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Coca-Cola Andina announces agreement to commercialize and distribute Viña Santa Rita's products

Coca-Cola Andina, together with Coca-Cola Embonor, have signed a distribution agreement with Sociedad Anónima Viña Santa Rita ("Viña Santa Rita"), to commercialize and distribute Viña Santa Rita's main brands. The Agreement will have a duration of 5 years starting from November 2, 2021. Said term will be renewable under the terms and conditions set forth in the Agreement.

"As we have been doing in recent years, we continue to add new categories to our business platform, to become a total beverage company. We are sure that our partnership with Viña Santa Rita will bring great benefits to both companies, as well as to consumers and customers. Viña Santa Rita is a leading winery with great brands, and which, associated with our commercialization and distribution chain, will be able to increase its presence significantly", explained Miguel Ángel Peirano, Chief Executive Officer of Coca-Cola Andina.

Among the brands of Viña Santa Rita to be distributed by Coca-Cola Andina in the Antofagasta, Atacama, Coquimbo, Metropolitan, Aysén and Magallanes regions, as well as in the provinces of Cachapoal and San Antonio, are *Casa Real*, *Medalla Real*, *Carmen* and *120*, among others.

The volume of these products in 2020 was approximately 6.3 million unit cases and the net sales amounted approximately Ch\$39,000 million, in the territories where they will be commercialized by Coca-Cola Andina. The Company will not have to make significant additional investments to implement the commercialization and distribution of Viña Santa Rita products.



Coca-Cola Andina is among the three largest Coca-Cola bottlers in Latin America, servicing franchised territories with almost 54.6 million people, delivering 734.6 million unit cases or 4,171 million liters of soft drinks, juices, and bottled water during 2020. Coca-Cola Andina has the franchise to produce and commercialize Coca-Cola products in certain territories in Argentina (through Embotelladora del Atlántico), in Brazil (through Rio de Janeiro Refrescos), in Chile, (through Embotelladora Andina) and in all of Paraguay (through Paraguay Refrescos). The Chadwick Claro, Garcés Silva, Said Handal and Said Somavia families control Coca-Cola Andina in equal parts. The Company's proposal to generate value is being a leader in the non-alcoholic beverages market, developing a relationship of excellence with consumers of its products, as well as with its employees, customers, suppliers and with its strategic partner Coca-Cola. For more Company information visit www.koandina.com. This document may contain projections reflecting Coca-Cola Andina's good faith expectation and are based on currently available information. However, the results that are finally obtained are subject to diverse variables, many of which are beyond the Company's control and which could materially impact the current performance. Among the factors that could change the performance are: the political and economic conditions on mass consumption, pricing pressures resulting from competitive discounts of other bottlers, weather conditions in the Southern Cone and other risk factors that would be applicable from time to time and which are periodically informed in reports filed before the appropriate regulatory authorities, and which are available on our website.