or significant losses or gains, except for the following:

- 1) Embotelladora del Atlántico S.A. faces labor, tax, civil and trade lawsuits. Accounting provisions have been made for the contingency of a probable loss because of these lawsuits, totaling ThCh\$792,547. Management considers it unlikely that non-provisioned contingencies will affect the Company's income and equity, based on the opinion of its legal counsel. Additionally, Embotelladora del Atlántico S.A. maintains time deposits for an amount of ThCh\$545,471 to guaranty judicial liabilities
- 2) Rio de Janeiro Refrescos Ltda. faces labor, tax, civil and trade lawsuits. Accounting provisions have been made for the contingency of a probable loss because of these lawsuits, totaling ThCh\$21,045,069 Management considers it unlikely that non-provisioned contingencies will affect the Company's income and equity, based on the opinion of its legal counsel. As it is customary in Brazil, Rio de Janeiro Refrescos Ltda. maintains judicial deposits and assets given in pledge to secure the compliance of certain processes,

irrespective of whether these have been classified as a possible, probable or remote. The amounts deposited or pledged as legal guarantees as of September 30, 2018 and December 31, 2017, amounted to ThCh\$28,848,737 and ThCh\$31,953,725 respectively.

To ensure fulfillment of the obligations arising from judicial proceedings faced in Brazil, Rio de Janeiro Refrescos Ltda., has taken guarantee insurance and guarantee letters amounting to R\$820,181,404 with different financial institutions and insurance companies in Brazil, through which these entities after a 0.28% commission, become responsible of fulfilling obligations with the Brazilian tax authorities should any trial result against Rio de Janeiro Refrescos Ltda. Additionally, if the warranty and bail letters are executed, Rio de Janeiro Refrescos Ltda. promises to reimburse to the financial institutions and Insurance Companies any amounts disbursed by them to the Brazilian government.

Main contingencies faced by Rio de Janeiro Refrescos are as follows:

a) Tax contingencies resulting from credits on tax on industrialized products (IPI).

Rio de Janeiro Refrescos is a party to a series of proceedings under way, in which the Brazilian federal tax authorities demand payment of value-added tax on industrialized products (*Imposto sobre Produtos Industrializados*, or IPI) allegedly owed by ex-Companhia de Bebidas Ipiranga. The initial amount demanded reached R\$1,330,473,161 (historical amount without adjustments), corresponding to different trials related to the same cause. In September 2014, one of these trials for R\$598,745,218, was settled in favor of the Company, and additionally during 2017 several trials were settled in favor of the Company in the amount for R\$135,282,155 however, there are new lawsuits arising after the purchase of ex-Companhia de Bebidas Ipiranga (October 2013) that amount to R\$759,192,465.

The Company rejects the position of the Brazilian tax authority in these procedures and considers that Companhia de Bebidas Ipiranga was entitled to claim IPI tax credits in connection with purchases of certain exempt raw materials from suppliers located in the Manaus free trade zone.

Based on the opinion of its advisers, and judicial outcomes to date, Management estimates that these procedures do not represent probable losses and has not recorded a provision on these matters.

Notwithstanding the above, the IFRS related to business combination in terms of distribution of the purchase price establish that contingencies must be measured one by one according to their probability of occurrence and discounted at fair value from the date on which it is deemed the loss can be generated. According to this criterion, from a total of identified contingencies amounting R\$1,100,235,116 (including readjustments of current lawsuits), the Company recorded a provision for the beginning of business combination accounting in the amount R\$201,897,968 equivalent to ThCh\$33,301,895.

b) Tax contingencies on ICMS and IPI causes.

They refer mainly to tax settlements issued by advance appropriation of ICMS credits on fixed assets, payment of the replacement of ICMS tax to the operations, untimely IPI credits calculated on bonuses, among other claims.

The Company does not consider that these judgments will result in significant losses, given that their loss, according to its legal counsel, is considered unlikely. However, the accounting standards of financial information related to business combination in terms of distribution of the purchase price, establish contingencies must be valued one by one according to their probability of occurrence and discounted to fair value from the date on which it is deemed that the loss can be generated. According to this criterion, an

initial provision has been made in the business combination accounting for an amount of R\$50,561,477 equivalent to ThCh\$8,339,821.

- 3) Embotelladora Andina S.A. and its Chilean subsidiaries face labor, tax, civil and trade lawsuits. Accounting provisions have been made for the contingency of a probable loss because of these lawsuits, totaling ThCh\$7,283,400. Management considers it is unlikely that non-provisioned contingencies will affect income and equity of the Company, in the opinion of its legal advisors.
- 4) Paraguay Refrescos S.A. faces tax, trade, labor and other lawsuits. Accounting provisions have been made for the contingency of any loss because of these lawsuits amounting to ThCh\$81,981. Management considers it is unlikely that non-provisioned contingencies will affect income and equity of the Company, in the opinion of its legal advisors.

# 21.2 Direct guarantees and restricted assets:

Guarantees and restricted assets are detailed as follows:

# Guarantees that compromise assets including in the financial statements:

	Provided by		Committed assets		Balance pending payment of the financial st	
Guarantee in favor of	Name	Relationship	Guarantee	Type	09.30.2018	12.31.2017
					ThCh\$	ThCh\$
Industria Metalúrgica Inamar Ltda.	Embotelladora Andina S.A.	Parent Company	Land	Property, plant and		.=
				equipment	17,991,202	17,991,202
Gas Licuado Lipigas S.A	Embotelladora Andina S.A.	Parent Company	Cash and cash	Trade and other		
	a	a	equivalents	receivables	1,140	1,140
Hospital Militar	Servicios Multivending	Subsidiary	Cash and cash	Trade and other		
		a 1 · · ·	equivalents	receivables	_	4,727
Parque Arauco	Servicios Multivending	Subsidiary	Cash and cash	Trade and other		
		~ 1 · 1	equivalents	receivables	<u> </u>	5,345
Aeropuerto Nuevo Pudahuel	Servicios Multivending	Subsidiary	Cash and cash	Other receivables		
			equivalents		<del>-</del>	10,129
Hospital FACH	Servicios Multivending	Subsidiary	Cash and cash	Other receivables		
			equivalents			697
Inmob. E Invers. Supetar Ltda	Transportes Polar S.A.	Subsidiary	Cash and cash	Other non-current, non-		
			equivalents	financial assets	4,579	4,579
Bodegas San Francisco Ltda.	Transportes Polar S.A.	Subsidiary	Cash and cash	Other non-current, non-		
			equivalents	financial assets	_	6,483
Maria Lobos Jamet	Transportes Polar S.A.	Subsidiary	Cash and cash	Trade and other		
			equivalents	receivables	2,265	2,565
Reclamaciones Trabajadores	Rio de Janeiro Refrescos Ltda.	Subsidiary	Judicial deposit	Other non-current, non-		
				financial assets	5,110,301	4,626,086
Reclamaciones Civiles Y Tributarias	Rio de Janeiro Refrescos Ltda.	Subsidiary	Judicial deposit	Other non-current, non-		
				financial assets	11,575,123	13,104,186
Instituciones Gubernamentales	Rio de Janeiro Refrescos Ltda.	Subsidiary	Property, plant and	Property, plant and		
			equipment	equipment	12,163,314	14,223,453
Distribuidora Baraldo S.H.	Embotelladora del Atlántico	Subsidiary	Judicial deposit	Other non-current, non-		
	S.A.			financial assets	320	659
Acuña Gomez	Embotelladora del Atlántico	Subsidiary	Judicial deposit	Other non-current, non-		
	S.A.			financial assets	480	989
Nicanor López	Embotelladora del Atlántico	Subsidiary	Judicial deposit	Other non-current, non-		
	S.A.		_	financial assets	343	707
Labarda	Embotelladora del Atlántico	Subsidiary	Judicial deposit	Other non-current, non-		
	S.A.			financial assets	6	12
Municipalidad Bariloche	Embotelladora del Atlántico	Subsidiary	Judicial deposit	Other non-current, non-		
	S.A.	•		financial assets	18,609	38,315
Municipalidad San Antonio Oeste	Embotelladora del Atlántico	Subsidiary	Judicial deposit	Other non-current, non-		
	S.A.	-	-	financial assets	35,342	72,768
Municipalidad Carlos Casares	Embotelladora del Atlántico	Subsidiary	Judicial deposit	Other non-current, non-		
		•	•	·		

	S.A.			financial assets	1,429	2,943
Municipalidad Chivilcoy	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non-financial assets	221,037	455,104
Others	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	68	140
Granada Maximiliano	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	2,882	5,934
Cicsa	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other current, non- financial assets	4,006	8,249
Locadores Varios	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other current, non- financial assets	49,748	53,900
Aduana De EZEIZA	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other current, non- financial assets	3,209	6,608
Municipalidad De Junin	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	1,383	5,755
Almada Jorge	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	4,300	8,853
Municipalidad De Picun Leufu	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	62	128
Migoni Marano	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	97	_
Farias Matias Luis	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	921	1,226
Temas Industriales SA - Embargo General de Fondos	Embotelladora del Atlántico S.A.	Subsidiaria	Judicial deposit	Other non-current, non- financial assets	200,749	-,
Gomez Alejandra Raquel	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	30	62
Lopez Gustavo Gerardo C/Inti Saic Y Otros	Embotelladora del Atlántico S.A.	Subsidiary	Judicial deposit	Other non-current, non- financial assets	196	403
Fondo Fima Ahorro Plus C	Embotelladora del Atlántico S.A.	Subsidiary	Cash and cash equivalents	Other current, financial assets		519
Tribunal Superior De Justicia De La Provincia De Córdoba	Embotelladora del Atlántico S.A.	Subsidiaria	Judicial deposit	Other non-current, non- financial assets	252	
Marcus A.Peña	Paraguay Refrescos	Subsidiary	Building	Property, plant and equipment	3,962	3,782
Mauricio J Cordero C	Paraguay Refrescos	Subsidiary	Building	Property, plant and equipment	859	800
José Ruoti Maltese	Paraguay Refrescos	Subsidiary	Building	Property, plant and equipment	728	715
Alejandro Galeano	Paraguay Refrescos	Subsidiary	Building	Property, plant and equipment	1,189	1,107
Ana Maria Mazó	Paraguay Refrescos	Subsidiary	Building	Property, plant and equipment	1,132	1,054
Total				oquipmont	47,401,263	50,651,324

# Guarantees provided without obligation of assets included in the financial statements:

	Provided by		Committed assets		Amounts i	nvolved
Warranty creditor	Name	Relationship	Guarantee	Туре	09.30.2018	12.31.2017
					ThCh\$	ThCh\$
Importadora Casa y Regalos	Trans-Heca S.A.	Subsidiary	Guarantee insurance	Compliance lease contract	_	2,050
Inmobiliaria e Inversiones Gestion Activa	Trans-Heca S.A.	Subsidiary	Guarantee insurance	Compliance lease contract		
Ltda						4,585
Inmobiliaria Portofino	Red de Transportes comerciales Ltda.	Subsidiary	Guarantee insurance	Guarantee bond	_	900
Teléfonica Chile S.A.	Red de Transportes comerciales Ltda.	Subsidiary	Guarantee insurance	Guarantee bond		1,000
Inmobiliaria San Martin Logista S.A	Red de Transportes comerciales Ltda.	Subsidiary	Guarantee insurance	Guarantee bond	_	3,461
Procesos trabajadores	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Judicial action	1,481,199	1,496,862
Procesos administrativos	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Judicial action	6,084,791	7,185,511
Gobierno Federal	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Judicial action	105,382,836	91,903,312
Gobierno Estadual	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Judicial action	16,957,416	20,527,817
HSBC	Sorocaba Refrescos S.A.	Associate	Loan	co-signers	3,298,884	3,716,747
Otros	Rio de Janeiro Refrescos Ltda.	Subsidiary	Guarantee insurance	Judicial action	2,079,121	2,449,103
Aduana de Ezeiza	Embotelladora del Atlántico S.A.	Subsidiary	Bond insurance	Faithful fulfillment of contract	607,694	63,777
Aduana de Ezeiza	Andina Empaques S.A.	Subsidiary	Bond insurance	Faithful fulfillment of contract	260,114	347,990

## NOTE 22 — FINANCIAL RISK MANAGEMENT

The Company's businesses are exposed to a variety of financial and market risks (including foreign exchange risk, interest rate risk and price risk). The Company's global risk management program focuses on the uncertainty of financial markets and seeks to minimize potential adverse effects on the performance of the Company. The Company uses derivatives to hedge certain risks. A description of the primary policies established by the Company to manage financial risks are provided below:

#### Interest Rate Risk

As of September 30, 2018, the Company maintains all of its debt liabilities at a fixed rate as to avoid fluctuations in financial expenses resulting from tax rate increases.

The Company's greatest indebtedness corresponds to own issued Chilean local bonds at a fixed rate in the amount of UF 11,228 million denominated in UF ("UF"), a currency indexed to inflation in Chile (the Company's sales are correlated with the UF variation).

There is also the Company's indebtedness on the international market through a 144A/RegS Bond at a fixed rate for US\$575 million, denominated in dollars, and practically 100% of which has been re-denominated to UF and BRL through Cross Currency Swaps.

#### Credit risk

The credit risk to which the Company is exposed comes mainly from trade accounts receivable maintained with retailers, wholesalers and supermarket chains in domestic markets; and the financial investments held with banks and financial institutions, such as time deposits, mutual funds and derivative financial instruments.

#### a. Trade accounts receivable and other current accounts receivable

Credit risk related to trade accounts receivable is managed and monitored by the area of Finance and Administration of each business unit. The Company has a wide base of more than 100 thousand clients implying a high level of atomization of accounts receivable, which are subject to policies, procedures and controls established by the Company. In accordance with such policies, credits must be based objectively, non-discretionary and uniformly granted to all clients of a same segment and channel, provided these will allow generating economic benefits to the Company. The credit limit is checked periodically considering payment behavior. Trade accounts receivable pending of payment are monitored on a monthly basis.

### i. Sale Interruption:

In accordance with Corporate Credit Policy, the interruption of sale must be within the following framework: when a customer has outstanding debts for an amount greater than US\$ 250,000, and over 60 days expired, sale is suspended. The General Manager in conjunction with the Finance and Administration Manager authorize exceptions to this rule, and if the outstanding debt should exceed US\$1,000,000, and in order to continue operating with that client, the authorization of the Chief Financial Officer is required. Notwithstanding the foregoing, each operation can define an amount lower than US\$250,000 according to the country's reality.

#### ii. Impairment

The impairment recognition policy establishes the following criteria for provisions: 30% is provisioned for 31 to 60 days overdue, 60%between 60 and 91 days, 90%between 91 and 120 days overdue and 100% for more than 120 days. Exemption of the calculation of global impairment is given to credits whose delays in the payment correspond to accounts disputed with the customer whose nature is known and where all necessary documentation for collection is available, therefore, there is no uncertainty on recovering them. However, these accounts also have an impairment provision as follows: 40% for 91 to 120 days overdue, 80% between 120 and 170, and 100% for more than 170 days.

### iii. Prepayment to suppliers

The Policy establishes that US\$25,000 prepayments can only be granted to suppliers if its value is properly and fully provisioned. The Treasurer of each subsidiary must approve supplier warranties that the Company receives for prepayments before signing the respective service contract. In the case of domestic suppliers, a warranty ballot (or the instrument existing in the country) shall be required, in favor of Andina executable in the respective country, non-endorsable, payable on demand or upon presentation and its validity will depend on the term of the contract. In the case of foreign suppliers, a stand-by credit letter will be required which shall be issued by a first line bank; in the event that this document is not issued in the country where the transaction is done, a direct bank warranty will be required. Subsidiaries can define the best way of safeguarding the Company's assets for prepayments under US\$25,000.

#### iv. Guarantees

In the case of Chile, we have insurance with Compañía de Seguros de Crédito Continental S.A. (AA rating —according to Fitch Chile and Humphreys rating agencies) covering the credit risk regarding trade debtors in Chile for 86% both for the existing as well as the expired debt, total amount of the trade debtors in Chile reached ThCh\$54,528,905. A provision of ThCh\$1,269,861 has been made for the portion of past due outstanding debt portfolio not covered by the insurance.

The rest of the operations do not have credit insurance, instead mortgage guarantees are required for volume operations of wholesalers and distributors in the case of trade accounts receivables. In the case of other debtors, different types of guarantees are required according to the nature of the credit granted.

Historically, uncollectible trade accounts have been lower than 0.5% of the Company's total sales.

### b. Financial investments

The Company has a Policy that is applicable to all of the companies of the group in order to cover credit risks for financial investments, restricting both the types of instruments as well as the institutions and degree of concentration. The companies of the group can invest in:

- a. Time deposits: only in banks or financial institutions that have a risk rating equal or higher than Level 1 (Fitch) or equivalent for deposits of less than 1 year and rated A (S&P) or equivalent for deposits of more than 1 year.
- b. Mutual funds: investments with immediate liquidity and no risk of capital (funds composed of investments at a fixed-term, current account, fixed rate Tit BCRA, negotiable obligations, Over Night, etc.) in all those counter-parties that have a rating greater than or equal to AA-(S&P) or equivalent, Type 1 Pacts and Mutual Funds, with AA+ rating (S&P) or equivalent.

c. Other investment alternatives must be evaluated and authorized by the office of the Chief Financial Officer.

### **Exchange Rate Risk**

The company is exposed to three types of risk caused by exchange rate volatility:

### a) Exposure of foreign investment

This risk originates from the translation of net investment from the functional currency of each country (Brazilian Real, Paraguayan Guaraní, and Argentine Peso) to the Parent Company's reporting currency (Chilean Peso). Appreciation or devaluation of the Chilean Peso with respect to each of the functional currencies of each country, originates decreases and increases in equity, respectively. The Company does not hedge this risk.

### a.1 Investment in Argentina

As of September 30, 2018, the Company maintains a net investment of ThCh\$111,905,210 in Argentina, composed by the recognition of assets amounting to ThCh\$176,717,338 and liabilities amounting to Ch\$64,812,128. These investments accounted for 20.5% of the Company's consolidated sales revenues

As of September 30, 2018, the Argentine peso devalued by 51.4% with respect to the Chilean peso.

If the exchange rate of the Argentine Peso appreciated an additional 5% with respect to the Chilean Peso, the Company would have higher income from the operation in Argentina of ThCh\$523,672 and an increase in equity of ThCh\$2,108,029, originated by higher asset recognition of ThCh\$4,717,031 and by higher liabilities recognition of ThCh\$2,609,002.

#### a.2 Investment in Brazil

As of September 30, 2018, the Company maintains a net investment of ThCh\$241,132,507 in Brazil, composed by the recognition of assets amounting to ThCh\$728,336,138 and liabilities amounting to ThCh\$487,203,631. These investments accounted for 33.9% of the Company's consolidated sales revenues.

As of September 30, 2018, the Brazilian Real devalued by 11.2% with respect to the Chilean peso.

If the exchange rate of the Brazilian Real appreciated an additional 5% with respect to the Chilean Peso, the Company would have higher income from the operation in Brazil of ThCh\$1,048,408 and an increase in equity of ThCh\$11,878,014, originated by higher asset recognition of ThCh\$35,341,927 and by higher liabilities recognition of ThCh\$ 23,463,913.

### a.3 Investment in Paraguay

As of September 30, 2018, the Company maintains a net investment of ThCh\$234,254,878 in Paraguay, composed by the recognition of assets amounting to ThCh\$269,803,084 and liabilities amounting to ThCh\$35,548,206. These investments accounted for 9.5% of the Company's consolidated sales revenues.

As of September 30. 2018, the Paraguayan Guarani appreciated by 1,9% with respect to the Chilean peso.

If the exchange rate of the Paraguayan Guaraní devalued by 5% with respect to the Chilean Peso, the Company would have lower income from the operations in Paraguay of ThCh\$880,149 and a decrease in equity of ThCh\$11,281,326 originated by lower asset recognition of ThCh\$12,840,710 and lower liabilities recognition of ThCh\$1,559,384.

### b) Net exposure of assets and liabilities in foreign currency

This risk stems mostly from carrying liabilities in US dollar, so the volatility of the US dollar with respect to the functional currency of each country generates a variation in the valuation of these obligations, with consequent effect on results.

As of September 30, 2018, the Company maintains a net liability position totaling ThCh\$364,159,926, basically composed of bonds payable for ThCh\$379,741,500 offset partially by financial assets denominated in dollars for ThCh\$15,581,574.

All U.S. Dollar liabilities amounting to ThCh\$379,741,500 correspond to dollar liabilities of the Chilean and Brazilian operations and are, therefore, exposed to the volatility of the Chilean peso against the U.S. Dollar.

In order to protect the Company from the effects on income resulting from the volatility of the Brazilian Real and the Chilean Peso against the U.S. dollar, the Company maintains derivative contracts (cross currency swaps) to cover almost 100% of US dollar-denominated financial liabilities.

By designating such contracts as hedging derivatives, the effects on income for variations in the Chilean Peso and the Brazilian Real against the US dollar, are mitigated annulling its exposure to exchange rates.

The Company's net exposure as of September 30, 2018, to foreign currency over existing assets and liabilities, discounting the derivatives contracts, is an asset position of ThCh\$12,279,474.

### c) Assets purchased or indexed to foreign currency exposure

This risk originates from purchases of raw materials and investments in Property, plant and equipment, whose values are expressed in a currency other than the functional currency of the subsidiary. Changes in the value of costs or investments can be generated through time, depending on the volatility of the exchange rate.

Annual purchases of raw materials denominated or indexed in U.S. dollars, amounts to 19% of our cost of sales or approximately US\$340 million.

In order to minimize this risk, the Company maintains a currency hedging policy stipulating that it is necessary to enter into foreign currency derivatives contracts to lessen the effect of the exchange rate over cash expenditures expressed in US dollars, corresponding mainly to payment to suppliers of raw materials in each of the operations. This policy stipulates a 12-month forward horizon. As of September 30, 2018, US\$61.9 million for future purchases have been hedged-for the following 12 months.

According to the percentage of purchases of raw materials which are carried out or indexed to U.S. dollars, a possible change in the value of the US dollar by 5% in the four countries where the Company operates, and excluding derivatives contracts taken to mitigate the effect of currency volatility, keeping everything constant,

would lead to a lower accumulated result amounting to ThCh\$3,979,724 as of September 30, 2018. Currently, the Company has contracts to hedge this effect in Chile, Argentina, Paraguay and Brazil.

### **Commodities risk**

The Company is subject to a risk of price fluctuations in the international markets mainly for sugar, aluminum and PET resin, which are inputs required to produce beverages and, as a whole, account for 35% to 40% of operating costs. Procurement and anticipated purchase contracts are made frequently to minimize and/or stabilize this risk. The possible effects in these Consolidated Financial Statements, in case of a 5% increase in prices of its main raw materials, would be a reduction of ThCh\$5,155,932 in earnings for the period ended September 30, 2018. To minimize this risk or stabilize often supply contracts and anticipated purchases are made when market conditions warrant

### Liquidity risk

The products we sell are mainly paid for in cash and short-term credit; therefore, the Company's main source of financing comes from the cash flow of our operations. This cash flow has historically been sufficient to cover the investments necessary for the normal course of our business, as well as the distribution of dividends approved by the General Shareholders' Meeting. Should additional funding be required for future geographic expansion or other needs, the main sources of financing to consider are: (i) debt offerings in the Chilean and foreign capital markets (ii) borrowings from commercial banks, both internationally and in the local markets where the Company operates; and (iii) public equity offerings

The following table presents an analysis of the Company's committed maturities for liability payments throughout the coming years:

	Maturity					
Item	1 year	More than 1 year up to 2	More than 2 years up to 3	More than 3 up to 4	More than 4 years	
_	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Bank debt	1,973,053	18,769,459	1,509,080	763,091	114,397	
Bond payable	44,889,949	44,652,638	41,328,914	41,181,154	754,773,632	
Operating lease obligations	6,700,212	9,328,976	8,823,707	8,752,825	22,881,195	
Purchase obligations	17,138,843	1,950,915	312,418	220,687	221,487	
Total	70,702,057	74,701,988	51,974,119	50,917,757	777,990,711	

# NOTE 23 — $\underline{\text{EXPENSES BY NATURE}}$

Other expenses by nature are:

Details	01.01.2018 09.30.2018 ThCh\$	01.01.2017 09.30.2017 ThCh\$	07.01.2018 09.30.2018 ThCh\$	07.01.2017 09.30.2017 ThCh\$
Direct production costs	569,057,604	586,629,457	176,508,677	186,006,113
Payroll and employee benefits	179,419,409	223,394,942	57,408,464	73,821,930
Transportation and distribution	58,167,449	132,595,209	29,532,153	59,224,483
Marketing	15,562,506	24,322,322	3,802,530	5,829,485
Depreciation and amortization	70,505,744	74,828,261	23,956,547	24,507,916
Repairs and maintenance	14,137,075	25,562,521	5,973,698	9,257,223
Other expenses	75,078,877	100,616,183	12,922,531	15,399,003
Total	981,928,664	1,167,948,895	310,104,600	374,046,153

<sup>(1)</sup> Corresponds to the addition of cost of sales, administration expenses and distribution cost.

# NOTE 24 — <u>OTHER INCOME</u>

Other income by function is detailed as follows:

Details	01.01.2018 09.30.2018 ThCh\$	01.01.2017 09.30.2017 ThCh\$	07.01.2018 09.30.2018 ThCh\$	07.01.2017 09.30.2017 ThCh\$
Gain on disposal of Property, plant and equipment	173,416	194,743	55,614	19,332
PIS/CONFINS Leasing tax recovery	· —	37,955	· —	
Recovery AFIP claim	175,875	_	175,875	
Others	249,769	221,932	132,871	47,270
Total	599,060	454,630	364,360	66,602
	88			

# NOTE 25 — OTHER EXPENSES

Other expenses are detailed as follows:

Detail	01.01.2018 09.30.2018	01.01.2017 09.30.2017	07.01.2018 09.30.2018	07.01.2017 09.30.2017
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Contingencies and Non-operating fees	8,249,454	6,455,767	2,101,139	1,038,460
Tax on bank debits	2,726,815	5,557,710	936,193	1,619,636
Disposal and write-off of Property, plant and equipment	1,099	231,910	_	167,456
Others	343,131	371,261	4,981	· —
Total	11,320,499	12,616,648	3,042,313	2,825,552

# NOTE 26 — <u>FINANCIAL INCOME AND EXPENSES</u>

Financial income and expenses are detailed as follows:

# a) Finance income

Interest income Other interest income Total	01.01.2018 09.30.2018 ThCh\$ 1,649,637 2,312,180 3,961,817	01.01.2017 09.30.2017 ThCh\$ 6,590,258 1,418,973 8,009,231	07.01.2018 09.30.2018 ThCh\$ 782,010 53,135 835,145	07.01.2017 09.30.2017 ThCh\$ 1,544,219 416,139 1,960,358
1001		0,007,201	000,110	1,700,000
b) Finance expenses				
<u>Detail</u>	01.01.2018 09.30.2018	01.01.2017 09.30.2017	07.01.2018 09.30.2018	07.01.2017 09.30.2017
	09.30.2018 ThCh\$	09.30.2017 ThCh\$	09.30.2018 ThCh\$	09.30.2017 ThCh\$
Detail  Bond interest Bank loan interest	09.30.2018 ThCh\$ 28,714,093	09.30.2017 ThCh\$ 31,921,325	09.30.2018	09.30.2017 ThCh\$ 10,540,078
Bond interest	09.30.2018 ThCh\$	09.30.2017 ThCh\$	09.30.2018 ThCh\$ 9,359,363	09.30.2017 ThCh\$
Bond interest Bank loan interest	09.30.2018 ThCh\$ 28,714,093 1,395,973	09.30.2017 ThCh\$ 31,921,325 4,573,253	09.30.2018 ThCh\$ 9,359,363 48,296	09.30.2017 ThCh\$ 10,540,078 1,529,073

# NOTE 27 — OTHER (LOSSES) AND GAIN

Other (losses) and gains are detailed as follows:

Details	01.01.2018 09.30.2018 ThCh\$	01.01.2017 09.30.2017 ThCh\$	07.01.2018 09.30.2018 ThCh\$	07.01.2017 09.30.2017 ThCh\$
(Losses) gains on ineffective portion of hedge				
derivatives	(2,631,299)	(2,268,472)	(937,970)	(780,242)
Other income and (expenses)	56	(1,189)		_
Total	(2,631,243)	(2,269,661)	(937,970)	(780,242)
	90			

# NOTE 28 — <u>LOCAL AND FOREIGN CURRENCY</u>

Local and foreign currency balances as of September 30, 2018 and December 31, 2017, are the following:

CURRENT ASSETS	09.30.2018 ThCh\$	12.31.2017 ThCh\$
Cash and cash equivalents	73,709,086	136,242,116
US Dollars	15.581.569	6,973,298
Euros	51.360	17,245
Chilean pesos	43.683.564	80,985,719
Brazilian Real	6,744,993	21,779,408
Argentine Pesos	725,342	19,681,449
Paraguayan Guarani	6,922,258	6,804,997
Other financial assets	4,049,505	14,138,161
U.S. Dollars	220 200	_
Chilean pesos	230,389	12 (47 007
Unidad de Fomento	1 140 701	13,647,997
Brazilian Real	1,149,781	366,595
Argentine Pesos	2,611,008	123,569
Paraguayan Guarani	58,327	<u>—</u>
Other non-financial assets US Dollars	<b>5,996,195</b> 5,230	<b>5,611,861</b> 70,975
Unidad de Fomento	10,472	9,790
Chilean pesos	3,489,186	3,049,402
Brazilian Real	1,533,140	1,447,790
Argentine Pesos	529,188	632,428
Paraguayan Guarani	428,979	401,476
	,	ŕ
Trade and other accounts receivable, net	140,023,967	191,284,680
US Dollars	1,133,858	541,579
Euros	2,292	112,763
Unidad de Fomento	1,823,948	1,673,147
Chilean pesos	65,507,416	75,797,942
Brazilian Real	51,095,854	75,387,122
Argentine Pesos	15,649,836	30,870,192
Paraguayan Guarani	4,810,763	6,901,935
Accounts receivable from related companies	3,189,903	5,370,232
US Dollars		16,674
Chilean pesos	2,821,990	5,172,144
Argentine Pesos	367,913	181,414
Inventory	140,373,740	131,363,000
US Dollars	1,637,198	3,046,600
Euros	253,015	262,204
Chilean pesos	49,505,813	39,750,597
Brazilian Real	35,011,024	33,834,631
Argentine Pesos	37,013,713	43,857,361
Paraguayan Guarani	16,952,977	10,611,607
Current tax assets	3,652,393	_
Chilean pesos	827,061	_
Brazilian Real	2,825,332	
Total Current Assets	370,994,789	484,010,050
US Dollars	18,357,855	10,649,126
Euros	306,667	392,212
Unidad de Fomento	1,834,420	15,330,934
Chilean pesos	166,065,419	204,755,804
Brazilian Real	98,360,124	132,815,546
Argentine Pesos	56,897,000	95,346,413
Paraguayan Guarani	29,173,304	24,720,015
91		

NON-CURRENT ASSETS		12.31.2017
Other financial assets	102,072,916	ThCh\$ 74,259,085
Chilean pesos	1,164,143	2,212,688
Brazilian Real	95,725,679	63,531,839
Argentine Pesos	5,183,094	8,514,558
Other non-financial assets	36,679,947	47,394,345
US Dollars		_
Unidad de Fomento	307,591	_
Chilean pesos	57,222	395,857
Brazilian Real	34,161,542	45,334,405
Argentine Pesos	2,038,392	1,626,255
Paraguayan Guarani	115,200	37,828
Trade and other receivables	1,567,259	2,395,851
Unidad de Fomento	1,515,576	2,335,322
Argentine Pesos	1.072	2,193
Paraguayan Guarani	50.611	58,336
Taragaayan Guaram	30.011	30,330
Accounts receivable from related parties	57,253	156,492
Chilean pesos	57,253	156,492
Investments accounted for under the equity method	83,447,110	86,809,069
Chilean pesos	35,727,662	33,789,538
Brazilian Real	47,719,448	53,019,531
Diazinan real	17,715,110	33,017,331
Intangible assets other than goodwill		
US Dollars	648,599,271	663,272,878
Chilean pesos	4,980,938	3,959,421
Brazilian Real	305,919,734	307,165,028
Argentine Pesos	167,966,668	188,401,129
Paraguayan Guarani	3,857,768	922,226
Goodwill	165,874,163	162,825,074
Chilean pesos	104,805,686	93,598,217
Brazilian Real	9,523,767	9,523,767
Argentine Pesos	66,288,252	72,488,336
Paraguayan Guarani	21,951,067	4,672,971
rataguayan Guaram	7,042,600	6,913,143
Property, plant and equipment	.,,	3,5 23,2 13
US Dollars	633,581,919	659,750,499
Euros	<del>_</del>	190,365
Chilean pesos	<del>_</del>	5,362,096
Brazilian Real	269,194,596	271,391,436
Argentine Pesos	218,114,425	240,781,729
Paraguayan Guarani	84,090,871	77,580,966
	62,182,027	64,443,907
Deferred income tax assets		
Argentine Pesos	1,454,107	3,212,981
	1,454,107	3,212,981
Total Non-Current Assets	1,612,265,468	1,630,849,417
US Dollars	4,980,938	4,149,786
Euros	4,700,930	5,362,096
	1 922 177	
Unidad de Fomento	1,823,167 623,098,484	2,335,322
Chilean pesos Brazilian Real	623,098,484	624,634,806
		663,556,969
Argentine Pesos	117,122,264	96,532,150
Paraguayan Guarani	235,264,601	234,278,288
92		

	A	As of September 30, 2018		As of December 31, 2017			
	More 90 days until 1			More 90 days until 1			
CURRENT LIABILITIES	Until 90 days	year	Total	Until 90 days	year	Total	
04 6 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Other financial liabilities	2,899,518	39,189,923	42,089,442	13,536,530	54,444,875	67,981,405	
US Dollars	220,452		220,452	25,540	4,563,131	4,588,671	
Unidad de Fomento	736,445	_	736,445	6,735,155	9,892,144	16,627,299	
Chilean peso		25,152,987	25,152,987		10,342,404	10,342,404	
Brazilian real	1,075,370	13,105,897	14,181,267	5,084,725	15,589,691	20,674,416	
Argentine peso	867,251	<del></del>	867,251	1,691,110	13,185,694	14,876,804	
Paraguayan Guaraní	_	931,040	931,040	_	871,811	871,811	
Trade and other accounts payable	169,351,772	6,909,421	176,261,193	251,551,666	5,967,811	257,519,477	
US Dollars	5,032,929	, , <u>,                                </u>	5,032,929	11,716,262	29,728	11,745,990	
Euros	1,255,680	_	1,255,680	2,202,581	80,070	2,282,651	
Unidad de Fomento	355,148	_	355,148	2,198,131	<del>_</del>	2,198,131	
Chilean peso	73,618,730	6,825,443	80,444,173	82,576,800	5,823,291	88,400,091	
Brazilian real	43,850,225		43,850,225	74,524,169		74,524,169	
Argentine peso	35,778,829	71,276	35,850,105	69,859,508	52,403	69,911,911	
Paraguayan Guaraní	9,460,231	12,702	9,472,933	8,472,550	(17,681)	8,454,869	
Other Currency	-,, <u>-</u>		-	1,665	(17,661)	1,665	
				-,		-,000	
Trade and other accounts payable to related companies	25,710,018	207,634	25,917,652	33,728,629	232,808	33,961,437	
Chilean peso	12,686,705	207,634	12,894,339	15,297,780	232,808	15,530,588	
Brazilian real	13,023,313		13,023,313	18,430,849		18,430,849	
Argentine peso		_	<del></del>	-,,		-,, -	
8 r							
Provisions	1,839,317	526,064	2,365,381	2,616,340	60,078	2,676,418	
Chilean peso	1,839,317	444,082	2,283,399	2,616,340	_	2,616,340	
Paraguayan Guaraní		81,982	81,982		60,078	60,078	
			,				
Income taxes payable	<u> </u>	<u> </u>	<u> </u>	543,874	2,641,091	3,184,965	
Chilean peso	1,343,400	2,447,909	3,791,309	184,406		184,406	
Brazilian real	1,343,400	<u></u>	1,343,400	359,468	359,468	718,936	
Argentine peso		1,948,206	1,948,206		2,155,680	2,155,680	
Paraguayan Guaraní	<u>_</u>	499,703	499,703	<u>_</u>	125,943	125,943	
Turuguayan Guaram		155,705	177,703		123,513	123,713	
Employee benefits current provisions	4,647,576	19,171,629	23,819,205	_	35,955,643	35,955,643	
Chilean peso	4,647,576	782,990	5,430,566	<u>—</u>	6,365,543	6,365,543	
Brazilian real		11,653,379	11,653,379	<u> </u>	16,412,363	16,412,363	
Argentine peso	<u> </u>	5,980,345	5,980,345		12,371,827	12,371,827	
Paraguayan Guaraní	<u> </u>	754,915	754,915	<u> </u>	805,910	805,910	
		75 1,5 15	701,510		300,510	555,510	
Other non-financial liabilities	345,509	24,677,847	25,023,356	648,171	26,359,806	27,007,977	
Chilean peso	257,179	24,467,650	24,724,829	190,529	26,111,396	26,301,925	
Cinicum peso	231,117	24,407,030	27,727,027	170,527	20,111,570	20,301,723	

Brazilian real			_	_	_	_
Argentine peso	88,330	<del>_</del>	88,330	457,642	<del>_</del>	457,642
Paraguayan Guaraní	<del>_</del>	210,197	210,197	<del>_</del>	248,410	248,410
Total current liabilities	206,137,110	93,130,428	299,267,538	302,625,210	125,662,112	428,287,322
US Dollars	5,253,381	<del></del>	5,253,381	11,741,802	4,592,859	16,334,661
Euros	1,255,680	<del></del>	1,255,680	2,202,581	80,070	2,282,651
Unidad de Fomento	1,091,593	<del>_</del>	1,091,593	8,933,286	9,892,144	18,825,430
Chilean peso	94,392,907	57,880,786	152,273,693	100,865,855	48,875,442	149,741,297
Brazilian real	57,948,908	24,759,276	82,708,184	98,399,211	32,361,522	130,760,733
Argentine peso	36,734,410	7,999,827	44,734,237	72,008,260	27,765,604	99,773,864
Paraguayan Guaraní	9,460,231	2,490,539	11,950,770	8,472,550	2,094,471	10,567,021
Other Currency	<del></del>		<del>_</del>	1,665	<del></del>	1,665
		93				

	As of September 30, 2018				As of December 31, 2017			
NON-CURRENT LIABILITIES	More than 1 until 3 years	More than 3 years until 5 years	More than 5 years	Total	More than 1 until 3 years	More than 3 years until 5 years	More than 5 years	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Other financial liabilities	681,344,553	3,870,287	8,690,375	693,905,215	8,185,760	8,153,247	659,428,194	675,767,201
US\$ Dollars	478,010			478,010	513,788	<del></del>	350,016,750	350,530,538
Unidad de Fomento	<del></del>	1,779,927	<del>_</del>	1,779,927	<del>_</del>	2,092,245	298,725,592	300,817,837
Chilean peso	670,466,959			670,466,959	_	_	_	
Brazilian real	10,399,584	2,090,360	8,690,375	21,180,319	7,671,972	6,061,002	10,685,852	24,418,826
Trade and other payables	732,338	_	_	732,338	1,132,926	_	_	1,132,926
US\$ Dollars	612,180	<del></del>	<del>-</del>	612,180	748,565	<del>-</del>	_	748,565
Chilean peso	114,493	<del>_</del>	<del>_</del>	114,493	356,221	<del>_</del>	<del>-</del>	356,221
Argentine peso	5,665	<u> </u>	<u> </u>	5,665	28,140	<u> </u>	<u> </u>	28,140
Provisions	5,792,542	53,596,142	<u>—</u>	59,388,684	62,947,748	<u>—</u>	<u> </u>	62,947,748
Chilean peso	5,000,000	· · · · · · · · · · · · · · · · · · ·	_	5,000,000	5,000,000			5,000,000
Brazilian real	<u> </u>	53,596,142	_	53,596,142	56,607,720	_	_	56,607,720
Argentine peso	792,542	<u> </u>	_	792,542	1,340,028	_	_	1,340,028
Paraguayan Guaraní	<u> </u>	_	_		, ,			, ,
Deferred income tax liabilities	13,902,983	16,019,487	108,158,767	138,081,237	19,317,808	91,769	105,794,989	125,204,566
Unidad de Fomento	<u> </u>		1,309,036	1,309,036		´ —	′ ′ <del>_</del>	
Chilean peso	1,008,129	_	92,432,646	93,440,775	252,448	91,769	92,319,662	92,663,879
Brazilian real	<u> </u>	16,019,487	— —	16,019,487	19,065,360		_	19,065,360
Argentine peso	12,894,854	, ,		12,894,854	, ,			, ,
Paraguayan Guaraní	_	_	14,417,085	14,417,085	_	_	13,475,327	13,475,327
Post-employment benefit liabilities	571,967	62,552	8,262,829	8,897,348	359,760	62,742	7,863,853	8,286,355
Chilean peso	230,163	62,552	8,262,829	8,555,544	163,756	62,742	7,863,853	8,090,351
Paraguayan Guaraní	341,804	_	_	341,804	196,004	_	_	196,004
Other non-financial liabilities	_	_	_	_	_	_	_	
Brazilian real	_	_	_	_	_	_	_	
Total non-current liabilities	702,344,383	73,548,468	125,111,971	901,004,822	91,944,002	8,307,758	773,087,036	873,338,796
US\$ Dollars	1,090,190	<u> </u>		1,090,190	1,262,353	´ ´ —	350,016,750	351,279,103
Unidad de Fomento	— ,,	1,779,927	1,309,036	3,088,963		2,092,245	298,725,592	300,817,837
Chilean peso	676,819,744	62,552	100,695,475	777,577,774	5,772,425	154,511	100,183,515	106,110,451
Brazilian real	10,399,584	71,705,989	8,690,375	90,795,948	83,345,052	6,061,002	10,685,852	100,091,906
Argentine peso	13,693,061	_		13,693,061	1,368,168	-,,,,,,,		1,368,168
Paraguayan Guaraní	341,804	<del>_</del>	14,417,085	14,758,889	196,004	<del></del>	13,475,327	13,671,331
	•		94		,		•	, ,

## NOTE 29 — THE ENVIRONMENT (unaudited)

The Company has made disbursements totaling ThCh\$957,215 for improvements in industrial processes, equipment to measure industrial waste flows, laboratory analysis, consulting on environmental impacts and others,

These disbursements by country are detailed as follows:

	2018 P	eriod	Future commitments		
Country	Recorded as expenses ThCh\$	Capitalized to Property, plant and equipment ThCh\$	To be Recorded as expenses ThCh\$	To be capitalized to Property, plant and equipment	
Chile	204,109	<del>_</del>	_	_	
Argentina	191,174		29,174		
Brazil	439,302	5,082	123,362	350,461	
Paraguay	49,156	68,392	_	_	
Total	883,741	73,474	152,536	350,461	

## NOTE 30 — SUBSEQUENT EVENTS

The following material events have occurred, during the period between the date of issuance and the closing of these financial statements:

• On October 3, materialization of the purchase of 100% of the shares of Comercializadora Novaverde S.A. ("Novaverde"), a company dedicated to the manufacture and commercialization of fruits, ice cream, etc., under the brand Guallarauco. The foregoing, because of the fulfillment of all conditions precedent as set forth in the stock purchase agreement executed on January 5, 2018, between Embotelladora Andina S.A., Coca-Cola de Chile S.A., Coca-Cola del Valle New Ventures S.A. and Embonor S.A., as buyers, and Inversiones Siemel S.A., as seller.

The total purchase price reached Ch\$46,074,321,558. As a result, the property of Novaverde is currently as follows: (i) Coca-Cola del Valle New Ventures S.A. owns 2,999,994 shares, (ii) Coca-Cola de Chile S.A. owns 3 shares, (iii) Embotelladora Andina S.A. owns 2 shares, and (iv) Embonor S.A. owns 1 share.

Embotelladora Andina S.A. is a shareholder of Coca-Cola del Valle New Ventures S.A. and its total direct and indirect ownership in Novaverde is approximately 35%.

- On October 5, Embotelladora Andina S.A. registered Series F dematerialized bearer bonds in the local market for a total amount of UF 5,700,000 at a placement rate of 2.83% expiring September 25, 2039.
- On October 10, Embotelladora Andina S.A., repurchased US\$ 210,000,000 of Senior Notes issued by the Company on September 26, 2013, whose expiration was 2023.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the city of Santiago, Chile.

## EMBOTELLADORA ANDINA S.A.

By: /s/ Andrés Wainer Name: Andrés Wainer Title: Chief Financial Officer

Santiago, December 17, 2018