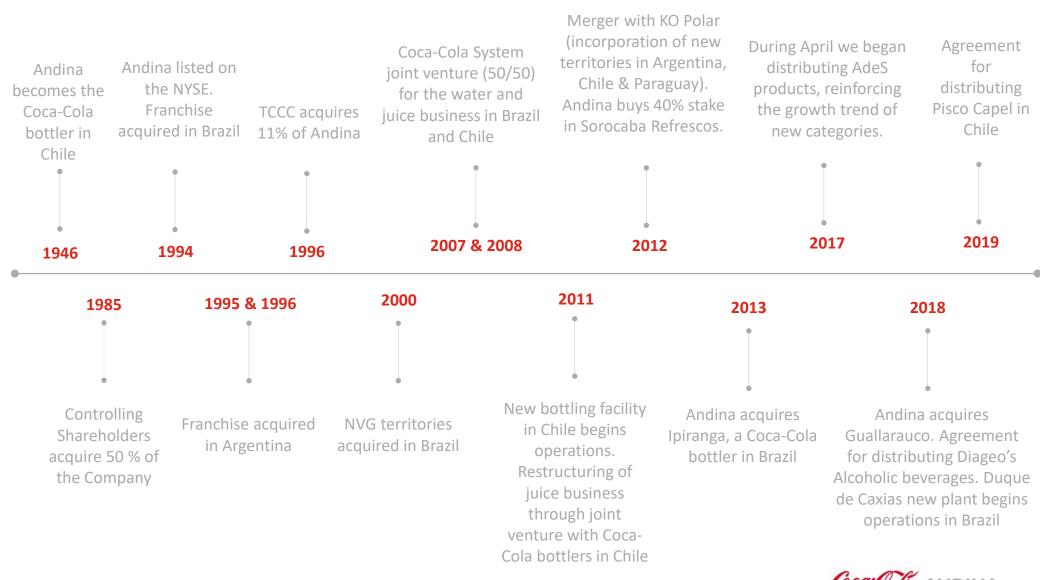


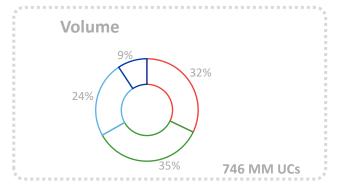
1. Company Description

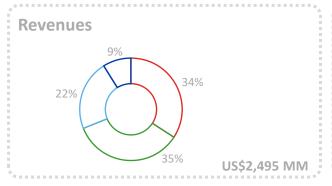


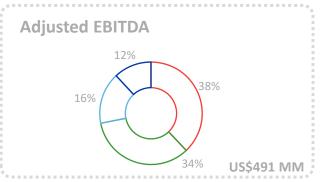
History



A regional and diversified platform (FY19)





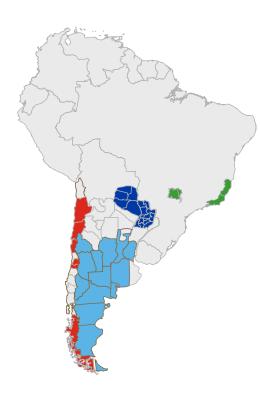


Chile

- ► Territories: Antofagasta, Atacama, Coquimbo, Metropolitan Region, San Antonio, Cachapoal, Aysen & Magallanes
- **Extension:** 398 thousand Km2
- ▶ Population covered: 9.9 million
- ▶ Total volume FY 2019: 239.6 million UCs

Paraguay

- Territories: Ciudad del Este, Asunción, Coronel Oviedo, Encarnación
- **Extension:** 407 thousand Km2
- ▶ Population covered: 7.2 million
- ▶ Total volume FY 2019: 69.3 million UCs



Brazil

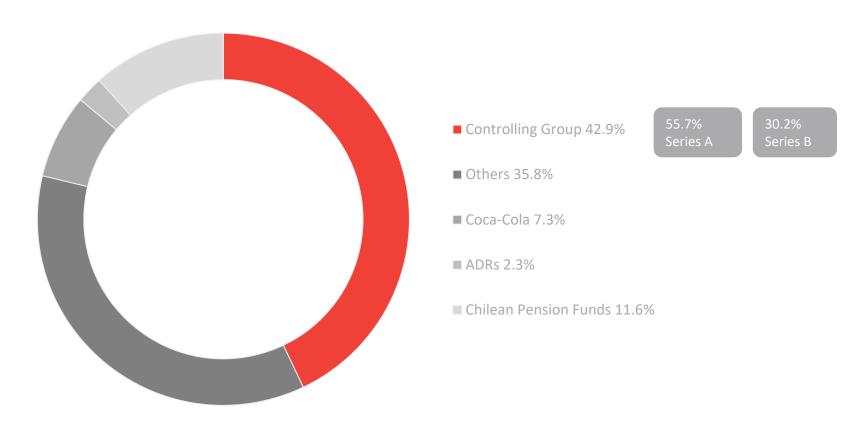
- ► Territories: majority of the State of Rio de Janeiro, Espírito Santo, part of Sao Paulo and part of Minas Gerais
- **Extension:** 165 thousand Km2
- ▶ Population covered: 23.1 million
- ▶ Total volume FY 2019: 259.3 million UCs

Argentina

- Territories: San Juan, Mendoza, San Luis, Córdoba, most of Santa Fé, Entre Ríos, La Pampa, Neuquén, Rio Negro, Chubut, Santa Cruz, Tierra del Fuego & Western Province of Buenos Aires
- **Extension:** 1.9 million Km2
- ▶ Population covered: 13.9 million
- Total volume FY 2019: 178.2 million UCs



Ownership (As of June 30, 2020)



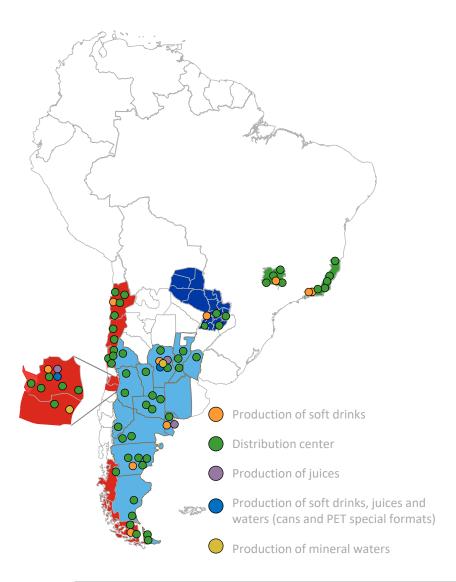
The Controlling Group is composed of 5 Chilean families with equal parts, that have a shareholders' agreement which includes TCCC.

Series A elects 12 of 14 Board members.

Series B receives an additional 10% in dividends.



Superior manufacturing and logistics capabilities



Argentina

- 3 production facilities with a total of 21 lines
 - Average utilization ranged from 20.0% to 52.0%
- ▶ 47 distribution centers
- ▶ Fleet of 797 third party trucks

Brazil

- ▶ 3 production facilities with a total of 28 lines
 - Average utilization range from 34.1% to 79.2%
- ▶ 18 distribution centers
- ► Fleet of 889 owned trucks and 78 third party trucks

Chile

- 3 production facilities with a total of 20 lines
 - Average utilization ranged from 26.7% to 71.5%
- ▶ 17 distribution centers
- Fleet of 234 owned trucks and 491 third party trucks
- Through its subsidiaries, operates
 3 additional production facilities
 with a total of 20 lines

Paraguay

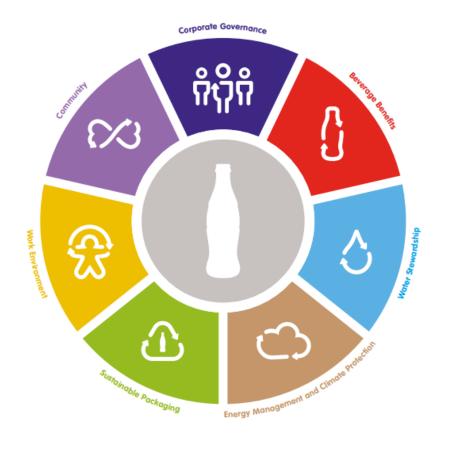
- ▶ 1 production facility with a total of 10 lines
 - Average utilization range from 27.0% to 58.0%
- ▶ 6 distribution centers
- ► Fleet of 340 third party trucks

Reaching over 267,000 clients



Committed to Sustainable Development

Pilar	Key indicators
Beverage Benefits	Calories sold Kilocalories sold on total liters sold Light and zero calories sales Percentage of liters sold of light and zero calories products, compared to total liters sold
Water Stewardship	Efficiency in water consumption Number of liters of water needed to produce one liter of beverage
Energy Management and climate protection	Efficiency in energy consumption Energy Used (Mjoules) per liter of beverage produced
Sustainable packaging	Solid Waste generation. Grams of waste generated per liter of drink produced. Solid Waste Recycling. Percentage of recycled waste in relation to the waste generated. Work safety.
Work environment	LTIR Number of accidents LTISR Severity of accidents Employee turnover Favorable internal climate Bi-annual survey
Community	Customer Satisfaction Survey of each country to the traditional channel clients National Suppliers Percentage of national suppliers with respect to the total of active suppliers



Generating Social, Economic and Environmental Value in all of our actions

Dow Jones
Sustainability Indices
In Collaboration with RobecoSAM



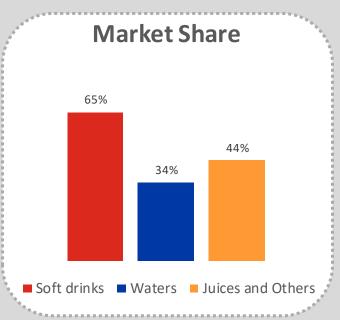


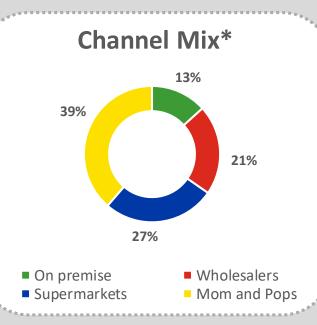


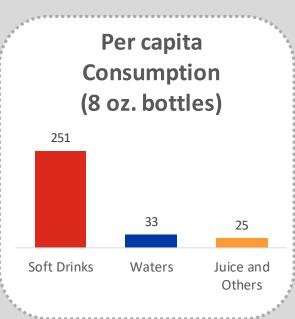
2. Market Description

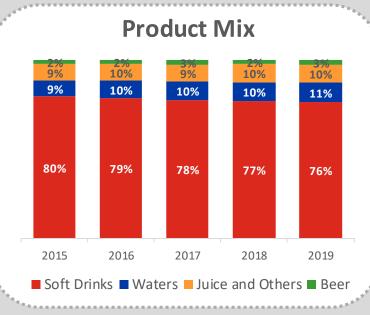


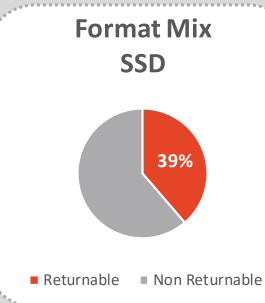
Coca-Cola Andina at a glance: Market Structure (As of December 31, 2019)

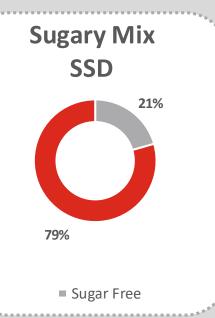








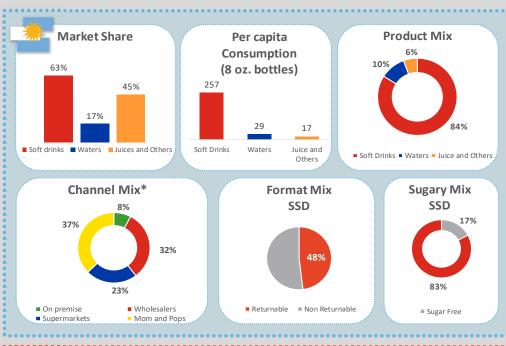


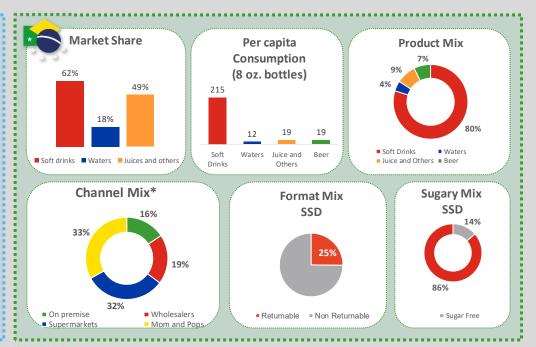


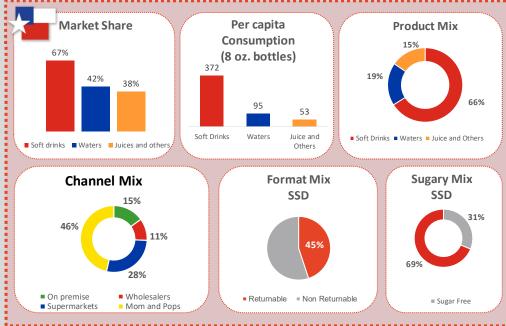
^{*} Due to the standardization of the types of businesses that make up each category of the channel mix, an update was made in the 2019 figures so these differ from those published previously.

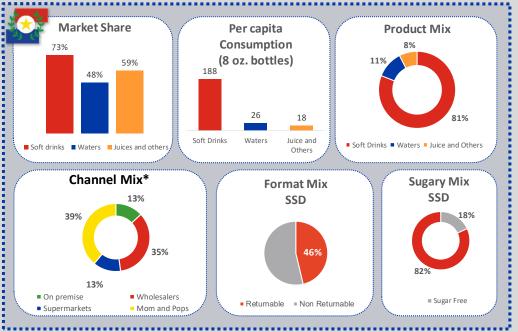


Market Structure (As of December 31, 2019)







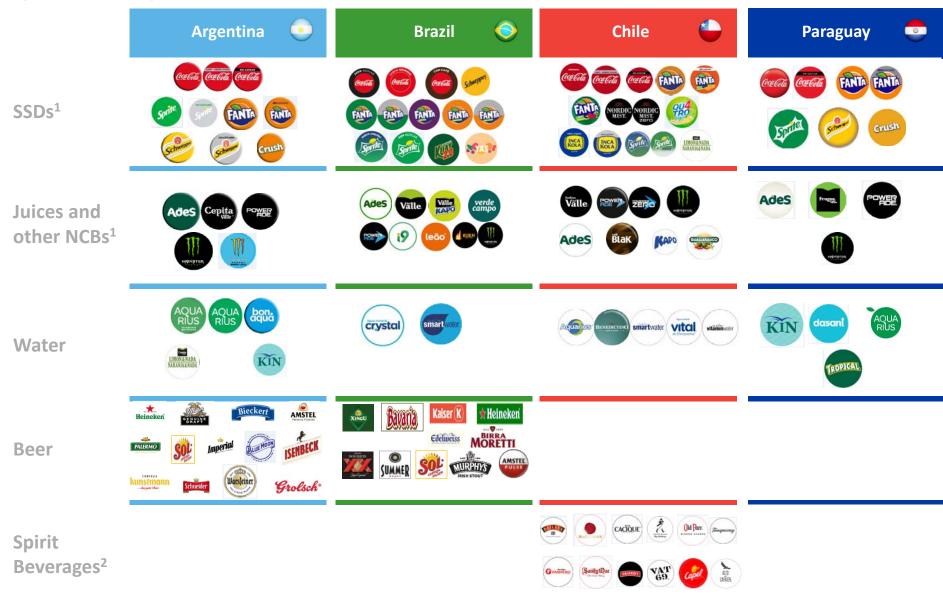


^{*} Due to the standardization of the types of businesses that make up each category of the channel mix, an update was made in the 2019 figures so these differ from those published previously.



Diversified brand portfolio across segments and geographies

(As of June 30, 2020)



Source: Company filings and public releases

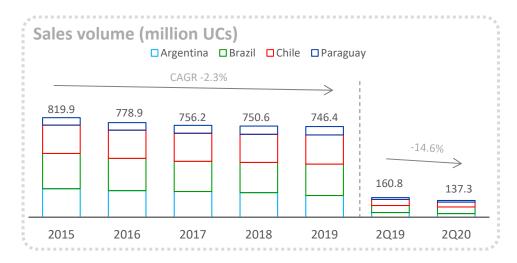
 $^{^{\}rm 1}\,{\rm SSDs}$: Sparkling Soft Drinks; NCBs: Non-Carbonated Beverages

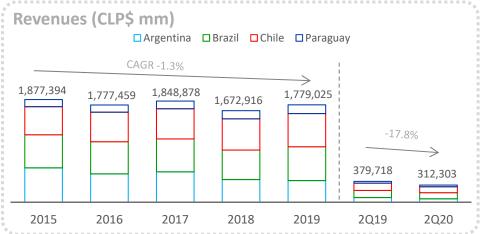
² The complete Diageo portfolio that the company distributes is: (i) Scotch Whisky: Johnnie Walker, Sandy Mac, Vat 69, Buchanan's, Old Parr, White Horse and The Singleton; (ii) Vodka: Smirnoff, Smirnoff Ice and Ciroc; (iii) Rum: Pampero, Zacapa and Cacique; (iv) Gin: Tanqueray; (v) Bourbon: Bulleit; (vi) Cream-based liqueur: Baileys and Sheridan's; (vii) Beer: Guiness Original; and (viii) Tequila: Don Julio. The complete Cooperativa Capel portfolio that the company distributes is: (i) Pisco, Sour and Cocktails: Monte Fraile, Hacienda La Torre, Alto del Carmen, Alto del Carmen Ice, Capel, Capel Ice, Brujas de Salamanca, Artesanos del Cochiguaz, Estrella del Elki, Nola Zero and Inca de Oro; (ii) Rum: Maddero; and (iii) Wines and Sparkling Wines: Grosso, Viña Francisco de Aguirre, Sensus, Prologo, Nola Zero and Myla.

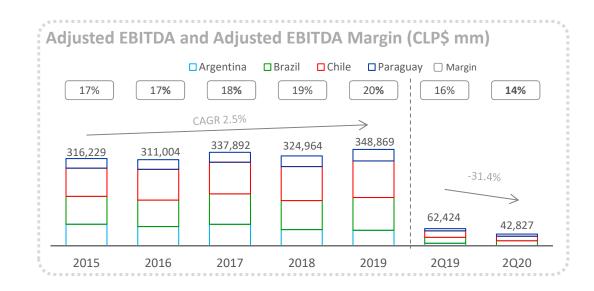
3. Financial Highlights



Track record of profitability, Adjusted EBITDA growth, diversification and strong cash generation

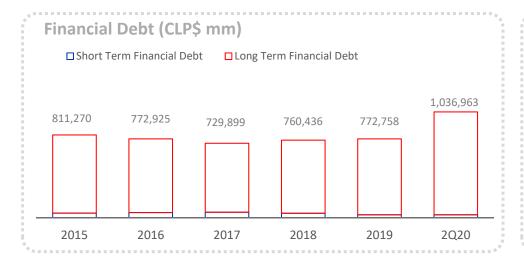








Solid Financial Position



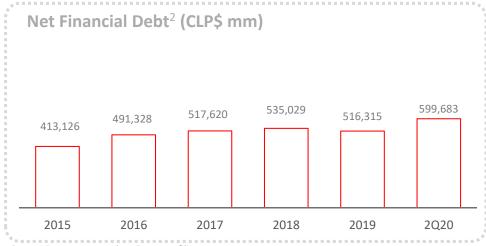
Financial Debt Summary (CLP\$ mm) as of June, 2020

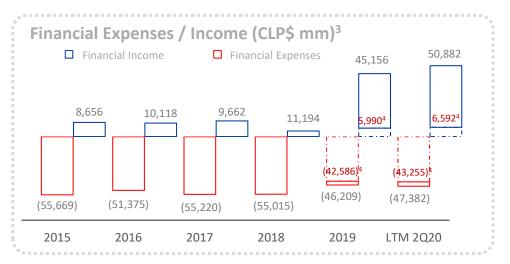
	Banks	Bonds	Total
Ch\$mm	25,293	1,011,670	1,036,963
%	2.4%	97.6%	100%

Note: Banks includes: Bank, Leasing & Others, not consider Guarantee Deposits from Returnable Bottles

	UF	R\$	CLP\$	US\$	PGY\$	AR\$	Total
Ch\$mm	423,744	306,119	301,075	5,456	567	1	1,036,963
%	40.9%	29.5%	29.0%	0.5%	0.1%	0.0%	100%

Note: After Cross Currency Swaps not considering its corresponding MtM



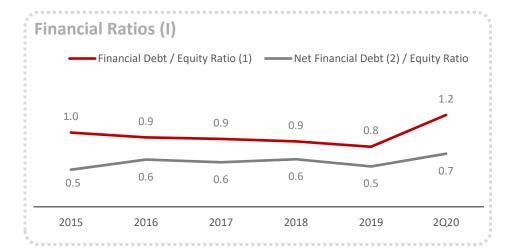


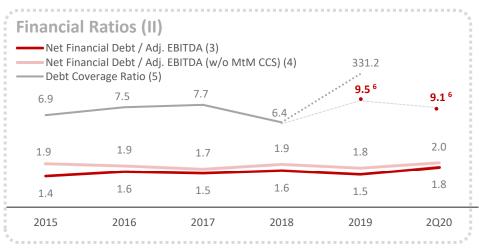
Source: Data as reported on Company filings

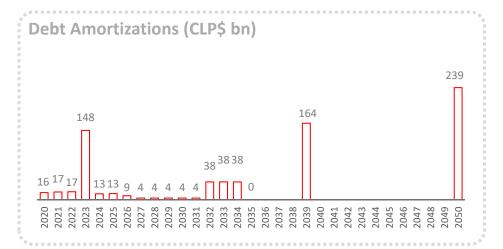
- (1) Financial Debt: Other Current Financial Debt + Other Non-Current Financial Debt without considering Guarantee Deposit from returnable bottles
- (2) Considers Cash and Cash Equivalents, Other Current Financial Assets and Other Non Current Financial Assets. MtM of Derivatives is CLP\$ 66,163 MM
- (3) LTM 2Q20 Financial Expenses / Income: considered last 12 months figures from Jun-20
- (4) Financial and Income Expenses Pro-Forma: figures without considering 2019-2020 recognition of financial expenses/income resulting from tax credits recognized by the operation in Brazil (Fin. Income: CLP\$ 44,290mm / Fin. Expenses: CLP\$ (4,128mm)

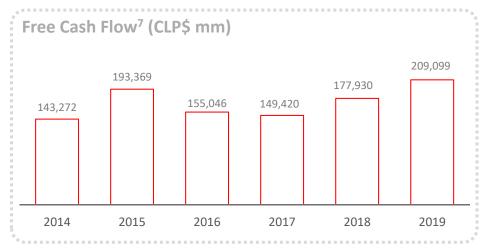


Solid Financial Position









Source: Data as reported on Company filings

- (1) Financial Debt to Equity Ratio: [Other Current Financial Debt + Other Non-Current Financial Debt]/ Equity
- (2) Net Financial Debt: [Other Current Financial Debt + Other Non-Current Financial Debt] [Cash + Cash Equivalents + Other Current Financial Assets + Other Non Current Financial Assets].

 Other Current and Non-Current Fin. Assets considers the effect of the Mark to Market of the Cross Currency Swaps according to IAS 32, since 01.01.2014.
- (3) Adjusted EBITDA for 2Q20 considered last 12 months figures from Jun-20.
- (4) Net Financial Debt not considering CCS's MtM effect: [Other Current Financial Debt + Other Non-Current Financial Debt] [Cash + Cash Equivalents + Other Current Financial Assets + Other Non Current Financial Assets CCS MtM].
 - For the Mark to Market of the Cross Currency Swaps (CCS MtM) see Note 21 of the Company Financial Statements.
- (5) Debt Coverage Ratio: Adjusted EBITDA / (Financial Expenses Financial Income). Adj. EBITDA & Financial Expenses/Income for 2Q20 considered last 12 months figures from Jun-20.
- (6) Debt Coverage Ratio Dec-19 and Jun-20 Pro-Forma: figures without considering the recognition of financial expenses/income resulting from tax credits recognized by the operation in Brazil.
- (7) Free Cash Flow = Operating Income + Depreciation CAPEX Taxes (+/-) Working Capital Variation.



Consolidated Financial Highlights (Billion CLP\$)

Total Volume (million UCs)	2014	2015	2016	2017	2018	2019*	1Q19	1 Q20	2Q19	2Q20
	831	820	779	756	751	746	198	198	161	137
Net Sales Operating Income Operating Margin	1.797	1.877	1.777	1.849	1.673	1.779	447	505	380	312
	187	216	214	239	225	238	68	76	35	16
	10,4%	11,5%	12,0%	12,9%	13,5%	13,4%	15,1%	15,1%	9,3%	5,2%
Adjusted EBITDA Adjusted EBITDA Margin	290	316	311	338	325	349	94	104	62	43
	16,1%	<i>16,8%</i>	17,5%	18,3%	19,4%	19,6%	20,9%	20,6%	16,4%	13,7%
Net Income	75	88	91	118	97	174	46	48	15	1
Revenues per unit case (US\$)	3,79	3,50	3,37	3,77	3,42	3,34	3,38	3,12	3,46	2,77
Adj. EBITDA per unit case (US\$)	0,61	0,59	0,59	0,69	0,67	0,66	0,71	0,64	0,57	0,38
Capital Expenditures (million US\$) CAPEX/Depreciation (times)	220	170	184	228	197	154	56	27	34	19
	1,2	1,1	1,3	1,6	1,3	1,0	1,4	0,8	0,9	<i>0</i> ,6
FX (Ch\$/USD) period average FX (Ch\$/USD) end of period	570,8	654,4	676,8	649,1	638,0	702,8	666,8	804,4	683,9	822,4
	606,8	710,1	669,5	614,8	694,8	748,7	678,5	852,0	679,2	821,2

Note: 2018 and 2019 results are constructed with Argentinean results expressed at Dec-18 currency and Dec-19 currency respectively. 1Q19 (1Q20) results are constructed with Argentinean results expressed at March-19 (20) currency. 18 (19) currency. 2Q19 (2Q20) results are constructed with Argentinean results expressed at June-19 (20) currency.

Accumulated capital expenditures for 2Q20 includes US\$0.5 million due to the adoption of IFRS 16. Accumulated capital expenditures for 2Q19 includes US\$29,1 million due to the adoption of IFRS 16.

^{*} Excluding the effect of the tax credit recognition as a result of the favorable ruling of the Brazilian tax authorities, Net Income reached CLP\$ 40 billion during the 4th quarter, and CLP\$ 124 billion for FY19.



Consolidated Financial Highlights (Million US\$)

Total Volume (million UCs)	2014 831	2015 820	2016 779	2017 756	2018 751	2019* 746	1Q19 198	1Q20 198	2Q19 161	2Q20 137
		2.000							550	
Net Sales	3.151 328	2.868 329	2.627 316	2.848 368	2.569 348	2.495 335	668 101	619 93	556 51	380 20
Operating Income Operating Margin	10,4%	11,5%	12,0%	12,9%	13,5%	13,4%	15,2%	15,1%	9,2%	5,2%
Adjusted EBITDA	508	483	460	521	502	491	140	128	91	52
Adjusted EBITDA Margin	16,1%	16,8%	17,5%	18,3%	19,4%	19,6%	21,0%	20,6%	16,4%	13,7%
Net Income	132	134	134	182	149	247	69	59	22	2
Revenues per unit case (US\$)	3,79	3,50	3,37	3,77	3,42	3,34	3,38	3,12	3,46	2,77
Adj. EBITDA per unit case (US\$)	0,61	0,59	0,59	0,69	0,67	0,66	0,71	0,64	0,57	0,38
Capital Expenditures	220	170	184	228	197	154	56	27	34	19
CAPEX/Depreciation (times)	1,2	1, 1	1,3	1,6	1,3	1,0	1,4	0,8	0,9	0,6
FX (Ch\$/USD) period average FX (Ch\$/USD) end of period	570,8 606,8	654,4 710,1	676,8 669,5	649,1 614,8	638,0 694,8	702,8 748,7	666,8 678,5	804,4 852,0	683,9 679,2	822,4 821,2

Note: 2018 and 2019 results are constructed with Argentinean results expressed at Dec-18 currency and Dec-19 currency respectively. 1Q19 (1Q20) results are constructed with Argentinean results expressed at June-19 (20) currency. 2Q19 (2Q20) results are constructed with Argentinean results expressed at June-19 (20) currency.

^{*} Excluding the effect of the tax credit recognition as a result of the favorable ruling of the Brazilian tax authorities, Net Income reached US\$ 53 million during the 4th quarter, and US\$ 176 million for FY19.



Accumulated capital expenditures for 2Q20 includes US\$0.5 million due to the adoption of IFRS 16. Accumulated capital expenditures for 2Q19 includes US\$29,1 million due to the adoption of IFRS 16.

Consolidated Balance Sheet (as of June 30, 2020, in million US\$ and million CLP\$)

Million US\$:

Assets		Liabilities and Equity	
Cash and Cash Equivalents	454	Current Financial Liabilities	50
Current Assets	371	Other Current Liabilities	326
Non current Assets + Others	2.046	Non-Current Financial Liabilities	1.352
Goodwill	133	Other Non-Current Liabilities	256
		Total Equity	1.020
Total	3.003	Total	3.003
		Not Dobt Position: 720 m	illion LICĆ

Million CLP\$:

Assets		Liabilities and Equity	/
Cash and Cash Equivalents	372.533	Current Financial Liabilities	40.700
Current Assets	304.306	Other Current Liabilities	267.692
Non current Assets + Others	1.680.443	Non-Current Financial Liabilities	1.110.024
Goodwill	108.880	Other Non-Current Liabilities	209.988
		Total Equity	837.758
Total	2.466.162	Total	2.466.162

Net Debt Position: 599,683 million CLP\$



Dividends and Market Cap (as of June 30, 2020)



⁽¹⁾ Dividends announced and payed during the year. 2020 includes dividends announced but not payed during the quarter.



⁽²⁾ Dividend yield is calculated as dividends per share distributed on year t over the closing price of year t-1.

⁽³⁾ Payout ratio is calculated as dividends distributed on account of income from the fiscal year t over the Net Income of the same year. Additional dividends distributed in year t are incorporated in year t-1 sum of dividends.

⁽⁴⁾ Includes dividends announced and that will be paid in August 2020.

4. Strategy



Expansion potential through organic and inorganic growth avenues

Organic growth

Superior organic growth within the Coca-Cola system

► Growth in SSD business

- Strengthen our returnable segment to an attractive value proposition and maintain its relevance in our product mix
- Increase immediate consumption as a vehicle for recruiting and profitability
- Increase low/no Cal volumes through swap and availability in mom and pops
- Optimize our product portfolio and price structure

Increase our share in still categories

 Implement new technologies to improve quality



- Invest in brand positioning and awareness, specially in water and juices segment
- Offer attractive price and packaging options
- Develop the category in the point of sale

Develop best in class processes

Continue investing in production, logistics and commercial capacity



- Innovate in our Route to Market (RTM) models
- Optimize the logistic network improving client delivery processes
- Invest in employee development opportunities
- Increase productivity and optimize cost structure

Inorganic growth

Key role in the consolidation process & portfolio development for the Coca-Cola system in Latin America

Portfolio expansion opportunities

- Non-alcoholic beverages (premium juices and waters, dairies, coffee)
- Sales and distribution agreements with alcoholic beverages such as beer, wine, spirits & others (with TCCC approval)

Geographic expansion opportunities

- Inorganic expansion in line with TCCC goals
- Main focus on businesses of or related to non-alcoholic beverages
- Selectively looking for opportunities in Latin America
- Flexibility in transaction structures to align incentives with potential targets
- Optimization of capital structure to continue generating value to all stakeholders



5. Appendix





Argentina: Main Financial Highlights (Local Currency (million))

Sales Volume (million UCs)	2014 22 9	2015 234	2016 219	2017 211	2018 202	2019 178	1Q19 49	1Q20 46	2Q19 38	2Q20 29
Sales volume (million ocs)	229	234	219	211	202	170	49	40	30	29
Net Sales	6.541	8.903	11.343	14.203	22.441	31.566	9.336	8.677	7.475	5.180
Operating Income	428	829	1.198	1.588	2.158	2.563	1.226	1.312	339	-439
Operating Margin	6,6%	9,3%	10,6%	11,2%	9,6%	8,1%	13,1%	15,1%	4,5%	-8,5%
Adjusted EBITDA	689	1.128	1.557	2.039	3.269	4.592	1.703	1.837	889	55
Adjusted EBITDA Margin	10,6%	12,7%	13,8%	14,4%	14,6%	14,5%	18,2%	21,2%	11,9%	1,1%
Revenues per unit case (US\$)	3,52	4,09	3,49	4,04	2,95	2,96	2,91	2,92	3,26	2,50
Revenues per unit case (US\$) Adj. EBITDA per unit case (US\$)	3,52 0,37	4,09 0,52	3,49 0,48	4,04 0,58	2,95 0,43	2,96 0,43	2,91 0,53	2,92 0,62	3,26 0,39	2,50 0,03
Adj. EBITDA per unit case (US\$)	0,37	0,52	0,48	0,58	0,43	0,43	0,53	0,62	0,39	0,03
Adj. EBITDA per unit case (US\$) Capital Expenditures (million US\$)	0,37	0,52	0,48	0,58	0,43	0,43	0,53	0,62	0,39	0,03

Note: 2018 and 2019 results are expressed at Dec-18 and Dec-19 currency respectively. 1Q19 and 2Q19 results are expressed at March-20 and June-20 currency respectively.



Brazil: Main Financial Highlights (Local Currency (million))

Sales Volume (million UCs)	2014	2015	2016	2017	2018	2019	1Q19	1Q20	2Q19	2Q20
	306	291	266	249	249	259	66	67	58	54
Net Sales	2.959	3.059	3.037	2.976	3.062	3.467	877	938	754	737
Operating Income Operating Margin	354	378	369	414	448	503	153	114	86	79
	11,8%	12,5%	12,1%	13,9%	1 <i>4</i> ,7%	14,5%	17,5%	12,1%	11,4%	10,7%
Adjusted EBITDA Adjusted EBITDA Margin	489	512	501	551	600	671	193	156	127	123
	16,4%	16,9%	16,4%	18,5%	19,7%	19,4%	22,1%	16,7%	16,9%	16,7%
Revenues per unit case (US\$)	4,10	3,19	3,28	3,74	3,40	3,40	3,53	3,15	3,30	2,52
Adj. EBITDA per unit case (US\$)	0,67	0,54	0,54	0,69	0,67	0,66	0,78	0,53	0,38	0,42
Capital Expenditures (million US\$) CAPEX/Depreciation (times)	89	41	52	112	74	30	13	6	2	6
	1,5	1,0	1,4	3,0	1,8	0,7	1,2	0,6	0,2	0,7
FX (R\$/USD) period average FX (R\$/USD) end of period	2,35	3,33	3,29	3,19 3,31	3,65	3,95	3,77	4,46	3,92	5,39 5,48



Chile: Main Financial Highlights (Local Currency (million))

Sales Volume (million UCs)	2014	2015 234	2016	2017 231	2018 231	2019 240	1Q19 65	1Q20 67	2Q19 50	2Q20 41
Net Sales Operating Income Operating Margin	492.072 56.460 <i>11,5%</i>	514.733 63.059 <i>12,3%</i>	540.427 68.879 12,7%	551.873 72.890 <i>13,2%</i>	570.939 82.131 <i>14,4%</i>	608.952 87.978 14,4%	156.876 20.455 <i>13,0%</i>	174.452 27.507 <i>15,8%</i>	132.757 11.826 <i>8,9%</i>	108.890 5.027 <i>4</i> ,6%
Adjusted EBITDA Adjusted EBITDA Margin	95.167 19,3%	103.142 20,0%	112.499 20,8%	115.579 20,9%	124.485 21,8%	134.083 22,0%	31.917 20,3%	38.324	23.375 17,6%	16.272 14,9%
Revenues per unit case (US\$) Adj. EBITDA per unit case (US\$)	3,72 0,72	3,36 0,67	3,44 0,72	3,68 0,77	3,87 0,84	3,61 0,80	3,65 0,74	3,22 0,71	3,87 0,68	3,26 0,49
	0,72									



Paraguay: Main Financial Highlights (Local Currency (million))

Sales Volume (million UCs)	2014	2015 61	2016 62	2017 65	2018 68	2019 69	1Q19 18	1Q20 18	2Q19 15	2Q20 13
Net Sales	1.010.735	1.033.215	1.107.678	1.227.001	1.337.989	1.405.584	354.575	375.422	302.109	251.873
Operating Income	157.306	176.418	199.617	221.018	260.735	286.781	78.892	95.787	53.677	42.185
Adjusted EBITDA Adjusted EBITDA Margin	15,6% 260.203 25,7%	17,0% 278.172 26,9%	296.810 26,8%	315.831 25,7%	19,4% 349.512 26,1%	20,4% 372.543 26,5%	22,2% 99.698 28,1%	25,5% 116.273 31,0%	74.848 24,8%	16,7% 64.613 25,7%
Revenues per unit case (US\$)	3,63		3,15	3,35	3,44	3,26	3,24	3,22	3,26	2,91
Adj. EBITDA per unit case (US\$)	0,94		0,84	0,86	0,90	0,86	0,91	1,00	0,81	0,75
Capital Expenditures (million US\$) CAPEX/Depreciation (times)	28	16	16	16	22	20	2	3	3	3
	1,2	<i>0,8</i>	<i>0,</i> 9	0,9	1,4	1,5	0,6	1,1	0,8	0,9
FX (G\$/US\$) period average	4.459	5.209	5.731	5.619	5.732	6.240	6.076	6.538	6.260	6.603



